

# Sources of Geographic Variation in Health Care:

## Evidence from Patient Migration

### Online Appendix

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## 1 Corrected Health Measures

Evidence in Song et al. (2010) suggests that standard health measures based on diagnoses recorded in claims data include an important place-specific measurement error. A given HRR’s estimated rate of hypertension, for example, is based on the number of patients who have had recent Medicare claims that included a code for hypertension diagnosis. Such codes are typically only recorded when a patient visits a doctor and receives a billable treatment related to her hypertension.<sup>1</sup> A high-utilization and a low-utilization HRR that had the same underlying rates of hypertension will therefore tend to have very different recorded rates: patients in the high-utilization area may visit the doctor more often, and be more likely to receive billable treatment for their hypertension conditional on visiting. Song et al. (2010) use an empirical strategy similar to ours to show that patients who move across quintiles of the HRR spending distribution experience large, discrete changes in health status as measured by standard proxies, consistent with a higher probability of diagnoses being recorded in claims in more intensive areas.

To correct for this measurement error, we assume that measured health  $h_{ijt}^{meas}$  is a function of true, patient health  $h_{it}$  and a measurement error whose distribution depends on place and year:

$$(1) \quad h_{ijt}^{meas} = h_{it} + \xi_{ijt},$$

where

$$(2) \quad h_{it} = \alpha_i^h + x_{it}\beta^h$$

$$(3) \quad \xi_{ijt} = \gamma_j^h + \tau_t^h + \varepsilon_{ijt}^h.$$

Note that Online Appendix equation (1) has the same form as equation (2) of the main text. We use the same strategy based on patient movers to identify the patient component of health ( $h_{it}$ ) separately from the place and year-specific measurement error ( $\xi_{ijt}$ ), and assume that the analogous identifying conditions hold. Note that we interpret the differential trends for movers captured by the relative-year fixed effects and age dummies in  $x_{it}$  as changes in true health.<sup>2</sup>

We consider the four standard health status measures discussed in Section V and defined in more detail in Online Appendix Section 3.2. For HCC score, we define  $h_{ijt}^{meas}$  to be the log of HCC score; for all the other measures, we define  $h_{ijt}^{meas}$  to be each measure plus one, following our strategy when we analyzed utilization. We estimate equation (1) by OLS, and form estimates  $\hat{h}_{it}$  of true health for each patient-year.

<sup>1</sup> See chapter 23 of the Medicare Claims Processing Manual (Centers for Medicare and Medicaid Services 2014).

<sup>2</sup> These components may in fact represent a mix of true health and measurement error. For example, older patients may both have more chronic conditions and be more likely to have a given chronic condition recorded in claims. We include these terms in  $h_{it}$  for simplicity; this should be borne in mind in interpreting the results.

Online Appendix Figure 1 shows an event study analogous to Figure VI of the main text using the number of chronic conditions as the outcome. Consistent with Song et al. (2010), we see sharp changes in measured health status when patients move. There is no meaningful pre-trend and a small post-trend. The size of the jump is roughly 0.5, implying that half of the cross-area differences in measured health are due to measurement error.<sup>3</sup>

The event-study figures also shed light on the nature of the measurement process. For example, Online Appendix Figure 1 shows that measured health adjusts immediately on move with little post-move adjustment, and Online Appendix Figure 15 shows that the adjustment is symmetric for moves up and moves down. This pattern may suggest that the endogenous component is mainly related to the recording of diagnoses in claims rather than to diagnoses per se. If the primary force were endogeneity of diagnoses (that is, patients in some places learn they have hypertension while the hypertension elsewhere goes undiagnosed), we would have expected to see more adjustment up than adjustment down.

## 2 Definition of Utilization Measures

### 2.1 Overall Utilization

Following standard practice in the literature, we construct our health care utilization measure by aggregating care provided to Medicare beneficiaries as recorded in the inpatient, outpatient, and carrier claims data. The inpatient file records payments to inpatient hospital providers (such as hospitals), the outpatient file records payments to institutional outpatient providers (such as hospital outpatient departments), and the carrier file records payments to physicians and other non-institutional providers (such as independent ambulance providers). Following the methodology of Gottlieb et al. (2010),<sup>4</sup> we transform the claims (spending) data in these files into a quantity-based measure of utilization that is stripped of geographic variation in Medicare prices. This section describes our approach. The price adjustment procedures of Gottlieb et al. (2010) are specific to the types of claims examined, so we separately describe our price adjustment procedure for inpatient, outpatient, and carrier claims. Our measure of health care utilization excludes several dimensions of care, including durable medical equipment, home health agency care, hospice care, skilled nursing facility care, inpatient rehabilitation facility care, and claims filed through Medicare Part D (prescription drug coverage). Recent work (Newhouse and Garber 2013) has suggested there is substantial variation in these additional measures of care.

#### 2.1.1 Inpatient Claims

Inpatient payments are determined by an algorithm that we now describe.<sup>5</sup> First, Medicare sets so-called “standardized payment amounts” per discharge. These base payment amounts are meant to capture “the operating and capital costs that efficient facilities would be expected to incur in furnishing covered inpatient services.” For example, for the fiscal year 2010, the operating base rate was \$5,223, and the capital rate was \$430.

