



Postsecondary Adaptation: Selected References

PATRICIA J. GUMPORT

MARC CHUN

IMANOL ORDORIKA

BRIAN PUSSER

ANGELA SCHMIEDE

National Center for Postsecondary Improvement
508 CERAS
School of Education
Stanford University, Stanford, CA 94305-3084

The work reported herein was supported in part by the Educational Research and Development Center program, agreement number R309A60001, CFDA 84.309A, as administered by the Office of Educational Research and Improvement (OERI), U.S. Department of Education. The findings and opinions expressed in the report do not reflect the position or policies of OERI or the U.S. Department of Education. Publication Number NCPI-1-03.

- "Universities Under Scrutiny." Paris, Washington, D.C.: Organisation for Economic Co-operation and Development, OECD Publications and Information Centre [distributor].
- Abrams, Douglas M. 1993. *Conflict, Competition, or Cooperation?: Dilemmas of State Education Policymaking*. Albany: State University of New York Press.
- Albert, S., and David Whetten. 1985. "Organizational Identity." *Research in Organizational Behavior* 7: 263-295.
- Albrecht, Douglas, and Adrian Ziderman. 1992. "Funding Mechanisms for Higher Education: Financing for Stability, Efficiency, and Responsiveness." Washington, D.C.: World Bank.
- Alchian, Armen A., and Harold Demsetz. 1972. "Production, Information Costs, and Economic Organization." *American Economic Review* 62: 777-795.
- Aldrich, H. 1979. *Organizations and Environments*. Englewood Cliffs, NJ: Prentice-Hall.
- Alexander, Jeffrey C. 1988. *Durkheimian Sociology: Cultural Studies*. New York: Cambridge University Press.
- Allen, Michael. 1988. *The Goals of Universities*. Milton Keynes [England]; Philadelphia: Society for Research into Higher Education & Open University Press.
- Altbach, Philip G. 1974. "Comparative University Reform." In *University Reform*, edited by Philip G. Altbach. Cambridge, MA: Schenkman Pub. Co.
- Altbach, Philip G. 1974. *University Reform: Comparative Perspectives for the Seventies*. Cambridge, MA: Schenkman Pub. Co.
- Altbach, Philip G. 1980. *University Reform: an International Perspective*. [Washington, D.C.]: American Association for Higher Education.
- Altbach, Philip G. 1989. *Student Political Activism: An International Reference Handbook*. New York: Greenwood Press.
- Altbach, Philip G. 1994. "Problems and Possibilities: The American Academic Profession." In *Higher Education in American Society*, edited by P. Altbach, R. Berdahl, and P. Gumpert. Amherst : Prometheus Books.
- Altbach, Philip G., and Sheila Slaughter. 1980. *The Academic Profession*. Philadelphia: American Academy of Political and Social Science.
- Anderson, Richard E., and Joel W. Meyerson (eds.). 1992. *Productivity and Higher Education*. Princeton: Peterson's Guides.
- Anderson, Richard E., and Joel W. Meyerson. 1990. *Financial Planning under Economic Uncertainty*. San Francisco: Jossey-Bass.
- Anderson, Richard E., and Joel W. Meyerson. 1990. *Financing Higher Education in a Global Economy*. New York: American Council on Education.
- Apple, Michael W. 1985. *Education and Power*. Boston: Ark Paperbacks.

- Apple, Michael W. 1996. *Cultural Politics and Education*. New York: Teachers College Press.
- Archibald, G.C. 1974. "On the Measurement of Inputs and Outputs in Higher Education." In *Efficiency in Universities: The LaPaz Papers*, edited by K.G. Lumsden. New York: Elsevier Scientific Publishing.
- Argyris, Chris. 1982. *Reasoning, Learning, and Action: Individual and Organizational*. San Francisco: Jossey-Bass.
- Argyris, Chris. 1993. *On Organizational Learning*. Cambridge, MA: Blackwell Business.
- Argyris, Chris, and Donald A. Schon. 1978. *Organizational Learning*. Reading, MA: Addison-Wesley Publishing Company.
- Aronowitz, Stanley, and Henry A. Giroux. 1985. *Education under Siege: The Conservative, Liberal, and Radical Debate over Schooling*. South Hadley, MA: Bergin & Garvey.
- Arrow, K. 1985. "The Economics of Agency." In *Principals and Agents: The Structure of Business*, edited by J. Pratt and R. Zeckhauser. Cambridge: Harvard Business School Press.
- Arrow, Kenneth Joseph. 1966. *Social Choice and Individual Values*. New York: Wiley.
- Arrow, Kenneth Joseph. 1974. *The Limits of Organization*. New York: Norton.
- Arrow, Kenneth Joseph. 1996. *Education in a Research University*. Stanford: Stanford University Press.
- Balderston, Frederick E. 1974. *Managing Today's University*. San Francisco: Jossey-Bass.
- Baldrige, J. Victor. 1971. *Power and Conflict in the University: Research in the Sociology of Complex Organizations*. New York: Wiley.
- Baldrige, J. Victor, Davis V. Curtis, George P. Ecker, and Gary L. Riley. 1983. "Alternative Models of Governance in Higher Education." In *ASHE Reader in Organization and Governance in Higher Education*, edited by Robert Birnbaum. Lexington, MA: Ginn Custom Pub.
- Banta, Trudy W. 1993. *Making a Difference: Outcomes of a Decade of Assessment in Higher Education*. San Francisco: Jossey-Bass.
- Barak, Robert. 1984. *State Level Academic Program Review*. Denver: SHEEO.
- Barba, William C. 1995. *Higher Education in Crisis: New York in National Perspective*. New York: Garland Pub.
- Barley, Stephen R. 1996. "Technicians in the Workplace: Ethnographic Evidence for Bringing Work into Organization Studies." *Administrative Science Quarterly*: 404-38.
- Barley, Stephen R., and Beth A. Bechky. 1994. "In the Backrooms of Science: The Work of Technicians in Science Labs." *Work and Occupations* (21).
- Barley, Stephen R., and Gideon Kunda. 1992. "Design and Devotion: Surges of Rational and Normative Ideologies of Control in Managerial Discourse." *Administrative Science Quarterly*: 363-337.
- Barnard, Chester I. 1968. *The Functions of the Executive*. Cambridge: Harvard University Press.

- Barney, Jay B., and William G. Ouchi. 1986. *Organizational Economics*. San Francisco: Jossey-Bass.
- Barrow, Clyde W. 1990. *Universities and the Capitalist State: Corporate Liberalism and the Reconstruction of American Higher Education, 1894-1928*. Madison: University of Wisconsin Press.
- Barrow, Clyde W. 1993. *Critical Theories of the State: Marxist, Neo-Marxist, Post-Marxist*. Madison: University of Wisconsin Press.
- Barrow, Clyde W. 1993. "Will the Fiscal Crisis Force Higher Education to Restructure?" *Thought and Action* 7.
- Barth, Hans. 1976. *Truth and Ideology*. Berkeley: University of California Press.
- Bartlett, Christopher, and Sumantra Ghoshal. 1989. *Managing Across Borders*. Boston: Harvard Business School Press.
- Bartlett, Christopher, and Sumantra Ghoshal. 1990. "Matrix Management." *Harvard Business Review*: 138-145.
- Bartlett, Christopher, and Sumantra Ghoshal. 1994. "Managing the Role of Top Management: Beyond Strategy to Purpose." *Harvard Business Review*: 79-88.
- Bartlett, Christopher, and Sumantra Ghoshal. 1995. "Changing the Role of Top Management: Beyond Structure to Process." *Harvard Business Review*: 86-96.
- Bartlett, Christopher, and Sumantra Ghoshal. 1995. "Changing the Role of Top Management: Beyond Systems to People." *Harvard Business Review*: 133-142.
- Bateson, G. 1972. *Steps to an Ecology of Mind*. New York: Ballantine.
- Baum, Joel A. C., and Jitendra V. Singh. 1994. *Evolutionary Dynamics of Organizations*. New York: Oxford University Press.
- Baumol, William J., Sue Anne Batey Blackman, and Edward N. Wolff. 1989. *Productivity and American Leadership*. Cambridge: MIT Press.
- Becher, Tony, and Maurice Kogan. 1992. *Process and Structure in Higher Education*. New York: Routledge.
- Becker, Gary S. 1964. *Human Capital: A Theoretical and Empirical Analysis, with Special Reference to Education*. New York: Columbia University Press.
- Becker, Gary S. 1976. *The Economic Approach to Human Behavior*. Chicago: University of Chicago Press.
- Becker, Howard S. 1973. *Campus Power Struggle*. New Brunswick, NJ: Transaction Books; distributed by Dutton, New York.
- Becker, William E. 1990. "The Demand for Higher Education." In *The Economics of American Universities*, edited by S.A. Hoenack and E. Collins. Albany: State University of New York Press.
- Ben-David, Joseph. 1992. *Centers of Learning: Britain, France, Germany, United States*. New Brunswick, NJ: Transaction Publishers.

- Bendor, Jonathan. 1988. "Formal Models of Bureaucracy: A Review Essay." *British Journal of Political Science*: 353-395.
- Bendor, Jonathan, and Terry M. Moe. 1984. "An Adaptive Model of Bureaucratic Politics." *The American Political Science Review* 79: 755-773.
- Bendor, Jonathan, Serge Taylor, and Roland van Gaalen. 1987. "Politicians, Bureaucrats and Asymmetric Information." *American Journal of Political Science* 31: 796-828.
- Bensimon, Estela M. 1984. "Selected Aspects of Governance: An ERIC Review." *Community College Review* 12: 54-61.
- Bensimon, Estela M. 1989. "The Meaning of 'Good Presidential Leadership': A Frame Analysis." *Review of Higher Education* 12: 107-23.
- Berdahl, Robert. 1971. *Statewide Coordination in Higher Education*. Washington, D.C.: American Council on Education.
- Berdahl, Robert. 1990. "Public Universities and State Governments." *Educational Record*: 38-42.
- Berger, Peter L., and Thomas Luckmann. 1966. *The Social Construction of Reality: A Treatise in the Sociology of Knowledge*. Garden City, NY: Doubleday.
- Bergmann, Barbara. 1991. "Bloated Administration, Blighted Campuses." *Academe*: 12-16.
- Berube, Michael, and Cary Nelson. 1995. *Higher Education under Fire: Politics, Economics, and the Crisis of the Humanities*. New York: Routledge.
- Birnbaum, Robert. 1980. *Creative Academic Bargaining: Managing Conflict in the Unionized College and University*. New York: Teachers College Press.
- Birnbaum, Robert. 1984. *ASHE Reader in Organization and Governance in Higher Education*. Lexington, MA: Ginn Custom Pub.
- Blau, Peter. 1970. "A Formal Theory of Differentiation in Organizations." *American Sociological Review* 35: 201-218.
- Blau, Peter. 1973. *The Organization of Academic Work*. New York: Wiley.
- Blau, Peter. 1974. *On the Nature of Organizations*. New York: Wiley.
- Block, Fred L. 1987. *Revising State Theory: Essays in Politics and Postindustrialism*. Philadelphia: Temple University Press.
- Blomqvist, Ake, and Emmanuel Jimenez. 1989. *The Public Role in Private Post-secondary Education: A Review of Issues and Options*. Washington, D.C.: Country Economics Department, World Bank.
- Bolman, Lee G., and Terrence E. Deal. 1991. "Images of Leadership." Cambridge: Harvard Graduate School of Education, National Center for Education Leadership.
- Botkin, James W., Mahdi Elnadsra, and Mircea Malitza. 1979. *No Limits to Learning*. Oxford: Pergamon.

