

# **MS&E 246: Lecture 4**

## **Mixed strategies**

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Ramesh Johari  
January 18, 2007

# Outline

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- Mixed strategies
- Mixed strategy Nash equilibrium
- Existence of Nash equilibrium
- Examples
- Discussion of Nash equilibrium

# Mixed strategies

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Notation:

Given a set  $X$ , we let  $\Delta(X)$  denote the set of all *probability distributions* on  $X$ .

Given a strategy space  $S_i$  for player  $i$ , the *mixed strategies* for player  $i$  are  $\Delta(S_i)$ .

*Idea:* a player can randomize over *pure strategies*.

# Mixed strategies

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How do we interpret mixed strategies?

Note that players only play *once*; so mixed strategies reflect *uncertainty* about what the other player might play.

# Payoffs

Suppose for each player  $i$ ,  $\mathbf{p}_i$  is a mixed strategy for player  $i$ ; i.e., it is a distribution on  $S_i$ .

We extend  $\Pi_i$  by taking the *expectation*:

$$\Pi_i(\mathbf{p}_1, \dots, \mathbf{p}_N) = \sum_{s_1 \in S_1} \cdots \sum_{s_N \in S_N} p_1(s_1) \cdots p_N(s_N) \Pi_i(s_1, \dots, s_N)$$

# Mixed strategy Nash equilibrium

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Given a game  $(N, S_1, \dots, S_N, \Pi_1, \dots, \Pi_N)$ :

Create a new game with  $N$  players,  
strategy spaces  $\Delta(S_1), \dots, \Delta(S_N)$ ,  
and expected payoffs  $\Pi_1, \dots, \Pi_N$ .

*A mixed strategy Nash equilibrium*  
is a Nash equilibrium of this new game.

# Mixed strategy Nash equilibrium

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*Informally:*

All players can randomize over available strategies.

In a mixed NE, player  $i$ 's mixed strategy must maximize his *expected payoff*, given all other player's mixed strategies.

# Mixed strategy Nash equilibrium

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Key observations:

- (1) All our definitions -- dominated strategies, iterated strict dominance, rationalizability -- extend to mixed strategies.

Note: any *dominant* strategy must be a *pure strategy*.



# Mixed strategy Nash equilibrium

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(2) We can extend the definition of *best response set* identically:

$R_i(\mathbf{p}_{-i})$  is the set of mixed strategies for player  $i$  that maximize the expected payoff  $\Pi_i(\mathbf{p}_i, \mathbf{p}_{-i})$ .

# Mixed strategy Nash equilibrium

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(2) Suppose  $\mathbf{p}_i \in R_i(\mathbf{p}_{-i})$ , and  $p_i(s_i) > 0$ .

Then  $s_i \in R_i(\mathbf{p}_{-i})$ .

(If not, player  $i$  could improve his payoff by not placing any weight on  $s_i$  at all.)

# Mixed strategy Nash equilibrium

(3) It follows that  $R_i(\mathbf{p}_{-i})$  can be constructed as follows:

(a) First find all *pure strategy* best responses to  $\mathbf{p}_{-i}$ ; call this set  $T_i(\mathbf{p}_{-i}) \subset S_i$ .

(b) Then  $R_i(\mathbf{p}_{-i})$  is the set of all probability distributions over  $T_i$ , i.e.:

$$R_i(\mathbf{p}_{-i}) = \Delta(T_i(\mathbf{p}_{-i}))$$

# Mixed strategy Nash equilibrium

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Moral:

*A mixed strategy  $p_i$  is  
a best response to  $p_{-i}$*

*if and only if*

*every  $s_i$  with  $p_i(s_i) > 0$  is  
a best response to  $p_{-i}$*

# Example: coordination game

We'll now apply this insight to the coordination game.

		Player 2	
		<i>L</i>	<i>R</i>
Player 1	<i>l</i>	(2, 1)	(0, 0)
	<i>r</i>	(0, 0)	(1, 2)

## Example: coordination game

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Suppose player 1 puts probability  $p_1$  on  $l$  and probability  $1 - p_1$  on  $r$ .

