



# IoT: Internet of Trains

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# Topics of the presentation

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- Quick overview on Siemens
  - Internet of Trains – What will it bring
    - Deep dive: Data Services





# Global presence is key for Siemens to be close to customers all over the world



## Close to customers all over the world

Americas		Share of total worldwide
Revenue <sup>1</sup>	€22.7 billion	29%
Employees <sup>2</sup>	72,600	21%
Germany		Share of total worldwide
Revenue <sup>1</sup>	€10.7 billion	13%
Employees <sup>2</sup>	113,400	32%
Europe (excluding Germany), CIS <sup>3</sup> , Africa, Middle East		Share of total worldwide
Revenue <sup>1</sup>	€31.1 billion	39%
Employees <sup>2</sup>	102,300	29%
Asia, Australia		Share of total worldwide
Revenue <sup>1</sup>	€15.1 billion	19%
Employees <sup>2</sup>	62,700	18%

<sup>1</sup> by customer location

<sup>2</sup> as of September 30, 2016

<sup>3</sup> Commonwealth of Independent States

All figures refer to continuing operations.

# Digitalization at Siemens: Combining the physical and digital worlds



## I Virtual world



Analytics  
Fleet management  
Embedded software  
Neural networks



Smart grids  
Fault recovery  
Network planning  
Meter Data Management  
Efficient buildings



Traffic management  
e-Tolling  
Digital Factory  
PLM  
Collaboration  
in the cloud  
CAx  
MES



Imaging software  
Image guided therapy  
Decision support

> 280,000  
connected devices

> 16 terabytes  
of operations data every month

## I Physical world – Siemens installed base



# Siemens AG provides technical products and solutions in a broad set of industries



## Managing Board of Siemens AG

<b>Joe Kaeser</b> President and CEO	<b>Lisa Davis</b>	<b>Roland Busch</b>	<b>Cedric Neike</b>	<b>Michael Sen</b>	<b>Klaus Helmrich</b>	<b>Janina Kugel</b>	<b>Ralf P. Thomas</b>
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## Divisions