- Bourdieu, Pierre, and James Samuel Coleman. 1991. *Social Theory for a Changing Society*. New York: Russell Sage Foundation.
- Bourdieu, Pierre, and Jean Claude Passeron. 1977. *Reproduction in Education, Society and Culture*. London: Sage Publications.
- Bowen, David Earl, Richard B. Chase, and Thomas G. Cummings. 1990. *Service Management Effectiveness: Balancing Strategy, Organization and Human Resources, Operations, and Marketing*. San Francisco: Jossey-Bass.
- Bowen, Howard R. 1968. *The Finance of Higher Education*. New York: McGraw Hill.
- Bowen, Howard R. 1974. "Financing Higher Education: The Current State of the Debate." In *Exploring the Case for Low Tuition in Public Higher Education*, edited by Kenneth E. Young. Iowa City: AASU.
- Bowen, Howard R. 1980. *The Costs of Higher Education*. San Francisco: Jossey-Bass.
- Bowen, Howard R. 1996. *Investment in Learning: The Individual and Social Value of American Higher Education*. New Brunswick, NJ: Transaction Publishers.
- Bowles, Samuel, and Herbert Gintis. 1976. *Schooling in Capitalist America: Educational Reform and the Contradictions of Economic Life*. New York: Basic Books.
- Bowles, Samuel, and Herbert Gintis. 1986. *Democracy and Capitalism: Property, Community, and the Contradictions of Modern Social Thought*. New York: Basic Books.
- Breneman, David. 1995. "A State of Emergency? Higher Education in California." San Jose, CA: California Higher Education Policy Center.
- Breneman, David, and Chester E. Finn. 1978. *Public Policy and Private Higher Education*. Washington, D.C.: The Brookings Institution.
- Bright, Charles. 1996. *The Powers That Punish: Prison and Politics in the Era of the "Big House," 1920-1955*. Ann Arbor: University of Michigan Press.
- Brinkman, Paul, and Larry L. Leslie. 1986. "Economies of Scale in Higher Education: Sixty Years of Research." *The Review of Higher Education* 10.
- Brunner, Jose Joaquin. 1988. *Notas Para una Teoria del Cambio en los Sistemas de Educacion Superior*. Santiago de Chile: Flacso.
- Brunsson, Nils. 1985. *The Irrational Organization: Irrationality as a Basis for Organizational Action and Change*. New York: Wiley.
- Brunsson, Nils, and Johan P. Olsen. 1993. *The Reforming Organization*. New York: Routledge.
- Bryson, John M. 1988. *Strategic Planning for Public and Nonprofit Organizations: A Guide to Strengthening and Sustaining Organizational Achievement*. San Francisco: Jossey-Bass.
- Buchanan, James M., and Gordon Tullock. 1962. *The Calculus of Consent: Logical Foundations of Constitutional Democracy*. Ann Arbor: University of Michigan Press.

- Burgen, Arnold. 1996. *Goals and Purposes of Higher Education in the 21st Century*. Bristol, PA: J. Kingsley Publishers.
- Burleigh, Anne Husted. 1973. *Education in a Free Society*. Indianapolis: Liberty Fund.
- Burrell, Gibson, and Gareth Morgan. 1979. *Sociological Paradigms and Organisational Analysis: Elements of the Sociology of Corporate Life*. London: Heinemann.
- Callan, Patrick M., and Joni E. Finney. 1993. *By Design or Default?* San Jose, CA: California Higher Education Policy Center.
- Calvert, Randall, Mathew D. McCubbins, and Barry R. Weingast. 1989. "A Theory of Political Control and Agency Discretion." *American Journal of Political Science* 33: 588-611.
- Cameron, David M. 1991. *More than an Academic Question: Universities, Government, and Public Policy in Canada*. Halifax, N.S.: Institute for Research on Public Policy.
- Cameron, Kim S. 1983. "Strategic Responses to Conditions of Decline: Higher Education and the Private Sector." *Journal of Higher Education* 54: 359-80.
- Cameron, Kim S. 1984. "Organizational Adaptation and Higher Education." *Journal of Higher Education* 55: 122-44.
- Cameron, Kim S., et al. 1987. "Organizational Effects of Decline and Turbulence." *Administrative Science Quarterly* 32: 222-40.
- Cameron, Kim S., Robert I. Sutton, and David A. Whetten. 1988. *Readings in Organizational Decline: Frameworks, Research, and Prescriptions*. Cambridge, MA: Ballinger Publishing Company.
- Cameron, Kim S., and Mary Tschirhart. 1992. "Postindustrial Environments and Organizational Effectiveness in Colleges and Universities." *Journal of Higher Education* 63: 87-108.
- Cameron, Kim S., and David Whetten. 1996. "Organizational Effectiveness and Quality: The Second Generation." In *Higher Education: Handbook of Theory and Research*, edited by John C. Smart. New York: Agathon.
- Cameron, Kim S., and David A. Whetten. 1981. "Perceptions of Organizational Effectiveness over Organizational Life Cycles." *Administrative Science Quarterly* 26: 525-44.
- Cameron, Kim S., and David A. Whetten. 1983. "Models of the Organizational Life Cycle: Applications to Higher Education." *Review of Higher Education* 67: 269-99.
- Carmichael, H.L. 1988. "Incentives in Academics: Why is there Tenure?" *Journal of Political Economy* 96: 453-472.
- Carnegie Foundation for the Advancement of Teaching. 1982. "The Control of the Campus: A Report on the Governance of Higher Education." Lawrenceville, NJ: Princeton University Press.
- Carnoy, Martin. 1984. *The State and Political Theory*. Princeton: Princeton University Press.
- Carnoy, Martin, and Henry M. Levin. 1985. *Schooling and Work in the Democratic State*. Stanford: Stanford University Press.
- Carroll, Glenn R. 1984. "Organizational Ecology." *Annual Review of Sociology* 10: 71-93.

- Casper, Dale E. 1987. *Charting State and Federal Policies in Support of Higher Education Funding, 1982-1987*. Monticello, IL: Vance Bibliographies.
- Cerych, Ladislav. 1987. "The Policy Perspective." In *Perspectives on Higher Education: Eight Disciplinary and Comparative Views*, edited by Burton R. Clark. Berkeley: University of California Press.
- Chaffee, Ellen E. 1983. "The Role of Rationality in University Budgeting." *Research in Higher Education* 19: 387-406.
- Chaffee, Ellen E. 1983. "Three Models of Strategy." *Academy of Management Review* 10: 89-98.
- Chaffee, Ellen E. 1987. "Organizational Concepts Underlying Governance and Administration." In *Key Resources on Higher Education Governance, Management, and Leadership: A Guide to the Literature*, edited by M.W. Peterson and L.A. Mets. San Francisco: Jossey-Bass Publishers.
- Chaffee, Ellen E., and Lawrence A. Sherr. 1992. *Quality: Transforming Postsecondary Education*. Washington, D.C.: George Washington University.
- Chaffee, Ellen E., and William G. Tierney. 1988. *Collegiate Culture and Leadership Strategies*. New York: Macmillan Pub. Co.
- Champy, James, and Nitin Nohria. 1996. *Fast Forward: The Best Ideas on Managing Business Change*. Boston: Harvard Business School Press.
- Chandler, Alfred D. 1977. *The Visible Hand: The Managerial Revolution in American Business*. Cambridge, MA: Belknap Press.
- Chapman, R.G. 1979. "Pricing Policy and the College Choice Process." *Research in Higher Education* 10: 37-57.
- Cheit, Earl F. 1973. *The New Depression in Higher Education*. New York: Wiley.
- Cheit, Earl F. 1977. "The Benefits and Burdens of Federal Financial Assistance to Higher Education." *American Economic Review*: 90-95.
- Cheit, Earl F. 1988. "The Shaping of Business Management Thought." Berkeley: University of California at Berkeley Business School, Center for Research in Management,
- Childers, Marie E. 1981. "What is Political about Bureaucratic-Collegial Decision Making?" *Review of Higher Education* 5: 25-45.
- Chubb, John E., and Terry M. Moe. 1985. "Politics, Markets, and the Organization of Schools." Washington, D.C.: National Institute of Education.
- Clark, Burton R. 1970. *The Distinctive College: Antioch, Reed & Swarthmore*. Chicago: Aldine Pub. Co.
- Clark, Burton R. 1971. "Belief and Loyalty in College Organization." *Journal of Higher Education* 42: 499-515.
- Clark, Burton R. 1972. "The Organizational Saga in Higher Education." *Administrative Science Quarterly* 17: 178-184.

- Clark, Burton R. 1977. *The Changing Relations between Higher Education and Government: Some Perspectives from Abroad*. New Haven: Yale University, Higher Education Research Group, Institution for Social and Policy Studies.
- Clark, Burton R. 1983. *The Higher Education System: Academic Organization in Cross-National Perspective*. Berkeley: University of California Press.
- Clark, Burton R. 1984. *Perspectives on Higher Education: Eight Disciplinary and Comparative Views*. Berkeley: University of California Press.
- Clark, Burton R. 1987. *The Academic Profession: National, Disciplinary, and Institutional Settings*. Berkeley: University of California Press.
- Clark, Burton R. 1993. "The Problem of Complexity in Modern Higher Education." In *The European and American University Since 1800*, edited by S. Rothblatt and B. Wittrock. Cambridge: Cambridge University Press.
- Clark, Burton R. 1995. "Case Studies of Innovative Universities: A Progress Report." In *17th Annual Forum of the European Association for Institutional Research (EAIR)*. Zurich.
- Clark, Burton R. 1995. "Complexity and Differentiation: The Deepening Problem of University Integration." In *Emerging Patterns of Social Demand and University Reform: Through a Glass Darkly*, edited by D. Dill and B. Sporn. Oxford: Pergamon.
- Clegg, Stewart, and David Dunkerley. 1980. *Organization, Class and Control*. Boston: Routledge and Kegan Paul.
- Clegg, Stewart R. 1986. *Sociology, Socialism and Organizations*. Armidale, N.S.W.: University of New England.
- Clotfelter, Charles T. 1976. "Public Spending for Higher Education: An Empirical Test of Two Hypotheses." *Public Finance* 31: 177-195.
- Clotfelter, Charles T. 1991. *Economic Challenges in Higher Education*. Chicago: The University of Chicago Press.
- Clotfelter, Charles T., and Michael Rothschild (eds.). 1993. *Studies of Supply and Demand in Higher Education*. Chicago: The University of Chicago Press.
- Coase, Ronald H. 1937. "The Nature of the Firm." *Economica* 4: 386-405.
- Coase, Ronald H. 1984. "The New Institutional Economics." *Journal of Institutional and Theoretical Economics* 140: 229-231.
- Coate, L. Edwin. 1993. "An Analysis of Oregon State University's Total Quality Management Pilot Program." In *Financial Management*, edited by W.E. Vandament and D. P. Jones. San Francisco: Jossey-Bass.
- Cohen, Michael. 1988. "Restructuring the Education System: Agenda for the 1990s." *Results of Education. Center for Policy Research. National Governor's Association* .
- Cohen, Michael D., and James G. March. 1986. *Leadership and Ambiguity: The American College President*. Boston: Harvard Business School Press.
- Cohen, Michael D., and Lee Sproull. 1996. *Organizational Learning*. Thousand Oaks, CA: Sage Publications.

