

Managing Healthcare Data

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BridgeHead
Healthcare Storage Virtualization

Healthcare – 30% of the worlds Data

My Message

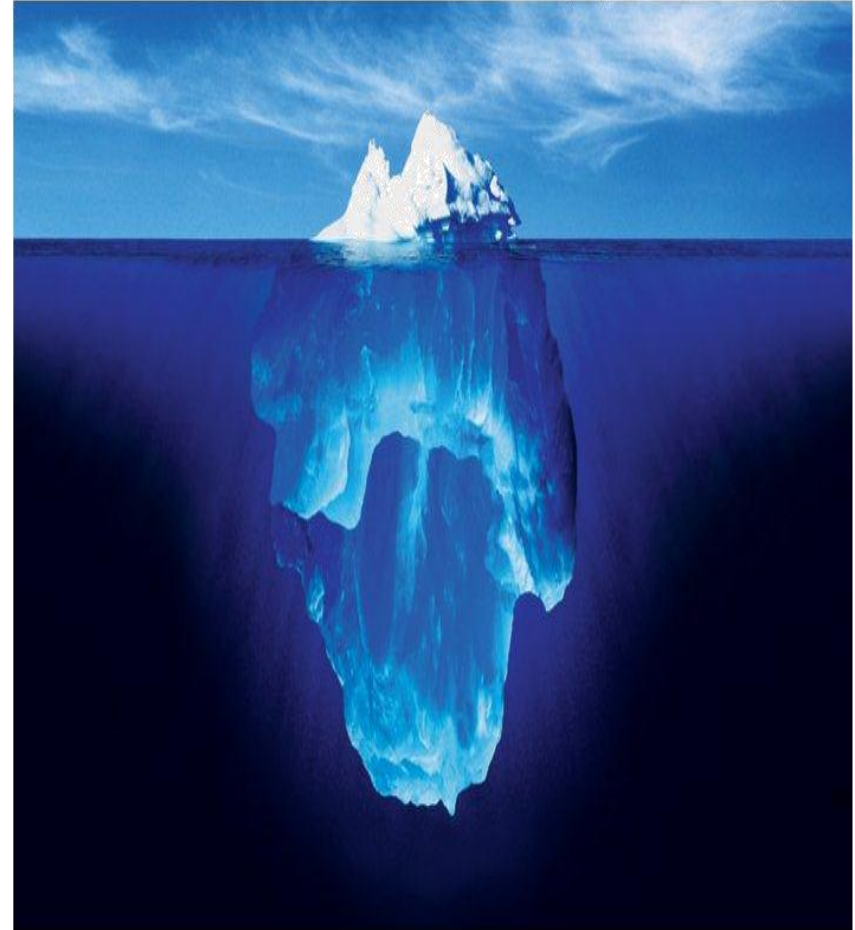
- “Understand your data”