Second, this base payment is adjusted by an area wage index to “reflect the expected differences in local market prices for labor.” The wage index is revised annually. The wage index is applied to the labor-related portion of the base payment, where the labor-related portion is defined differently across hospitals as a function of the wage index: for hospitals with a wage index above 1.0, CMS applies a labor share of 68.8 percent; for hospitals with a wage index less than or equal to 1.0, CMS applies a labor share of 62 percent.

Third, the wage-adjusted base payment is adjusted for case mix using diagnosis related group (DRG) relative weights. To understand these weights, note that over the time period of our data, inpatient payments are covered by a prospective payment system. Inpatient claims are centered around DRGs for specific services. Each DRG has a relative weight that aims to reflect “the expected relative costliness of inpatient treatment for patients in that group.” DRG weights are set annually.

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<sup>3</sup>Online Appendix Figure 15 presents event-study figures for our other health measures. Online Appendix Table 10 presents decompositions of the variation in health status analogous to Table II that confirm the share due to place-specific measurement error is about 0.5 to 0.6.

<sup>4</sup>See [http://www.dartmouthatlas.org/downloads/papers/std\\_prc\\_tech\\_report.pdf](http://www.dartmouthatlas.org/downloads/papers/std_prc_tech_report.pdf).

<sup>5</sup>This section is based on details from various MedPAC reports describing reimbursement rules for inpatient services.

Finally, several factors are added to this wage- and case-adjusted base payment, including an adjustment for facilities that operate a resident training program (indirect medical education payment, IME), an adjustment for facilities that treat a disproportionate share of low-income patients (DSP), adjustments for bad debts (non-payments of deductibles and copayments by beneficiaries), new technology payments, and outlier payments for particularly expensive cases. Payments are reduced in cases of transfers, and critical access hospitals are paid separately on a cost basis.

Taken together, this description suggests that the key geographic price variation that we want to strip out comes from the area wage index, IME payments to residency programs, DSP payments to disproportionate share hospitals, bad debt adjustments, new technology payments, and outlier payments. In practice, our data do not include IME payments to residency programs, DSP payments to disproportionate share hospitals, bad debt adjustments, or new technology payments, so only the area wage index and outlier payments are relevant. Following Gottlieb et al. (2010), we define the price-adjusted inpatient level utilization for individual  $i$ 's receipt of procedure  $k$  in region  $j$  at time  $t$  to be:

$$U_{ikjt} = P_t \times DRG_{kt} + OP_{ikt} / WI_{jt}$$

where  $P_t$  is the national-level base payment rate at time  $t$  (not wage-adjusted),  $DRG_{ikjt}$  is the DRG weight used to determine payment for procedure  $k$ ,  $OP_{ikt}$  is the outlier payment (if any), and  $WI_{jt}$  is the wage index factor defined as

$$WI_{jt} = 0.25 + 0.75 \times (\text{wage index for region } j \text{ at time } t).$$

Gottlieb et al. (2010) clarify that they wage-adjust the outlier payments to account for differences in price level costs across regions, where region is defined as the provider's Core-Based Statistical Area (CBSA). If a provider is not located in a CBSA, we use the state's rural wage index. For the few cases in which a provider's CBSA was uncertain and it was located within a state that does not have a rural wage index (MA, NJ, RI, DC, PR), we used the median of all the urban wage indices in that state for that year.

To ensure that price-adjusted hospital expenditures add up to aggregated actual expenditures, we follow Gottlieb et al. (2010) and make a further adjustment ( $\lambda$ ) to ensure the adding up constraint, where  $\lambda$  is defined implicitly by:

$$\sum \sum \sum \sum_{ikjt} \text{Total Hospital Expenditures} = \lambda \sum \sum \sum \sum_{ikjt} U_{ikjt}$$

where the sum is taken over all age groups (including the under 65 population) after randomly dropping 75 percent of the non-movers. Note that Gottlieb et al. (2010) further adjust for age, sex, and race, which we do not do.

### 2.1.2 Carrier Claims

Carrier claim based reimbursements are centered around Healthcare Common Procedure Coding System (HCPCS) codes for specific services.<sup>6</sup> Payments at the HCPCS code level—with the caveat that HCPCS codes are sometimes more specific when “modifier” codes are included—are determined as follows.<sup>7</sup>

First, CMS estimates the “amount of work required to provide a service, expenses related to maintaining a practice, and liability costs.” Each of these three components—work (W), practice expense (PE), and professional liability insurance (PLI)—are assigned a relative value unit (RVU) weight.

Second, each of the three RVU components (W, PE, PLI) are adjusted by separate geographic practice cost indices (GPCIs).

Third, the GPCI-weighted sum of the three RVU components is then multiplied by a conversion factor of 0.8, reflecting that beneficiaries pay 20 percent of carrier costs directly through their coinsurance.

Finally, several payment modifiers are applied, including adjustments for different types of providers (physicians versus non-physicians, participating versus nonparticipating physicians), geographic bonuses paid to providers in designated “health provider shortage areas” (HPSAs), and service-specific adjustments for primary care and major surgical procedures.