- Cole, Jonathan. 1993. "Balancing Acts: Dilemmas of Choice Facing Research Universities." *Daedalus*: 1-37.
- Cole, Jonathan R., Elinor G. Barber, and Stephen R. Graubard. 1994. *The Research University in a Time of Discontent*. Baltimore: Johns Hopkins University Press.
- Coleman, James S. 1970. *Incentives in Education, Existing and Proposed*. n.p.
- Collins, Randall. 1986. *Weberian Sociological Theory*. Cambridge: Cambridge University Press.
- Commons, John R. 1959. *Institutional Economics: Its Place in Political Economy*. Madison.: University of Wisconsin Press.
- Cope, Robert. 1978. *Strategic Policy Planning*. Littleton, CO: Ireland Educational Corporation.
- Cope, Robert, and G. Delaney. 1991. "Academic Program Review: A Market Strategy." *Journal of Marketing for Higher Education* 3: 63-86.
- Coser, Lewis A. 1964. *The Functions of Social Conflict*. [New York]: Free Press of Glencoe.
- Coser, Lewis A., and Robert King Merton. 1991. *Introduction to Sociology*. San Diego: Harcourt Brace Jovanovich.
- Crozier, Michel. 1967. *The Bureaucratic Phenomenon*. Chicago: University of Chicago Press.
- Cyert, Richard Michael, and James G. March. 1992. *A Behavioral Theory of the Firm*. Cambridge, MA: Blackwell Business.
- Dahl, Robert Alan. 1966. *Who Governs? Democracy and Power in an American City*. New Haven: Yale University Press.
- Dahl, Robert Alan, and Charles Edward Lindblom. 1953. *Politics, Economics, and Welfare: Planning and Politico-Economic Systems Resolved into Basic Social Processes*. New York: Harper.
- Dahrendorf, Ralf. 1959. *Class and Class Conflict in Industrial Society*. Stanford: Stanford University Press.
- Dahrendorf, Ralf. 1979. *Life Chances: Approaches to Social and Political Theory*. Chicago: University of Chicago Press.
- Dahrendorf, Ralf. 1988. *The Modern Social Conflict: An Essay on the Politics of Liberty*. London: Weidenfeld & Nicolson.
- Davis, Michael L. 1990. "Why is there a Seniority System?" *Public Choice* 66: 37-50.
- Deal, Terence E., and Allan A. Kennedy. 1982. *Corporate Cultures: The Rites and Rituals of Corporate Life*. Reading, MA: Addison-Wesley Publishing Company-Wesley.
- Demsetz, Harold. 1988. *The Organization of Economic Activity*. New York: B. Blackwell.
- Diamond, Sigmund. 1992. *Compromised Campus: The Collaboration of Universities with the Intelligence Community, 1945-1955*. New York: Oxford University Press.
- Dill, David. 1979. "Teaching in the Field of Higher Education: Politics of Higher Education Courses." *The Review of Higher Education* 2: 30-33.

- Dill, David. 1993-4. "Rethinking the Planning Process." *Planning for Higher Education* 22: 8-13.
- Dill, David, and K. Helm. 1989. "Faculty Participation in Strategic Policy Making." In *Higher Education: Handbook of Theory and Research*, edited by J. Smart. New York: Agathon.
- Dill, David, and Barbara Sporn. 1995. "The Implications of a Postindustrial Environment for the University: An Introduction." In *Emerging Patterns of Social Demand and University Reform: Through a Glass Darkly*, edited by D. Dill and B. Sporn. Oxford: Pergamon Press.
- Dill, David, and Barbara Sporn. 1995. "University 2001: What will the University of the Twenty-first Century Look Like?" In *Emerging Patterns of Social Demand and University Reform: Through a Glass Darkly*, edited by D. Dill and B. Sporn. Oxford: Pergamon Press.
- Dill, David, and Barbara Sporn. 1995. *Emerging Patterns of Social Demand and University Reform: Through a Glass Darkly*. Oxford: Pergamon Press.
- DiMaggio, Paul. 1986. *Nonprofit Enterprise in the Arts: Studies in Mission and Constraint*. New York: Oxford University Press.
- DiMaggio, Paul J., and Walter W. Powell. 1983. "The Iron Cage Revisited: Institutional Isomorphism and Collective Rationality in Organizational Fields." *American Sociological Review* 48: 147-160.
- Dixit, Avinash. 1996. *The Making of Economic Policy: A Transaction Costs Politics Perspective*. Cambridge: MIT Press.
- Domhoff, G. William. 1983. *Who Rules America Now?: A View for the '80s*. New York: Simon & Schuster.
- Dougherty, Kevin James. 1994. "The Contradictory College: The Conflicting Origins, Impacts, and Futures of the Community College." Albany: State University of New York Press.
- Douglas, Mary, and Aaron B. Wildavsky. 1982. "Risk and Culture: An Essay on the Selection of Technical and Environmental Dangers." Berkeley: University of California Press.
- Downs, Anthony. 1967. *Inside Bureaucracy*. Boston: Little, Brown.
- Drucker, Peter Ferdinand. 1989. *The New Realities: In Government and Politics, in Economics and Business, in Society and World View*. New York: Harper & Row.
- Durkheim, Emile. 1933. *The Division of Labor in Society*. New York: The Free Press.
- Eaton, Judith S. 1991. *The Unfinished Agenda: Higher Education and the 1980s*. New York: American Council on Education/Macmillan.
- Ehrenberg, Ronald G. 1994. *Choices and Consequences: Contemporary Policy Issues in Education*. Ithaca, N.Y.: ILR Press.
- Ehrenberg, Ronald G., D.I. Rees, and D.J. Brewer. 1993. "How Would Universities Respond to Increased Federal Support?" In *Studies of Supply and Demand in Higher Education*, edited by C.T. Clotfelter and M. Rothschild. Chicago: The University of Chicago Press.

- Eisenstadt, Shmuel N. 1989. *Cultural Conditions, Historical Experience and Social Change: The Limits of Convergence*. Berkeley: University of California, Berkeley, Language Laboratory.
- Eskridge, William N. Jr., and John A. Ferejohn. 1992. "Making the Deal Stick: Enforcing the Original Constitutional Structure of Lawmaking in the Modern Regulatory State." *Journal of Law, Economics and Organization* 8: 165-189.
- Etzioni, Amitai (ed.). 1961. *Complex Organizations: A Sociological Reader*. New York: Holt, Rinehart, & Winston.
- Etzioni, Amitai. 1964. "Administrative and Professional Authority." In *Modern Organizations*, edited by A. Etzioni. Englewood Cliffs, NJ: Prentice-Hall.
- Etzioni, Amitai. 1993. *Public Policy in a New Key*. New Brunswick, NJ: Transaction Publishers.
- Evans, Peter B., Dietrich Rueschemeyer, and Theda Skocpol (eds.). 1985. *Bringing the State Back In*. Cambridge: Cambridge University Press.
- Fairweather, James Steven. 1996. *Faculty Work and Public Trust: Restoring the Value of Teaching and Public Service in American Academic Life*. Boston: Allyn & Bacon.
- Fama, Eugene F. 1980. "Agency Problems and the Theory of the Firm." *Journal of Political Economy* 88.
- Fama, Eugene F., and Michael C. Jensen. 1983. "Agency Problems and the Theory of the Firm." *Journal of Law and Economics* 26: 327-49.
- Fayol, Henri. 1949. *General and Industrial Management*. London: Pitman.
- Ferejohn, John. 1987. "On a Structuring Principle for Administrative Agencies." In *Congress: Structure and Policy*, edited by M.D. McCubbins and T. Sullivan. Cambridge: Cambridge University Press.
- Fincher, Cameron. 1972. "Planning Models and Paradigms in Higher Education." *Journal of Higher Education* 43: 754-767.
- Finifter, David H., Roger G. Baldwin, and John R. Thelin. 1991. *The Uneasy Public Policy Triangle in Higher Education: Quality, Diversity, and Budgetary Efficiency*. New York: American Council on Education/Macmillan.
- Finn, Chester E. 1978. *Schools, Dollars, and Bureaucrats*. Washington, D.C.: The Brookings Institution.
- Finn, Chester E., and Bruno V. Manno. 1996. "American Higher Education: Behind the Emerald City's Curtain." Hudson Briefing Papers.
- Fiorina, Morris P. 1981. "Congressional Control of the Bureaucracy: A Mismatch of Capabilities and Incentives." In *Congress Reconsidered*, edited by Lawrence Dodd and Bruce Oppenheimer. Washington, D.C.: Congressional Quarterly Press.
- Flexner, Abraham. 1930. *Universities, American, English, German*. New York: Oxford University Press.
- Foucault, Michel. 1984. "The Order of Discourse." In *Language and Politics*, edited by M. Shapiro. Oxford: Basil Blackwell.

- Friedland, R., and R. Alford. 1991. "Bringing Society Back in: Symbols, Practices and Institutional Contradictions." In *The New Institutionalism in Organizational Analysis*, edited by Walter Powell and Paul DiMaggio. Chicago: University of Chicago Press.
- Friedman, Milton. 1955. "The Role of Government in Higher Education." In *Economics and the Public Interest*, edited by R.A. Solo. New Brunswick, NJ: Rutgers University Press.
- Frost, Peter J., L.F. Moore, M.R. Louis, C.C. Lundbert, and J. Martin (eds.). 1985. *Organizational Culture*. Newbury Park, CA: Sage Publications.
- Fuller, B. 1976. "A Framework for Academic Planning." *Journal of Higher Education* 47: 65-77.
- Gaff, Jerry G., and James L. Ratcliff. 1997. *Handbook of the Undergraduate Curriculum: A Comprehensive Guide to Purposes, Structures, Practices, and Change*. San Francisco: Jossey-Bass.
- Galbraith, J.R. 1974. "Organization Design: An Information Processing View." *Interfaces* 4: 28-36.
- Galbraith, J.R. 1977. *Organization Design*. Reading, MA: Addison-Wesley Publishing Company.
- Garvin, David. 1980. *The Economics of University Behavior*. New York: Academic Press.
- Geertz, Clifford. 1973. *The Interpretation of Cultures: Selected Essays*. New York: Basic Books.
- Geertz, Clifford. 1988. *Works and Lives: The Anthropologist as Author*. Stanford: Stanford University Press.
- Geiger, Roger L. 1986. *To Advance Knowledge: The Growth of American Research Universities, 1900-1940*. New York: Oxford University Press.
- Geiger, Roger L. 1993. *Research and Relevant Knowledge: American Research Universities since World War II*. New York: Oxford University Press.
- George Mason University. 1994. "The George Mason Plan: Recasting the University."
- Ghoshal, Sumantra, and Nitin Nohria. 1993. "Horses for Courses: Organizational Forms for Multinational Corporations." *Sloan Management Review* (Winter): 23-35.
- Giddens, Anthony, and Robert King Merton. 1987. *Sociology: A Brief but Critical Introduction*. San Diego: Harcourt Brace Jovanovich.
- Gill, Judith Iris, and Laura Saunders. 1992. *Developing Effective Policy Analysis in Higher Education*. San Francisco: Jossey-Bass.
- Gilley, J. Wade. 1991. *Thinking about American Higher Education: The 1990s and Beyond*. New York: American Council on Education/Macmillan.
- Gladieux, Lawrence, Arthur Hauptman, and Laura Knapp. 1994. "The Federal Government in Higher Education." In *Higher Education in American Society*, edited by P. Altbach, R. Berdahl, and P.J. Gumport. Amherst: Prometheus.