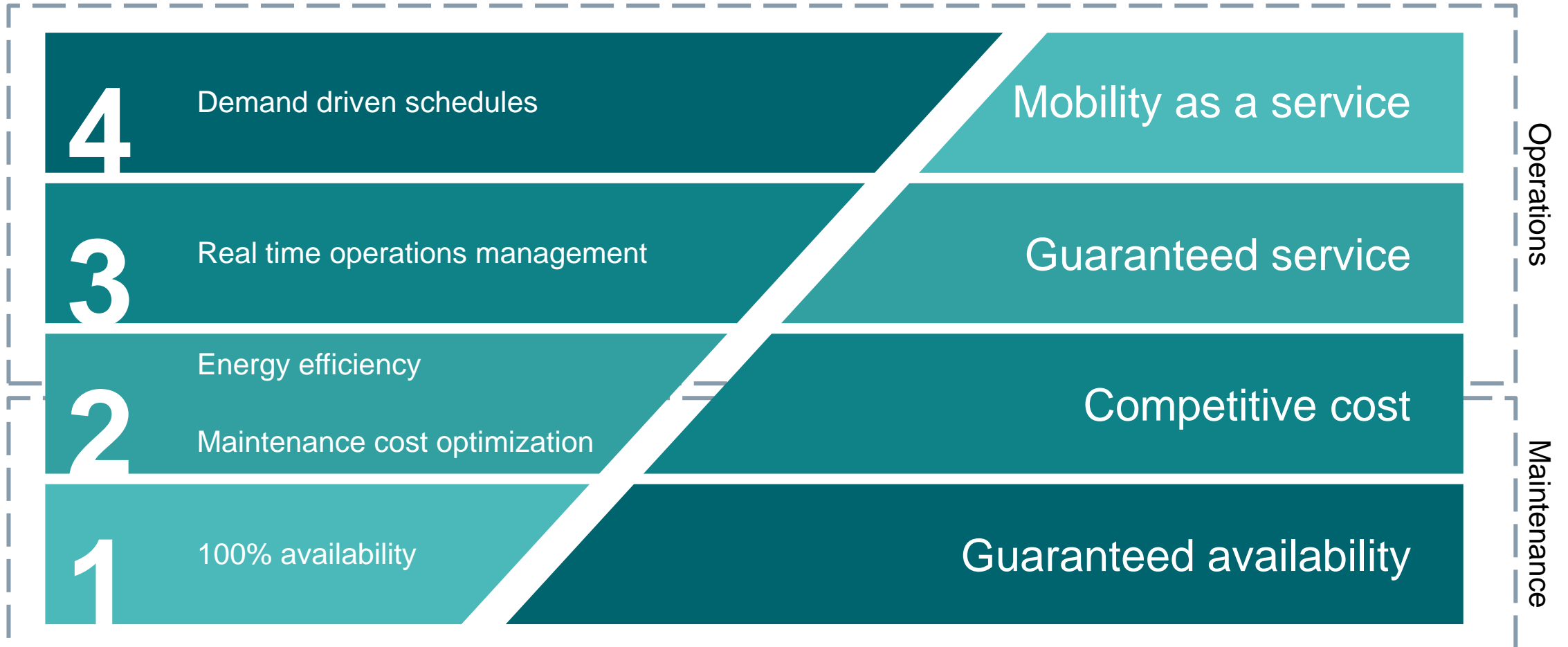
<b>Power and Gas</b>	<b>Wind Power and Renewables</b>	<b>Power Generation Services</b>	<b>Energy Management</b>	<b>Building Technologies</b>
<b>Mobility</b> <b>Sabrina Soussan / Michael Peter</b> Business Units: <ul style="list-style-type: none"><li>• Mobility Management</li><li>• Turnkey Projects and Electrification</li><li>• Mainline