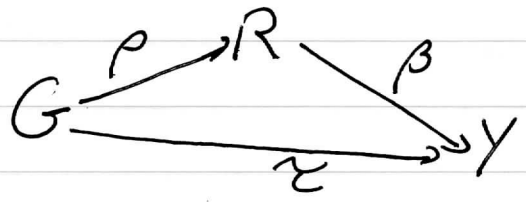


Encouragement Design
 Estimation (Holland 1988, p471)

Setting
 Salt, BP
 random assignment
 to $G=1$ workshops, nudging
 $G=0$ none
 observe R salt intake
 Y BP

Individual Picture
 (Holland ALICE)



Individual Potential
 outcomes
 $R_G(u) = R_c(u) + \rho G$

$$Y_{Gr}(u) = Y_{c0}(u) + \gamma G + \beta r$$

Regression
 Equations (over persons)

$$R = \alpha_R + \delta_1 G + \epsilon_R ; Y = \alpha_Y + \delta_2 R + \delta_3 G + \epsilon_Y$$

Results for regression coefficients (Holland 1988)

$$\delta_1 = \rho \quad \delta_2 = \beta + \delta \quad \delta_3 = \zeta - \rho \delta$$

$\frac{BP}{G}$
 $R_{\text{enc}} \text{ salt}$
 bias $\delta > 0$ association
 other healthy habits, attitudes
 salt intake when not encouraged
 BP outcome when not encouraged and no reduction in salt

IF $\zeta \equiv 0$ then algebra says use regression coefficients to solve

$$\beta = \delta_2 + \delta_3 / \delta_1 = \beta + \delta - \delta = \beta$$

Instrumental Variables IV (week 6) requires $\zeta = 0$ (basic IV assumption) G is instrument for R

$$\hat{\beta} = \frac{\hat{\beta}_{YG}}{\hat{\beta}_{RG}} = \frac{\bar{Y}_t - \bar{Y}_c}{\bar{R}_t - \bar{R}_c} \quad \text{Wald estimator}$$

Link between IV (Wald)
and Holland estimator ($\tau = 0$)

Barron-Kennedy est $\hat{\gamma}_1, \hat{\gamma}_3$ math analysis
indirect effect.

for $\tau = 0$

week 1

$$\beta = \gamma_2 + \gamma_3/\gamma_1 = \beta_{YR \cdot G} + \beta_{YG \cdot R}/\beta_{RG}$$

Regression recursion

$$\beta_{YG \cdot R} = \beta_{YG} - \beta_{RG} \beta_{YR \cdot G}$$

substitute

$$\gamma_2 + \gamma_3/\gamma_1 = \cancel{\beta_{YR \cdot G}} + \frac{\beta_{YG} - \cancel{\beta_{RG} \beta_{YR \cdot G}}}{\beta_{RG}}$$

$$= \beta_{YG}/\beta_{RG}$$

estimate
by

$$\frac{\bar{Y}_1 - \bar{Y}_0}{\bar{R}_1 - \bar{R}_0}$$

Wald
estimator