

## **MARCEL FAFCHAMPS**

FSI, Encina Hall E113  
616 Serra St  
Stanford CA 94305

E-mail: [fafchamp@stanford.edu](mailto:fafchamp@stanford.edu)  
Tel: +1-650-497-4602

Website: <http://web.stanford.edu/~fafchamp/research.html>

### **Current and past positions**

|   |                       |
|---|-----------------------|
| Stanford University, Freeman Spogli Institute for International Studies<br>Senior Fellow at the Center on Democracy, Development, and the Rule of Law.<br>Courtesy Professor, Department of Economics.  | 11/13-current         |
| Oxford University, Department of Economics and Mansfield College<br>Professor in the Department of Economics. Professorial Fellow at Mansfield College.<br>Deputy Director then Co-Director of the Centre for the Study of African Economies. | 7/99-10/13            |
| Université d'Auvergne, CERDI<br>Professeur invité.  | 4/00-4/13             |
| The World Bank, DECRG<br>Visiting Research Fellow   | 7/98-7/99             |
| Stanford University, Department of Economics<br>Assistant Professor. On sabbatical leave from 9/98 until 6/99.  | 9/96-6/99             |
| Stanford University, Food Research Institute<br>Assistant Professor   | 9/89-8/96             |
| University of Chicago, Department of Economics<br>Visiting Assistant Professor  | 1/95-3/95             |
| University of California, Berkeley, Dept of Agricultural and Resource Economics<br>Research Assistant and Teaching Assistant  | 1/86-1/88; 10/88-8/89 |
| Economics Department, ICRISAT, Hyderabad, India<br>Research Scholar   | 1/88-9/88             |
| International Labor Organization, Jobs and Skills Programme for Africa, Addis Ababa, Ethiopia<br>Associate Expert then Expert   | 1/81-12/85            |

### **Education**

Ph.D. in Agricultural and Resource Economics, University of California, Berkeley. 1989

Licencié in Economics (Grande Distinction), Institut des Sciences Economiques, Catholic University of Louvain. 1980

Licencié in Law (Distinction), Faculty of Law, Catholic University of Louvain. 1978

## **Publications**

### **1. Books**

Marcel Fafchamps, *Market Institutions in Sub-Saharan Africa: Theory and Evidence*, MIT Press, 2004

Marcel Fafchamps, *Rural Poverty, Risk, and Development*, Elgar Press, 2003

### **2. Articles published or accepted for publication in refereed journals**

Marcel Fafchamps and Julien Labonne, "Do Politicians' Relatives Get Better Jobs? Evidence from Municipal Elections", *Journal of Law, Economics, and Organization*, 2017 (forthcoming)

Marcel Fafchamps and Simon Quinn, "Networks and Manufacturing Firms in Africa: Results from a Randomized Field Experiment", *World Bank Economic Review*, 2016 (forthcoming)

Marcel Fafchamps and Simon Quinn, "Aspire", *Journal of Development Studies*, 2016 (forthcoming)

Marcel Fafchamps, Michael Koelle and Forhad Shilpi, "Gold Mining and Proto-Urbanization: Recent Evidence from Ghana", *Journal of Economic Geography*, 2016 (forthcoming)

Markus Eberhardt, Marcel Fafchamps, Christian Helmers, and Manasa Patnam, "The Heterogeneous Effect of Software Patents on Expected Returns: Evidence from India", *Economic Letters*, 2016 (forthcoming)

Marcel Fafchamps and Chris Woodruff, "Identifying Gazelles: Expert Panels vs. Surveys as a Means to Identify Firms with Rapid Growth Potential", *World Bank Economic Review*, 2016 (forthcoming)

Joshua Blumenstock, Nathan Eagle, and Marcel Fafchamps, "Airtime Transfers and Mobile Communications: Evidence in the Aftermath of a Natural Disaster", *Journal of Development Economics*, 2016 (forthcoming)

Marcel Fafchamps, "Manufacturing Growth and Agglomeration Effects", *L'Actualité Economique*, 2017 (forthcoming)

Marcel Fafchamps and Said El Hamine, "Firm Productivity, Wages, and Agglomeration Externalities", *Research in Economics*, 2017 (forthcoming)

Margherita Comola and Marcel Fafchamps, "The Missing Transfers: Estimating Mis-reporting in Dyadic Data", *Economic Development and Cultural Change*, 2016 (forthcoming)

Marcel Fafchamps, Bereket Kebede and Daniel Zizzo, "Keep Up With the Winners: Experimental Evidence on Risk Taking, Asset Integration, and Peer Effects", *European Economic Review*, October 2015, 79: 59-79

Marcel Fafchamps, "Causal Effects in Social Networks", *Revue Economique*, 2015, 66(4): 657-86

Marcel Fafchamps and Alex Moradi, "Referral and Job Performance: Evidence from the Ghana Colonial Army", *Economic Development and Cultural Change*, 63(4): 715-52, 2015

Jenny C. Aker and Marcel Fafchamps, "Mobile Phone Coverage and Producer Markets: Evidence from West Africa", *World Bank Economic Review*, 29(2): 262-92, 2015

Abigail Barr, Marleen Dekker, and Marcel Fafchamps, "The formation of community based organizations in sub-Saharan Africa: An analysis of a quasi-experiment", *World Development*, 66(C): 131-153, 2014

Margherita Comola and Marcel Fafchamps, "Testing Unilateral and Bilateral Link Formation", *Economic Journal*, 124(579): 954-76, 2014