Transport</li><li>• Urban Transport</li><li>• Customer Services</li></ul>	<b>Digital Factory</b>	<b>Process Industries and Drives</b>	<b>Healthcare*</b>	<b>Financial Services</b>

\*Healthcare Division as a separate unit

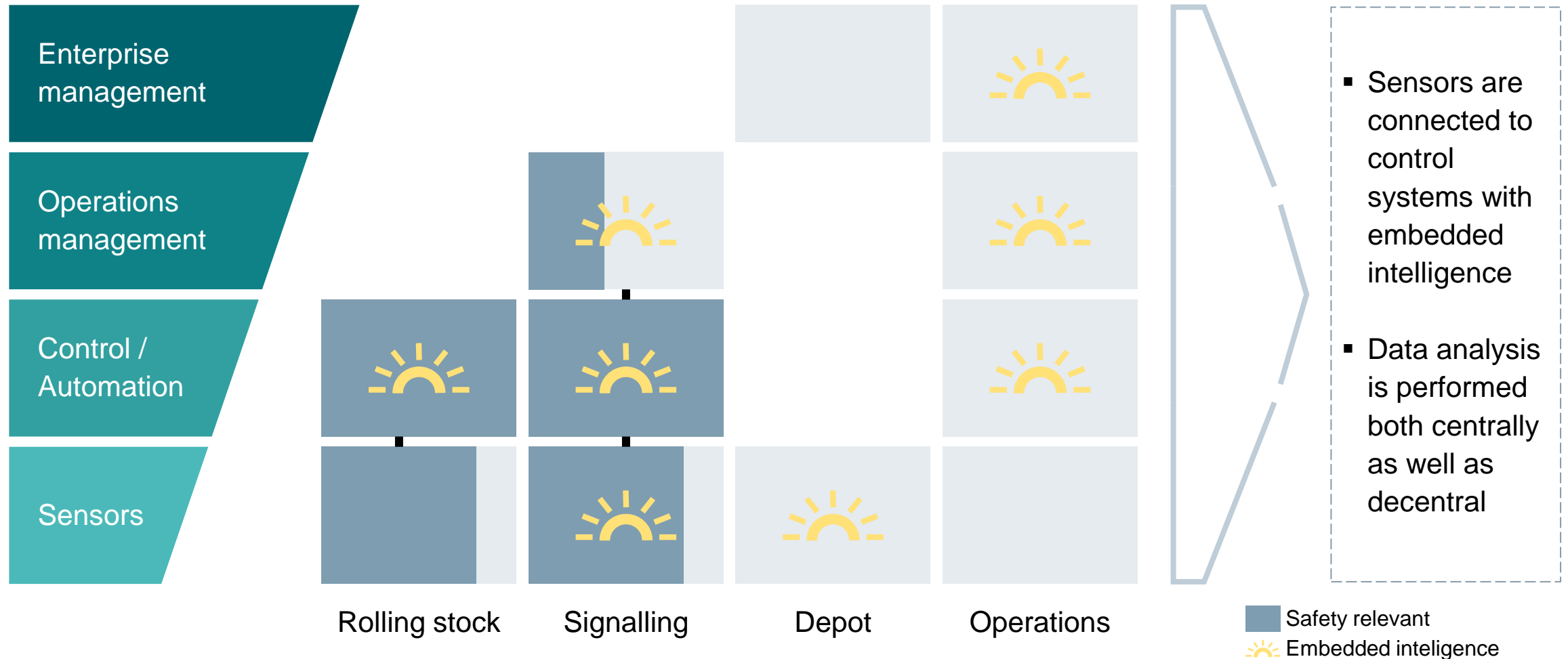
# Target of the Internet of Trains is to provide flexible transport driven by customer needs – it requires 4 major levers to be implemented