<sup>6</sup>This section is based on details from various MedPAC reports describing reimbursement rules for carrier claims.

<sup>7</sup>We follow Gottlieb et al.'s (2010) treatment of claims associated with multiple modifier codes, and use only the first modifier code.

Taken together, this description suggests that the key geographic price variation that we want to strip out comes from the three RVU-specific geographic practice cost indices (GPCIs) and the geographic specific HPSA bonuses. Gottlieb et al. (2010) estimate carrier-specific utilization by—for each HCPCS code (and HCPCS-modifier code combination, if applicable)—merging on national (that is, not area-specific) RVU weight as documented in a CMS-provided fee schedule. Some HCPCS codes have an RVU of zero in the fee schedule (mainly due to statutory exclusions) or do not merge to the fee schedule. For such codes, we follow Gottlieb et al. (2010) and assign the RVU weight to be the median carrier payment by HCPCS code-modifier-year, divided by a year-specific price conversion factor.

As with our inpatient claims calculation, we make an adjustment to ensure that price-adjusted hospital expenditures add up to aggregated actual expenditures. Gottlieb et al. (2010) use a different standard price adjustment for ambulatory surgery centers, anesthesia, and certified nurse anesthetists which we do not do for simplicity.

### 2.1.3 Outpatient Claims

Like inpatient services, outpatient payments are covered by a prospective payment system over the time period of our data.<sup>8</sup> Outpatient claims are centered around ambulatory payment classifications (APCs) for specific services. Each APC has a relative weight that aims to reflect “resource requirements of services.” APC weights are set annually, and payments are determined as follows.

First, APC weights are multiplied by a wage-adjusted conversion factor. Specifically, the labor share—set at 60 percent for all institutions—is adjusted by a hospital wage index, while the remaining (40 percent) non-labor share is unadjusted.<sup>9</sup> Second, adjustments are made for cancer hospitals, children’s hospitals, rural hospitals with 100 or fewer beds, and sole community hospitals. Finally, outlier payments can be made for particularly expensive cases.

Taken together, this description suggests that the key geographic price variation that we want to strip out comes from the wage index and the hospital type adjustments. Gottlieb et al. (2010) simplify this to focus on the wage index. Specifically, they construct

$$WI_{jt} = 0.4 + 0.6 \times (\text{wage index for region } j \text{ at time } t)$$

and divide payments to providers by this wage adjustment factor. As with inpatient and carrier claims, we also make an adjustment to ensure that price-adjusted outpatient expenditures add up to aggregated actual expenditures.

## 2.2 Components of Overall Utilization

To explore our aggregate utilization estimates in more detail, we construct a number of disaggregated measures. The first four measures (inpatient, outpatient, emergency room, and other) are mutually exclusive and exhaustive.

- **Inpatient utilization.** This measures utilization recorded in the inpatient claims data excluding claims with revenue center codes for emergency room services. We construct a quantity-based measure of inpatient utilization that is stripped of geographic variation in Medicare prices (as described above), as well as an indicator for any hospitalization (defined as any inpatient utilization).
- **Outpatient utilization.** This measures utilization recorded in the outpatient claims data, including office visits recorded in the carrier claims data, excluding claims with revenue center codes for emergency room services. We construct a quantity-based measure of outpatient utilization that is stripped of geographic variation in Medicare prices (as described above).

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<sup>8</sup>This section is based on a 2010 MedPAC report summarizing the reimbursement rule for outpatient claims. See [http://www.medpac.gov/documents/medpac\\_payment\\_basics\\_10\\_opd.pdf](http://www.medpac.gov/documents/medpac_payment_basics_10_opd.pdf).

<sup>9</sup>New technology APCs are reimbursed differently, but as best we can tell are not addressed by Gottlieb et al. (2010).

