

Bradley J. Larsen

- CONTACT INFORMATION Department of Economics Voice: (650) 721-2851
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579 Serra Mall
Stanford, CA 94305
- POSITIONS 2014— Assistant Professor of Economics, Stanford University Department of Economics
2013—2014 Visiting Postdoctoral Scholar, eBay Research Labs
- AFFILIATIONS 2019 Faculty in Residence, Instituto Internacional, Madrid, Spain
2018–2019 Faculty Fellow, Institute for Research in the Social Sciences (IRiSS)
2015— Faculty Fellow, Stanford Institute for Economic Policy Research (SIEPR)
2014— Faculty Research Fellow, National Bureau of Economic Research (NBER)
2014—2017 Economics Research Affiliate, eBay Research
- EDUCATION 2013 PhD Economics Massachusetts Institute of Technology
Advisers: P. J. Barwick, G. Ellison, S. Ryan
2008 BA, BS Economics, Mathematics Brigham Young University
Summa cum Laude
- PUBLICATIONS “The Bidder Exclusion Effect,” with Dominic Coey and Kane Sweeney (2019), *RAND Journal of Economics*, 50(1), 93–120. (NBER Working Paper 20523)
“Ascending Auctions with Bidder Asymmetries” with Dominic Coey, Kane Sweeney, and Caio Waisman (2017), *Quantitative Economics*, 8(1), 181–200.
“Bid Takers or Market Makers: The Effect of Auctioneers on Auction Outcomes” with Nicola Lacetera, Devin Pope, and Justin Sydnor (2016), *American Economic Journal: Microeconomics*, 8(4), 195–229. (NBER Working Paper 19731)
“IV Quantile Regression for Group-Level Treatments, with an Application to the Effects of Trade on the Distribution of Wages,” with Denis Chetverikov and Christopher Palmer (2016), *Econometrica*, 84(2), 809–833. (NBER Working Paper 21033)
“A Test of the Extreme Value Type I Assumption in the Bus Engine Replacement Model,” with Florian Oswald, Gregor Reich, and Dan Wunderli (2012). *Economics Letters*, 116(2): 213–216.
“Partially Adaptive Econometric Methods for Regression and Classification,” with James Hansen, James B. McDonald, and Peter Theodossiou (2010). *Computational Economics*, 36: 153–169.
- WORKING PAPERS “The Efficiency of Real-World Bargaining: Evidence from Wholesale Used-Auto Auctions.” NBER Working Paper 20431. Revise and resubmit, *Review of Economic Studies*
“Sequential Bargaining in the Field: Evidence from Millions of Online Bargaining Interactions,” with Matt Backus, Tom Blake, and Steve Tadelis. NBER Working Paper 24306. Revise and resubmit, *Quarterly Journal of Economics*

“Occupational Licensing and Quality: Distributional and Heterogeneous Effects in the Teaching Profession.” Revise and resubmit, *American Economic Review*

“Dynamic Competition in the Era of Big Data,” with Patrick Kehoe and Elena Pastorino

“Identification in Ascending Auctions, with an Application to Digital Rights Management,” with Joachim Freyberger. NBER Working Paper 23569

“A Mechanism Design Approach to Identification and Estimation” with Anthony Lee Zhang. NBER Working Paper 24837

“The Simple Empirics of Optimal Online Auctions” with Dominic Coey, Kane Sweeney, and Caio Waisman. NBER Working Paper 24698

“Discounts and Deadlines in Consumer Search” with Dominic Coey and Brennan Platt. NBER Working Paper 22038

AWARDS

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| Russell Sage Foundation Presidential Award, “Do Occupational Licensing Laws Matter? Evidence from Teachers and Online Labor Markets” | 2017–2018 |
| NSF Grant, SES-1629060: “Bilateral Bargaining Through the Lens of Big Data” (with Matt Backus, Tom Blake, Matt Taddy, and Steve Tadelis) | 2016–2018 |
| Laura and John Arnold Foundation Grant | 2016–2018 |
| Hellman Faculty Scholar Award | 2016–2017 |
| NSF Grant, SES-1530632: “Bounds Approaches to Empirical Market Design” (with Joachim Freyberger) | 2015–2018 |
| Review of Economic Studies Tour | 2013 |
| NSF Graduate Research Fellowship | 2009–2013 |
| Yahoo! Key Scientific Challenges Graduate Fellowship | 2012 |
| Department of Labor Employment and Training Research Program Grant | 2011–2012 |
| MIT Presidential Fellowship | 2008–2009 |
| Economics Department Valedictorian, Brigham Young University | 2008 |
| National Merit Scholarship | 2002–2008 |
| BYU Presidential Scholarship | 2002–2008 |