- Gladieux, Lawrence E., and Thomas R. Wolanin. 1976. *Congress and the Colleges: The National Politics of Higher Education*. Lexington, MA: Lexington Books.
- Glaser, Bernard, and Anselm Strauss. 1967. *The Discovery of Grounded Theory*. Chicago: Aldine.
- Glenny, Lyman A. 1959. *Autonomy of Public Colleges: The Challenge of Coordination*. New York: McGraw Hill.
- Goedegebuure, L. C. J. 1993. *Higher Education Policy: An International Comparative Perspective*. New York: Published by Pergamon Press for the IAU Press.
- Goedegebuure, L. C. J., and V. Lynn Meek. 1988. *Change in Higher Education, the Non-University Sector: An International Perspective*. Papers Presented at the Ninth European Forum of the Association for Institutional Research (AIR) August 1987 at the University of Twente, Enschede, The Netherlands. Culemborg: Lemma.
- Goldberg, Victor P. 1980. "Bridges over Contested Terrain: Exploring the Radical Account of the Employment Relationship." *Journal of Economic Behavior and Organization* 1: 249-274.
- Goodman, Paul. 1962. *The Community of Scholars*. New York: Random House.
- Gove, Samuel Kimball, and Thomas M. Stauffer. 1986. *Policy Controversies in Higher Education*. New York: Greenwood Press.
- Granovetter, Mark S. 1973. "The Strength of Weak Ties." *American Journal of Sociology* 78: 1360-80.
- Granovetter, Mark S., and Richard Swedberg. 1992. *The Sociology of Economic Life*. Boulder, CO: Westview Press.
- Green, Kenneth C. 1995. "Academic Productivity and Technology." *Academe* 81: 19-25.
- Griswold, Caroline, and Ginger Marine. 1996. "A Case Study Analysis of Political Influences on State Tuition and Aid Policy." *Review of Higher Education* 19: 361-389.
- Gross, Edward, and Paul V. Grambsch. 1974. *Changes in University Organization, 1964-1971*. New York: McGraw-Hill.
- Gumport, Patricia. 1993. "The Contested Terrain of Academic Program Reduction." *The Journal of Higher Education* 64: 283-311.
- Gumport, Patricia. 1994. "Academic Restructuring in Historical Perspective: Shifting Priorities in the University of California." In *Association for the Study of Higher Education*. Tucson, TX.
- Gumport, Patricia, and Brian Pusser. 1995. "A Case of Bureaucratic Accretion: Context and Consequences." *Journal of Higher Education* 66: 493-520.
- Gumport, Patricia, and Brian Pusser. 1997. "Academic Restructuring." In *Planning and Management for a Changing Environment*, edited by M.W. Peterson, D. Dill, and L.A. Mets. San Francisco: Jossey-Bass.
- Gumport, Patricia J. 1988. "Curricula as Signposts of Cultural Change." *Review of Higher Education* 12: 49-61.
- Guskin, Alan E. 1994. "Reducing Student Costs and Enhancing Student Learning Part II: Restructuring the Role of Faculty." *Change* 26: 16-25.

- Guskin, Alan E. 1994. "Reducing Student Costs and Enhancing Student Learning: The University Challenge of the 1990s: Part I: Restructuring the Administration." *Change* 26: 22-29.
- Guskin, Alan E. 1996. "Facing the Future: The Change Process in Restructuring Universities." *Change* 28: 26-37.
- Habermas, Jurgen. 1971. *Knowledge and Human Interests*. Boston: Beacon Press.
- Hackman, J. 1985. "Power and Centrality in the Allocation of Resources in Colleges and Universities." *Administrative Science Quarterly* 30: 61-77.
- Haertel, Edward, Thomas James, and Henry M. Levin. 1987. *Comparing Public and Private Schools*. New York: Falmer Press.
- Halstead, D. Kent. 1988. "State Tax Capacity and Funding of Public Higher Education." Washington, D.C.: Office of Educational Research and Improvement.
- Halstead, D. Kent. 1991. *State Profiles: Financing Public Higher Education 1978 to 1991*. Washington, D.C.: Research Associates of Washington.
- Hammer, Michael. 1996. *Beyond Reengineering: How the Process-Centered Organization is Changing our Work and our Lives*. New York: Harper Business.
- Hammer, Michael, and James Champy. 1993. *Reengineering the Corporation: A Manifesto for Business Revolution*. New York: Harper Collins.
- Hammond, Thomas, Jeffrey Hill, and Gary J. Miller. 1986. "Presidents, Congress, and the 'Congressional Control of Administration' Hypothesis." In *Annual Meeting of the American Political Science Association*. Washington D.C.
- Hammond, Thomas, and Gary Miller. 1985. "A Social Choice Perspective on Authority and Expertise in Bureaucracy." *American Journal of Political Science* 29: 1-28.
- Hannan, Michael T., and Glenn R. Carroll. 1982. *Dynamics of Organizational Populations*. Oxford: Oxford University Press.
- Hannan, Michael T., and John Freeman. 1977. "The Population Ecology of Organizations." *American Journal of Sociology* 82: 929-64.
- Hannan, Michael T., and John Freeman. 1989. *Organizational Ecology*. Cambridge: Harvard University Press.
- Hansen, W. Lee, and Burton A. Weisbrod. 1969. *Benefits, Cost and Finance of Public Higher Education*. Chicago: Markham Publishing.
- Hanson, Katharine, and Joel W. Meyerson (eds.). 1990. *Higher Education in a Changing Economy*. New York: Macmillan Pub. Co.
- Hardy, Cynthia. 1990. "'Hard' Decisions and 'Tough' Choices: The Business Approach to University Decline." *Higher Education* 20: 301-21.

- Hardy, Cynthia. 1990. "Putting Power into University Governance." In *Higher Education: Handbook of Theory and Research*, edited by John C. Smart. New York: Agathon Press.
- Hardy, Cynthia. 1996. *The Politics of Collegiality: Retrenchment Strategies in Canadian Universities*. Montreal: McGill Queen's University Press.
- Hardy, Cynthia, et al. 1983. "Strategy Formation in the University Setting." *Review of Higher Education* 6: 407-33.
- Hart, O. 1990. "An Economist's Perspective on the Theory of the Firm." In *Organization Theory*, edited by O. Williamson. New York: Oxford University Press.
- Hartman, R.W. 1972. "Equity Implications of State Tuition Policy and Student Loans." *Journal of Political Economy* 80: S142-S171.
- Harvey, Lee, and Peter Knight. 1996. *Transforming Higher Education*. Bristol, PA: Society for Research into Higher Education, Open University Press.
- Hauptman, Arthur M. 1990. *The College Tuition Spiral*. Washington, D.C.: American Council on Education and the College Board.
- Hearn, J. 1988. "Strategy and resources." In *Higher Education: Handbook of Theory and Research*, edited by John. Smart. New York: Agathon.
- Held, David. 1989. *Political Theory and the Modern State: Essays on State, Power, and Democracy*. Stanford: Stanford University Press.
- Hickson, David John. 1995. *Managerial Decision Making*. Brookfield, VT: Dartmouth.
- Hill, Jeffrey. 1985. "Why So Much Stability: The Role of Agency Determined Stability." *Public Choice* 46: 275-287.
- Hines, Edward R. 1989. *Higher Education and State Governments: Renewed Partnership, Cooperation, or Competition?* Washington, D.C.: Clearinghouse on Higher Education, George Washington University, Association for the Study of Higher Education.
- Hoенack, Stephen A. 1990. "An Economist's Perspective on Costs in Higher Education." In *The Economics of American Universities*, edited by S. Hoенack and E. Collins. Albany: State University of New York Press.
- Hoенack, Stephen A., and Eileen L. Collins. 1990. *The Economics of American Universities: Management, Operations, and Fiscal Environment*. Albany: State University of New York Press.
- Hoенack, Stephen A., and Daniel J. Pierro. 1980. "An Econometric Model of a Public University's Income and Enrollments." *Journal of Economic Behavior and Organization* 14: 408-23.
- Hoенack, Stephen A., and W. Weiler. 1975. "Cost-Related Tuition Policies and University Enrollments." *Journal of Human Resources* 10: 332-360.
- Hofstadter, Richard. 1955. *Academic Freedom in the Age of the College*. New Brunswick, NJ: Transaction Publishers.
- Holmstrom, Bengt. 1979. "Moral Hazard and Observability." *Bell Journal of Economics* 10: 74-91.

- Holmstrom, Bengt, and Paul Milgrom. 1994. "The Firm as an Incentive System." *American Economic Review* 84: 972-991.
- Holstrom, Bengt, and Paul Milgrom. 1991. "Multitask Principal-Agent Analyses: Incentive Contracts, Asset Ownership and Job Design." *Journal of Law, Economics and Organization* 7: 24-52.
- Honeyman, David Smith, James Lorenzo Wattenbarger, and Kathleen C. Westbrook. 1996. *A Struggle to Survive: Funding Higher Education in the Next Century*. Thousand Oaks, CA: Corwin Press.
- Hook, Sidney, Miro Todorovich, and Paul Kurtz. 1974. *The Idea of a Modern University*. Buffalo, NY: Prometheus Books.
- Hopkins, David S.P., and William F. Massy. 1981. *Planning Models for Colleges and Universities*. Stanford: Stanford University Press.
- Horn, M. and Kenneth Shepsle. 1989. "Commentary on Administrative Arrangements and the Political Control of Agencies: Administrative Process and Organizational form as Legislative Responses to Agency Costs." *Virginia Law Review* 75: 499-508.
- Horn, Murray J. 1995. *The Political Economy of Public Administration*. London: Cambridge University Press.
- Hunter, Ian. 1991. *Accounting for the Humanities: The Language of Culture and the Logic of Government*. Brisbane: Institute for Cultural Policy Studies.
- Hyatt, J. 1993. "Strategic Restructuring: A Case Study." In *Financial Management*, edited by W.E. Vandament and D. P. Jones. San Francisco: Jossey-Bass.
- Hyatt, James, Carol Shulman, and Aurora Santiago. 1984. "Reallocation: Strategies for Effective Resource Management." NACUBO.
- Ikenberry, S. 1971. "The Organizational Dilemma." *Journal of Higher Education* XLIII: 23-34.
- James, E. 1990. "Decision Processes and Priorities in Higher Education." In *The Economics of American Universities*, edited by S. Hoenack and E. Collins. Albany: State University of New York Press.
- James, Estelle, and Susan Rose-Ackerman. 1986. *The Nonprofit Enterprise in Market Economics*. New York: Harwood Academic Publishers.
- Jedamus, Paul, and Marvin W. Peterson. 1980. *Improving Academic Management*. San Francisco: Jossey-Bass.
- Jencks, Christopher S. 1972. *Inequality*. New York: Harper & Row.
- Jensen, Michael C., and William Meckling. 1976. "Theory of the Firm: Managerial Behavior, Agency Costs, and Ownership Structure." *Journal of Financial Economics* 3: 305-360.
- Jessop, Bob. 1990. *State Theory: Putting the Capitalist State in its Place*. Cambridge: Polity Press.
- Jessop, Bob. 1993. "Towards a Schumpeterian Workfare State?" *Studies in Political Economy* 40: 7-39.