- **Emergency room utilization.** This measures utilization recorded in inpatient or outpatient claims with revenue center codes for emergency room services, together with carrier claims that take place in an emergency room. We construct a quantity-based measure of emergency room utilization that is stripped of geographic variation in Medicare prices (as described above), in addition to an indicator for any emergency room utilization.
- **Other utilization.** This includes carrier claims not included in our inpatient, outpatient, and emergency room utilization measures described above; this includes laboratory claims, ambulance claims, nursing facility claims, and skilled nursing facility claims.
- **Whether a patient has seen a primary care physician or (separately) a specialist physician.** Our definition of primary care physicians and specialists follows the Dartmouth Atlas.<sup>10</sup> Specifically, we crosswalk the primary care and specialist definitions in the Dartmouth Atlas to the list of physician categories included in the provider specialty table provided by the Centers for Medicare and Medicaid Services (CMS) in order to replicate the categories listed in the Dartmouth Atlas.<sup>11</sup> When we examine physicians in the inpatient claims data, we rely on the attending physician ID; when we examine physicians in the carrier claims data, we rely on the referring physician ID; when we examine physicians in the outpatient claims data, we rely on the attending physician ID.
- **Diagnostic and imaging tests.** Our definition of diagnostic and imaging tests follows Song et al. (2010), and is based on BETOS codes: codes beginning with T are diagnostic tests, and codes beginning with I are imaging tests.
- **Preventive care procedures.** We measure a count of “preventive care” procedures following those measured in the Dartmouth Atlas and the Centers for Medicare and Medicaid:
  - Mammogram is defined following the Dartmouth Atlas.<sup>12</sup> Specifically, we define this based on CPT codes 76090-76092 and 76083; ICD-9 codes 87.36 and 87.37; V codes 76.11 and 76.12; and revenue center code 0403.
  - Hemoglobin A1c testing, blood lipids testing, negative retinal exam, and negative retinal or dilated eye exam are defined following the Dartmouth Atlas.<sup>13</sup>
  - Ambulatory visits are defined following the Dartmouth Atlas.<sup>14</sup>
  - Cardiovascular screening blood testing, seasonal influenza virus vaccine, diabetes self-management training, bone mass measurements, colorectal cancer screening, pap smears, pelvic examinations, and prostate cancer screening are defined following CMS’s preventive care definitions.<sup>15</sup> Note that for colorectal cancer screening, we only use CPT code 82270 and HCPCS code G0328.
- **Number of different doctors seen.** We identify unique physicians by linking time-varying physician identifiers. The count of “different doctors seen” is constructed by summing the number of unique physicians that billed for a given patient in that year.<sup>16</sup>

Online Appendix Table 11 reports the share of patient-years for which an utilization component or health measure has a value of zero.

<sup>10</sup>See [http://www.dartmouthatlas.org/downloads/methods/research\\_methods.pdf](http://www.dartmouthatlas.org/downloads/methods/research_methods.pdf), page 6.

<sup>11</sup>The provider specialty table used is available at <http://www.resdac.org/sites/resdac.org/files/HCF%20Provider%20Specialty%20Table.txt>. Crosswalking from the Dartmouth Atlas definitions to the CMS-provided table is straightforward as the two sources enable an exact match.

<sup>12</sup>See <http://www.dartmouthatlas.org/data/table.aspx?ind=169>.

<sup>13</sup>See <http://www.dartmouthatlas.org/data/map.aspx?ind=160>.

<sup>14</sup>See <http://www.dartmouthatlas.org/data/table.aspx?ind=170>.

<sup>15</sup>See [http://www.cms.gov/Medicare/Prevention/PrevntionGenInfo/Downloads/MPS\\_QuickReferenceChart\\_1.pdf](http://www.cms.gov/Medicare/Prevention/PrevntionGenInfo/Downloads/MPS_QuickReferenceChart_1.pdf).

<sup>16</sup>Any provider with a unique set of identifiers is considered a different “doctor”, though these identifiers can be used for billing groups and non-physician practitioners as well.

### 3 Additional Results

#### 3.1 Descriptive Evidence on Movers

We present additional descriptive evidence on movers and their moves. Online Appendix Figure 2 plots the distribution of the distance from a mover’s origin to their destination HRR. Online Appendix Figure 3 shows the distribution of movers across destination HRRs. Online Appendix Table 1 shows the distribution of movers by census division.

Online Appendix Figure 4 plots mean log utilization in each relative year for movers. Since log utilization will naturally trend upward due to aging and the passage of time, we also plot the mean log utilization of a matched sample of non-movers for comparison. We construct both a matched sample of non-movers from the movers’ origin HRRs, as in Figure IV, and an analogous matched sample of non-movers from the movers’ destination HRRs. The figure shows that moving is associated with an increase in utilization in general, and with an upward spike in utilization in the year of the move.

Table I provides some comparison of the characteristics of movers and non-movers. For additional information, we also report results from the Health and Retirement Study (HRS). The HRS is a nationally representative longitudinal survey of Americans over the age of 50.<sup>17</sup> Since 1992, the HRS has been administered in (approximately) two-year cycles, following individuals and their spouses from their time of entry to the survey sample until their death. We use data through 2008. Data without individual identifiers and zip code-level geographic information can be downloaded from the HRS website.<sup>18</sup> Our analysis uses the restricted-access HRS data, which contains zip code-level geographic information, in order to identify movers. We define movers as individuals who move between HRRs. In order to define HRRs, we merge the HRS data with a zip code-HRR crosswalk downloaded from the Dartmouth Atlas website.

Our analysis uses a version of the HRS data prepared by the RAND Corporation (RAND HRS). The RAND HRS contains most measures that are surveyed in the HRS, and aims to create variables consistent across the waves of the survey. We merged in the “reasons for move” question, which is not included in the RAND HRS. Waves are defined as follows: Wave 1 (1992), Wave 2 (1993 and 1994), Wave 3 (1995 and 1996), Wave 4 (1998), Wave 5 (2000), Wave 6 (2002), Wave 7 (2004), Wave 8 (2006), and Wave 9 (2008).

We limit the sample to individuals aged over 65 to match our Medicare data, and define a mover as an individual who moves between HRRs exactly once. This gives us a sample of about 22,000 individuals, observed on average for about 4 waves (i.e., 8 years); about 10 percent of the sample moved during this time. In addition, about 1,100 of the 2,000 movers answered a question about why they moved.