Suppose player 2 puts probability  $p_2$  on  $L$  and probability  $1 - p_2$  on  $R$ .

We want to find *all* Nash equilibria (pure and mixed).

# Example: coordination game

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- Step 1: Find best response mapping of player 1.

Given  $p_2$ :

$$\Pi_1(l, \mathbf{p}_2) = 2 p_2$$

$$\Pi_1(r, \mathbf{p}_2) = 1 - p_2$$

# Example: coordination game

- Step 1: Find best response mapping of player 1.

If  $p_2$  is:

$< 1/3$

$> 1/3$

$= 1/3$

Then best  
response is:

$r(p_1 = 0)$

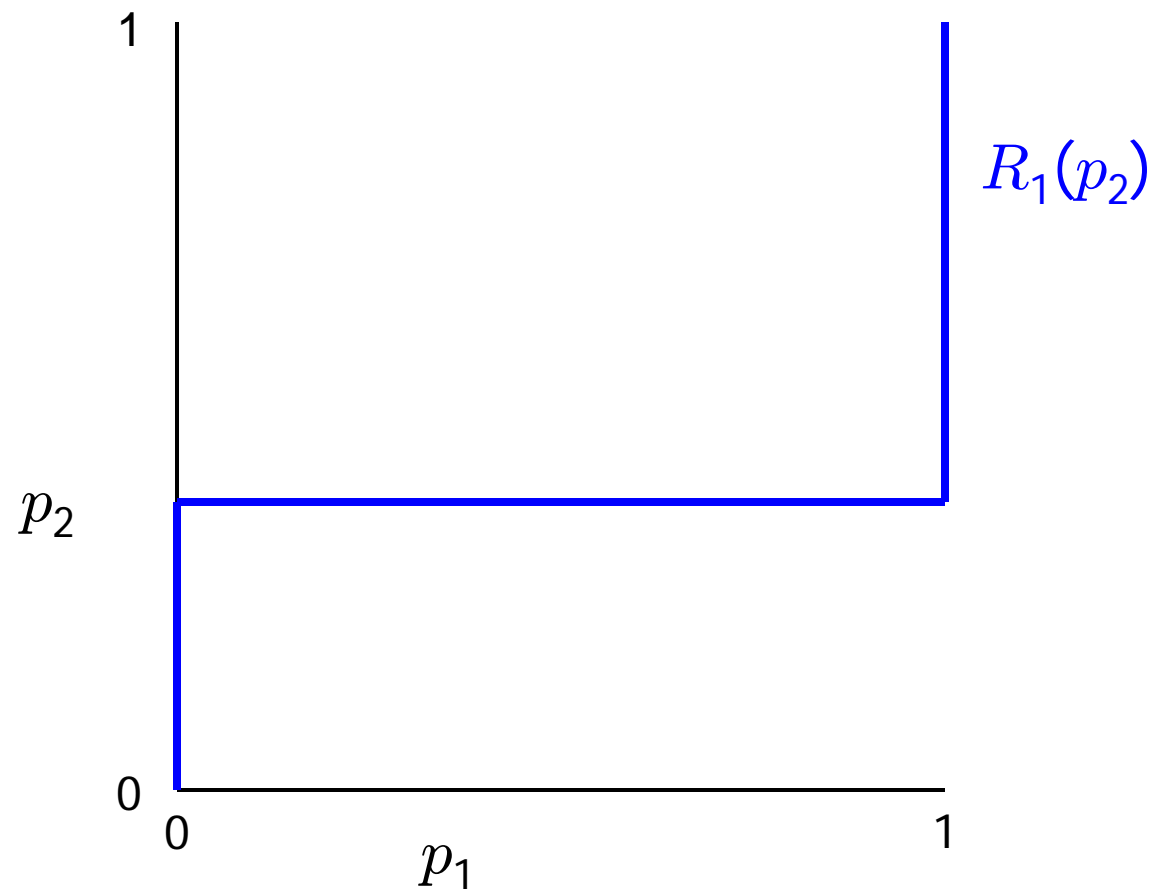
$l(p_1 = 1)$

anything ( $0 \leq p_1 \leq 1$ )



# Example: coordination game

Best response of player 1:



# Example: coordination game

- Step 2: Find best response mapping of player 2.

