

SAUMITRA JHA

Graduate School of Business, Stanford University, 655 Knight Way, Stanford CA94305

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APPOINTMENTS:

2017- **Associate Professor of Political Economy, Stanford Graduate School of Business (with tenure)**

2016- Associate Professor of Economics and of Political Science, Stanford University, *by courtesy*

2013-17 Associate Professor of Political Economy, Stanford Graduate School of Business (tenure-track)

2008-13 Assistant Professor of Political Economy, Stanford Graduate School of Business

Assistant Professor of Economics and of Political Science, Stanford University, *by courtesy*

2012-13 Fellow, Center for Study of Democratic Politics, Woodrow Wilson School, Princeton University

2012-13 Fellow, Niehaus Center for Globalization & Governance, Princeton University

2006-08 Academy Scholar, Harvard University

EDUCATION:

2006 Stanford University: Doctor of Philosophy, Economics

Dissertation: Essays in the development of culture and governance

Primary advisors: Professors Susan Athey and Avner Greif

2001 University of Cambridge: Master of Advanced Study, Mathematics (Part III Tripos), with merit

2000 University of Cambridge: Master of Philosophy, Economics

1999 Williams College: BA *summa cum laude* in Mathematics & Economics, with highest honours.

PEER REVIEWED PUBLICATIONS:

- 1) Jha, Saumitra “**Financial Asset Holdings and Political Attitudes: Evidence from Revolutionary England**”, *Quarterly Journal of Economics*, Vol. 103, No. 3, pp.1485-1545, August 2015.
- 2) Jha, Saumitra “**‘Unfinished Business’: Historic Complementarities, Political Competition and Ethnic Violence in Gujarat**”, *Journal of Economic Behavior and Organization*, Vol. 104, pg. 18-36, August 2014.
- 3) Bhavnani, Rikhil and Saumitra Jha “**Gandhi’s Gift: Lessons for Peaceful Reform from India’s Struggle for Democracy**”, *Economics of Peace and Security Journal*, Vol. 9, No. 1, pp.80-92, April 2014.
- 4) Jha, Saumitra “**Trade, Institutions and Ethnic Tolerance: Evidence from South Asia**”, *American Political Science Review*, Vol. 107, No. 4, pp. 806-832, November 2013.

Winner of the 2014 *Michael Wallerstein Award* by the American Political Science Association for the best article published in political economy in the previous year.

- 5) Jha, Saumitra “**Analyzing Political Risk in Developing Countries: A Practical Framework for Project Managers**”, *Business and Politics*, Vol 15, No. 1, pp.117-136, April 2013.
- 6) Jha, Saumitra and Steven Wilkinson “**Does Combat Experience Foster Organizational Skill? Evidence from Ethnic Cleansing during the Partition of South Asia**”, *American Political Science Review*, Vol. 106, No. 4, pp. 883-907, November 2012.
- 7) Ban, Radu, Saumitra Jha and Vijayendra Rao “**Who has Voice in a Deliberative Democracy? Evidence from Transcripts of Village Parliaments in South India**”, *Journal of Development Economics*, Vol. 99, No. 2, pp. 428–438, November 2012.
- 8) Jha, Saumitra “**Maintaining Peace across Ethnic Lines: New Lessons from the Past**”, *Economics of Peace and Security Journal*, Vol. 2, No. 2, pp. 89-93, July 2007.
- 9) Jha, Saumitra, Vijayendra Rao and Michael Woolcock “**Governance in the Gullies: Democratic Responsiveness and Leadership in Delhi's Slums**”, *World Development*, Vol 35, No.2, pp. 230-246, February 2007.

OTHER PUBLICATIONS:

- 1) Jha, Saumitra “**A New Economic History of Colonial India: A Review**” *Journal of Economic History*, forthcoming, June 2017.
- 2) Jha, Saumitra and Moses Shayo “**Financial Market Exposure Raises Support for Peace**” *The Political Economist*, APSA, Vol XII, Issue 1, Spring 2016.
- 3) Jha, Saumitra “**Can Financial Innovations Mitigate Ethnic and Civil Conflict?**” *World Financial Review*, March/ April 2013.
- 4) Jha, Saumitra “**Sharing the Future: Financial Innovations and Innovators in Solving the Political Economy Challenges of Development**” in *Institutions and Comparative Economic Development*, edited by Masahiko Aoki, Timur Kuran and Gerard Roland, Volume I of the Proceedings of the 16th World Congress of the International Economic Association, Palgrave Macmillan, November 2012.
- 5) de Lara, Yadira, Avner Greif and Saumitra Jha “**The Administrative Foundations of Self-Enforcing Constitutions**”, *American Economic Review: Papers and Proceedings*, Vol 98, No. 2, pp. 105-109, May 2008.