PRESENTATIONS

2019: (including scheduled) Universitat de les Illes Balears, Collegio Carlo Alberto, Research Institute for Industrial Economics (IFN, Stockholm), University of Pennsylvania Economics/Wharton IO, Conference Celebrating the Scholarly Career of Mark Satterthwaite (Northwestern), University of Wisconsin

2018: UT Austin, Duke, Federal Communications Commission, Berkeley Haas Economic Analysis and Policy, University of Toronto, Northwestern University, International Network of Analytical Sociology, BEET (Bargaining: Experiments, Empirics, and Theory), Summer Institute in Competitive Strategy, Stanford Institute for Theoretical Economics, Berkeley Haas Marketing, Institute for Research in the Social Sciences

2017: Hitotsubashi University, University of Tokyo, Nagoya University, Federal Trade Commission, Marketplace Innovation Workshop, University of Minnesota, Princeton

2016: AEA/Econometric Society Winter Meetings, NBER IO Winter Meetings, North Carolina State, Rice, UC Davis, Penn State, UC Riverside, Texas A&M, University of Michigan

2015: American Economic Association/Econometric Society Winter Meetings, Brown, London School of Economics, Midwest Economics Association, NBER Law and Economics Meetings, Wharton, International Industrial Organization Conference, CRES Empirical Microeconomics Conference, Stanford Institute for Theoretical Economics, UCLA, UT Austin, Advances in Price Theory Conference

2014: NBER IO Winter Meetings, Cornell, International Industrial Organization Conference, Northwestern, NBER Market Design Working Group Meetings, North American Econometric Society Meetings, Vanderbilt, University of Southern California

2013: University College London, University of Maryland, Stanford-Berkeley IO Fest, University of Wisconsin, University of Illinois, Stanford Institute for Theoretical Economics, University of Edinburgh, Goethe University Frankfurt, Central European University, University of Minnesota, Kellogg Management and Strategy, Princeton, Microsoft Research, Harvard, eBay Research Labs, Berkeley, Stanford, Google Research, Chicago Booth Marketing, University of Chicago Economics, Chicago Booth Micro/Strategy, Yale SOM, Harvard Business School NOM, NYU (Economics and Stern)

2012. Brigham Young University, Analysis Group, MIT, US Department of Labor Employment and Training Administration Briefing Series, International Industrial Organization Conference Rising Stars Session

PROFESSIONAL SERVICE

Referee for *American Economic Journal: Microeconomics*, *American Economic Review*, *Econometrica*, *Economic Inquiry*, *Economics Letters*, *Empirical Economics*, *International Journal of Industrial Organization*, *Journal of Applied Econometrics*, *Journal of Economics and Management Strategy*, *Journal of Human Resources*, *Journal of Industrial Economics*, *Journal of Law and Economics*, *Journal of Law, Economics and Organization*, *Journal of Political Economy*, *Journal of Public Economics*, *Management Science*, *Quantitative Economics*, *Quarterly Journal of Economics*, *RAND Journal of Economics*, *Review of Economics and Statistics*, *Review of Economic Studies*, *Southern Economic Journal*, National Science Foundation

Program Committee for 2017 ACM Conference on Economics and Computation (EC '17), 2016 Workshop on the Interface between Algorithmic Game Theory and Data Science (EC '16)

TEACHING

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| Pirates, Soccer, and Dons: A Sampler of Economics and Data Science in Spain (Undergraduate, OSP 40) Stanford Bing Overseas Program in Madrid | 2019 |
| Imperfect Competition (Undergraduate IO, Econ 157); Stanford | 2014–2017 |
| Industrial Organization I (Graduate, Econ 257); Stanford | 2015–2018 |
| Industrial Organization II (Graduate, Econ 258); Stanford | 2015–2018 |

ADDITIONAL EXPERIENCE

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| Analyst, Goldman Sachs Quantitative Strategies, New York, NY | Summer 2007 |
| Spanish Instructor, Missionary Training Center, Provo, UT | 2005–2006 |
| Missionary, The Church of Jesus Christ of Latter-day Saints, Chiapas, Mexico | 2003–2005 |

FOREIGN LANGUAGES

Spanish