Online Appendix Table 2 reports summary statistics for movers and non-movers in the HRS data. It indicates that movers are more likely to be white, not married, and higher educated than non-movers.

Online Appendix Figure 5 shows the most common reasons given for moving.

We also used the HRS to investigate time-varying correlates of moving. Specifically we estimated the following panel-wave level regression:

$$(4) \quad \text{MOVE}_{it} = \alpha_i + \tau_t + \delta X_{it} + \varepsilon_{it}.$$

The dependent variable  $\text{MOVE}_{it}$  is an indicator variable if person  $i$  is living in a different HRR in wave  $t$  than in wave  $t - 1$ . Conditional on individual fixed effects ( $\alpha_i$ ) and wave fixed effects ( $\tau_t$ ), we analyze the bivariate association between various time varying covariates ( $X_{it}$ ) and the probability of moving. Online Appendix Table 3 shows the results for different indicator variables  $X_{it}$ . In row (1) we consider an indicator variable for whether the individual is not married; in row (2), for whether they are separated or divorced; in row (3) for whether they are widowed; in row (4) for whether they are retired or partly retired; and in row (5) for self-reported health being “fair” or “poor” (instead of “good”, “very good” or “excellent”).

#### 3.2 Correlates of patient and place characteristics

We construct measures of area-level patient and place characteristics from several sources. We briefly describe the measures and their sources here. Since we use these measures to look at the correlates of place effects and average

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<sup>17</sup>The HRS (Health and Retirement Study) is sponsored by the National Institute on Aging (grant number NIA U01AG009740) and is conducted by the University of Michigan.

<sup>18</sup>See <http://hrsonline.isr.umich.edu/>.

patient effects in an HRR, we construct each variable at the HRR level. Online Appendix Table 12 shows the mean and standard deviation across HRRs (with each HRR weighted equally). We limit our analysis to 96 out of the 306 HRRs for which we can measure all 12 of the patient and physician preference measures described below. These 96 HRRs include about 60 percent of our patient sample. We now describe the data sources and variable construction for each of our measures:

### **Medicare data: age, race, sex, and health measures**

From our baseline sample, we construct HRR-level summary measures of basic patient demographic characteristics: average age, percent black, and percent female.

We also construct HRR-level averages of four standard patient health measures in our baseline sample. These patient health measures are in turn constructed based on the health recorded in the diagnosis codes in the Medicare claims data: Hierarchical Condition Categories (HCC) score, number of chronic conditions, Charlson Comorbidity Index, and number of Iezzoni Chronic Conditions. All of these measures take diagnosis codes as inputs. They differ in which diagnoses they use (although there is considerable overlap), the weights assigned to them, and the look-back period. The HCC score is defined by the Centers for Medicare and Medicaid Services (CMS) for use in computing Medicare payments, and is designed to approximate predicted spending given demographics (including age, gender, and Medicaid eligibility) and diagnoses coded in the previous year.<sup>19</sup> The number of chronic conditions is a count of 27 conditions defined by CMS; they are measured based on diagnoses coded in the past 1-3 years depending on the condition.<sup>20</sup> The Charlson Comorbidity Index (Charlson et al. 1987) is a weighted count of specific diagnoses coded in that year that is designed to predict ten-year mortality.<sup>21</sup> The number of Iezzoni Chronic Conditions (Iezzoni et al. 1994) counts diagnoses for a specific set of conditions recorded in that year.<sup>22</sup>

In the paper, we analyze adjusted measures of the log of the Hierarchical Condition Categories (HCC) score, and the log of one plus: the count of a patient's chronic conditions, the Charlson Comorbidity Index, and the count of a patient's Iezzoni Chronic Conditions. The adjustment, which is discussed more in the paper (see Section V and especially in Online Appendix Section 1), is made to purge these measures of the place-specific measurement error component and to thus create what we refer to as our "corrected" health measures.

### **Census data**

We turn to the Census data to construct HRR-level statistics for two additional demographic measures: income and education. These are based on population-wide estimates. Specifically, we average data from the 2000 census and the five-year estimates from the 2007-2011 American Community Surveys (ACS).<sup>23</sup> These data report (at the zip code level) median household income and the percent of the 25 and over population with a high school degree. To construct the income measure, we compute the median household income across zipcodes, separately using the 2000 census data and the 2007-2011 ACS five-year estimates; we then take the average of the two. To construct the education measure, we compute the total number of people who completed high school across all zipcodes in an HRR as a share of HRR population, separately using the census data and the ACS data; we then take the average of the two.

### **Patient and physician preferences**

We draw on two surveys conducted by Cutler et al. (2015) to create proxies for patient preferences for health care

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<sup>19</sup>Our HCC score derivation is based on Pope et al. (2004).