BUSINESS CASES AND INSTRUCTIONAL MATERIALS:

- 1) Jha, Saumitra “**Overcoming Political Opposition: CNG Mandates in Delhi**”, *Stanford Graduate School of Business Case P-79 (A-C)*, 2012
- 2) Jha, Saumitra and Debra Schifrin, “**Managing Local Political Risk: Parking the Tata Nano**”, *Stanford Graduate School of Business Case P-78 (A-C)*, 2012

- 3) Jha, Saumitra “**Analyzing Political Risks through the Operational Risk Assessment Framework: Suggestions for Task Team Leaders, Sector Teams and Country Management Units**”, Stanford Graduate School of Business and World Bank, 2011
- 4) Blair, Nathan and Saumitra Jha “**Jet Airways: Weathering Turbulence**” and “**Jet Airways: A Bumpy Landing**”, *Stanford Graduate School of Business Case P-60 (A-B)*, 2009.
- 5) Jha, Saumitra and Sheila Melvin, “**Mobileye**”, *Stanford Graduate School of Business Case*, in progress.

WORKING PAPERS:

- 1) Jha, Saumitra “**Trading for Peace**”, *invited article for Economic Policy*, May 2017, revised from “A Theory of Ethnic Tolerance”, *under review*.
- 2) Jha, Saumitra and Moses Shayo “**Valuing Peace: The Effects of Financial Market Exposure on Votes and Political Attitudes**”, *Stanford GSB Research Paper 3389*, revised February 2017, *under review*.
- 3) Athey, Susan, Emilio Calvano and Saumitra Jha “**A Theory of Community Formation and Social Hierarchy**”, *Stanford GSB Research Paper 3467*, August 2016.
- 4) Diaz-Cayeros, Alberto and Saumitra Jha “**Conquered but not Vanquished: Complementarities and Indigenous Entrepreneurs in the Shadow of Violence**”, September 2016.
- 5) Bhavnani, Rikhil and Saumitra Jha “**Forging a Non-Violent Mass Movement: Economic Shocks and Organizational Innovations in India's Struggle for Democracy**”, April 2015.

RESEARCH THEMES AND WORKS IN PROGRESS (working titles)

- 1) “**Unfinished Business**”: **Harnessing International Trade For Inter-Ethnic Peace**
 1. Resolving Ethnic and Religious Conflict: New Approaches, *invited chapter* in Carvalho, Jean-Paul, Sriya Iyer and Jared Rubin, eds. *Advances in the Economics of Religion*, IEA 2018.
- 2) **Swords into Bank Shares: Financial Solutions to the Threat of Political Violence**
 1. Financial Market Exposure, Complementarities and Support for Cross-National Unions: Evidence from Brexit (with Yotam Margalit and Moses Shayo).
 2. Swords into Bank Shares: Financial Innovations, Peacemaking and Development in Meiji Japan (with Kris Mitchener and Masanori Takashima).
 3. Giving up the Shot: Veterans and Hamilton’s Nation-Building through Finance in the United States.
 4. The Political Spillovers of Financial Market Development: Evidence from Revolutionary England (with Ann Carlos).
- 3) **Gandhi’s Gift: On the Promise and Limitations of Non-Violent Civil Disobedience (with Rikhil Bhavnani).**
- 4) **Reform, Reconciliation and Revolution in the Aftermath of War (with Steven Wilkinson).**

1. Marching on the Bastille: Combat Experience, Local Organizational Capacity and Political Change in Revolutionary France (with Steven Wilkinson).
2. Fraternité and Fraternalization: Resisters and Collaborators in Wartime France (with Julia Cage and Pauline Grosjean)

SELECT HONOURS, GRANTS AND AWARDS:

- 2015 Stanford Innovation & Entrepreneurship in Developing Economies Award (\$150,000).
- 2014 Michael Wallerstein Award for best published article in Political Economy in the previous calendar year, American Political Science Association
- 2013-14 John A. Gunn and Cynthia Fry Gunn Faculty Scholar, Stanford GSB
- 2012-13 Fellow, Center for Study of Democratic Politics, Princeton University
- 2012-13 Fellow, Niehaus Center for Globalization and Governance, Princeton University
- 2011-12 John A. Gunn and Cynthia Fry Gunn Faculty Scholar, Stanford GSB
- 2006-08 Academy Scholar, Harvard University
- 2005-06 Koret Foundation Dissertation Fellow, Stanford Institute for Economic Policy Research
- 2005 Humane Studies Fellow, Institute for Humane Studies
- 2005 Research Fellow, John M. Olin Program in Law and Economics, Stanford Law School
- 2004 NSF invited attendee, 1st Nobel Prize Conference in Economics, Lindau, Germany
- 2001-04 Graduate Fellow, Department of Economics, Stanford University
- 1999-01 Dr. Herchel Smith Scholarship to Emmanuel College, University of Cambridge
- 1999 Carl Van Duyne Prize for excellence and intellectual curiosity in Economics, Williams College
- 1999 Ruchman Fellowship to the Oakley Center for the Humanities, Williams College
- 1998 Phi Beta Kappa (junior year inductee- top 5% of class)
- 1995-99 Haystack International Student Scholarship to Williams College

OTHER EXPERIENCE:

- 2015 Consultant to Centra Technologies on conflict resolution and political instability
- 2011 Consultant to World Bank Social Development Group on evaluating political risks
- 2008 Consultant to World Bank in Bihar, India, on strengthening local governments (panchayats)
- 2000, 01 Consultant to World Bank Development Economics Research Group, on governance in urban slums
- 2005 RA to Professor Avner Greif for “Institutions and the path to the modern economy”, Stanford University
- 2000-01 RA to Professor Kenneth Arrow for “Valuing the future”, Stanford University
- 2000 Research Associate, Department of Applied Economics, Cambridge University
- 1997, 98 Editor, International Trade Centre (UNCTAD/WTO), Geneva, Switzerland

TEACHING:

- POLECON 683 Political Development Economics (Stanford GSB: PhD) (new course)
- POLECON 231 Strategy Beyond Markets: Challenges and Opportunities in Developing Countries (Stanford GSB: MBA)(new course)
- POLECON 230 Strategy Beyond Markets (Stanford GSB: MBA)
- POLECON 239 Strategy Beyond Markets (Stanford GSB: Sloan/MSx)
- GSBGEN 203 The Global Context of Management (Stanford GSB: MBA)

GSBGEN 208 Ethics and Management (Stanford GSB: MBA)

Executive Education: Business Innovation: Political Challenges and Opportunities (SIEPR)

Undergraduate courses: American Economic History: TA to Professor Gavin Wright (Stanford)

Economic Modernisation of the Islamic Middle East: TA to Professor Timur Kuran (Stanford)

Econometrics: Supervisor, Emmanuel College, Cambridge.

Differential Equations and Vector Calculus: TA to Professor Stewart Johnson (Williams)

ADVISING (and placement):

Peter Schram, Stanford GSB Political Economics PhD 2017 (co-chair), Vanderbilt PS

Sangick Jeon, Stanford Political Science PhD 2014 (committee), Uber Data Science

Rachel Brule, Stanford Political Science PhD 2013 (committee), NYU-AD PS

Jessica Gottlieb, Stanford Political Science PhD 2013 (committee), Texas A&M Government

Alexander Lee, Stanford Political Science PhD 2013 (committee), Rochester PS

Joshua Loud, Stanford GSB Political Economics PhD 2013 (committee), US Treasury

Katrina Kosec, Stanford GSB Political Economics PhD 2011 (co-chair), IFPRI

Christopher Paik, Stanford GSB Political Economics PhD 2010 (co-chair), NYU-AD PS

INVITED PRESENTATIONS (including scheduled):

2017 Stanford (SEED/ CISAC), (Political Confrontation), LSE/Stanford Conference on Latin American development, UCLA (political science), Heidelberg (economics and politics), Goethe Universitaet (Frankfurt)

2016 AEA/ EPS meetings (San Francisco), Sapir conference on Conflict (Jerusalem), Ben Gurion (economics), Stanford (economic history), Harvard-MIT (development economics), Pacific development conference (Stanford), Sciences-Po (economics), Bocconi (development economics), Michigan (political economy), UBC (political economy), AALIMS (Stanford), Trade and Conflict conference (Irvine), Barcelona GSE Summer Forum (x2), Society for Institutional and Organizational Economics (Paris), Inclusion in Latin America conference (Stanford), APSA (Philadelphia), Center for Political Economy conference (Vancouver), Stanford Center for International Development, Stanford Social Science History workshop, Chicago (Harris), Yale (political science), Georgetown (School of Foreign Service).