Dynamic Content

- New
- Will be accessed & changed

Static Content

- Older
- Unlikely to be accessed or changed



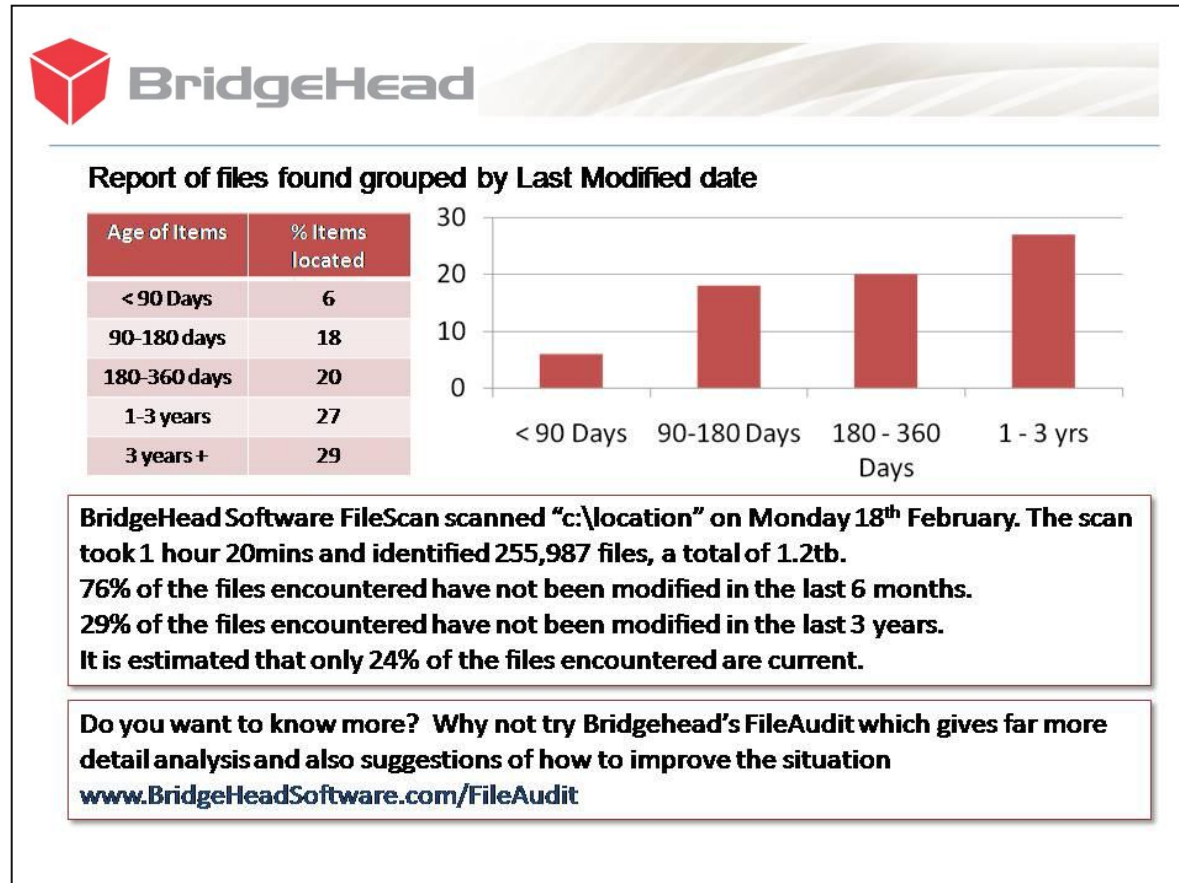
Healthcare (and others!) Data

- 30% of all data created worldwide
 - Biggest Single creator (?)
 - Bridgehead installed in 1 in 5 US hospitals
- 80% of all the data creating in HC is static
 - This unusually high % is HC defining feature
- After 14 months of age < 2% chance any item ever recalled again
 - Yet we still have to keep it

Problems a HC CIO want to tackle?

