# The iterated best response model for referential games

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# **Overview**

## **Quick history**

- [Lewis](#page-7-0) [\(1969\)](#page-7-0) is the earliest decision-theoretic approach to pragmatics. [Lewis](#page-7-0) was interested primarily in how linguistic conventions arise in a speech community. To pursue this question, he developed signaling games. See also [Lewis](#page-7-1) [1975.](#page-7-1)
- [Lewis'](#page-7-0)s work was largely ignored in linguistics for decades. The sole exception is [Clark](#page-7-2) [\(1996\)](#page-7-2) and related work, which anticipates many of the developments to come.
- In the 1990s, Prashant Parikh proposed a game-theoretic model for linguistic interactions (semantics and pragmatics). See especially [Parikh](#page-7-3) [2000,](#page-7-3) [2001.](#page-7-4)
- [Blutner](#page-7-5) [\(1998,](#page-7-5) [2000\)](#page-7-6) developed Bidirectional Optimality Theory, which formalized and extended insights by [Horn](#page-7-7) [\(1984\)](#page-7-7) about how balancing speaker effort and hearer effort can give to stable kinds of pragmatic enrichment. [Jäger](#page-7-8) [\(2002\)](#page-7-8) is an elegant formal restatement of the theory with a number of extensions building on insights by [Frank and Satta](#page-7-9) [\(1998\)](#page-7-9) and [Karttunen](#page-7-10) [\(1998\)](#page-7-10).
- [van Rooy](#page-7-11) [\(2003,](#page-7-11) [2004\)](#page-7-12) sought to reformulate and extend [Blutner](#page-7-5) ideas using Lewisian signaling system. Those papers point out some fundamental limitations of Bi-OT and argue that signaling games offer a more general solution to problems related to pragmatic enrichment.
- Signaling systems have too many equilibria, not all of them intuitively alike. The Iterated Best Response models of [Franke](#page-7-13) [\(2008,](#page-7-13) [2009\)](#page-7-14) and [Jäger](#page-7-15) [\(2007,](#page-7-15) [To appear\)](#page-7-16) seek to address this.

## **This handout**

- This handout builds on the presentation of signaling games in [Jäger](#page-7-16) [\(To appear\)](#page-7-16), though I made various simplifications in order to keep the presentation manageable. (Basically, my games leave out the cost functions on forms and do not introduce epistemic indeterminacy.)
- My primary goal is to see how these games work for various referential tasks.
- In addition to all the models listed above, we also have [Golland et al.](#page-7-17) [\(2010\)](#page-7-17) and [Frank and Goodman](#page-7-18) [\(2012\)](#page-7-18). Very little is known right now about how all these models relate to each other. I think the best we can is to try to find places where they agree or disagree.



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## <span id="page-1-0"></span>**1 The model**

### <span id="page-1-1"></span>**1.1 Signaling games**

**Definition 1** (Pure communication cheap-talk signaling systems)**.** A pure communication cheap talk signaling system is a tuple  $\langle s, h, \Omega, M, \lbrack \lbrack \cdot \rbrack$ ,  $P, \sigma, \rho, u \rangle$ , where

- i. *s* is the speaker, and *h* is the hearer
- ii.  $\Omega$  is a set of states
- iii. *M* is a set of messages
- iv.  $\lbrack \cdot \rbrack$  : *S*  $\mapsto \varphi(\Omega)$  is the semantic interpretation function
- v. *P* is prior probability distribution over Ω
- vi. *σ* is a function from worlds into probability distributions over signals: *h*'s expectations about *s*
- vii. *ρ* is a function from signals into probability distributions over worlds: *s*'s expectations about *h*
- *v*iii. *u* : (Ω × Ω) → ℝ is a utility function defined so that  $u(w_i, w_j) = 1$  if  $w_i = w_j$ , else 0.

For the following definitions, assume a single signaling system  $\mathcal{G} = \langle s, h, \Omega, M, \lbrack \lbrack \cdot \rbrack, P, \sigma, \rho, u \rangle$ .