- Joskow, Paul L. 1991. "The Role of Transaction Cost Economics in Antitrust and Public Utility Regulatory Policies." *Journal of Law, Economics and Organization* 7: 53-83.
- Justiz, Manuel J., and Lars G. Bjork. 1988. *Higher Education Research and Public Policy*. New York: American Council on Education/Macmillan.
- Kanter, Rosabeth Moss, Barry Stein, and Todd Jick. 1992. *The Challenge of Organizational Change: How Companies Experience It and Leaders Guide It*. New York: Free Press.
- Katz, Daniel, and Robert Louis Kahn. 1978. *The Social Psychology of Organizations*. New York: Wiley.
- Kaufman, Herbert. 1960. *The Forest Ranger: A Study in Administrative Behavior*. Baltimore: Published by Johns Hopkins University Press for Resources for the Future.
- Keller, George. 1983. *Academic Strategy: The Management Revolution in American Higher Education*. Baltimore: Johns Hopkins University Press.
- Kells, H. R. 1992. *Self-Regulation in Higher Education: A Multi-national Perspective on Collaborative Systems of Quality Assurance and Control*. Philadelphia: Jessica Kingsley Publishers.
- Kelly, Gail Paradise, and Sheila Slaughter. 1991. *Women's Higher Education in Comparative Perspective*. Boston: Kluwer Academic Publishers.
- Kennedy, D. 1993. "Making Choices in the Research University." *Daedalus* 122 (Fall): 127-156.
- Kerr, Clark. 1987. "A Critical Age in the University World: Accumulated Heritage Versus Modern Imperatives." *European Journal of Education* 22: 183-93.
- Kerr, Clark. 1991. *The Great Transformation in Higher Education, 1960-1980*. Albany: State University of New York Press.
- Kerr, Clark. 1994. "Expanding Access and Changing Missions: The Federal Role in U.S. Higher Education." *Educational Record* 75: 27-31.
- Kerr, Clark. 1995. "Preface 1994: A New Context for Higher Education." In *The Uses of the University*, edited by Clark Kerr. Cambridge: Harvard University Press.
- Kerr, Clark, and Marian L. Gade. 1989. *The Many Lives of Academic Presidents: Time, Place & Character*. Washington, D.C.: Association of Governing Boards of Universities and Colleges.
- Kerr, Clark, Marian L. Gade, and Maureen Kawaoka. 1994. *Higher Education Cannot Escape History: Issues for the Twenty-First Century*. Albany: State University of New York Press.
- Kett, Joseph F. 1994. *The Pursuit of Knowledge under Difficulties: From Self-Improvement to Adult Education in America, 1750-1990*. Stanford: Stanford University Press.
- Kiewiet, D. Roderick, and Mathew D. McCubbins. 1985. "Appropriations Decisions as a Bilateral Bargaining Game between President and Congress." *Legislative Studies Quarterly* 9: 181-202.

- Kogan, Maurice. 1984. "The Political View." In *Perspectives on Higher Education: Eight Disciplinary and Comparative Views*, edited by B. Clark. Los Angeles, CA: University of California Press.
- Kotler, Philip, and Patrick E. Murphy. 1981. "Strategic Planning for Higher Education." *Journal of Higher Education* 52: 470-89.
- Krehbiel, Keith. 1991. "Information and Legislative Organization." Ann Arbor: University of Michigan Press.
- Kreps, David M. 1990. "Corporate Culture and Economic Theory." In *Perspectives on Positive Political Economy*, edited by J. Alt and K. Shepsle. Cambridge: Cambridge University Press.
- Laclau, Ernesto, and Chantal Mouffee. 1985. *Hegemony and Socialist Strategy*. London: Verso.
- Ladd, Everett Carll, and Seymour Martin Lipset. 1975. *The Divided Academy: Professors and Politics*. New York: McGraw-Hill.
- Lange, Oskar. 1963. *Political Economy*. Oxford: Pergamon Press; distributed in the Western Hemisphere by Macmillan, New York.
- Lawrence, Paul R., and Jay William Lorsch. 1986. *Organization and Environment: Managing Differentiation and Integration*. Boston: Harvard Business School Press.
- Lembcke, B. 1994. "Organizational Performance Measures: The Vital Signs of TQM Investments." In *Total Quality Management on Campus*, edited by D. Seymour. San Francisco: Jossey-Bass.
- Leslie, David W., and Elbert K. Fretwell. 1996. *Wise Moves in Hard Times: Creating and Managing Resilient Colleges and Universities*. San Francisco: Jossey-Bass Publishers.
- Leslie, Larry L., and Paul Brinkman. 1987. "Student Price Response in Higher Education." *Journal of Higher Education* 58: 181-203.
- Leslie, Larry L., and Paul Brinkman. 1988. *The Economic Value of Higher Education*. New York: Macmillan.
- Leslie, Larry L., and Gary Rhoades. 1995. "Rising Administrative Costs: Seeking Explanations." *Journal of Higher Education* 66: 187-212.
- Levin, Henry M. 1991. "Raising Productivity in Higher Education." *Journal of Higher Education* 62: 241-62.
- Levy, Daniel C. 1980. *University and Government in Mexico: Autonomy in an Authoritarian System*. New York: Praeger.
- Levy, Daniel C. 1986. *Higher Education and the State in Latin America: Private Challenges to Public Dominance*. Chicago: University of Chicago Press.
- Lincoln, Yvonna S. 1991. "Advancing a Critical Agenda." In *Culture and Ideology in Higher Education: Advancing a Critical Agenda*, edited by William G. Tierney. New York: Praeger.
- Lindblom, Charles E. 1959. "The Science of 'Muddling Through'." *Public Administration Review* 19: 1-17.
- Lindblom, Charles Edward. 1968. *The Policy-Making Process*. Englewood Cliffs, NJ: Prentice-Hall.

- Lipset, Seymour M. 1975. "Who is the Enemy?" in *The Idea of a Modern University*, edited by Sidney Hook, Miro Todorovich, and Paul Kurtz. Buffalo, N.Y.: Prometheus Books.
- Lipset, Seymour M. 1992. *Rebellion in the University*. New Brunswick, NJ: Transaction Publishers.
- Lorsch, Jay William. 1987. *Handbook of Organizational Behavior*. Englewood Cliffs, NJ: Prentice-Hall.
- Lukes, Steven. 1986. *Power*. Oxford: Basil Blackwell.
- MacTaggart, Terrence J., and Cynthia L. Crist. 1996. *Restructuring Higher Education: What Works and What Doesn't in Reorganizing Governing Systems*. San Francisco: Jossey-Bass Publishers.
- Manne, Henry G. 1973. "The Political Economy of Modern Universities." In *Education in a Free Society*, edited by A. Burleigh. Indianapolis: Liberty Fund.
- March, James G. 1988. *Decisions and Organizations*. New York: Blackwell.
- March, James G. 1991. "Exploration and Exploitation in Education." In *Annual Meeting of the American Educational Research Association*. Chicago.
- March, James G. 1991. "Exploration and Exploitation in Organizational Learning." *Organization Science* 2: 71-87.
- March, James G. 1994. *Three Lectures on Efficiency and Adaptiveness in Organizations*. Helsingfors: Svenska handelshogskolan.
- March, James G., and Johan P. Olsen. 1979. *Ambiguity and Choice in Organizations*. Bergen: Universitetsforlaget.
- March, James G., and Johan P. Olsen. 1995. *Democratic Governance*. New York: Free Press.
- March, James G., Herbert Alexander Simon, and Harold Steere Guetzkow. 1993. *Organizations*. Cambridge, MA: Blackwell.
- Martin, Joanne. 1992. *Cultures in Organizations: Three Perspectives*. New York: Oxford University Press.
- Mashaw, Jerry. 1990. "Explaining Administrative Process: Normative, Positive and Critical Studies of Legal Development." *Journal of Law, Economics, and Organization* 6: 267-298.
- Massey, Walter E. 1994. *The Public University for the Twenty-first Century: Beyond the Land Grant*. Urbana, IL: University of Illinois at Urbana-Champaign.
- Massy, William F. 1989. *A Strategy for Productivity Improvement in College and University Academic Departments*. Stanford: Stanford Institute for Higher Education Research.
- Massy, William F. 1990. "A Paradigm for Research on Higher Education." In *Higher Education: Handbook of Theory and Research*, edited by J.C. Smart. New York: Agathon Press.
- Massy, William F. 1992. "Restructuring Academe." In *Governor's Annual Awards Conference*: Missouri Higher Education Commission.
- Massy, William F. 1993. "On Values and Market Forces." In *Policy perspectives*, edited by Robert Zemsky and G. Wegner. Philadelphia: Pew Higher Education Roundtable.

- Massy, William F. 1995. "Leveraged Learning: Technology's Role in Restructuring Higher Education." In *Stanford Forum for Higher Education Futures Technology and Restructuring Roundtable Paper*.
- Massy, William F. 1996. "Productivity in Higher Education." In *Resource Allocation in Higher Education*, edited by William F. Massy. Ann Arbor: University of Michigan Press.
- Massy, William F. 1996. *Resource Allocation in Higher Education*. Ann Arbor: University of Michigan Press.
- Massy, William F., and Andrea K. Wilger. 1992. "Productivity in Postsecondary Education: A New Approach." *Educational Evaluation and Policy Analysis* 14: 361-76.
- Massy, William F., and Robert Zemsky. 1990. "The Dynamics of Academic Productivity." Denver: State Higher Education Executive Officers (SHEEO).
- Massy, William F., and Robert Zemsky. 1994. "Faculty Discretionary Time: Departments and the 'Academic Ratchet'." *Journal of Higher Education* 65: 1-22.
- Massy, William F., and Robert Zemsky. Forthcoming. "A Utility Model for Teaching Load Decisions in Academic Departments." *Economics of Education Review*.
- Masten, Scott E. 1993. "Old School Ties: Financial Aid Coordination and the Governance of Higher Education." *Journal of Economic Behavior and Organizations* 28: 23-47.
- Masten, Scott E. 1993. "Transaction Costs, Mistakes, and Performance: Assessing the Importance of Governance." *Managerial and Decision Economics* 14: 199-129.
- Mauch, James E., and Paula L. W. Sabloff. 1995. *Reform and Change in Higher Education: International Perspectives*. New York: Garland Publications.
- May, Judith V., and Aaron B. Wildavsky. 1978. *The Policy Cycle*. Beverly Hills, CA: Sage Publications.
- Mayhew, Lewis B., Patrick Joseph Ford, and Dean Leon Hubbard. 1990. *The Quest for Quality: The Challenge for Undergraduate Education in the 1990s*. San Francisco: Jossey-Bass.
- Mayo, Elton. 1945. *The Social Problems of an Industrial Civilization*. Boston: Harvard University, Graduate School of Business Administration.
- McConnell, Thomas R. 1981. "Autonomy and Accountability: Some Fundamental Issues." In *Higher Education in American Society*, edited by P.G. Altbach and R.O. Berdahl. Buffalo, NY: Prometheus.
- McCormick, Robert E., and Roger E. Meiners. 1988. "University Governance: A Property Rights Perspective." *Journal of Law, Economics and Organization* 31: 423-442.
- McCubbins, Mathew D., Roger G. Noll, and Barry R. Weingast. 1987. *Administrative Procedures as Instruments of Political Control*. St. Louis: Washington University, Center for the Study of American Business.
- McCubbins, Mathew D., and Thomas Schwartz. 1984. "Congressional Oversight Overlooked: Police Patrols Versus Fire Alarms." *American Journal of Political Science* 28: 165-179.