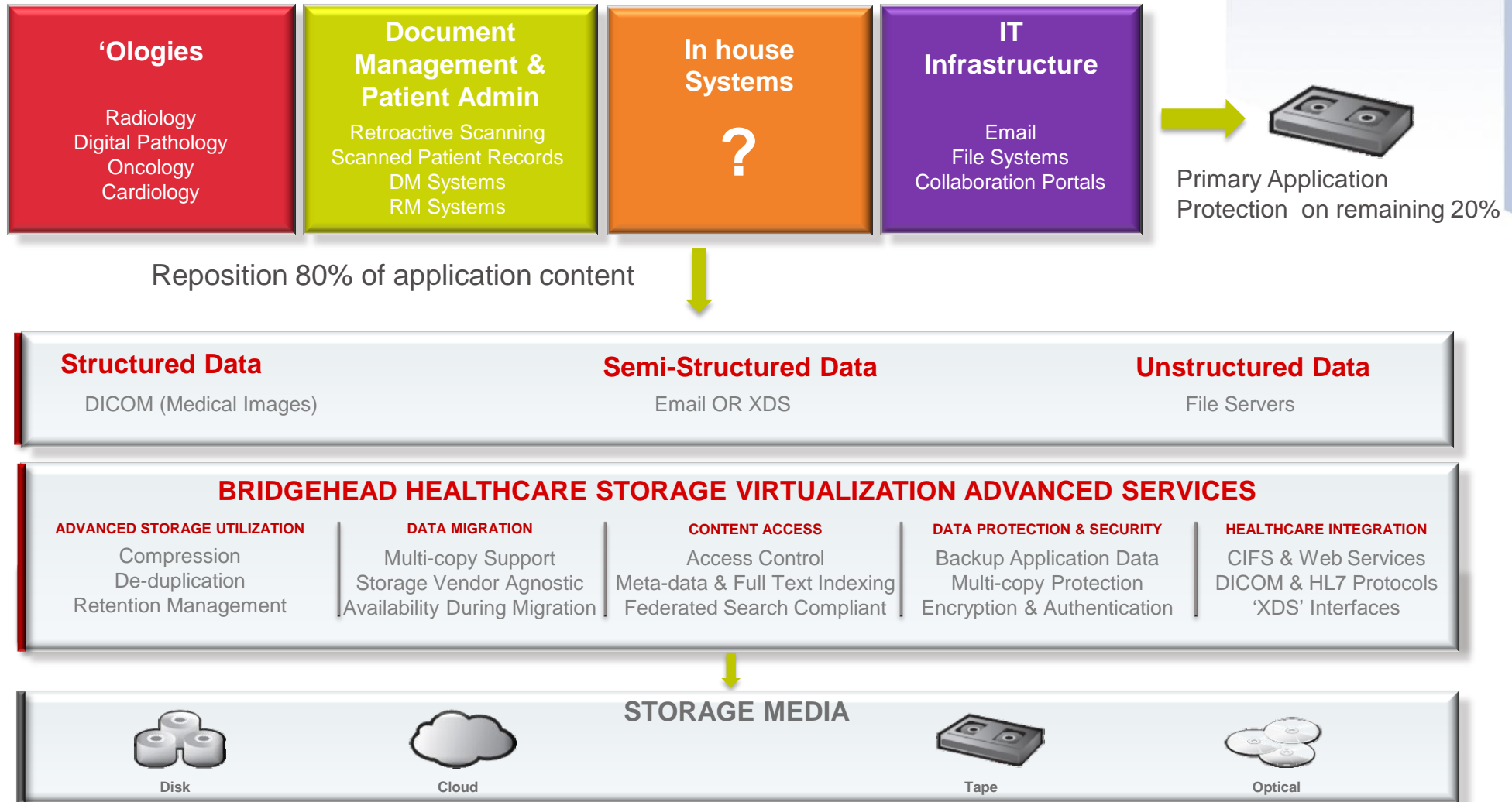
- Save costs
- Improve data protection
- End to constant migration headaches
- Improve content interoperability
- Simple and seamless integration

“You cannot improve what you don’t measure”

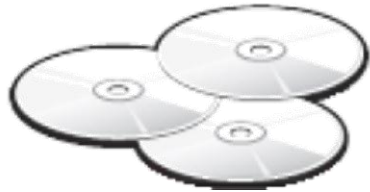


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Managing Your Data, Effectively



Storage Alone Won't Ever Save You Money



- Understanding how your data is used in the business workflow will

Storage Alone Won't Ever Save You Money

- Healthcare, Offline Storage and waiting lists
- How often have you seen your GP without and appointment?
- Healthcare 'knows' people are coming
- Pre-fetch data means its not 'offline'



Storage Alone Won't Ever Save You Money

- UK Financial Organization
- Needs to recall information from optical, fast but requests are unexpected
- Analysis shows that 50% of 'unexpected' recalls were from people who's mortgages would expire in 6 months



Storage Alone Won't Ever Save You Money



- Biggest benefit of 'cloud storage' will be that it will force organizations to describe data better

Summary

- Get to know your data

BridgeHead and Oracle

- Oracle (Traditional)
 - Owns the 20%
 - Often references the 80%
- Oracle Hardware (e.g. SUN)
 - HEAT Application (7000 & StorageTek)
 - Bridgehead was OpenArchive Healthcare provider

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THANKS: Q&A?