If  $p_1$  is:

$< 2/3$

$> 2/3$

$= 2/3$

Then best  
response is:

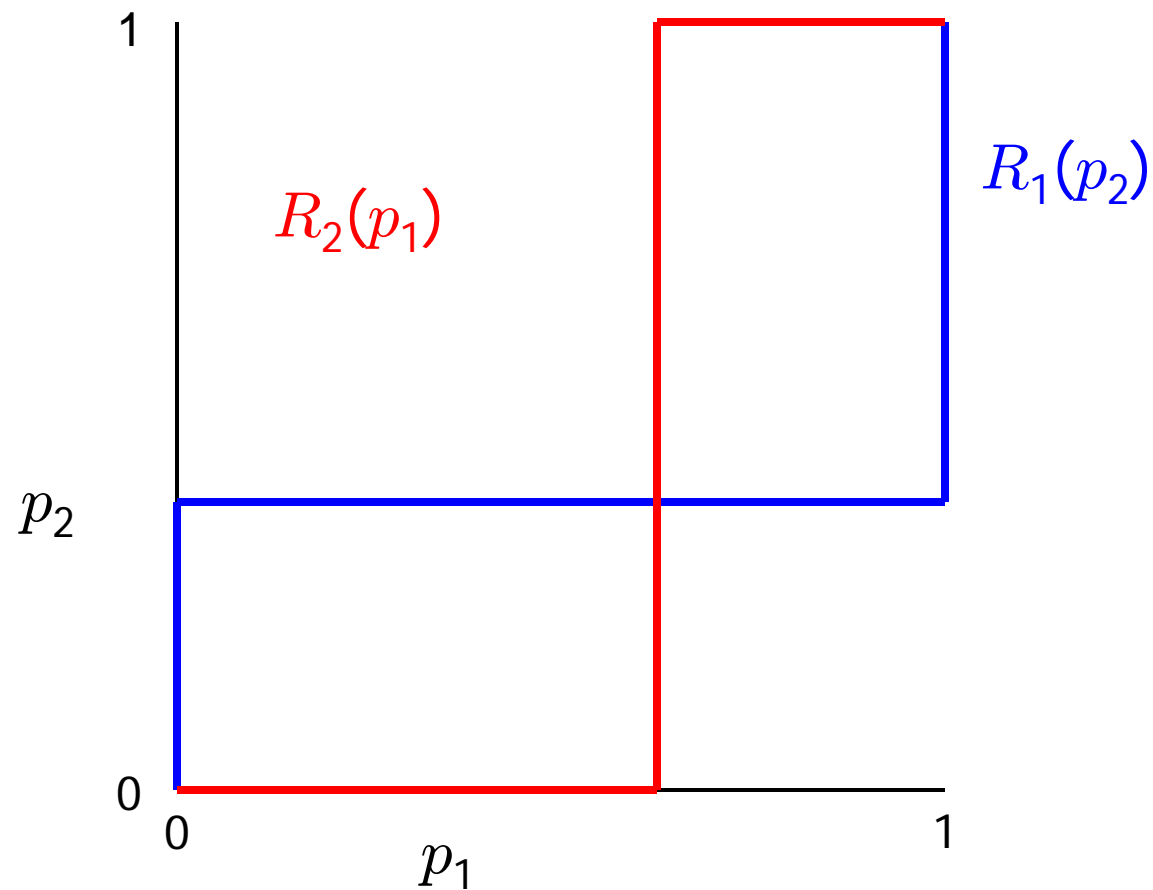
$R (p_2 = 0)$

$L (p_2 = 1)$

anything ( $0 \leq p_1 \leq 1$ )