**SIEMENS**

*Ingenuity for life*

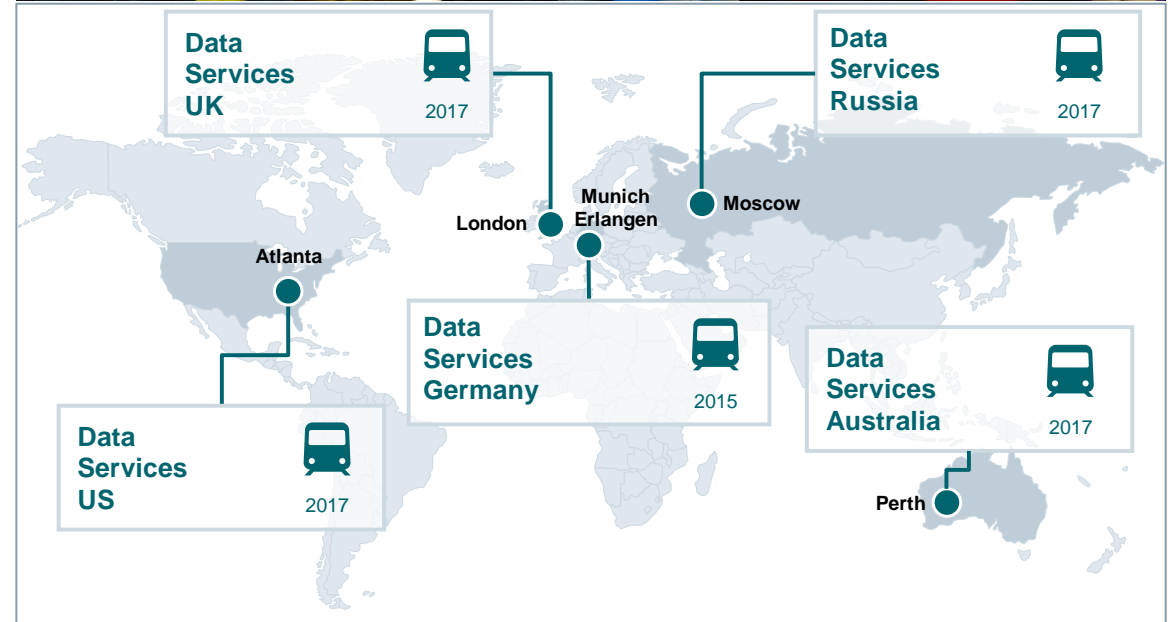


# The „Internet of Trains“ is more than simple IoT – it is a web of systems – with decentralized intelligence





# The Siemens Mobility Analytics Center started in 2014 in Munich and has since grown into a global, integrated network





It combines the digital environment with the traditional rail world



# To reach 100% availability, we have developed Railigent



## Rail asset data

### Rolling stock

- Rail vehicles today send between 1 and 4 billion data points per year

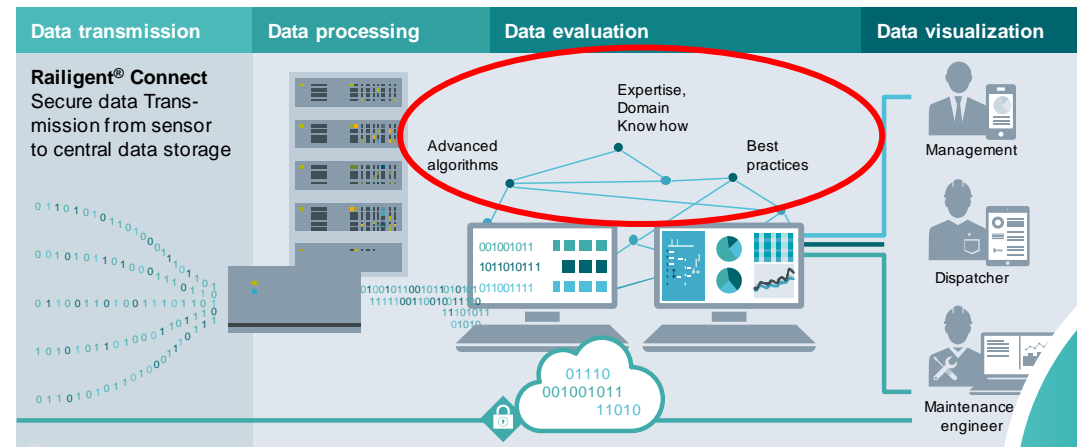
### Signaling

- Rail infrastructure/signaling can send up to billions of messages per year inside the system

### Infrastructure

- Measurement results from infrastructure provide up to 1 TB per run / measurement round

## Railigent



Ensure  
**100%**  
operational  
availability

# A large set of use cases for rolling stock, signaling and infrastructure has already been implemented for customers



## Rolling Stock



## Signalling



## Infrastructure



### Availability improvement

- Evaluation of **component condition** for right timed maintenance activity
- Prediction of **component failures**

### Prediction of field element failures

- Analysis and prediction of **infrastructure wear**

### Maintenance improvement

- **Automation** of manual tasks
- Increase of “**1st fix rate**” by identification of best fitting action