- McGrath, Dennis, and Martin B. Spear. 1991. "The Academic Crisis of the Community College." Albany: State University of New York Press.
- McKenzie, Richard B. 1996. "In Defense of Academic Tenure." *Journal of Institutional and Theoretical Economics* 152: 325-342.
- McPherson, Michael, and Morton O. Schapiro. 1991. "Keeping College Affordable: Government and Educational Opportunity." Washington, D.C.: Brookings Institution.
- Meek, V. Lynn. 1996. *The Mockers and Mocked: Comparative Perspectives on Differentiation, Convergence, and Diversity in Higher Education*. New York: Published by Pergamon Press for IAU Press.
- Meiners, Roger E., and Ryan C. Amacher. 1989. *Federal Support of Higher Education: The Growing Challenge to Intellectual Freedom*. New York: Paragon House Publishers.
- Merton, Robert King (ed.). 1952. *Reader in Bureaucracy*. Glencoe, IL: Free Press.
- Merton, Robert King. 1957. *Social Theory and Social Structure*. Glencoe, IL: Free Press.
- Meyer, John W. 1977. "The Effects of Education as an Institution." *American Journal of Sociology* 83: 55-77.
- Meyer, John W., and Brian Rowan. 1977. "Institutionalized Organizations: Formal Structure as Myth and Ceremony." *American Journal of Sociology* 83: 340-363.
- Meyer, John W., and Brian Rowan. 1978. "The Structure of Educational Organizations." In *Environments and Organizations*, edited by M.W. Meyer. San Francisco: Jossey-Bass.
- Meyer, John W., and W. Richard Scott. 1983. *Organizational Environments: Ritual and Rationality*. Beverly Hills, CA: Sage Publications.
- Meyer, Marshall W. 1977. *Theory of Organizational Structure*. Indianapolis: Bobbs-Merrill.
- Meyer, Marshall W. 1978. *Environments and Organizations*. San Francisco: Jossey-Bass.
- Meyer, Marshall W., William Stevenson, and Stephen Webster. 1985. *Limits to Bureaucratic Growth*. Berlin: Walter de Gruyter.
- Milam, John H., Jr. 1991. "The Presence of Paradigms in the Core Higher Education Journal Literature." *Research in Higher Education* 32: 651-68.
- Miles, Raymond E., and C.C. Snow. 1978. *Organizational Strategy, Structure, and Process*. New York: McGraw-Hill.
- Milgrom, Paul, and John Roberts. 1992. *Economics, Organization and Management*. New York: Prentice Hall.
- Miller, Gary J., and Terry M. Moe. 1983. "Bureaucrats, Legislators, and the Size of Government." *American Political Science Review* 77: 297-322.
- Miller, Henry. 1995. *The Management of Change in Universities: Universities, State, and Economy in Australia, Canada, and the United Kingdom*. Bristol, PA: Society for Research into Higher Education & Open University Press.

- Millett, John David. 1962. *The Academic Community: An Essay on Organization*. New York: McGraw-Hill.
- Millett, John David, and Fred F. Harclerod. 1984. *Conflict in Higher Education: State Government Coordination Versus Institutional Independence*. San Francisco: Jossey-Bass.
- Mills, C. Wright. 1959. *The Power Elite*. New York: Oxford University Press.
- Mincer, Jacob. 1974. *Schooling, Experience and Earnings*. New York: Columbia University Press.
- Mingle, James R., et al. 1981. *Challenges for Retrenchment*. San Francisco: Jossey-Bass.
- Mintzberg, Henry. 1979. *The Structuring of Organizations*. Englewood Cliffs, NJ: Prentice-Hall.
- Mintzberg, Henry. 1991. "The Professional Bureaucracy." In *Organization and Governance in Higher Education*, edited by Marvin W. Peterson. Lexington, MA: Ginn Press.
- Mintzberg, Henry. 1994. *The Rise and Fall of Strategic Planning: Reconceiving Roles for Planning, Plans, Planners*. New York: Free Press.
- Moe, Terry. 1984. "The New Economics of Organization." *American Journal of Political Science* 28: 739-777.
- Moe, Terry. 1990. "Political Institutions: The Neglected Side of the Story." *Journal of Law, Economics and Organization* 6: 213-254.
- Moe, Terry. 1991. "Politics and the Theory of Organization." *Journal of Law, Economics and Organization*: 237-254.
- Moe, Terry. 1996. *The Positive Theory of Public Bureaucracy*. New York: Cambridge University Press.
- Mohrman, S. 1993. "Integrating Roles and Structure." In *Organizing for the Future: The New Logic for Managing Complex Organizations*, edited by Galbraith, Lawler, et al. San Francisco: Jossey-Bass.
- Mongell, Susan, and Alvin E. Roth. 1991. "Sorority Rush as a Two-Sided Matching Mechanism." *American Economic Review* 81: 441-464.
- Morgan, G. 1984. "Opportunities Arising from Paradigm Diversity." *Administration and Society*: 306-27.
- Morgan, G. 1989. *Creative Organizational Theory*. Newbury Park, CA: Sage Publications.
- Mortimer, Kenneth P., and Thomas R. McConnell. 1978. *Sharing Authority Effectively*. San Francisco: Jossey-Bass.
- Mortimer, Kenneth P., and Michael L. Tierney. 1979. "The Three 'Rs' of the Eighties: Reduction, Reallocation, and Retrenchment." Washington, D.C.: AAHE/ERIC.
- Mueller, Dennis C. 1997. *Perspectives on Public Choice: A Handbook*. New York: Cambridge University Press.
- Mullard, Maurice. 1987. *The Politics of Public Expenditure*. London: Croom Helm.
- Mumper, Michael. 1996. "Removing College Price Barriers: What Government has Done and Why it Hasn't Worked." Albany: State University of New York Press.

- Neave, Guy R., and Frans van Vught. 1991. *Prometheus Bound: The Changing Relationship between Government and Higher Education in Western Europe*. New York: Pergamon Press.
- Neave, Guy R., and Frans van Vught. 1994. *Government and Higher Education Relationships across Three Continents: The Winds of Change*. Oxford, England, Tarrytown, NY.: Published by Pergamon for the IAU Press.
- Neusner, Jacob, and Noam M. M. Neusner. 1995. *The Price of Excellence: Universities in Conflict during the Cold War Era*. New York: Continuum.
- Niskanen, William A. 1971. *Bureaucracy and Representative Government*. Chicago: Aldine-Atherton Press.
- Nohria, Nitin, and Robert G. Eccles. 1992. *Networks and Organizations: Structure, Form, and Action*. Boston: Harvard Business School Press.
- Noll, Roger G. 1989. "Economic Perspectives on the Politics of Regulation." In *Handbook of Industrial Organization*, edited by Richard Schmalensee and R.D. Willig. Amsterdam: Elsevier Science Publishers.
- Noll, Roger G., and Bruce Owen. 1983. "The Political Economy of Regulation." Washington, D.C.: American Enterprise Institute.
- Offe, Claus. 1996. *Modernity and the State: East, West*. Cambridge: MIT Press.
- Olson, Jeffery Ernest. 1989. "Values Implicit in the Resource Allocations of Universities." In *School of Education*. Stanford: Stanford University.
- Olson, Mancur. 1965. *The Logic of Collective Action: Public Goods and the Theory of Groups*. Cambridge: Harvard University Press.
- O'Neill, June. 1976. "Productivity Trends in Higher Education." In *Education as an Industry*, edited by Joseph Froomkin, Dean Jamison, and Roy Radner. Cambridge, MA: Ballinger Press.
- Oster, Sharon. 1995. *Strategic Management for Nonprofit Organizations*. Oxford: Oxford University Press.
- Ostrom, Vincent. 1965. *The Intellectual Crisis of Public Administration*. Birmingham: University of Alabama Press.
- Ouchi, William G. 1980. "Markets, Bureaucracies and Clans." *Administrative Science Quarterly* 25: 129-141.
- Ouchi, William G., and Alan L. Wilkins. 1985. "Organizational Culture." *The Annual Review of Sociology*: 457-483.
- Parsons, Talcott. 1960. *Structure and Process in Modern Societies*. Glencoe, IL: Free Press.
- Parsons, Talcott. 1991. *The Social System*. London: Routledge.
- Perrow, Charles. 1973. *The Short and Glorious History of Organizational Theory*. New York: American Management Association.
- Perrow, Charles. 1986. *Complex Organizations: A Critical Essay*. New York: Random House.
- Peterson, M. 1993. "Total Quality Management in Higher Education: An Annotated Bibliography." University of Michigan, Center for the Study of Higher Education.

- Peterson, Marvin W. 1985. "Emerging Developments in Post-secondary Organization Theory and Research: Fragmentation and Integration." In *Organization and Governance in Higher Education*, edited by M.W. Peterson. Boston: Ginn Press.
- Peterson, Marvin W. 1986. "Continuity, Challenge and Change: An Organizational Perspective on Planning Past and Future." *Planning for Higher Education* 14: 6-15.
- Peterson, Marvin W. 1995. "Images of University Structure, Governance and Leadership: Adaptive Strategies for the New Environment." In *Emerging Patterns of Social Demand and University Reform: Through a Glass Darkly*, edited by D. Dill and B. Sporn. Oxford: Pergamon.
- Peterson, Marvin W., and Mary Corcoran. 1985. *Institutional Research in Transition*. San Francisco: Jossey-Bass.
- Peterson, Marvin W., David D. Dill, and Lisa A. Mets (eds.). 1997. *Planning and Management for a Changing Environment*. San Francisco: Jossey-Bass.
- Peterson, Marvin W., and Lisa A. Mets. 1987. "An Evolutionary Perspective on Academic Governance, Management and Leadership." In *Key Resources on Higher Education Governance, Management, and Leadership: A Guide to the Literature*, edited by Marvin W. Peterson and Lisa A. Mets. San Francisco: Jossey-Bass Publishers.
- Peterson, Marvin W., and Lisa A. Mets. 1987. *Key Resources on Higher Education Governance, Management, and Leadership: A Guide to the Literature*. San Francisco: Jossey-Bass Publishers.
- Peterson, Marvin W., and Theodore H. White. 1992. "Faculty and Administrator Perceptions of Their Environments: Different Views or Different Models of Organization?" *Research in Higher Education* 33: 177-204.
- Pew. 1993. "A Call to Meeting." *Policy Perspectives* 4.
- Pew. 1993. "A Transatlantic Dialogue." *Policy Perspectives* 5.
- Pew. 1993. "An Uncertain Terrain." *Policy Perspectives* 5.
- Pew. 1994. "To Dance with Change." *Policy Perspectives* 5.
- Pfeffer, Jeffrey. 1981. "Management as Symbolic Action: The Creation and Maintenance of Organizational Paradigms." In *Research in Organizational Behavior*, edited by L.L. Cummings and B.M. Staw. Greenwich, CT: JAI Press.
- Pfeffer, Jeffrey. 1981. *Power in Organizations*. Marshfield, MA: Pitman Pub.
- Pfeffer, Jeffrey. 1992. *Managing with Power: Politics and Influence in Organizations*. Boston: Harvard Business School Press.
- Pfeffer, Jeffrey, and W.L. Moore. 1980. "Average Tenure of Academic Department Heads: The Effects of Paradigm, Size, and Departmental Demography." *Administrative Science Quarterly* 25: 387-406.
- Pfeffer, Jeffrey, and G.R. Salancik. 1978. *The External Control of Organizations: A Resource Dependence Perspective*. New York: Harper & Row.