# Example: coordination game

Best response of player 2:



# Example: coordination game

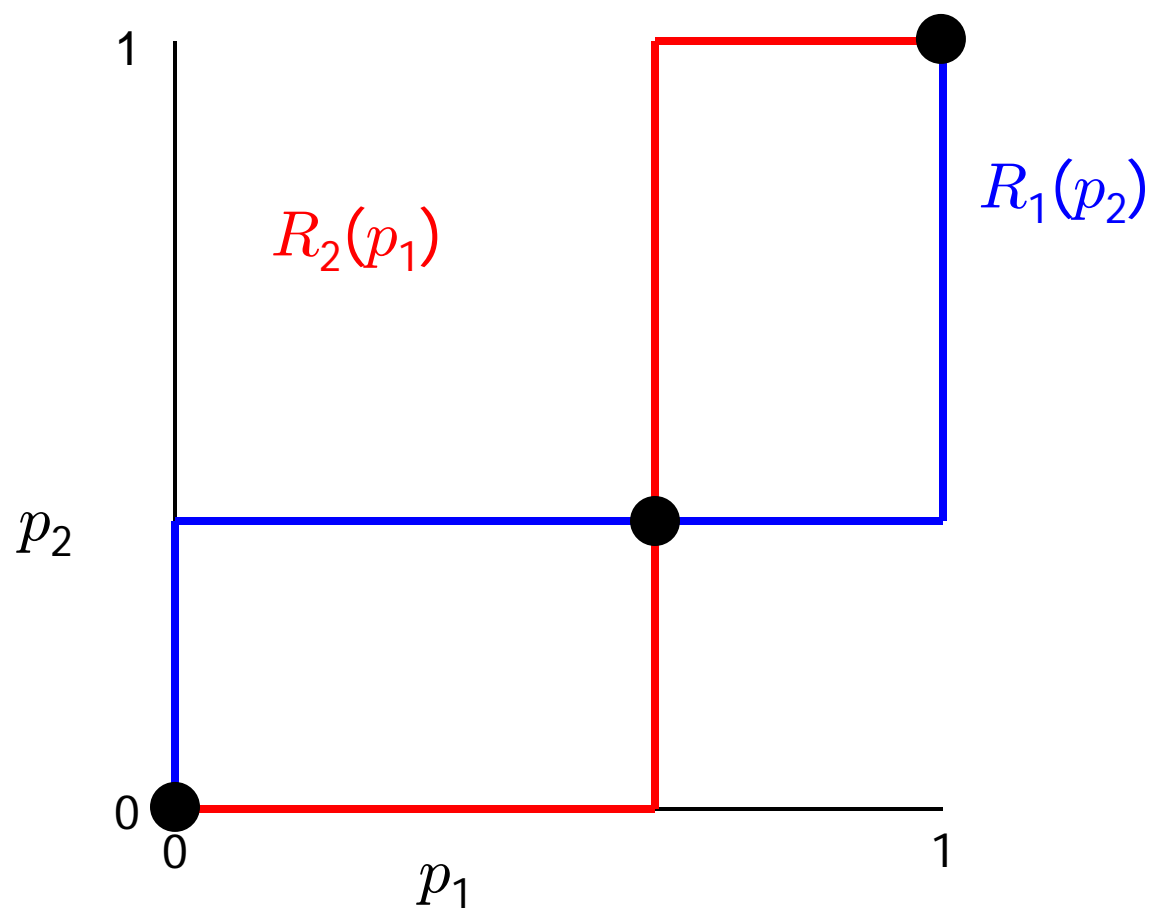
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- Step 3: Find Nash equilibria.

As before, NE occur wherever the best response mappings cross.