<sup>20</sup>See <https://www.ccwdata.org/web/guest/condition-categories>. The conditions are Acquired Hypothyroidism (reference time period: 1 year), Acute Myocardial Infarction (1 year), Alzheimer's Disease and Related Disorders or Senile Dementia (3 years), Alzheimer's Disease (3 years), Anemia (1 year), Asthma (1 year), Atrial Fibrillation (1 year), Benign Prostatic Hyperplasia (1 year), Breast Cancer (1 year), Cataract (1 year), Chronic Kidney Disease (2 years), Chronic Obstructive Pulmonary Disease (1 year), Colorectal Cancer (1 year), Depression (1 year), Diabetes (2 years), Endometrial Cancer (1 year), Glaucoma (1 year), Heart Failure (2 years), Hip/Pelvic Fracture (1 year), Hyperlipidemia (1 year), Hypertension (1 year), Ischemic Heart Disease (2 years), Lung Cancer (1 year), Osteoporosis (1 year), Prostate Cancer (1 year), Rheumatoid Arthritis / Osteoarthritis (2 years), and Stroke / Transient Ischemic Attack (1 year).

<sup>21</sup>The conditions are Acute Myocardial Infarction, AIDS/HIV, Cancer, Cerebrovascular Disease, Chronic Pulmonary Disease, Congestive Heart Failure, Dementia, Diabetes with chronic complications, Diabetes without complications, Hemiplegia or Paraplegia, Metastatic Carcinoma, Mild Liver Disease, Moderate or Severe Liver Disease, Peptic Ulcer Disease, Peripheral Vascular Disease, Renal Disease, and Rheumatologic Disease (Connective Tissue Disease).

<sup>22</sup>The conditions are Chronic Pulmonary Disease, Congestive Heart Failure, Coronary Artery Disease, Dementia, Diabetes With End Organ Damage, Malignant Cancer, Leukemia, Peripheral Vascular Disease, Renal Failure, and Severe Chronic Liver Disease.

<sup>23</sup>These data can be downloaded at <http://factfinder.census.gov/faces/nav/jsf/pages/index.xhtml>

( $\eta_i$ ) and physician beliefs regarding appropriate treatment ( $\lambda_j$ ). For both measures, we average the individual-level data to create HRR-level summary measures. We are extremely grateful to these authors both for conducting these surveys and for generously sharing the data with us.

To measure patient preferences ( $\eta_i$ ), we use Medicare beneficiaries' survey responses to desired care in hypothetical cases. We use survey responses from 1,519 Medicare beneficiaries; on average we have about 16 responses per HRR. Following Cutler et al. (2015), we construct four measures of patient preferences: the share of patients in each area who report that they would (1) "have unneeded tests", (2) "see unneeded cardiologist", (3) like aggressive end-of-life care ("aggressive patient preferences ratio"), and (4) like palliative end-of-life care even if it shortens their life ("comfort patient preferences ratio"). On average in an HRR, patients report a high frequency of wanting unneeded tests or seeing an unneeded cardiologist; about half report that they would like palliative end-of-life care even if it shortens life, and very few report that they would like aggressive end-of-life care.

To measure physician beliefs about appropriate treatment ( $\lambda_j$ ), we use survey responses of primary care providers (PCPs) and cardiologists (separately) to (specialty-specific) hypothetical clinical vignettes. We use survey responses from 674 PCPs and 447 cardiologists. The average HRR includes responses from seven PCPs and five cardiologists; all have at least two PCPs or cardiologists. Following the classification of Cutler et al. (2015), we code each physician as "high follow-up" or "low follow-up" if they recommend follow-up visits more (or less) frequently than clinical guidelines would suggest; because the guidelines for the vignettes are themselves quite broad in the range of time recommended for a follow-up visit, there is a fairly large share of physicians who are coded as neither high nor low follow-up. We also follow the authors' classification and code physicians as "cowboys" if they recommend care more intensive than the guidelines, and as "comforters" if they recommend palliative care for severely ill patients; these are not mutually exclusive. On average in an HRR, about half of PCPs and about 30 percent of cardiologists are "comforters"; about a quarter of each are "cowboys".

### **Hospital Compare Score ("Timely and Effective Care")**

We measure the average quality of hospitals in an HRR using "process of care" measures that are publicly reported by CMS.<sup>24</sup> These measures (also known as "timely and effective care measures") show the share of patients with a certain condition who received certain evidence based interventions. Hospitals report their utilization of these processes to CMS, which publishes the information online and uses it to adjust hospital payments. The data pertain to all eligible patients irrespective of their insurer, and are not limited to patients covered by Medicare. The data are available beginning in 2005. During years that overlap with our baseline sample (2005-2008), which we use to construct the HRR level measures, it includes measures for the following conditions: heart attacks, heart failure, pneumonia, and (beginning in 2008) children's asthma. The measures include, for example, the share of patients given aspirin at arrival (for heart attack patients) and the share of patients given oxygenation assessment (for pneumonia patients).<sup>25</sup> We construct averages across measures and hospitals within an HRR for each reporting cycle, then average across reporting cycles within each year, and finally average across years to obtain the HRR-level measures. On average in an HRR, hospitals deliver about 80 percent of the recommended "timely and effective care."

### **Physician prevalence**

We construct HRR-level measures of specialists per thousand residents and PCPs per thousand residents using counts of physicians from the 2011 AMA Physician Masterfile, and population estimates from averaging over the 2000 Census and the 2007-2011 ACS.