### Analysis of complex problem situations

- Reduction of **infrastructure downtime**

### Operations improvement

- Optimizing **operations planning**
- Improving **freight wagon utilization**

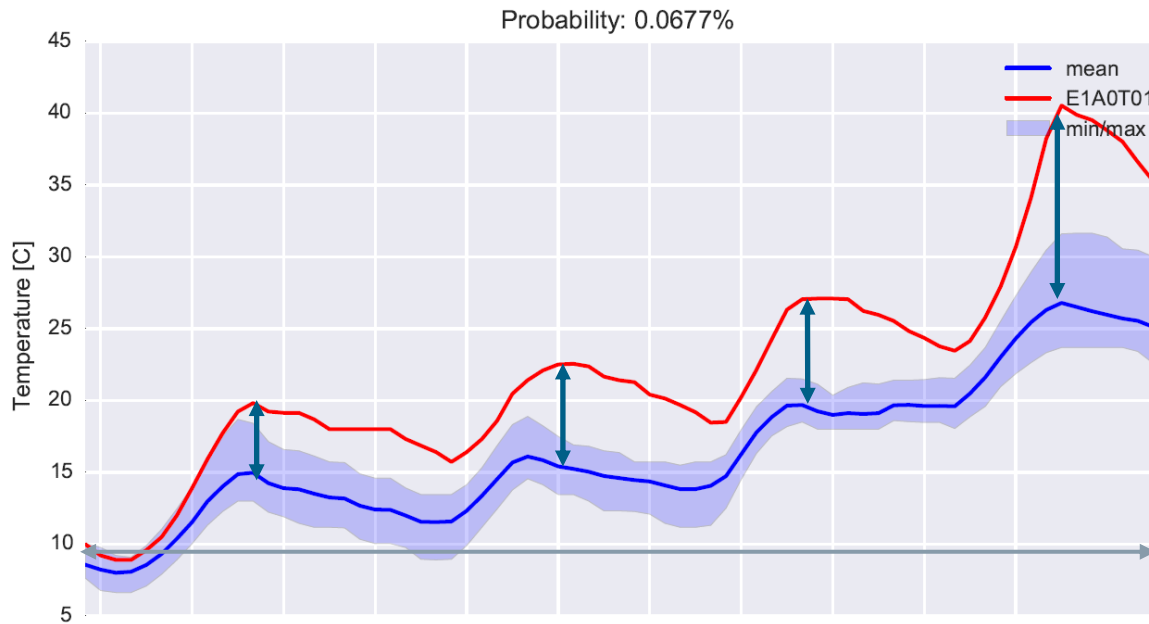
### Increase of real network throughput

**Selected examples**

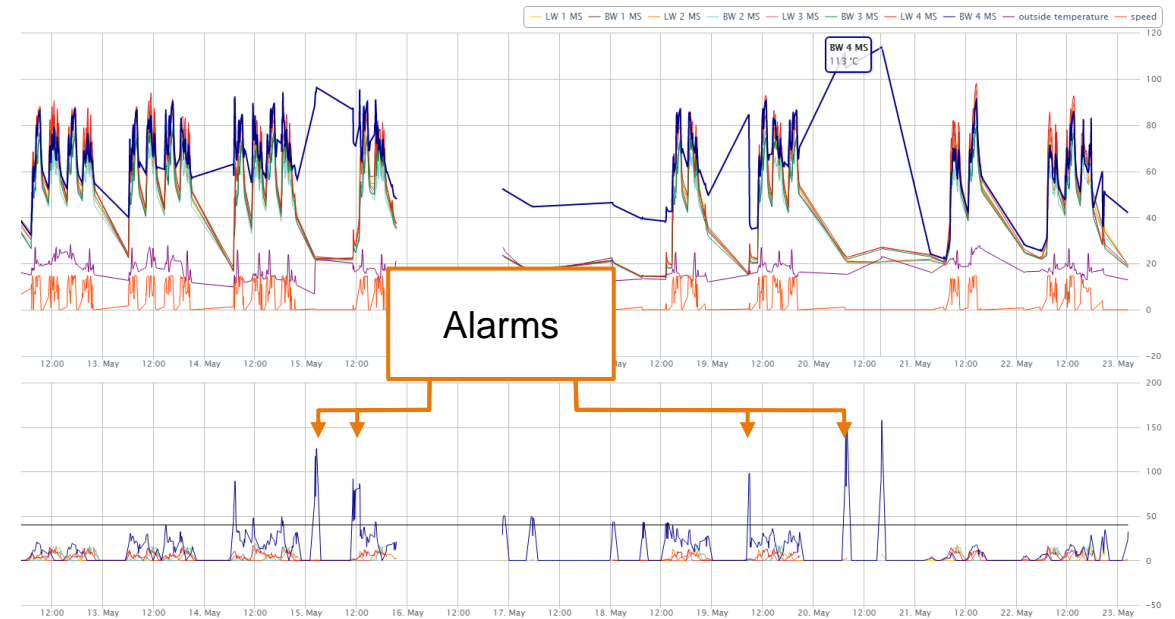


# Machine learning example: Automated failure prediction – Bearing monitoring on a high speed train

## Machine learning

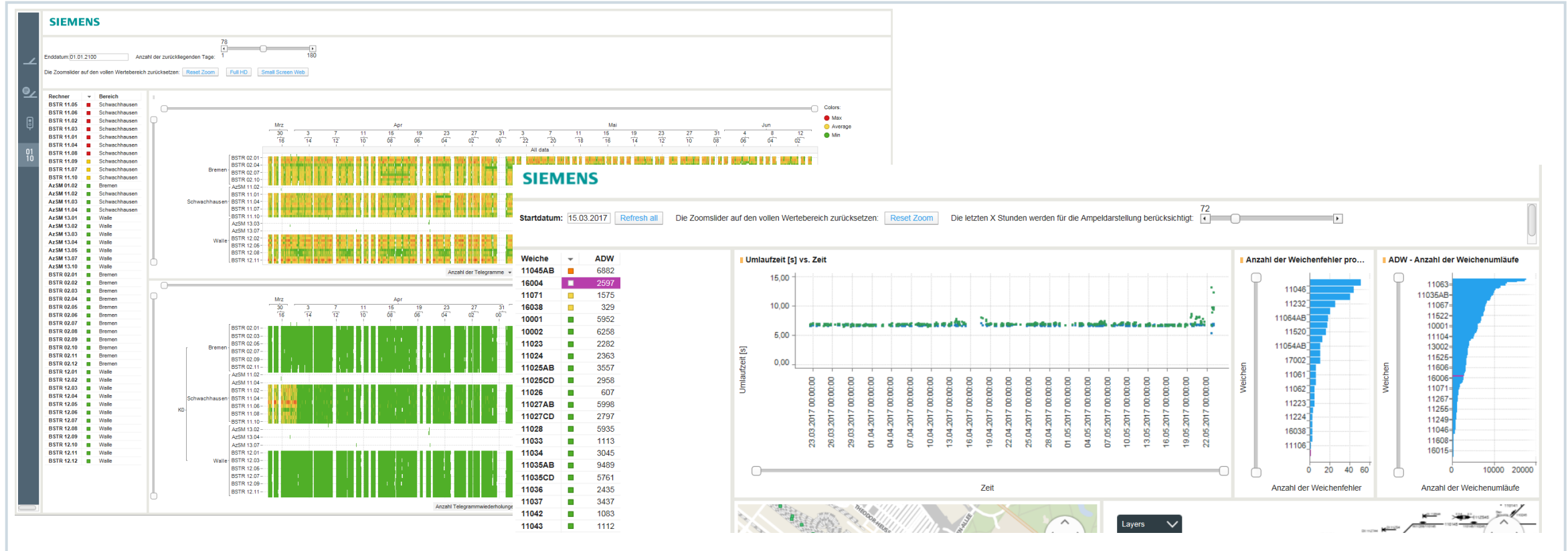


## Operational application



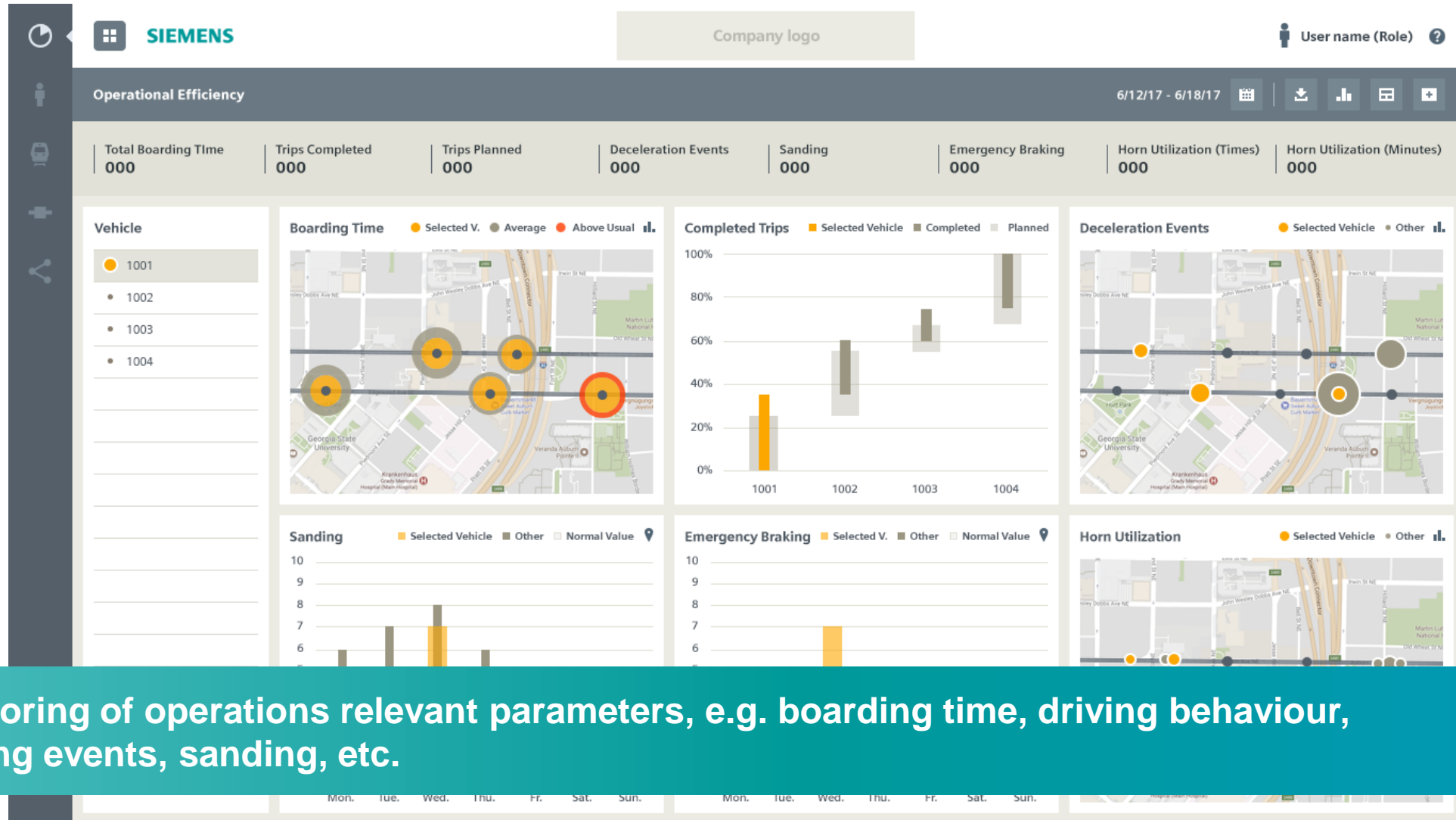
**Simplified picture – In reality 8 machine learning models analyze the complete drive train and help identify the exact component and the failure type**

# Example – Point machine failure prediction without additional sensors



High end data analytics uses the available data to predict point machine failures without needing any additional sensors