**Definition 2** (Speaker expected utility). *s*'s expected utility for  $m \in M$  given  $w \in \Omega$  is defined in terms of the utilities and how the *receiver* acts given *m*:

$$
EU_s(m \mid w) \stackrel{\text{def}}{=} \sum_{w' \in \Omega} \rho(w'|m) * u(w, w')
$$

**Definition 3** (Speaker best response to a world)**.** *s*'s best response when presented with a world *w* is the set of all signals that maximize expected utility given *w*:

$$
br_s(w) \stackrel{\text{def}}{=} \{ m \mid EU_s(m \mid w) = \max_{m' \in M} EU_s(m' \mid w) \}
$$

**Definition 4** (Speaker posterior). The posterior for  $\sigma$  is defined via Bayes' rule:

$$
\sigma(w \mid m) \stackrel{\text{def}}{=} \frac{\sigma(m|w) * P(w)}{\sum_{w' \in \Omega} \sigma(m|w') * P(w')}
$$
 undefined where the denominator is 0

**Definition 5** (Hearer expected utility). *h*'s expected utility for  $w \in \Omega$  given  $m \in M$  is defined in terms of the utilities and how the *speaker* acts given *w*:

$$
EU_h(w \mid m) \stackrel{\text{def}}{=} \left\{ \begin{array}{ll} \sum_{w' \in \Omega} \sigma(w' \mid m) * u(w, w') & \text{if defined} \\ \text{undefined} & \text{otherwise} \end{array} \right.
$$

**Definition 6** (Hearer best responses)**.** *h*'s best response when presented with a signal *m* is the set of all worlds that maximize expected utility given *m*, resorting to the literal interpretation of *m* where the signal conflicts with *σ*:

$$
br_h(m) \stackrel{\text{def}}{=} \left\{ \begin{array}{ll} \{w \mid EU_h(w \mid m) = \max_{w' \in \Omega} EU_h(w' \mid m) \} & \text{if } EU_h(\cdot \mid m) \text{ is defined} \\ \llbracket m \rrbracket & \text{otherwise} \end{array} \right.
$$

### <span id="page-2-0"></span>**1.2 Iterated best responses**

**Definition 7** (Speaker response strategy). *s*'s best response strategy to *h*'s strategy  $\rho$  is the one that assigns equal probability to all best responses:

$$
BR_s(\rho) = \sigma \text{ iff } \sigma(m \mid w) = \frac{|\{m\} \cap br_s(w)|}{|br_s(w)|} \text{ for all } w \in \Omega \text{ and } m \in M
$$

**Definition 8** (Hearer response strategy). *h*'s best response to *s*'s strategy  $\sigma$  is the one that conditions on the best responses:

$$
BR_h(\sigma) = \rho \text{ iff } \rho(w \mid m) = \frac{P(\{w\} \cap br_h(m))}{P(br_h(m))} \text{ for all } w \in \Omega \text{ and } m \in M
$$

## <span id="page-2-1"></span>**2 Examples**

#### <span id="page-2-2"></span>**2.1 Simple scalar implicature (adapted from [Jäger](#page-7-16) [To appear\)](#page-7-16)**

- (1) a.  $\Omega = \{w_{\neg \exists}, w_{\exists \neg \forall}, w_{\forall}\}\$ 
	- b.  $M = {^{\circ}}$ none", "some", "all"}
	- c. <sup>J</sup>"none"<sup>K</sup> <sup>=</sup> {*w*¬∃}; <sup>J</sup>"some"<sup>K</sup> <sup>=</sup> {*w*∃¬∀, *<sup>w</sup>*∀}; <sup>J</sup>"all"<sup>K</sup> <sup>=</sup> {*w*∀}
	- d.  $P =$  even distribution over worlds
	- e. Suppose the initial speaker strategy is to be honest and literal:

			"none" "some" "all"	
$\sigma =$	$W_{\neg \exists}$	L	$\mathbf{0}$	$\mathbf{\Omega}$
	$W \exists \neg \forall$	$\mathbf{\Omega}$	1	$\mathbf{\Omega}$
	$W\vee$	$\mathbf{\Omega}$	$\frac{1}{2}$	$\frac{1}{2}$

f. Then *BR<sup>h</sup>* (*σ*) uses the largest value from each column:

			$W_{\neg \exists} W_{\exists \neg \forall} W_{\forall}$	
$BR_h(\sigma) =$	"none"	-1.	$\mathbf{\Omega}$	0
	"some"	$\mathbf{\Omega}$		0
	"all"	$\mathbf{\Omega}$	$\mathbf{\Omega}$	

g. The speaker's best response follows the same principle:

			"none" "some" "all"	
$BR_s(BR_h(\sigma)) =$	$W_{\neg \exists}$		0	
	$W\Box\neg\forall$	$\mathbf{0}$		
	$W\vee$	$\mathbf{\Omega}$		

h. The strategies have now stabilized.