# Example: coordination game

Nash equilibria:



# Example: coordination game

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Nash equilibria:

There are 3 NE:

$$p_1 = 0, p_2 = 0 \Rightarrow (r, R)$$

$$p_1 = 1, p_2 = 1 \Rightarrow (l, L)$$

$$p_1 = 2/3, p_2 = 1/3$$

*Note:* In last NE, both players get expected payoff:

$$2/3 \times 1/3 \times 2 + 1/3 \times 2/3 \times 1 = 2/3.$$

# The existence theorem

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*Theorem:*

Any  $N$ -player game where all strategy spaces are *finite* has at least one Nash equilibrium.

Notes:

- The equilibrium may be mixed.
- There is a generalization if strategy spaces are not finite.

# The existence theorem: proof

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Let  $X = \Delta(S_1) \times \cdots \times \Delta(S_N)$  be the product of all mixed strategy spaces.

Define  $BR : X \rightarrow X$  by:

$$BR_i(\mathbf{p}_1, \dots, \mathbf{p}_N) = R_i(\mathbf{p}_{-i})$$



# The existence theorem: proof

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Key observations:

- $\Delta(S_i)$  is a closed and bounded subset of  $\mathbb{R}^{|S_i|}$

-Thus  $X$  is a closed and bounded subset of Euclidean space

-Also,  $X$  is *convex*:

If  $p, p'$  are in  $X$ , then so is any point on the line segment between them.

# The existence theorem: proof

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Key observations (continued):

-BR is "continuous"

(*i.e.*, best responses don't change suddenly as we move through  $X$ )

*(Formal statement:*

BR has a closed graph, with  
convex and nonempty images)

# The existence theorem: proof

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By *Kakutani's fixed point theorem*,  
there exists  $(\mathbf{p}_1, \dots, \mathbf{p}_N)$  such that:

$$(\mathbf{p}_1, \dots, \mathbf{p}_N) \in \text{BR}(\mathbf{p}_1, \dots, \mathbf{p}_N)$$

From definition of BR, this implies:

$$\mathbf{p}_i \in R_i(\mathbf{p}_{-i}) \text{ for all } i$$

Thus  $(\mathbf{p}_1, \dots, \mathbf{p}_N)$  is a NE.

# The existence theorem

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Notice that the existence theorem is not *constructive*:

It tells you *nothing* about how players reach a Nash equilibrium, or an easy process to find one.

Finding Nash equilibria in general can be computationally difficult.

# Discussion of Nash equilibrium

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Nash equilibrium works best when  
*it is unique:*

In this case, it is the only stable prediction  
of how rational players would play,  
*assuming common knowledge of rationality  
and the structure of the game.*

# Discussion of Nash equilibrium

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How do we make predictions about play when there are multiple Nash equilibria?

# 1) Unilateral stability

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*Any Nash equilibrium is unilaterally stable:*

If a regulator told players to play a given Nash equilibrium,  
they have no reason to deviate.

## 2) Focal equilibria

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In some settings, players may have prior preferences that “focus” attention on one equilibrium.

*Schelling's example (see MWG text):*

Coordination game to decide where to meet in New York City.



### 3) Focusing by prior agreement

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If players agree ahead of time on a given equilibrium, they have no reason to deviate in practice.

This is a common justification, but can break down easily in practice:  
when a game is played only once,  
true enforcement is not possible.

## 4) Long run learning

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Another common defense is that if players play the game many (independent) times, they will naturally “converge” to some Nash equilibrium as a stable convention.

Again, this is dangerous reasoning: it ignores a rationality model for dynamic play.

# Problems with NE

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Nash equilibrium makes very strong assumptions:

- complete information
- rationality
- common knowledge of rationality
- “focusing” (if multiple NE exist)

# Example

Find *all* NE (pure and mixed)  
of the following game:

		Player 2			
		a	b	c	d
Player 1	A	(1,2)	(4,0)	(0,3)	(1,1)
	B	(0,1)	(2,2)	(1,2)	(0,3)
	C	(1,2)	(0,3)	(3,0)	(0,1)
	D	(0.5,1)	(0,0)	(0,0)	(2,0)