Marcel Fafchamps and Forhad Shilpi, "Education and Household Welfare", *Economic Development and Cultural Change*, 63(1): 73-115, 2014

Marcel Fafchamps, David McKenzie, Simon Quinn, and Christopher Woodruff, "Microenterprise Growth and the Fly-paper Effect: Evidence from a Randomized Experiment in Ghana", *Journal of Development Economics*, 106(C): 211-26, 2014

Lorenzo Ductor, Marcel Fafchamps, Sanjeev Goyal and Marco van der Leij, "Social Networks and Research Output", *Review of Economics and Statistics*, 96(5): 936-948, December 2014

Marcel Fafchamps and Mans Söderbom, "Network Proximity and Business Practices in African Manufacturing", *World Bank Economic Review*, 28(1): 99-129, January 2014

Marcel Fafchamps, "Contraintes de crédit, collatéral et prêts aux pauvres" (Credit Constraints, Collateral, and Lending to the Poor), *Revue d'Economie du Développement*, 21(2): 79-100, October 2013

Marcel Fafchamps and Matthias Schündeln, "Local Financial Development and Firm Performance: Evidence from Morocco", *Journal of Development Economics*, 103: 15-28, July 2013

Marcel Fafchamps and Pedro Vicente, "Political Violence and Social Networks: Experimental Evidence from a Nigerian Election", *Journal of Development Economics*, 101: 27-48, March 2013

Marcel Fafchamps and Forhad Shilpi, "Determinants of the Choice of Migration Destination", *Oxford Bulletin of Economics and Statistics*, 75(3): 388-409, 2013

Abigail Barr, Marleen Dekker, and Marcel Fafchamps, "Bridging the gender divide: An experimental analysis of group formation in African villages", *World Development*, October 2012, 40(10): 2063-77.

Marcel Fafchamps and Bart Minten, "Impact of SMS-Based Agricultural Information on Indian Farmers", *World Bank Economic Review*, 26(3): 383-414, 2012

Marcel Fafchamps and Jean-Louis Arcand, "Matching in Community Based Organizations", *Journal of Development Economics*, 98(2): 203-19, July 2012

Marcel Fafchamps, "Development, Agglomeration, and the Organization of Work", *Regional Science and Urban Economics*, 42(3): 459-472, 2012; "Reprint of Development, Agglomeration, and the Organization of Work", *Regional Science and Urban Economics*, 42(5): 765-78, 2012

Marcel Fafchamps and Eliana La Ferrara, "Self-Help Groups and Mutual Assistance: Evidence from Kenyan Slums", *Economic Development and Cultural Change*, 60(4): 707-34, July 2012

Abigail Barr, Marleen Dekker, and Marcel Fafchamps, "Who Shares Risk with Whom under Different Enforcement Mechanisms?", *Economic Development and Cultural Change*, 60(4): 677-706, July 2012

Marcel Fafchamps, David McKenzie, Simon Quinn, and Christopher Woodruff, "Using PDA consistency checks to increase the precision of profits and sales measurement in panels", *Journal of Development Economics*, 98(1): 51-7, May 2012

David Stifel, Marcel Fafchamps, and Bart Minten, "Taboos, Agriculture and Poverty", *Journal of Development Studies*, 47(10): 1455-81, 2011

Marcel Fafchamps, "Development, Social Norms, and Assignment to Task", *Proceedings of the National Academy of Sciences (PNAS)*, 108(Supplement 4): 21308-15, December 2011

Marcel Fafchamps, "Randomised Controlled Trials or Structural Models (or Both... or Neither...)?", *Journal of African Economies*, 20: 596-599, 2011

Joachim De Weerd and Marcel Fafchamps, "Social Identity and The Formation of Health Insurance Networks", *Journal of Development Studies*, 47(8): 1152-1177, 2011

Marcel Fafchamps, "Vulnerability, Risk Management, and Agricultural Development", *African Journal of Agricultural Economics*, Volume 5(1), September 2010

Marcel Fafchamps, Sanjeev Goyal and Marco van der Leij, "Matching and Network Effects", *Journal of the European Economic Association*, 8(1): 203-31, January 2010

Marcel Fafchamps, Mans Söderbom and Najy Benhassine, "Wage Gaps and Job Sorting in African Manufacturing", *Journal of African Economies*, 18(5): 824-68, November 2009

Marcel Fafchamps and Trudy Owens, "The Determinants of NGO Funding in Africa", *World Bank Economic Review*, Vol. 23(2): 295-321. 2009

Marcel Fafchamps, "Human Capital, Exports, and Wages", *Economic Development and Cultural Change*, 58(1): 111-41. October 2009

Marcel Fafchamps, Bereket Kebede and Agnes Quisumbing, "Intrahousehold Welfare in Rural Ethiopia", *Oxford Bulletin of Economics and Statistics*, 71(4): 567-99, August 2009

Marcel Fafchamps and Forhad Shilpi, "Isolation and Subjective Welfare: Evidence from South Asia", *Economic Development and Cultural Change*, 57(4): 641-83, July 2009

Marcel Fafchamps and Bart Minten, "Insecurity and Welfare", *Journal of Development Studies*, 45(6): 831-63, July 2009

Marcel Fafchamps and Forhad Shilpi, "Subjective Welfare, Isolation, and Relative Consumption", *Journal of Development Economics*, 86(1): 43-60, April 2008

Marcel Fafchamps, Ruth Vargas Hill and Bart Minten, "Quality Control in Non-Staple Food Markets: Evidence from India", *Agricultural Economics*, 38(3): 251-66, May 2008

