Autumn Speaker Line-up

Oct 1    Jerry Kaplan
    Serial Entrepreneur

Oct 8    Elon Musk
    SpaceX

Oct 15   Nitin Mehta
    Viking River Cruises

Oct 22   Steve Jurvetson
    Draper Fisher Jurvetson

Oct 29   Lynn Reedy
    Stephanie Tilenius
    Avid Larizadeh
    eBay

Nov 5    Kim Popovits
    Genomic Heath, Inc.

Nov 12   Nick Earl
    Arcadia Kim
    Erin Turner
    Electronic Arts

Nov 19   Kim Smith
    NewSchools Venture Fund
    Brook Byers
    Kleiner Perkins Caulfield & Byers

Nitin Mehta
    Director - Viking River Cruises

Nitin Mehta is an active private investor in Silicon Valley. Through his Merchant Banking and Investment Company, Mehta & Company, Inc., and as an entrepreneur, he starts and invests in companies, nurtures entrepreneurs, and does investment-banking transactions. He brings a unique blend of talent and over 30 years of experience to participate actively with founders/entrepreneurs in building winning companies:

Deep Management Consulting Experience: 5 years with McKinsey & Company; led a number of client engagements and participated in formulating firm’s strategy and operations practice areas.

Extensive General Management Experience:
  • Part owner and SVP Ops of Royal Viking Line, one of the best cruise lines in the world; Led a staff of 1,300 cruise ship operations people worldwide; put together a $250 million Management Buyout bid with his partner after successfully turning the line around.
  • Part owner and COO of Handi-Kup, a nation-wide manufacturer of foam cups with 80% market share of McDonald’s, which he successfully turned around with the founding partners and sold to James River Corporation.
  • Majority owner and Chairman & CEO of Pyramid Health Group, Inc., a fast-growth, private venture-backed company that he owned with Sprout Group that was in the outsourcing of healthcare information management in medical records departments of over 700 hospitals and clinics nationwide.
  • Substantial owner of QuadraMed (NASDAQ: WQMDC), a company in healthcare information systems (HIS) segment serving over 3,700 hospitals. He was President of HIM Division with sales of $125 million and subsequently in charge of M&A for QuadraMed.

Experienced Venture Capitalist: Was a General Partner of a $10 billion investment and venture capital firm, Weiss, Peck & Greer Venture Partners (now LightSpeed).

Investment Banking Experience: In leading the sale of all of the above 4 companies, he learned the art of deal structuring, which in turn has been further honed through many of his clients and as principal in Mehta & Company, Inc. Was a co-investment banker to raise equity for Crown Pacific buyout from KKR, a $500 million transaction. In addition, at QMDC, he bought several companies and participated in major M&A transactions

Announcements

1. The Symposium of Undergraduate Research in Progress (SURP) will take place this Thursday, October 16, 2003, from 3:00 to 6:00 p.m., in the McCaw Hall of the Frances C. Arrillaga Alumni Center. Come and learn about research being done at Stanford University. Many students will be presenting on their projects.

Head Course Assistants
Raj Bhatnagar: rbhatnagar@stanford.edu
Manu Kumar: sneaker@stanford.edu
Faculty Sponsor
Tom Kosnik: kosnik@stanford.edu

BASSES ETL Team
Joshua Reeves: j dreves@stanford.edu
Ziv Tepman: z tepman@stanford.edu
Lauren Rhue: l rahue@stanford.edu
BASES and STVP would like to thank their sponsors. STVP is supported by generous grants from Draper Fisher Jurvetson, the Kauffman Center for Entrepreneurial Leadership, and the Price Institute for Entrepreneurial Studies. BASES is supported by Hummer Winblad Venture Partners, a BASES Platinum Sponsor in 2001-2003 and Wilson Sonsini Goodrich Rosati, a Platinum Sponsor for 2002-2003. In addition, many entrepreneurs, venture capitalists, and companies have donated time and funds. For a complete list of STVP and BASES’ sponsors, please visit our web sites.

Each lecture is broadcast live on SITN channel E2 and via Stanford Online within two hours of the conclusion of the seminar. In addition, all presentations during the quarter are archived and made available through Stanford Online. Please see http://etl.stanford.edu and click on the Stanford Online link to view all lectures online.