# Example – Monitoring of light rail operations for passenger comfort and safety



Monitoring of operations relevant parameters, e.g. boarding time, driving behaviour, braking events, sanding, etc.



Key success factor is the combination of data analytics and deep domain know how



Data collection1

Secure data transfer

Railigent Connect

Advanced data analytics2

Detection and prediction of failures

Best in class data analytics and machine learning expertise

Data Services

+

Validated action proposal3

Analysis by experts

Cross-project experience

Deep domain, customer and engineering know how

Rail Support Center

Action implementation4

Action performed by field-service experts

Optimization of Spare-Parts usage

Customer or Siemens

# Data services change the business models in the industry – from transactional into outcome focused partnerships

## Customer value add

Performance/Asset management  
**“Outcome as a service”**

Data analytics/Insights  
**“Insights as a service”**

Data visualization  
**“Software as a service”**

Data transmission/Connectivity  
**“Managed service”**

3

2

1

0

Customers

**Outcome based partnerships**

**Technical support agreements**

**Siemens owned maintenance projects**

# Real examples show: 100% availability is almost there!



## Examples

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**Velaro  
Spain**



**Availability: 99.98%**

**Metro  
Bangkok**



**Availability: 99.96%**

**Velaro  
Russia**



**Availability: 99.99%**



Thank you for listening –  
Questions?