Marcel Fafchamps and Ruth Vargas Hill, "Price Transmission and Trader Entry in Domestic Commodity Markets", *Economic Development and Cultural Change*, 56(4): 729-66, Jul 2008

Marcel Fafchamps, Said El Hamine and Albert Zeufack, "Learning to Export: Evidence from Moroccan Manufacturing", *Journal of African Economies*, March 2008; 17: 305 - 355

- Marcel Fafchamps and Flore Gubert, "Contingent Loan Repayment in the Philippines", *Economic Development and Cultural Change*, 55(4): 633-67, July 2007
- Marcel Fafchamps and Flore Gubert, "The Formation of Risk-Sharing Networks", *Journal of Development Economics*, 83(2): 326-50, July 2007
- Marcel Fafchamps and Bart Minten, "Public Service Provision, User Fees, and Political Turmoil", *Journal of African Economies*, 16(3): 485-518, June 2007
- Marcel Fafchamps and Flore Gubert, "Risk Sharing and Network Formation", *American Economic Review Papers and Proceedings*, 97(2): 75-79, May 2007
- Marcel Fafchamps and Mans Söderbom, "Wages and Labor Management in African Manufacturing", *Journal of Human Resources*, 41(2): 346-79, Spring 2006
- Marcel Fafchamps and Eleni Gabre-Madhin, "Agricultural Markets in Benin and Malawi", *African Journal of Agricultural and Resource Economics*, 1(1): 67-85, December 2006
- Klaus Desmet and Marcel Fafchamps, "Employment Concentration across US Counties", *Regional Science and Urban Economics*, 36(4): 482-509, July 2006
- Marcel Fafchamps and Jackline Wahba, "Child Labor, Urban Proximity, and Household Composition", *Journal of Development Economics*, 79(2): 374-97, April 2006
- Abigail Barr and Marcel Fafchamps, "A Client-Community Assessment of the NGO Sector in Uganda", *Journal of Development Studies*, 42(4): 611-39, May 2006
- Marcel Fafchamps and John Pender, "Land Lease Markets and Agricultural Efficiency: Theory and Evidence from Ethiopia", *Journal of African Economies*, 15(2): 251-84, June 2006
- Marcel Fafchamps and Bart Minten, "Crime, Transitory Poverty, and Isolation: Evidence from Madagascar", *Economic Development and Cultural Change*, 54(3): 579-604, April 2006
- Marcel Fafchamps, "Development and Social Capital", *Journal of Development Studies*, 42(7): 1180-98, October 2006
- Marcel Fafchamps, "Les Institutions de Marché en Afrique Sub-Saharienne", *L'Actualité Economique/Revue d'Analyse Economique*, 81(4): 595-616, December 2005
- Arne Bigsten, Paul Collier, Stefan Dercon, Marcel Fafchamps, Bernard Gauthier, Jan Willem Gunning, Anders Isaksson, Abena Oduro, Remco Oostendorp, Cathy Patillo, Mans Söderbom, Francis Teal, and Albert Zeufack, "Adjustment Costs, Irreversibility, and Investment Patterns in Africa's Manufacturing Sector", *Contributions to Economic Analysis & Policy*, Berkeley Electronic Press at [www.bepress.com](http://www.bepress.com), 4(1): article 12, 2005
- Marcel Fafchamps, Eleni Gabre-Madhin and Bart Minten, "Increasing Returns and Market Efficiency in Agricultural Trade", *Journal of Development Economics*, 78(2): 406-42, December 2005
- Marcel Fafchamps and Ruth Vargas Hill, "Selling at the Farm-Gate or Travelling to Market", *American Journal of Agricultural Economics*, 87(3): 717-34, August 2005

Marcel Fafchamps and Agnes Quisumbing, "Assets at Marriage in Rural Ethiopia", *Journal of Development Economics*, 77(1): 15, June 2005

Klaus Desmet and Marcel Fafchamps, "Changes in the Spatial Concentration of Employment across U.S. Counties: A Sectoral Analysis 1970-2000", *Journal of Economic Geography*, 5: 261-84, June 2005

Marcel Fafchamps and Forhad Shilpi, "Cities and Specialization: Evidence from South Asia", *Economic Journal*, 115(503): 477-504, April 2005

Abigail Barr, Marcel Fafchamps and Trudy Owens, "The Governance of Non-Governmental Organizations in Uganda", *World Development*, 33(4): 657-79, April 2005

Marcel Fafchamps and Agnes Quisumbing, "Marriage, Bequest, and Assortative Matching in Rural Ethiopia", *Economic Development and Cultural Change*, 53(2): 347-80, January 2005

Arne Bigsten, Paul Collier, Stefan Dercon, Marcel Fafchamps, Bernard Gauthier, Jan Willem Gunning, Anders Isaksson, Abena Oduro, Remco Oostendorp, Cathy Patillo, Mans Söderbom, Francis Teal, and Albert Zeufack, "Do African Manufacturing Firms Learn from Exporting?", *Journal of Development Studies*, 40(3): 115-41, February 2004

Marcel Fafchamps and Agnes Quisumbing, "Social Roles, Human Capital, and the Intrahousehold Division of Labor: Evidence from Pakistan", *Oxford Economic Papers*, 55(1): 36-80, 2003

Marcel Fafchamps, "Ethnicity and Networks in African Trade", *Contributions to Economic Analysis & Policy*, Berkeley Electronic Press at [www.bepress.com](http://www.bepress.com), 2(1): article 14, 2003