### **Hospital characteristics**

We construct HRR-level measures of hospital beds per thousand residents using counts of hospital beds from the 1998-2008 American Hospital Association's (AHA's) annual survey of hospitals, and the population estimates described above. We also use the AHA data to compute the percent of hospitals in an HRR that are non-profit (as opposed to public or for-profit).

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<sup>24</sup>These data can be downloaded at <https://data.medicare.gov/data/archives/hospital-compare>

<sup>25</sup>More details can be found at <https://www.medicare.gov/hospitalcompare/Data/Measures.html>



## 4 Robustness analysis

In this section, we discuss in more detail the robustness analysis briefly summarized in the main text.

### 4.1 Validity of identifying assumption

Online Appendix Table 4 explores the sensitivity of our main results to relaxing a variety of identifying assumptions. For each specification, the table reports the patient share of the difference between above- and below-median HRRs, analogous to column (1) of Table II. Event-study figures for some of these specifications are shown in Online Appendix Figure 13.

A central assumption of our baseline model is that there are no differential trends in the log utilization of movers that vary systematically with their origin or destination. The event study in Figure VI suggests that this assumption is almost, but not perfectly, satisfied: there is no meaningful post-trend, but there is a small positive pre-trend. Rows (2)-(4) of Online Appendix Table 4 relax the assumption of no differential trends by using movers' data only in progressively smaller windows around the move year. As we would expect given the positive pre-trend, the estimated patient share increases with smaller windows, rising from 0.47 at baseline to 0.56 when we use data only in the year before or after the move. Identification in this latter case is analogous to a regression discontinuity, requiring only the assumption that there are no shocks to utilization that vary systematically with the origin and destination and coincide exactly with the timing of the move.

A second important assumption is that place and patient differences in log utilization are constant over time, up to the variation allowed by the age controls and relative year fixed effects  $\rho_{r(i,t)}$  in  $x_{it}$ . The simplest way to relax this assumption is to estimate our model separately for different sub-periods of the data, effectively allowing all of the place and patient parameters to vary between them. Rows (5) through (7) of Online Appendix Table 4 report results using the sub-periods 1998-2001, 2002-2005, and 2006-2008 respectively. The estimated share due to patients ranges from 0.49 in the first period to 0.62 in the latest period.

Another way to allow more flexible changes over time is to estimate equation (2) in first differences, allowing for patient and place-specific *trends* in log utilization:

$$(5) \quad \Delta y_{ijt} = \alpha_i^{FD} + \gamma_j^{FD} + \Delta\gamma_j + \Delta\tau_t + \Delta x_{it}\beta + \Delta\epsilon_{ijt}.$$

Here  $\alpha_i^{FD}$  and  $\gamma_j^{FD}$  are new parameters added to the model, and the remaining terms are simply the differenced version of equation (2). The term  $\Delta\gamma_j$  is zero if the patient is in the same HRR in periods  $t-1$  and  $t$ , and  $(\gamma_j - \gamma_{j'})$  for a patient who moves from  $j'$  to  $j$ . Results from this model are presented in row (8) of Online Appendix Table 4. They imply a patient share of 0.58, somewhat higher than our baseline estimate.

A third important assumption is that  $y_{it}^*$  and  $\gamma_j$  enter the equation for log utilization additively. Violations of this assumption that lead the  $\gamma_j$  to be relatively more important for some patients and relatively less important for others would mean our estimate of the patient share is local to the characteristics of our patient movers, and not necessarily generalizable to the full population. As a first step in relaxing this assumption, row (9) of Online Appendix Table 4 reports results from a model that allows different  $\gamma_j$  by quartile of patient age. This seems like a reasonable diagnostic for more general violations where the  $\gamma_j$  differ for high- and low-utilization patients, since age is one of the largest observable patient predictors of the level of utilization. We find a patient share of 0.44 in the more flexible model, very close to our baseline estimate. That changes in log utilization for patients moving from low to high-utilization HRRs are similar to those for patients moving from high to low (Figure IV and Section IV.A) provides further support for additivity. Finally, a version of our model with a fully saturated set of HRR-patient fixed effects has an adjusted  $R^2$  of 0.515, compared to 0.503 for our preferred specification. The relatively small increase in explanatory power puts some bound on the scope for violations of additivity, as emphasized by Card et al. (2013).<sup>26</sup>

A fourth important assumption is that the errors in our model are not correlated with entering or exiting the sample due to death, HMO status, or failure to enroll for a complete year in Medicare Part A or B. To get a feel for the importance of this assumption, rows (10)-(12) of Online Appendix Table 4 present results excluding all observations for patients who die in sample, are ever in an HMO, or enter or exit the sample for any of the above reasons, respectively. The associated patient shares are all somewhat higher than our baseline estimate.

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<sup>26</sup>If we estimate the models using only movers, the adjusted  $R^2$  values are 0.554 for the fully saturated model and 0.490 for the baseline specification.