### <span id="page-3-0"></span>**2.2 [Golland et al.](#page-7-17) [\(2010\)](#page-7-17)**

The core model of [Golland et al.](#page-7-17) is a signaling system. Their  $p$  is the prior  $P.$  Their  $p_S$  is the sender strategy. Their  $p_L$  is the hearer strategy. Their  $U$  is the utility function (defined as in our pure communication games). Their embedded model is just a round of iterated best responses. The only difference, as far as I can tell, is that they define a single expected utility function incorporating both speaker and hearer strategies. I am not sure what consequences this has.

(2) a.  $\Omega = \{r_{\text{vase}}, r_{\text{table}}\}$ 

- b.  $M = \{$ right of lamp', 'on table'}
- c. ['right of lamp'] = { $r_{\text{vase}}$ ,  $r_{\text{table}}$ }; ['on table'] = { $r_{\text{vase}}$ }
- d. *P* is an even distribution over the referents in Ω



h. The strategies have now stabilized.



Figure 1: An example of a 3D model of a room. The *speaker*'s goal is to reference the target object O1 by describing its spatial relationship to other object(s). The *listener*'s goal is to guess the object given the speaker's description.

### <span id="page-4-0"></span>**2.3 [Frank and Goodman](#page-7-18) [\(2012\)](#page-7-18)**

- (3) a.  $\Omega = \{r_{blue \ square}, r_{blue \ circle}, r_{green \ square}\}\$ 
	- b.  $M = \{$ "blue", "square", "circle", "green"}
	- c. <sup>J</sup>"blue"<sup>K</sup> <sup>=</sup> {*r*blue square,*r*blue circle} <sup>J</sup>"square"<sup>K</sup> <sup>=</sup> {*r*blue square,*r*green square}  $\llbracket$ "green" $\rrbracket = \{r_{\text{green square}}\}$
	- d. *P* is an even distribution over the referents in Ω (changing *P* seems to have no effect).



i. The strategies have now stabilized.



 $\frac{1}{2}$ whether they bother to reason to the stable strategy. The priors don't play a role. (For discussion of why this **Conclusion** The experimental results are consistent with the claim that people differ with regard to  $\overline{1}$  $0.821$ might be, see [Franke](#page-7-14) [2009:](#page-7-14)§3.1.)

### <span id="page-5-0"></span>**2.4 [Stiller et al.](#page-7-19) [\(2011\)](#page-7-19)**

The scalar condition of [Stiller et al.](#page-7-19) [\(2011\)](#page-7-19) is isomorphic to that of [Frank and Goodman](#page-7-18) [\(2012\)](#page-7-18). It's worth looking at their 'no scales' condition, though. [Stiller et al.](#page-7-19) report that children and adults are not able to lean the relevant associations without strong priors. The IBR model captures the relevant assocations.



- $(4)$ Introduction (4) a.  $\Omega = \{r_{\text{cap}+\text{mustache}}, r_{\text{cap}+\text{glass}}, r_{\text{tophat}+\text{glasses}}\}$
- b.  $M = \{``cap", ``glass'\}$ b.  $M = {``cap", "glass", "mustache", "tophat" }$
- c.  $\[\text{``cap''}]=\{r_{\text{cap}+\text{musta}}$ <br> $\[\text{``mustache''}]=\{r_{\text{cap}}\}$  $\mathbf{a}_{\text{hustache}}$  statements the logical structure  $\mathbf{b}_{\text{tophat+gl}}$ c.  $\begin{bmatrix}$   $\begin{bmatrix}$   $\end{bmatrix}$   $\begin{bmatrix}$   $\end{bmatrix}$   $\begin{bmatrix}$   $r_{\text{cap+glasses}} \\ \end{bmatrix}$   $\begin{bmatrix}$   $\begin{bmatrix}$   $\end{bmatrix}$   $\begin{bmatrix}$   $\end{bmatrix}$   $\begin{bmatrix}$   $\end{bmatrix}$   $\begin{bmatrix}$   $\end{bmatrix}$   $\begin{bmatrix} r_{\text{cap+edgeses}} \\ \end{bmatrix}$   $\begin{bmatrix}$   $\end{bmatrix}$   $\begin{bmatrix} r_{\text{cap+glasses}} \\ \$ <sup>J</sup>"mustache"<sup>K</sup> <sup>=</sup> {*r*cap+mustache} <sup>J</sup>"tophat"<sup>K</sup> <sup>=</sup> {*r*tophat+glasses}

d.  *is an even distribure* d. *P* is an even distribution over the referents in Ω (changing *P* seems to have no effect).