Marcel Fafchamps and Christine Moser, "Crime, Isolation, and Law Enforcement", *Journal of African Economies*, 12(4): 625-71, 2003

Arne Bigsten, Paul Collier, Stefan Dercon, Marcel Fafchamps, Bernard Gauthier, Jan Willem Gunning, Anders Isaksson, Abena Oduro, Remco Oostendorp, Cathy Patillo, Mans Söderbom, Francis Teal, and Albert Zeufack, "Risk Sharing in Labour Markets", *World Bank Economic Review*, 17(3): 349-66, 2003

Arne Bigsten, Paul Collier, Stefan Dercon, Marcel Fafchamps, Bernard Gauthier, Jan Willem Gunning, Anders Isaksson, Abena Oduro, Remco Oostendorp, Cathy Patillo, Mans Söderbom, Francis Teal, and Albert Zeufack, "Credit Constraints in Manufacturing Enterprises in Africa", *Journal of African Economies*, 12(1): 1044, March 2003

Marcel Fafchamps and Susan Lund, "Risk Sharing Networks in Rural Philippines", *Journal of Development Economics*, 71(2): 261-87, 2003

Marcel Fafchamps and Forhad Shilpi, "The Spatial Division of Labor in Nepal", *Journal of Development Studies*, 39(6): 23-66, 2003

Marcel Fafchamps and Agnes Quisumbing, "Control and Ownership of Assets Within Rural Ethiopian Households", *Journal of Development Studies*, 38(6): 47-82, August 2002

Marcel Fafchamps and Bart Minten, "Returns to Social Network Capital Among Traders", *Oxford Economic Papers*, 54: 17306, April 2002

Marcel Fafchamps, "Spontaneous Market Emergence", *Topics in Theoretical Economics*, Berkeley Electronic Press at [www.bepress.com](http://www.bepress.com), 2(1), Article 2, 2002.

Takashi Kurosaki and Marcel Fafchamps, "Insurance Market Efficiency and Crop Choices in Pakistan", *Journal of Development Economics*, 67(2): 419-53, April 2002

Marcel Fafchamps, "Networks, Communities, and Markets in Sub-Saharan Africa: Implications for Firm Growth and Investment", *Journal of African Economies*, 10(Supplement 2): 109-142, September 2001

Marcel Fafchamps and Bart Minten, "Social Capital and Agricultural Trade", *American Journal of Agricultural Economics*, 83(3): 680-685, August 2001

Marcel Fafchamps and Bart Minten, "Property Rights in a Flea Market Economy", *Economic Development and Cultural Change*, 49(2): 229-68, January 2001.

Simon Appleton, Arne Bigsten, Paul Collier, Stefan Dercon, Marcel Fafchamps, Bernard Gauthier, Jan Willem Gunning, Anders Isaksson, Abena Oduro, Remco Oostendorp, Cathy Patillo, Mans Söderbom, Francis Teal, and Albert Zeufack, "Rates of Return on Human and Non-Human Capital in Africa's Manufacturing Sector", *Economic Development and Cultural Change*, 48(4): 801-7, July 2000

Marcel Fafchamps, Jan Willem Gunning, and Remco Oostendorp, "Inventories and Risk in African Manufacturing", *Economic Journal*, 110(466): 861-893, October 2000

Arne Bigsten, Paul Collier, Stefan Dercon, Marcel Fafchamps, Bernard Gauthier, Jan Willem Gunning, Anders Isaksson, Abena Oduro, Remco Oostendorp, Cathy Patillo, Mans Söderbom, Francis Teal, and Albert Zeufack, "Contract Flexibility and Dispute Resolution in African Manufacturing", *Journal of Development Studies*, 34(10): 1-37, April 2000

Marcel Fafchamps, "Ethnicity and Credit in African Manufacturing", *Journal of Development Economics*, 61: 205-35, January 2000

Arne Bigsten, Paul Collier, Stefan Dercon, Marcel Fafchamps, Bernard Gauthier, Jan Willem Gunning, Anders Isaksson, Abena Oduro, Remco Oostendorp, Cathy Patillo, Mans Söderbom, Francis Teal, and Albert Zeufack, "Exports of African Manufactures: Macro Policy and Firm Behaviour", *Journal of International Trade and Economic Development*, 8(1): 53-71, 1999

Marcel Fafchamps and Bart Minten, "Relationships and Traders in Madagascar", *Journal of Development Studies*, 35(6): 1-35, August 1999

Marcel Fafchamps, "Risk Sharing and Quasi-Credit", *Journal of International Trade and Economic Development*, 8(3): 257-78, 1999

Marcel Fafchamps and Agnes Quisumbing, "Human Capital, Productivity, and Labor Allocation in Rural Pakistan", *Journal of Human Resources*, 34(2): 369-406, Spring 1999

Alain de Janvry, Marcel Fafchamps and Elisabeth Sadoulet, "Social Heterogeneity and Wasteful Lobbying", *Public Choice*, 98(1): 5-27, January 1999

Marcel Fafchamps, "The Tragedy of the Commons, Cycles, and Sustainability", *Journal of African Economies*, 7(3): 384-423, October 1998

Marcel Fafchamps, Chris Udry, and Katherine Czukas, "Drought and Saving in West Africa: Are Livestock a Buffer Stock?", *Journal of Development Economics*, 55: 273-305, April 1998

Marcel Fafchamps, "Mobile Capital, Location Externalities and Industrialization", *Journal of Comparative Economics*, 25: 345-365, December 1997