- Pondy, Louis R., Peter J. Frost, G. Morgan, and Thomas C. Dandridge (eds.). 1983. *Organizational Symbolism*. Greenwich, CT: JAI Press.
- Popkewitz, Thomas S. 1991. *A Political Sociology of Educational Reform: Power/Knowledge in Teaching, Teacher Education, and Research*. New York: Teachers College Press.
- Powell, Walter. 1990. "Neither Market Nor Hierarchy: Network Forms of Organization." In *Research in Organizational Behavior*. Greenwich, CT: JAI Press.
- Powell, Walter, and R. Friedkin. 1987. "Organizational Change in Nonprofit Organizations." In *The Nonprofit Sector*, edited by W. Powell. New Haven, CT: Yale University Press.
- Powell, Walter W., and Paul DiMaggio. 1991. *The New Institutionalism in Organizational Analysis*. Chicago: University of Chicago Press.
- Prahalad, C. K., and Gary Hamel. 1990. "The Core Competence of the Corporation." *Harvard Business Review* 68: 79-91.
- Pratt, John W., Richard Zeckhauser, and Kenneth Joseph Arrow. 1991. *Principals and Agents: The Structure of Business*. Boston: Harvard Business School Press.
- Provan, K., and Millward. 1995. "A Preliminary Theory of Interorganizational Network Effectiveness." *Administrative Science Quarterly* 40: 1-33.
- Psacharopoulos, George. 1973. *Returns to Education*. New York: American Elsevier.
- Pugh, D.S., and David J. Hickson. 1997. *Writers on Organizations*. Newbury Park, CA: Sage Publications.
- Readings, Bill. 1996. *The University in Ruins*. Cambridge: Harvard University Press.
- Reich, Robert B. 1988. *Education and the next Economy*. Washington, D.C.: National Education Association, Professional and Organizational Development, Research Division.
- Reich, Robert B. 1988. *The Power of Public Ideas*. Cambridge, MA: Ballinger.
- Rhoades, Gary L. 1993. "Beyond 'The State': Interorganizational Relations and State Apparatus in Post-secondary Education." In *Higher Education: Handbook of Theory and Research*, edited by J. Smart. New York: Agathon.
- Riley, Gary L., and J. Victor Baldrige. 1977. *Governing Academic Organizations: New Problems, New Perspectives*. Berkeley, CA: McCutchan Pub. Corp.
- Roberts, Karlene H. 1993. *New Challenges to Understanding Organizations*. New York: Macmillan.
- Roche, George Charles. 1994. *The Fall of the Ivory Tower: Government Funding, Corruption, and the Bankrupting of American Higher Education*. Lanham, MD: Regnery Pub; distributed by National Book Network.
- Roethlisberger, Fritz J., and William J. Dickson. 1939. *Management and the Worker*. Cambridge: Harvard University Press.

- Rose-Ackerman, Susan. 1986. *The Economics of Nonprofit Institutions: Studies in Structure and Policy*. New York: Oxford University Press.
- Roth, Alvin E., and Marilda Sotomayor. 1989. "The College Admissions Problem Revisited." *Econometrica*: 559-570.
- Rothschild, Michael, and Lawrence J. White. 1993. "The University in the Marketplace: Some Insights and Some Puzzles." In *Studies of Supply and Demand in Higher Education*, edited by C.T. Clotfelter and M. Rothschild. Chicago: The University of Chicago Press.
- Rudolph, Frederick. 1962. *The American College and University: A History*. New York: Knopf.
- Rueschemeyer, Dietrich, and Theda Skocpol. 1996. *States, Social Knowledge, and the Origins of Modern Social Policies*. Princeton: Princeton University Press.
- Rumberger, Russell W. 1980. "The Economic Decline of College Graduates: Fact or Fallacy?" *Journal of Human Resources* 17: 321-338.
- Russell, Conrad. 1993. *Academic Freedom*. New York: Routledge.
- Sadlak, Jan. 1978. "Efficiency in Higher Education: Concepts and Problems." *Higher Education* 7: 213-220.
- Salaman, Graeme, and Kenneth Thompson. 1980. *Control and Ideology in Organizations*. Cambridge: MIT Press.
- Salamon, Lester M. 1995. *Partners in Public Service*. Baltimore: Johns Hopkins University Press.
- Salancik, Gerald R., and Jeffrey Pfeffer. 1974. "The Bases and Use of Power in Organizational Decision Making: the Case of a University." *Administrative Science Quarterly* 19: 453-473.
- Salter, Brian, and Ted Tapper. 1994. *The State and Higher Education*. Portland, OR: Woburn Press.
- Schapiro, Morton. 1994. "The Concept of Productivity as Applied to US Higher Education." In *Paying the Piper: Productivity, Incentives, and Financing in US Higher Education*, edited by M. McPherson, M. Schapiro, and G. Winston. Ann Arbor: University of Michigan Press.
- Schick, Edgar B. 1992. *Shared Visions of Public Higher Education Governance: Structures and Leadership Styles That Work*. Washington, D.C.: American Association of State Colleges and Universities, with support from the American Council on Education.
- Schultz, Theodore W. 1963. *The Economic Value of Education*. New York: Columbia University Press.
- Schultz, Theodore W. 1971. *Investment in Human Capital: The Role of Education and Research*. New York: Free Press.
- Schultze, Charles L. 1977. *The Public Use of Private Interest*. Washington, D.C.: Brookings Institution.
- Schumpeter, Joseph Alois. 1987. *Capitalism, Socialism, and Democracy*. Boston: Unwin Paperbacks.
- Schuster, J., D. Smith, K. Corak, and M. Yamada. 1994. *Strategic Governance*. Phoenix, AZ: American Council on Education/Oryx Press.

- Scott, Peter. 1995. *The Meanings of Mass Higher Education*. Bristol, PA: Society for Research into Higher Education, Open University Press.
- Scott, W. Richard. 1992. *Organizations: Rational, Natural, and Open Systems*. Englewood Cliffs, NJ: Prentice Hall.
- Scott, W. Richard, and John W. Meyer. 1994. *Institutional Environments and Organizations: Structural Complexity and Individualism*. Thousand Oaks, CA: Sage Publications.
- Selznick, Phillip. 1948. "Foundations of the Theory of Organization." *American Sociological Review* 13: 25-35.
- Selznick, Phillip. 1949. *TVA and the Grass Roots*. Berkeley: University of California Press.
- Selznick, Philip. 1957. *Leadership in Administration: A Sociological Interpretation*. New York: Harper & Row.
- Seymour, Daniel. 1984. *Total Quality Management on Campus*. San Francisco: Jossey-Bass.
- Seymour, Daniel. 1992. *On Q: Causing Quality in Higher Education*. New York: American Council on Education/Macmillan.
- Seymour, Daniel T. 1989. *Maximizing Opportunities through External Relationships*. San Francisco: Jossey-Bass.
- Shaiken, Harley. 1986. *Work Transformed: Automation and Labor in the Computer Age*. Lexington, MA: Lexington Books.
- Shapiro, Harold T. 1987. "Tradition and Change: Perspectives on Education and Public Policy." Ann Arbor: University of Michigan Press.
- Shapiro, Harold. 1990. "Higher Education in a Changing Environment: Some Scholarly and Economic Imperatives." In *Higher Education in a Changing Economy*, edited by K. Hanson and J. Meyerson. New York: American Council on Education/Macmillan.
- Shattock, Michael. 1996. *The Creation of a University System*. Cambridge, MA: Blackwell Publishers.
- Shattock, Michael, and Burton R. Clark. 1983. *The Structure & Governance of Higher Education*. Guildford, Surrey: Society for Research into Higher Education.
- Shavell, S. 1979. "Risk Sharing and Incentives in the Principal and Agent Relationship." *Bell Journal of Economics* 10: 55-73.
- Shepsle, Kenneth A. 1986. "Institutional Equilibrium and Equilibrium Institutions." In *Political science: the science of politics*, edited by Herbert F. Weisberg. New York: Agathon Press.
- Shepsle, Kenneth A. 1989. "Studying Institutions: Some Lessons from the Rational Choice Approach." *Journal of Theoretical Politics* 1: 131-47.
- Shepsle, Kenneth A., and Barry R. Weingast. 1982. *Political Solutions to Market Problems*. St. Louis: Washington University Center for the Study of American Business.
- Shils, Edward Albert. 1991. *Remembering the University of Chicago: Teachers, Scientists, and Scholars*. Chicago: University of Chicago Press.

- Shirley, R., and F. Volkwein. 1978. "Establishing Academic Program Priorities." *Journal of Higher Education* 49: 472-488.
- Silva, Edward T., and Sheila Slaughter. 1984. *Serving Power: The Making of the Academic Social Science Expert*. Westport, CT: Greenwood Press.
- Silver, Harold. 1990. *Education, Change, and the Policy Process*. New York: Falmer Press.
- Simon, Herbert. 1961. *Public Administration*. New York: Knopf.
- Simon, Herbert. 1983. *Reason in Human Affairs*. Stanford: Stanford University Press.
- Simon, Herbert Alexander. 1997. *Administrative Behavior: A Study of Decision-Making Processes in Administrative Organizations*. New York: Free Press.
- Simon, Herbert Alexander, Massimo Egidi, and Robin Laphorn Marris. 1992. *Economics, Bounded Rationality and the Cognitive Revolution*. Brookfield, VT: E. Elgar Pub. Co.
- Skocpol, Theda. 1995. *Social Policy in the United States: Future Possibilities in Historical Perspective*. Princeton: Princeton University Press.
- Slaughter, Sheila. 1990. "The Higher Learning and High Technology: Dynamics of Higher Education Policy Formation." Albany: State University of New York Press.
- Slaughter, Sheila. 1991. "The 'Official' Ideology of Higher Education: Ironies and Inconsistencies." In *Culture and Ideology in Higher Education: Advancing a Critical Agenda*, edited by William G. Tierney. New York: Praeger.
- Slaughter, Sheila. 1993. "Retrenchment in the 1980s: The Politics of Prestige and Gender." *Journal of Higher Education* 64: 250-82.
- Slaughter, Sheila. 1994. "Academic Freedom at the End of the Century." In *Higher Education in American Society*, edited by P. Altbach, R. Berdahl, and P. Gumpert. Amherst : Prometheus Books.
- Slaughter, Sheila, and Larry L. Leslie. 1997. *Academic Capitalism: Politics, Policies, and the Entrepreneurial University*. Baltimore: Johns Hopkins University Press.
- Slaughter, Sheila, and Edward T. Silva. 1985. "Towards a Political Economy of Retrenchment: The American Public Research Universities." *Review of Higher Education* 8: 295-318.
- Smart, John C. 1985. *Higher Education: Handbook of Theory and Research*. New York: Agathon Press.
- Smelser, Neil , and Gabriel A. Almond. 1974. *Public Higher Education in California*. Berkeley: University of California Press.
- Smelser, Neil J., and Robin Content. 1980. *The Changing Academic Market: General Trends and a Berkeley Case Study*. Berkeley: University of California Press.
- Smircich, L. 1983. "Concepts of Culture and Organizational Analysis." *Administrative Science Quarterly*: 339-358.
- Smircich, L., and C. Stubbart. 1985. "Strategic Management in an Enacted World." *Academy of Management Review*: 724-36.