2015 UC-Berkeley (comparative politics), NYU (development economics), Economics of Religion Conference (UC-Irvine), LSE/ UCL (development economics), World Economic History Congress (Kyoto, x2), APSA (San Francisco), Harvard (positive political economy), New Economics School history and development conference (Moscow), Saint Petersburg State University, IPES (Stanford), UCSD (development economics), Stanford (comparative politics).

2014: AALIMS (Princeton), Harvard-MIT (development economics), Brown (macroeconomics), Stanford Center for International Security and Cooperation/ Center for International Conflict and Negotiation, Stanford Center for South Asia, Stanford (economic history), Toulouse School of Economics TIGER Forum, International Economic Association World Congress (Jordan), George Mason economic history conference, APSA (Washington, DC), Harvard Academy conference, ITAM (economics), Williams (historic legacies conference), George Mason (public choice), World

Bank (development economics research group: finance and macro), Yale South Asian economic history conference, Yale (comparative politics), Stanford (comparative politics)

2013: Stanford (comparative politics), LSE (economic history), Wissenschaftszentrum Berlin (political economy conference), Warwick (institutions, history and organizations), Stanford (conflict and negotiation), Political Instability Task Force (SAIC), NBER Culture and Institutions Conference, Toulouse School of Economics, ISNIE (Florence x2), Erasmus U Rotterdam (trade and development), Rochester (comparative politics), Harvard (economic history), AALIMS (Rice), Princeton CSDP Historical Institutions Conference, NBER Religion and Culture conference, World Bank (development economics research group), ASREC (Washington), UC-Berkeley (economic history and political economy), USC (development economics), Princeton (Niehaus Center for Globalization and Governance), AEA meetings (San Diego)

2012: Princeton (development economics), Princeton (CSDP), IFPRI, Yale Macmillan Conference on the Aftermath of Conflict, Columbia (comparative politics), EHA meetings (Vancouver), UC-Berkeley (development economics), Stanford Institute for Theoretical Economics, World Economic History Congress (Stellenbosch, x3), European School for New Institutional Economics (Corsica), Hebrew University of Jerusalem (economics), Sciences-Po (economics), All-UC Conference on Long Term Persistence (UCLA), U-Penn Political Economy workshop, Historical British Institutions conference (Yale), AALIMS (Stanford), UCSD (comparative politics)

2011: Harvard Political Institutions and Economic Policy conference, Northeastern (business), Tufts (economics), UC-Davis (development and economic history), Stanford social science history workshop, International Economic Association World Congress (Beijing), World Bank: Social Development, All-UC Great Specialization conference (UC-Davis), Workshop on Governance, Development and Political Violence (UCSD), Yale (Leitner political economy), Hong Kong University of Science and Technology (political economy), Stanford (comparative politics), Conflict and Organizations conference (Northwestern Kellogg), AALIMS (Harvard), Association for Asian Studies conference (Honolulu), Pacific Development conference (Berkeley), Aspen Institute (Washington, DC).

2010: Caltech-All UC conference on organizations and property rights, Princeton (Bobst/ comparative politics), NEUDC (MIT), BREAD (Verona/Trento), Princeton Political Institutions and Economic Policy conference, Stanford Institute for Theoretical Economics, UCSD (Institute for International, Comparative and Area Studies), Yale (order, conflict and violence), Asian Historical Economics conference (Beijing), UC-Berkeley (Haas real estate and urban economics), Stanford GSB (political economy), Stanford (comparative politics).

2009: NYU (political economy), ISNIE (Berkeley), US-Mexico conference on the Great Death (UCSD), UC-Berkeley (development economics), Partitions and violence conference (U-Chicago), Endogenous political institutions and conflict conference (Berkeley), UCLA (comparative politics)

2008 and earlier: LSE (economics), NYU Stern (economics), Harvard (economics), Northwestern (economics), Stanford GSB (political economy), Stanford (political science), MIT (political science), Princeton (Woodrow Wilson/ politics), Chicago (political science), World Bank (development economics research group), UC-Davis (development and economic history), UBC (development economics), UCLA (economic history), Harvard-Hitotsubashi-Warwick conference on Indian Ocean

trade (Venice), Cliometrics World Congress (Edinburgh), Harvard Academy, Princeton Political Institutions and Economic Policy conference (discussant), CEPR Polarisation and Conflict conference (LSE), NEUDC (Harvard), AEA meetings (Chicago), Columbia/ NYU (ethnic politics), Stanford (political science/ institute for comparative analysis), Harvard (economic history), Stanford (economic history x2), Harvard Business School (international business), All-UC economic/ world history conference on Middlemen & Networks (UCSD), Stanford (development economics), Western Ontario (economic history), Clio (Binghamton), Laboratory in Comparative Ethnic Processes (San Diego), PacDev (USF), World Bank ABCDE (Washington, DC)