Marcel Fafchamps and Sarah Gavian, "The Determinants of Livestock Prices in Niger", *Journal of African Economies*, 6(2), April 1997

Marcel Fafchamps, "Markets in Sub-Saharan Africa", *World Development*, 25(5), May 1997

Marcel Fafchamps, "Trade Credit in Zimbabwean Manufacturing", *World Development*, 25(5): 795-815, May 1997

Marcel Fafchamps and John Pender, "Precautionary Saving, Credit Constraints, and Irreversible Investment: Theory and Evidence from Semi-Arid India", *Journal of Business and Economic Statistics*, 15(2):180-194, April 1997

Marcel Fafchamps, "Sovereign Debt, Structural Adjustment, and Conditionality", *Journal of Development Economics*, 50:313-335, November 1996

Marcel Fafchamps and Sarah Gavian, "The Spatial Integration of Livestock Markets in Niger", *Journal of African Economies*, 5(3): 366-405, October 1996

Marcel Fafchamps and Sarah Gavian, "Land Tenure and Allocative Efficiency in Niger", *American Journal of Agricultural Economics*, 78(2): 460-471, May 1996

Marcel Fafchamps and Brigit Helms, "Local Demand, Investment Multipliers and Industrialization", *Journal of Development Economics*, 49(1): 61-92, April 1996

Marcel Fafchamps, "The Enforcement of Commercial Contracts in Ghana", *World Development*, 24(3), March 1996

Marcel Fafchamps, "Industrial Structure and Micro-Enterprises in Africa", *Journal of Developing Areas*, 29(1): 1-30, October 1994

Alain de Janvry, Marcel Fafchamps and Elizabeth Sadoulet, "Tariff Seeking in a General Equilibrium Framework", *Journal of International Trade and Economic Development*, Vol. 2(2): 167-189, November 1993

Marcel Fafchamps, "Sequential Labor Decisions Under Uncertainty: an Estimable Household Model of West African Farmers", *Econometrica*, 61(5): 1173-1197, September 1993

Alain de Janvry, Marcel Fafchamps, Mohamed Raki and Elizabeth Sadoulet, "Structural Adjustment and the Peasantry in Morocco: A Computable Household Model", *European Review of Agricultural Economics*, 19(4): 427-453, October-December 1992

Marcel Fafchamps, "Solidarity Networks in Preindustrial Societies: Rational Peasants With a Moral Economy", *Economic Development and Cultural Change*, 41(1): 147-176, October 1992



Marcel Fafchamps, "Cash Crop Production, Food Price Volatility and Rural Market Integration in the Third World", *American Journal of Agricultural Economics*, 74(1): 90-99, February 1992

Alain de Janvry, Marcel Fafchamps and Elizabeth Sadoulet, "Peasant Household Behavior with Missing Markets: Some Paradoxes Explained", *Economic Journal*, 101: 1400-1417, November 1991

Marcel Fafchamps, Radha Ranganathan and Tom Walker, "Evaluating Biological Productivity in Intercropping with Production Possibility Curves", *Agricultural Systems*, 36(2): 137-57, 1991

Marcel Fafchamps, "Les droits successoraux de l'enfant naturel ou une application des mathématiques à l'article 757 du Code Civil", *Revue du Notariat*, Oct. 1979

### **3. Book Reviews**

Marcel Fafchamps, "Intrahousehold Resource Allocation in Developing Countries: Models, Methods, and Policy". Edited by Lawrence Haddad, John Hoddinott, and Harold Alderman. *Journal of Development Economics*, 56: 463-467, 1998.

### **4. Book Chapters and Conference Proceedings**

Stefano Caria and Marcel Fafchamps, "Disconnected: Experimental Evidence on Network Efficiency among Indian Farmers", in *Learning for Adopting: Technology Adoption in Developing Country Agriculture*, Alain de Janvry, Karen Macours and Elisabeth Sadoulet (eds.), FERDI, Clermont-Ferrand, 2016

Elwyn Davies and Marcel Fafchamps, "Who Gains from Competition? The Ultimatum Game in an Labour Market Setting in Ghana", in *Social Economics*, MIT Press, 2016 (forthcoming)

Marcel Fafchamps, "The Enforcement of Commercial Contracts in Ghana", in *Economics of Commercial Arbitration and Dispute Resolution*. Ashenfelter, Orley C. Iyengar, Radha K., eds., An Elgar Reference Collection. Economic Approaches to Law, vol. 21. Cheltenham, U.K. and Northampton, Mass.: Elgar. p 369-90. 2009. Previously Published 1996.

Marcel Fafchamps, "Spontaneous Markets, Networks, and Social Capital: Lessons from Africa", in *Institutional Microeconomics of Development*, Timothy Besley and Rajshri Jayaraman (eds.), CESifo Seminar Series, MIT Press, Cambridge Mass., 2010

Marcel Fafchamps, "Risk Sharing between Households", in *Handbook of Social Economics*, Jess Benhabib, Alberto Bisin, and Matthew O. Jackson (eds.), North-Holland, San Diego and Amsterdam, 2011

Marcel Fafchamps, "Markets and the diffusion of institutional innovations", in *Culture, Institutions, and Development: New Insights into an Old Debate*, Jean-Philippe Platteau and Robert Peccoud (eds.), Routledge Studies in Development Economics, Abingdon and New York, 2011

Marcel Fafchamps and Bereket Kebede, "Subjective Well-Being, Adaptation, and Disability: Evidence from Rural Ethiopia", in *Adaptation, Poverty and Development: The Dynamics of Subjective Well-Being*, Clark, D. A. (ed.), pp.161-80, Palgrave Macmillan, 2012.