							"cap" "glasses" "mustache"	"tophat"	
e.	$\sigma =$	$r_{\rm cap+mustache}$		$\frac{1}{2}$		$\theta$		$\frac{1}{2}$ 0	
		$r_{\rm cap+glasses}$		$\frac{1}{2}$	$\frac{1}{2}$			$\theta$ 0	
		$r_{\text{tophat+}glasses}$		$\mathbf 0$	$\frac{1}{2}$			0 $\frac{1}{2}$	
					$r_{\text{cap}+\text{mustache}}$		$r_{\rm cap+glasses}$	$r_{\rm tophat+glasses}$	
			"cap"			$\frac{1}{2}$	$\frac{1}{2}$		0
f.	$BR_h(\sigma) =$		"glasses"			0	$\frac{1}{2}$		$\frac{1}{2}$
			"mustache"			1	$\boldsymbol{0}$		$\theta$
			"tophat"			0	$\overline{0}$		1
					"cap"			"glasses" "mustache"	"tophat"
g.	$BR_{s}(BR_{h}(\sigma)) =$		$r_{\rm cap+mustache}$			$\boldsymbol{0}$	$\boldsymbol{0}$	1	0
				$r_{\rm cap+glasses}$	$\frac{1}{2}$		$\frac{1}{2}$	0	0
			$r_{\text{tophat+}glasses}$			$\boldsymbol{0}$	$\boldsymbol{0}$	$\Omega$	1
							$r_{\text{cap}+\text{mustache}}$	$r_{\rm cap+glasses}$	$r_{\text{tophat+}glasses}$
	$BR_h(BR_s(BR_h(\sigma))) =$				"cap"		$\Omega$	1	$\overline{0}$
h.					"glasses"		$\Omega$		0
					"mustache"		1	0	0
					"tophat"		0	0	$\mathbf 1$

i. The strategies have now stabilized.

### <span id="page-6-0"></span>**2.5 Deeper?**

- The implicature example stabilized after 1 hearer strategy and 2 speaker strategies.
- The [Golland et al.](#page-7-17) example stabilized after 1 hearer strategy and 2 speaker strategies.
- The [Frank and Goodman](#page-7-18) example stabilized after 2 hearer strategies and 2 speaker strategies.
- Strikingly, scenarios like the following stabilize at the same rate as [Frank and Goodman'](#page-7-18)s:





• Can we think of referential games that require even deeper reasoning? The (im)possibility of such examples might help decide between [Frank and Goodman'](#page-7-18)s model and the IBR model.

# <span id="page-6-1"></span>**3 Other remarks**

- *σ* is the hearer's model of the speaker, and *ρ* is the speaker's model of the hearer. This cross-over is reminiscent of the way interrogator and expert utilities are intermingled by [Benz](#page-7-20) [\(2005\)](#page-7-20).
- [Franke](#page-7-14) [\(2009\)](#page-7-14) and [Jäger](#page-7-16) [\(To appear\)](#page-7-16) explore models in which messages have costs. This makes it possible to account for manner-based implicatures like those deriving from the principle that (ab)normal things are described with (ab)normal language.
- The above presentation delivers implicatures relentlessly. [Franke](#page-7-14) [\(2009\)](#page-7-14) shows how to weaken this by introducing epistemic uncertainly about which game is being played. See also [Jäger](#page-7-16) [\(To appear\)](#page-7-16).
- [Jäger](#page-7-16) [\(To appear\)](#page-7-16) argues that the IBR model is compatible with alternative generation in the manner of [Chierchia et al.](#page-7-21) [\(To appear\)](#page-7-21). One way to read this is that the IBR approach is independent of the grammatical approach. They can even be seen as complementary, with the grammatical approach providing logical forms that we can reason about game-theoretically.

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