- Smith, Adam, and D. D. Raphael. 1991. *The Wealth of Nations*. New York: Knopf.
- Solomon, L.C. 1985. "Quality of Education and Economic Growth." *Economics of Education Review* 4: 273-290.
- Sommer, John W. 1995. *The Academy in Crisis: The Political Economy of Higher Education*. New Brunswick, N.J.: Transaction Publishers.
- Songer, Donald R., Jeffrey A. Segal, and Charles M. Cameron. 1995. "The Hierarchy of Justice: Testing a Principal-Agent Model of Supreme Court-Circuit Court Interactions." *American Journal of Political Science* 38: 673-96.
- Sporn, Barbara. 1996. "Managing University Culture: An Analysis of the Relationship between Institutional Culture and Management Approaches." *Higher Education* 32: 41-61.
- SREB. 1994. "Changing States: Higher Education and the Public Good." The Commission for Educational Quality.
- Stephens, Michael D. 1989. *Universities, Education, and the National Economy*. New York: Routledge.
- Stern, Robert N., and Stephen R. Barley. 1996. "Organizations and Social Systems: Organization Theory's Neglected Mandate." Pp. 146(17) in *Administrative Science Quarterly* 17: 146
- Stigler, George J. 1983. *The Organization of Industry*. Chicago: University of Chicago Press.
- Stigler, S. 1993. "Competition and the Research Universities." *Daedalus* 122: 157-178.
- Stinchcombe, Arthur L. 1986. *Stratification and Organization: Selected Papers*. New York: Cambridge University Press.
- Stinchcombe, Arthur L. 1990. "Information and Organizations." Berkeley: University of California Press.
- Stoffels, John D. 1994. *Strategic Issues Management: A Comprehensive Guide to Environmental Scanning*. Oxford: Pergamon Press.
- Stroup, Herbert H. 1966. *Bureaucracy in Higher Education*. New York: Free Press.
- Tannenbaum, Arnold S. 1968. *Control in Organizations*. New York: McGraw-Hill.
- Taylor, Barbara E., Joel W. Meyerson, and William F. Massy. 1993. *Strategic Indicators for Higher Education: Improving Performance*. Princeton, NJ: Peterson's.
- Taylor, Frederick W. 1911. *The Principles of Scientific Management*. New York: Harper.
- Taylor, Frederick W. 1947. *Scientific Management*. New York: Harber & Brothers.
- Thompson, James D. 1967. *Organizations in Action: Social Science Bases of Administrative Theory*. New York: McGraw-Hill.
- Thompson, Michael, Richard Ellis, and Aaron B. Wildavsky. 1990. *Cultural Theory*. Boulder, CO: Westview Press.
- Thurow, Lester. 1970. *Investment in Human Capital*. Belmont, CA: Wadsworth.

- Tierney, William G. 1988. "Organizational Culture in Higher Education: Defining the Essentials." *Journal of Higher Education* 59: 2-21.
- Tierney, William G. 1991. *Culture and Ideology in Higher Education: Advancing a Critical Agenda*. New York: Praeger.
- Tierney, William G., and Robert A. Rhoades. 1993. "Postmodernism and Critical Theory in Higher Education: Implications for Research and Practice." In *Higher Education: Handbook of Theory and Research*, edited by John C. Smart. New York: Agathon Press.
- Tilly, Charles. 1995. *Citizenship, Identity and Social History*. Cambridge: Cambridge University Press.
- Tolbert, Pamela S. 1985. "Institutional Environments and Resource Dependence: Sources of Administrative Structure in Institutions of Higher Education." *Administrative Science Quarterly* 30: 1-13.
- Tolbert, Pamela S., Stephen R. Barley, and Samuel B. Bacharach. 1991. *Organizations and Professions*. Greenwich, CT: JAI Press, Inc.
- Toma, Eugenia F. 1986. "State University Boards of Trustees: A Principal-agent Perspective." *Public Choice* 49: 155-163.
- Toma, Eugenia F. 1989. "Board of Trustees, Agency Problems, and University Output." *Public Choice* .
- Trombley, W. 1995. "Ambitious Reform Agenda: Restructuring in Virginia Higher Education." *Cross Talk* 3: 1-6.
- Trow, Martin. 1973. "Problems in the Transition from Elite to Mass Higher Education." Carnegie Commission on Higher Education.
- Trow, Martin. 1983. "Reorganizing the Biological Sciences at Berkeley." *Change* 15: 44-53.
- Trow, Martin. 1984. "Leadership and Organization: The Case of Biology at Berkeley." In *Higher Education Organization: Conditions for Policy Implementation*, edited by Rune Premfors. Stockholm: Almqvist & Wiskell International.
- Trow, Martin A. 1988. "Comparative Perspectives on Higher Education Policy in the U.K. and the U.S." . Berkeley, CA: University of California at Berkeley, Graduate School of Public Policy.
- Trow, Martin A. 1989. "American Higher Education: "'Exceptional' or Just Different?" Berkeley, CA: University of California at Berkeley, Institute of Governmental Studies.
- Trow, Martin A. 1993. "Managerialism and the Academic Profession: The Case of England." Berkeley, CA: University of California at Berkeley, Institute of Governmental Studies.
- Trow, Martin A., and Thorsten Nybom. 1991. *University and Society: Essays on the Social Role of Research and Higher Education*. London: Jessica Kingsley Publishers.
- Tuckman, Alan. 1994. "The Yellow Brick Road: Total Quality Management and the Restructuring of Organizational Culture." *Organization Studies* 15: 727-751.
- Tullock, Gordon. 1965. *The Politics of Bureaucracy*. Washington, D.C.: Public Affairs Press.

- Tyack, David. 1990. "'Restructuring' in Historical Perspective: Tinkering toward Utopia." *Teachers College Record* 92: 170-91.
- UC Board of Regents. 1994. Minutes.
- Useem, Michael. 1989. *Liberal Education and the Corporation: The Hiring and Advancement of College Graduates*. New York: A. de Gruyter.
- Van de Water, Gordon. 1991. *Public Tuition and State Expenditures for Higher Education: 1984-1988*. Denver, CO: National Conference of State Legislatures.
- van Vught, Frans. 1989. *Governmental Strategies and Innovation in Higher Education*. London: Kingsley.
- Veblen, Thorstein. 1992. *The Higher Learning in America*. New Brunswick, NJ: Transaction Publishers.
- Veysey, Laurence R. 1965. *The Emergence of the American University*. Chicago: University of Chicago Press.
- Virginia General Assembly. 1994. Appropriations Act.
- Wallhaus, R.A. 1975. "The Many Dimensions of Productivity." *New Directions for Institutional Research* 8: 1-16.
- Walshok, Mary L. 1995. *Knowledge without Boundaries: What America's Research Universities Can Do for the Economy, the Workplace, and the Community*. San Francisco: Jossey-Bass.
- Watson, Keith, Celia Modgil, and Sohan Modgil. 1997. *Reforms in Higher Education*. Herndon, VA: Cassell.
- Weber, Max. 1947. *The Theory of Social and Economic Organization*. Glencoe, IL: Free Press.
- Weber, Max. 1978. *Economy and Society*. Berkeley: University of California Press.
- Weber, Max. 1983. *Max Weber on Capitalism, Bureaucracy, and Religion: a Selection of Texts*. Edited and in part newly translated by Stanislaw Andreski. London: Allen & Unwin.
- Weber, Max. 1946. *From Max Weber: Essays in Sociology*. Edited, Translated and with an Introduction by C.W. Mills and H.H. Gerth. New York: Oxford University Press.
- Weick, Karl E. 1976. "Educational Organizations as Loosely Coupled Systems." *Administrative Science Quarterly* 21: 1-19.
- Weick, Karl E. 1979. *The Social Psychology of Organizing*: Addison-Wesley Publishing Company.
- Weick, Karl E. 1983. "Contradictions in a Community of Scholars: The Cohesion-Accuracy Tradeoff." *Review of Higher Education* 6: 253-67.
- Weick, Karl E. 1995. *Sensemaking in Organizations*. Thousand Oaks, CA: Sage Publications.
- Weiler, Hans N. 1991. "The International Politics of Knowledge Production and the Future of Higher Education." Stanford: Stanford University.
- Weingast, Barry R. 1995. "The Economic Role of Political Institutions." *Journal of Law, Economics and Organization* 11: 1-31.

- Weingast, Barry R., and William J. Marshall. 1988. "The Industrial Organization of Congress; Or, Why Legislatures, like Firms, are not Organized as Markets." *Journal of Political Economy* 96: 132-163.
- Weingast, Barry R., and Mark Moran. 1983. "Bureaucratic Discretion or Congressional Control: Regulatory Policymaking by the Federal Trade Commission." *Journal of Political Economy* 91: 765-800.
- Whetten, David A., and Kim S. Cameron. 1985. "Administrative Effectiveness in Higher Education." *Review of Higher Education* 9: 35-49.
- Wildavsky, Aaron B. 1964. *The Politics of the Budgetary Process*. Boston: Little, Brown.
- Wildavsky, Aaron B. 1983. "Information as an Organizational Problem." *Journal of Management Studies* 20: 29-40.
- Wildavsky, Aaron B. 1989. *Craftways: On the Organization of Scholarly Work*. New Brunswick, NJ: Transaction Publishers.
- Wildavsky, Aaron B. 1994. "Toward Cultural Institutional Pluralism." Berkeley: University of California at Berkeley, Institute of Governmental Studies.
- Williamson, Oliver E. 1975. *Markets and Hierarchies: Analysis and Antitrust Implications*. New York: Free Press.
- Williamson, Oliver E. 1986. *Economic Organization: Firms, Markets, and Policy Control*. New York: New York University Press.
- Williamson, Oliver E. 1987. *The Economic Institutions of Capitalism: Firms, Markets, Relational Contracting*. New York: Free Press.
- Williamson, Oliver E. 1988. "The Logic of Economic Organization." *Journal of Law, Economics, and Organization* 4: 65-93.
- Williamson, Oliver E. 1990. "Political Institutions: The Neglected Side of the Story—Comment." *Journal of Law, Economics and Organization* 6: 263-266.
- Williamson, Oliver E. 1991. "Strategizing, Economizing, and Economic Organization." Berkeley: Center for Research in Management.
- Williamson, Oliver E. 1995. *Organization Theory: from Chester Barnard to the Present and Beyond*. New York: Oxford University Press.
- Wilms, Wellford W. 1987. "Proprietary Schools: Strangers in their own Land." *Change* 19: 10-22.
- Wilson, James Q. 1974. *Political Organizations*. New York: Basic Books.
- Wilson, James Q. 1980. "The Politics of Regulation." In *The Politics of Regulation*, edited by J.Q. Wilson. New York: Basic Books.
- Wilson, James Q. 1989. *Bureaucracy: What Government Agencies Do and Why They Do It*. New York: Basic Books.
- Wolfe, Alan. 1989. *Whose Keeper?: Social Science and Moral Obligation*. Berkeley: University of California Press.
- Wolff, Robert Paul. 1992. *The Ideal of the University*. New Brunswick, NJ: Transaction Publishers.

- Wolin, Sheldon S. 1991. "The New Public Philosophy." *Democracy* .
- Woodward, Joan. 1958. *Management and Technology*. London: H.M. Stationery Office.
- Woodward, Joan. 1965. *Industrial Organization: Theory and Practice*. New York: Oxford University Press.
- Yin, Robert K. 1984. *Case Study Research: Design and Methods*. Beverly Hills, CA: Sage Publications.
- Zald, Mayer N. 1970. *Organizational Change: The Political Economy of the YMCA*. Chicago: University of Chicago Press.
- Zald, Mayer N. 1970. "Political Economy: A Framework for Comparative Analysis." In *Power in Organizations*, edited by M.N. Zald. Nashville: Vanderbilt University Press.
- Zammuto, Raymond F., and Kim S. Cameron. 1985. "Environmental Decline and Organizational Response." *Research in Organizational Behavior* 7: 223-62.
- Zemsky, Robert, and William F. Massy. 1990. "Cost Containment." *Change* 22: 16-22.
- Zemsky, Robert, and William F. Massy. 1995. "Expanding Perimeters, Melting Cores and Sticky Functions." *Change* (Nov/Dec): 41-51.
- Zhou, X. 1993. "The Dynamics of Organizational Rules." *American Journal of Sociology* 98: 1134-1166.
- Zucker, Lynne G. 1988. *Institutional Patterns and Organizations: Culture and Environment*. Cambridge, MA: Ballinger Pub. Co.
- Zusman, Ami. 1986. "Legislature and University Conflict: The Case of California." *The Review of Higher Education* 9: 397-418.
- Zusman, Ami. 1994. "Current and Emerging Issues Facing Higher Education in the United States." In *Higher Education in American Society*, edited by P. Altbach, R. Berdahl, and P. Gumport. Amherst: Prometheus Books.