Marcel Fafchamps, Ruth Vargas-Hill, and Bart Minten, "Quality Control and the Marketing of Non-Staple Crops in India", in *Global Supply Chains, Standards, and the Poor*, Johan Swinnen (ed.), Cabi Publications, 2007

- Marcel Fafchamps, "Intrahousehold allocation", *New Palgrave Dictionary of Economics*, 2007
- Marcel Fafchamps and Agnes Quisumbing, "Household Formation and Marriage Markets", in *Handbook of Development Economics Volume 4*, T. Paul Schultz and John Strauss (eds.), Elsevier, 2008
- Donald Cox and Marcel Fafchamps, "Extended Family and Kinship Networks: Economic Insights and Evolutionary Directions", in *Handbook of Development Economics Volume 4*, T. Paul Schultz and John Strauss (eds.), Elsevier, 2008
- Steven Durlauf and Marcel Fafchamps, "Social Capital", in *Handbook of Economic Growth, Volume 1B*, Philippe Aghion and Stephen Durlauf (eds.), pp. 1637-99, North Holland, 2005
- Marcel Fafchamps, "The Role of Ethnicity and Networks in Agricultural Trade: Evidence from Africa", in *The Social Economics of Poverty: On Identities, Groups, Communities and Networks*, Christopher B. Barrett (ed.), (Chapter 12), pp. 288-316, London: Routledge, 2005
- Marcel Fafchamps, "Inequality and Risk", in *Insurance against Poverty*, Stefan Dercon (ed.), Oxford University Press, 2004.
- Marcel Fafchamps, "Spontaneous Market Emergence and Social Networks", in *Group Formation in Economics; Networks, Clubs and Coalitions*, edited by Gabrielle Demange, Debraj Ray and Myrna Wooders, Cambridge University Press, 2005.
- Marcel Fafchamps and Bart Minten, "Social Capital and the Firm: Evidence from Agricultural Trade", in Christian Grootaert and Thierry van Bastelaer (eds.), *The Role of Social Capital in Development: An Empirical Assessment*, Cambridge University Press, Cambridge, 2003.
- Marcel Fafchamps, "Engines of Growth and Africa's Economic Performance", in *African Economic Development*, Emmanuel Nnadozie (ed.), Academic Press, New York, pp. 65-98, 2003
- Marcel Fafchamps, "Financial Market Characteristics", in *Industrial Change in Africa: Zimbabwean Firms under Structural Adjustment*, J.W. Gunning and R.H. Oostendorp (editors). Palgrave, New York, 2002
- Marcel Fafchamps and Remco Oostendorp, "Investment", in *Industrial Change in Africa: Zimbabwean Firms under Structural Adjustment*, J.W. Gunning and R.H. Oostendorp (editors). Palgrave, New York, 2002
- Arne Bigsten, Paul Collier, Stefan Dercon, Marcel Fafchamps, Bernard Gauthier, Jan Willem Gunning, Anders Isaksson, Abena Oduro, Remco Oostendorp, Cathy Patillo, Mans Soderbom, Francis Teal, and Albert Zeufack, "Exporting and Efficiency in African Manufacturing", in *Policies to Promote Competitiveness in Manufacturing in Sub-Saharan Africa*, A. Fosu, S. Nsouli, and A. Varoudakis (eds.), IMF, AERC and Development Centre of the OECD, Paris, 2001
- Marcel Fafchamps, "The Role of Business Networks in Market Development in Sub-Saharan Africa", in *Community and Markets in Economic Development*, Masahiko Aoki and Yujiro Hayami (eds.), Oxford University Press, Oxford, 2001.
- Marcel Fafchamps, "Intrahousehold Access to Land and Sources of Inefficiency: Theory and Concepts", in *Access to Land, Rural Poverty, and Public Action*, Alain de Janvry, Gustavo Gordillo, Elisabeth Sadoulet, and Jean-Philippe Platteau (eds.), Oxford University Press, Oxford 2001

Marcel Fafchamps, "Trade Credit in Zimbabwe", in *African Entrepreneurship*, Anita Spring and Barbara McDade (eds.), University of Florida Press, 1998

Alain de Janvry, Marcel Fafchamps and Elizabeth Sadoulet, "Transaction Costs, Competitiveness, and the Role of Policy", in *Agricultural Competitiveness: Market Forces and Policy Choices*, George H. Peters and Douglas D. Hedley (eds.), Dartmouth, Aldershot UK, December 1995, Proceedings from the 22th IAAE Conference

John Beghin and Marcel Fafchamps, "Constitutions, Institutions and Political Economy of Farm Policies: What Empirical Content?", in *Agricultural Competitiveness: Market Forces and Policy Choices*, George H. Peters and Douglas D. Hedley (eds.), Dartmouth, Aldershot UK, December 1995, Proceedings from the 22th IAAE Conference

Marcel Fafchamps, "L'exécution des contrats commerciaux au Ghana", in *Croissance, Répartition, Environnement: Quelles Régulations pour un Développement Durable?*, Centre Interuniversitaire de Formation Permanente, Charleroi, 1994. 11ème Congrès des Economistes Belges de Langue Française, Commission 2: Rapport Préparatoire.

