

# Discussion of “Who Are the Hand-to-Mouth?” by Mark Aguiar, Mark Bils and Corina Boar

Adrien Auclert

Stanford

AEA Meetings  
New Orleans, January 6, 2023

# The canonical model of consumption

- ▶ Ex-ante identical agents with Markov income process  $\Pi(e'|e)$
- ▶ One uncontingent asset  $a$ , all solve

$$V_t(a, e) = \max_{c, a'} \frac{c^{1-\frac{1}{\sigma}}}{1-\frac{1}{\sigma}} + \beta \mathbb{E}[V_{t+1}(a', e') | e]$$
$$c + a' = R_t a + Y_t e, \quad a' \geq \underline{a}$$

- ▶ Extremely influential, core model for literatures on
  - ▶ consumption, savings and wealth dynamics
  - ▶ monetary and fiscal policy with HANK

# The canonical model of consumption

- ▶ Ex-ante identical agents with Markov income process  $\Pi(e'|e)$
- ▶ One uncontingent asset  $a$ , all solve

$$V_t(a, e) = \max_{c, a'} \frac{c^{1-\frac{1}{\sigma}}}{1-\frac{1}{\sigma}} + \beta \mathbb{E}[V_{t+1}(a', e') | e]$$
$$c + a' = R_t a + Y_t e, \quad a' \geq \underline{a}$$

- ▶ Extremely influential, core model for literatures on
  - ▶ consumption, savings and wealth dynamics
  - ▶ monetary and fiscal policy with HANK
- ▶ Very few parameters:  $\sigma$ ,  $\beta$ ,  $R$ ,  $\Pi$ ,  $\underline{a}$ . Infinite number of predictions!
  - ▶ Distributions of wealth, income, consumption, MPCs
  - ▶ Cross-household correlations, eg  $\text{Corr}(\Delta c_{it}, \Delta y_{it})$
  - ▶ Dynamic aggregate moments, eg,  $\frac{\partial C_t}{\partial Y_s}$  and  $\frac{\partial C_t}{\partial R_s}$  (“iMPCs”)

# The canonical model of consumption

- ▶ Ex-ante identical agents with Markov income process  $\Pi(e'|e)$
- ▶ One uncontingent asset  $a$ , all solve

$$V_t(a, e) = \max_{c, a'} \frac{c^{1-\frac{1}{\sigma}}}{1-\frac{1}{\sigma}} + \beta \mathbb{E}[V_{t+1}(a', e') | e]$$
$$c + a' = R_t a + Y_t e, \quad a' \geq \underline{a}$$

- ▶ Extremely influential, core model for literatures on
  - ▶ consumption, savings and wealth dynamics
  - ▶ monetary and fiscal policy with HANK
- ▶ Very few parameters:  $\sigma$ ,  $\beta$ ,  $R$ ,  $\Pi$ ,  $\underline{a}$ . Infinite number of predictions!
  - ▶ Distributions of wealth, income, consumption, MPCs
  - ▶ Cross-household correlations, eg  $\text{Corr}(\Delta c_{it}, \Delta y_{it})$
  - ▶ Dynamic aggregate moments, eg,  $\frac{\partial C_t}{\partial Y_s}$  and  $\frac{\partial C_t}{\partial R_s}$  (“iMPCs”)
- ▶ Can calibrate to hit some of these moments in data (**not all jointly**)

# This paper

- ▶ Classifies households into three types:
  - ▶ Zeldes *HTM* if low net worth
  - ▶ Kaplan-Violante *HTM* if high net worth but low liquid assets
  - ▶ Not *HTM* otherwise
- ▶ Calculates new moments from PSID:
  1. Transitions across *HTM* status
  2.  $E[\Delta c_{it} | HTM]$ , with or without individual fixed effects
  3.  $E[|\Delta c_{it}| | HTM]$  and  $E[|\Delta y_{it}| | HTM]$  (a proxy for volatility)
  4.  $E[\ln Categories_{it} | HTM]$
  5.  $E[APC_{it} | HTM]$  [my personal favorite, sadly gone from new version!]
- ▶ Shows no calibration of canonical model can match these moments
- ▶ But, a calibration with ex-ante heterogeneity in  $(\beta, \sigma)$  can

# My take on the paper

► I completely agree that:

1. Ex-ante homogeneity assumption in canonical model is crazy
2. Something like  $\beta$  heterogeneity is needed to explain the data
3. Low  $\beta$  is hard to tell apart from high  $\sigma$
4. Ultimately,  $\sigma$  heterogeneity is probably important as well

[cf also Parker, Guvenen,...]