PROFESSIONAL ACTIVITIES AND SERVICE:

Associate Editor: *Journal of Development Economics*, 2016-

Associate Editor: *Journal of Comparative Economics*, 2017-

Refereeing: *American Economic Journal: Applied Economics* (x2), *American Economic Review* (x7), *American Journal of Political Science* (x2), *American Political Science Review* (x11), *Comparative Political Studies* (x4), *Comparative Politics* (x4), *Econometrica* (x6), *Economic Development & Cultural Change* (x8), *Economic History of Developing Regions*, *Economic History Review* (x2), *Economic Journal* (x3), *European Review of Economic History*, *Explorations in Economic History* (x3), *Games & Economic Behavior* (x3), *International Organization* (x3), *Journal of Comparative Economics* (x6), *Journal of Conflict Resolution* (x4), *Journal of Development Economics* (x7), *Journal of Economic Behavior & Organization*, *Journal of Economic History* (x7), *Journal of Environmental Planning & Policy*, *Journal of the European Economic Association* (x3), *Journal of Human Resources* (x2), *Journal of Law, Economics & Organization*, *Journal of Legal Studies*, *Journal of Peace Research*, *Journal of Public Economics* (x8), National Science Foundation (Economics, x2), *Oxford Economic Papers*, *Perspectives on Politics* (x1), *Quarterly Journal of Economics* (x8), *Quarterly Journal of Political Science* (x2), *Review of Economic Studies*, *Review of Economics & Statistics* (x4), Routledge Press, U. Chicago Press (x2), *World Politics* (x4).

Advisory Board: Stanford Center for South Asia

Steering Committee: Stanford SEED/SCID Global Poverty and Development Center

Steering Committee: Stanford GSB Center for Social Innovation

Faculty Affiliate: Stanford Center for International Development

Faculty Affiliate: Stanford Center for Latin American Studies

Faculty Fellow: Association for Analytic Learning about Islam and Muslim Societies (AALIMS)

Member: Academic Advisory Board, Growth, Innovation and Leadership University, Malaysia.

Stanford GSB Moving Forward after Political Confrontation Seminar, co-organizer, 2017

Stanford GSB Political Economy Group: 2008-: Admissions, Examinations, Faculty Recruiting.

Stanford GSB Research Fellows Mentor 2015-; Review Committee, 2017-;

Stanford SEED Fellowship Committee 2017

Stanford H&S University Chair (Economics x5, Political Science x3)

Stanford H&S Undergraduate Thesis Advisor (x1)

Conference Organization:

European Economic Association meetings, program committee, 2017

Sapir Forum Conference on the Economics of Conflict, co-organizer, 2016

Analytical Learning on Islam and Muslim Societies (Stanford), co-organizer, 2012, 2016
Historical Development of Modern Political Institutions (Princeton/CSDP), organizer, 2013
International Society for New Institutional Economics (Florence), program committee, 2013
Stanford GSB 1st Global Crossroads Conference on Political Transitions, co-director, 2012
Stanford GSB Political Economy Seminar, co-organizer, 2008, 2009, 2011.
EHA meetings, San Jose, volunteer, 2005.

Field Research: Oaxaca (Mexico); Bihar, Delhi, Gujarat, Kerala, Rajasthan (India); Zanzibar (Tanzania); Moscow (Russia)

Memberships: AEA, APSA, EHA

Popular Press: Op-Ed: ``Cities of Difference'', *The Indian Express*, 10\6\2009
Commentary: BBC World Service Radio, 2\6\2011

Media Coverage:

non-violent civil disobedience: Stanford Report;
combat experience and organizational skill: The Economic Times, Ideas for India;
ethnic tolerance: Boston Globe, The New York Sun, The Indian Express, Business India;
governance in slums: The Indian Express, The Times of India, The Business Standard,
Economist Intelligence Unit, Forbes India, Associated Press, among others.

PERSONAL: Languages: Hindi/ Urdu; German (working); Kiswahili and Maithili (intermediate);
French, Russian and Spanish (beginner). Citizenship: United Kingdom, India (Overseas);
US Permanent Resident.