Marcel Fafchamps, "The Rural Community, Mutual Assistance, and Structural Adjustment", in *State, Markets, and Civil Organizations: New Theories, New Practices, and Their Implications for Rural Development*, Alain de Janvry, Samir Radwan, Elisabeth Sadoulet and Erik Thorbecke (eds.), McMillan Press, London, 1995

Marcel Fafchamps and Pan A. Yotopoulos, "Structural Change in Taiwan: Emphasis on the Role of Agriculture", in *Modeling Economy-Wide Reforms*, Edited by I. Goldin, O. Knudsen, and A.S. Brandao, OECD Publications, Paris, 1994

Alain de Janvry, Marcel Fafchamps and Elizabeth Sadoulet, "A Computable Household Model Approach to Policy Analysis: Structural Adjustment and the Peasantry in Morocco", in *Issues in Agricultural Development: Sustainability and Cooperation*, Margot Bellamy and Bruce Greenshields (eds.), Dartmouth, Hants, 1992, IAAE Occasional Paper No. 6

Alain de Janvry, Marcel Fafchamps and Elizabeth Sadoulet, "Transaction Costs, Public Choice, and Induced Technological Innovations", in *Induced Innovation and International Agricultural Development: A Reassessment*, Edited by Bruce Koppel, Baltimore, John Hopkins UP, January 1995

Alain de Janvry, Marcel Fafchamps and Elizabeth Sadoulet, "Agrarian Structure, Technological Innovations and the State", in *The Economic Theory of Agrarian Institutions*, Edited by Pranab Bardhan, Oxford University Press, 1989

Marcel Fafchamps, "Labor Use and Productivity and Technological Change in African Smallholder Agriculture", in *The Challenge of Employment and Basic needs in Africa*, edited by ILO/JASPA, Oxford University Press, Nairobi, 1986

## **5. Published Reports**

Marcel Fafchamps and Simon Quinn, "Africa Competitiveness in Light, Simple Manufactured Goods: Results from the Quantitative Firm Survey", May 2011, Background paper (Light Manufacturing in Africa Study). Available online in Volume III at <http://econ.worldbank.org/africamanufacturing>. World Bank, Washington, DC.

Marcel Fafchamps and Elene Gabre-Madhin, "The Performance of Agricultural Traders in Benin and Malawi", IFPRI, 2003

Marcel Fafchamps, "Rural Poverty, Risk, and Development", FAO Economic and Social Development Paper No. 144, Rome, 1999

Marcel Fafchamps, John Pender and Elizabeth Robinson, *Enterprise Finance in Zimbabwe*, July 1995, The World Bank, Regional Program for Enterprise Development

Marcel Fafchamps and Peter Matlon, *Crop Budgets in Three Agro-Climatic Zones of Burkina Faso*, ICRISAT Progress Report Nber 85, August 1988

Marcel Fafchamps, *Labor Use and Productivity and Technological Change in African Smallholder Agriculture: Synthesis Report*, ILO/JASPA, Addis Ababa, 1986

Marcel Fafchamps, *Labor Use and Productivity and Technological Change in African Smallholder Agriculture: a Case Study of Northern Nigeria*, ILO/JASPA, Addis Ababa, 1986

Marcel Fafchamps, *Labor Use and Productivity and Technological Change in African Smallholder Agriculture: a Case Study of Uganda*, ILO/JASPA, Addis Ababa, 1985

Marcel Fafchamps, *Labor Use and Productivity and Technological Change in African Smallholder Agriculture: a Case Study of Sudan*, ILO/JASPA, Addis Ababa, 1985

Participation in *Crise économique et perspectives de l'emploi dans une économie ouverte: le cas du Togo*, BIT/PECTA, Addis Ababa, 1986

Participation in *Réflexions pour une politique de l'emploi au Zaïre: alternatives pour le secteur rural et le secteur non-structuré*, BIT/PECTA, Addis Ababa, 1986

Participation in *Développement rural et emploi des jeunes aux Comores*, BIT/PECTA, Addis Ababa, 1985

Participation in *Emploi d'abord: éléments de stratégies pour la priorité à l'emploi au Bénin*, BIT/PECTA, Addis Ababa, 1985

Marcel Fafchamps, "Les politiques de développement rural et leur efficacité: réflexions sur la réalité Africaine", Working Paper, ILO/JASPA, Addis Ababa, Jan. 1982

## **6. Unpublished Reports and Papers**

Marcel Fafchamps, "Does Success Breed Success? Network Links, Self-Reinforcement, and Individual Heterogeneity"

Marcel Fafchamps, "Household Separation and Child Well-Being", prepared for Young Lives Conference, Oxford University, December 2009

Marcel Fafchamps, Ruth Vargas Hill and Bart Minten, *Non-Staple Food Markets in India*, submitted to the World Bank and government of India, 2006

Marcel Fafchamps and Said El Hamine, The Manufacturing Sector in Morocco, submitted to the Government of Morocco, 2005

Marcel Fafchamps, Ruth Vargas Hill, Aliziki Kaudha, and Robert Nsibirwa, "The Transmission of International Commodity Prices to Domestic Producers", submitted to the World Bank, 2004

Abigail Barr, Marcel Fafchamps and Trudy Owens, "Non-Governmental Organizations in Uganda", submitted to the Government of Uganda

Marcel Fafchamps, Francis Teal and John Toye, "Towards a Growth Strategy for Africa", submitted to DfID, November 2001.