► **Rest of discussion:**

1. How do we know for sure it's  $\sigma$  heterogeneity?
2. How does it change the big picture if it is?

# What exactly favors $\sigma$ heterogeneity?

- ▶ Many existing quantitative models already feature  $\beta$  heterogeneity
  - ▶ Useful to jointly match average wealth and average MPC in data

# What exactly favors $\sigma$ heterogeneity?

- ▶ Many existing quantitative models already feature  $\beta$  heterogeneity
  - ▶ Useful to jointly match average wealth and average MPC in data
- ▶ Paper explains very well why low  $\beta$  and high  $\sigma$  are similar
  - ▶ Both push towards high MPCs and low target wealth



# What exactly favors $\sigma$ heterogeneity?

- ▶ Many existing quantitative models already feature  $\beta$  heterogeneity
  - ▶ Useful to jointly match average wealth and average MPC in data
- ▶ Paper explains very well why low  $\beta$  and high  $\sigma$  are similar
  - ▶ Both push towards high MPCs and low target wealth
- ▶ **Q:** What *exactly* favors one over the other **in structural model?**
  - ▶ Category adjustment fact interesting, but not used in model
  - ▶ Current calibration has type with both very low  $\beta$  *and* high  $\sigma$ : why?
  - ▶ Don't we need extra moment on relation b/w  $\Delta C$  and  $\Delta R$  to tell?

# What exactly favors $\sigma$ heterogeneity?

- ▶ Many existing quantitative models already feature  $\beta$  heterogeneity
  - ▶ Useful to jointly match average wealth and average MPC in data
- ▶ Paper explains very well why low  $\beta$  and high  $\sigma$  are similar
  - ▶ Both push towards high MPCs and low target wealth
- ▶ **Q:** What *exactly* favors one over the other **in structural model?**
  - ▶ Category adjustment fact interesting, but not used in model
  - ▶ Current calibration has type with both very low  $\beta$  *and* high  $\sigma$ : why?
  - ▶ Don't we need extra moment on relation b/w  $\Delta C$  and  $\Delta R$  to tell?
- ▶ **Broader Q:** what moment(s) do you want future work to calibrate  $\sigma$  heterogeneity to?

# How does the big picture change?

- ▶ All models get some moments wrong.
  - ▶ Why is it important to hit the ones in this paper?
  - ▶ Why is it important to do this with  $\sigma$  heterogeneity?
- ▶ The usual procedure in the literature is:
  - ▶ Calibrate the canonical model to hit some moments, eg MPC
  - ▶ Use the model to extrapolate to other moments that matter for GE

# How does the big picture change?

- ▶ All models get some moments wrong.
  - ▶ Why is it important to hit the ones in this paper?
  - ▶ Why is it important to do this with  $\sigma$  heterogeneity?
- ▶ The usual procedure in the literature is:
  - ▶ Calibrate the canonical model to hit some moments, eg MPC
  - ▶ Use the model to extrapolate to other moments that matter for GE
- ▶ Key **Q**: Take two models that match the MPC, one with  $\sigma$  heterogeneity and one without. How does the extrapolation change?
- ▶ Paper gives one example with  $\frac{\partial C_0}{\partial R_0}$ . Can develop this more!

## Two thoughts on extrapolation

- **Develop  $\frac{\partial C_0}{\partial R_0}$  more.** We know that, for agent  $i$  with  $APC_i = 1$

$$\frac{\partial c_{0i}}{\partial \ln R_0} = -\sigma_i (1 - MPC_i)$$

this shows that calibrating to MPC is sufficient when everyone has same  $\sigma$ , not otherwise, and can explain high responsiveness of high- $\sigma$ , low- $\beta$  group

## Two thoughts on extrapolation

- ▶ **Develop  $\frac{\partial C_0}{\partial R_0}$  more.** We know that, for agent  $i$  with  $APC_i = 1$

$$\frac{\partial c_{0i}}{\partial \ln R_0} = -\sigma_i (1 - MPC_i)$$

this shows that calibrating to MPC is sufficient when everyone has same  $\sigma$ , not otherwise, and can explain high responsiveness of high- $\sigma$ , low- $\beta$  group

- ▶ **Extra moments.** In Auclert-Rognlie-Straub, we show that the iMPCs  $\frac{\partial C_t}{\partial Y_s}$  and  $\frac{\partial C_t}{\partial R_s}$  are sufficient statistics for dynamic GE
  - ▶ Extrapolation from MPC ( $\frac{\partial C_0}{\partial Y_0}$ ) to these other iMPCs, and therefore effects of fiscal and monetary policy, will likely change
  - ▶ Showing *how* would help make convincing case that  $\sigma$  heterogeneity is the next step for the literature

# Concluding thoughts

- ▶ Very nice paper, whose main message I believe in
- ▶ Tell us what moments to use to calibrate our  $\sigma$  heterogeneity to
- ▶ Tell us what macro conclusions we get wrong if we don't