Tyler Biggs, Jonathan Conning, Marcel Fafchamps and Pradeep Srivastava, "Enterprise Finance in Kenya", Report submitted to the World Bank, June 1994

Carlos Cuevas, Marcel Fafchamps, Rebecca Hanson, Peter Moll and Pradeep Srivastava, "Case Studies of Enterprise Finance in Ghana", March 1993, Report submitted to the World Bank

Participation in Rapport de la mission de programmation BIT/PECTA au Burkina Faso, ILO, Geneva, 1985 (confidential)

Participation in Rapport d'identification d'un projet de travaux publics à haute intensité de main d'oeuvre au Niger, ILO, Geneva, Sept. 1985 (confidential)

Marcel Fafchamps and Willem Keddeman, Où vas-tu paysan? ou Emploi et revenus dans le secteur agricole traditionnel au Bénin, BIT/PECTA, Addis Ababa, 1982

## **7. Articles and book chapters in preparation**

Marcel Fafchamps, "Formal and Informal Market Institutions: Embeddedness Revisited"

Girum Abebe, Stefano Caria, Marcel Fafchamps, Paolo Falco, Simon Franklin, and Simon Quinn, "Curse of Anonymity or Tyranny of Distance? The Impacts of Job-Search Support in Urban Ethiopia"

Ulrik Beck, Benedikte Bjerger and Marcel Fafchamps, "Beyond the Smoking Gun: The Role of Social Ties in Factor Allocation"

Michele Belot and Marcel Fafchamps, "Are People Equally Other-Regarding When Picking a Partner vs Choosing an Allocation?" (previous title: "Experimental Evidence on Other-Regarding Preferences in Partnership Formation")

Marcel Fafchamps and Simon Quinn, "Social Networks and Business Practices: Evidence from a Randomized Experiment with Microentrepreneurs"

Marcel Fafchamps, Ana Vaz and Pedro Vicente, "Voting and Peer Effects: Evidence from a Randomized Controlled Trial"

Marcel Fafchamps and Ruth Hill, "Redistribution and Group Participation: Comparative Experimental Evidence from Africa and the UK"

Uzma Afzal, Giovanna d'Adda, Marcel Fafchamps, Simon Quinn and Farah Said, "Two Sides of the Same Rupee? Comparing Demand for Microcredit and Microsaving in a Framed Field Experiment in Rural Pakistan"

Marcel Fafchamps and Di Mo, "Peer Effect Heterogeneity in Computer Assisted Learning: Evidence from a Randomized Experiment"

Stefano Caria and Marcel Fafchamps, "Can Farmers Create Efficient Networks? Experimental Evidence from Rural India"

A. Stefano Caria and Marcel Fafchamps, "Cooperation and Expectations in Networks: Evidence from a Network Public Good Experiment in Rural India"

Margherita Comola and Marcel Fafchamps, "An Experimental Study of Decentralized Link Formation with Competition"

Marcel Fafchamps and Julien Labonne, "A Method to Reduce Type I Error while Maintaining Power Using Split Samples"

Marcel Fafchamps and Julien Labonne, "Family Networks and Distributive Politics"

Monique van den Boogaart, Marcel Fafchamps and Mans Soderbom, "Social Networks and the Diffusion of Airtime Transfers in Rwanda"

Uzma Afzal, Giovanna d'Adda, Marcel Fafchamps, and Farah Said, "Gender and Agency within the Household: Experimental Evidence from Pakistan"

Bet Caeyers and Marcel Fafchamps, "Exclusion Bias in the Estimation of Peer Effects"

Jame Chu, Marcel Fafchamps and David Jonason, "The Importance of Just Process: Mutual Dissatisfaction between Managers and Workers in Foreign-Owned Companies"

Elwyn Davies and Marcel Fafchamps, "Competition, Enforcement and Reputation in Labor Markets: An Experimental Study in Ghana", in preparation

Rachel Cassidy and Marcel Fafchamps, "Can community-based microfinance groups match savers with borrowers? Evidence from rural Malawi", in preparation

### **Other Media Publications**

Fafchamps, M. (2016), "How markets for goods and labor must adapt to allow development", in *The Business & Management Collection*, Henry Stewart Talks Ltd, London (online at <https://hstalks.com/bm/3364/>)

*Welcome to Africa*, Walnut Creek CD ROM, Concord, September 1994 -- A multimedia computer courseware introducing Africa to undergraduates.

### **Affiliations and Honors**

Research Associate, NBER  
Affiliate, CEGA

Research Fellow, IZA  
Senior Fellow, BREAD  
Research Fellow, CEPR, London  
Faculty Research Fellow, Centre for Research in Microeconomics (CReMic), Cambridge University

Visiting Scholar, Department of Economics, Stanford University, January-June 2012  
Visiting Scholar, Department of Economics, Harvard University, September 2005-June 2006  
Associate Researcher of the International Food Policy Research Institute (2002-5)  
Master of Arts, Oxford University  
Faculty Fellow of the Center for Research on Economic Development and Policy Research of the Stanford University, 1998

Outstanding Ph.D. Thesis Award, American Agricultural Economists Association, 1990.

### **Referee and Editorial Work**

I currently am the Editor in Chief of Economic Development and Cultural Change. I served as Chief Editor of the Journal of African Economies from 2001 until 2013. I have also served as associate editor for the Economic Journal, the Journal of Development Economics, Economic Development and Cultural Change, the American Journal of Agricultural Economics, and the Revue d'Economie du Développement. I have refereed for numerous professional journals in economics.

### **Languages**

French is my mother tongue. I have been working in English for over 30 years. I have some knowledge of Spanish and Italian.