A final assumption is that HRRs provide an adequate market definition. We need not assume that all patients receive care within their home HRR, but we do need to assume that the geographic distribution of care received by movers in a given a HRR is similar to that of non-movers in that HRR. Otherwise, this could lead the effective  $\gamma_j$  for movers to be different, and so violate our assumption of additivity. We discuss this in Section II.C in the paper where we note that our analysis requires the assumption that the assignment of patients to physicians within area is independent of patient characteristics.

To address this, rows (13) and (14) of Online Appendix Table 4 show results for alternative market definitions. In row (13), we define markets to be US states, which yields a patient share of 0.45. In row (14), we define markets to be Hospital Service Areas (HSAs), geographic units that are subsets of HRRs. (There are 3,436 HSAs in the US, compared to 306 HRRs.) This yields a patient share of 0.56, somewhat higher than our main estimate.

As a further robustness check related to market definition, the final two rows of Online Appendix Table 4 show specifications where we only include movers who cross state lines or who cross census region boundaries respectively. Among other things, this alleviates the concern that patients might have been seeking care in their destination (origin) before (after) their move. The patient shares for both of these subsamples are very close to our baseline estimate.

## 4.2 Analysis of Utilization in Levels (Instead of Logs)

For the econometric and economic reasons discussed in the main text, our preferred outcome measure is the log of utilization. However, as discussed in Section IV.B we can use our baseline estimated (log) model to ask about how the geographic variation in level utilization would change if either the place component  $\gamma_j$  or the distribution of the patient component  $y_{it}^*$  were equalized across areas.

Starting from our estimated baseline model, we first predict expected log utilization for each patient year as:

$$(6) \quad \hat{y}_{ijt} = \hat{y}_{it}^* + \hat{\gamma}_j + \hat{\tau}_t.$$

Next, we compute counterfactual log utilization when  $\hat{\gamma}_j$  is set for all  $j$  to its average  $\bar{\gamma}$  as:

$$(7) \quad \hat{y}_{ijt}^{pleq} = \hat{y}_{it}^* + \bar{\gamma} + \hat{\tau}_t.$$

Finally, we compute counterfactual log utilization when the distribution of  $y_{it}^*$  is equalized across areas as:

$$(8) \quad \hat{y}_{ijt}^{pateq} = \hat{y}_{it}^{*'} + \hat{\tau}_t + \hat{\gamma}_j.$$

where  $\hat{y}_{it}^{*'}$  is a random draw without replacement from the set  $Y_t^*$  of all patient components in year  $t$ .

To compute baseline and counterfactual utilization in levels, we exponentiate each of these terms, and average them by HRR, weighting non-movers up by four as usual to account for our sampling procedure. Let  $\bar{y}_j$ ,  $\bar{y}_j^{pleq}$ , and  $\bar{y}_j^{pateq}$  be these HRR-level means. For a group of HRRs  $R$ , let  $\bar{y}_R$ ,  $\bar{y}_R^{pleq}$ , and  $\bar{y}_R^{pateq}$  denote their simple averages across HRRs in  $R$ . Define the share of the level utilization difference between  $R$  and  $R'$  that would be eliminated if we equalized place effects as:

$$(9) \quad \hat{S}_{place}^{level}(R, R') = 1 - \frac{\bar{y}_R^{pleq} - \bar{y}_{R'}^{pleq}}{\bar{y}_R - \bar{y}_{R'}}$$

Define the share that would be eliminated if we equalized the distribution of patient effects as:

$$(10) \quad \hat{S}_{pat}^{level}(R, R') = 1 - \frac{\bar{y}_R^{pateq} - \bar{y}_{R'}^{pateq}}{\bar{y}_R - \bar{y}_{R'}}$$

Note that unlike the log versions  $\hat{S}_{place}$  and  $\hat{S}_{pat}$ ,  $\hat{S}_{place}^{level}$  and  $\hat{S}_{pat}^{level}$  need not sum to one.

Results are presented in Online Appendix Table 5. We also explored sensitivity of our results to our functional form choice for the dependent variable. In Online Appendix Table 8, we present results for models in which  $y_{ijt}$  is defined to be the level of utilization and a patient's percentile rank in the national distribution of utilization respectively; the

corresponding event studies are shown in Online Appendix Figure 14. These specifications yield patient shares of 23 percent and 30 percent. The same table also presents specifications where  $y_{ijt}$  is a dummy variable for the patient being in the top  $X$  percent of the national distribution of utilization for different definitions of  $X$ . These shares range from 17 percent to 51 percent, with some trend toward lower patient shares at the top of the distribution.

### 4.3 Alternative Definitions of Movers

Online Appendix Table 6 shows robustness of our main results to alternative ways of defining who is a mover. The first row repeats our baseline results. As described in Section III, our baseline definition of a mover is someone whose HRR of residence (based on their address on file for Social Security payments) changes exactly once, and if they are observed to have at least one claim both pre- and post-move, their average share of claims in the destination HRR must increase by at least 0.75 in years after the move relative to years before the move. Rows (2) and (3) show that our estimate of the role of patients is not sensitive to making this claim share threshold looser (0.6) or tighter (0.9). Row (4) shows results when we eliminate the claim share criterion entirely, including all individuals whose address on file changes exactly once. This increases our number of movers by about 50 percent, and, without further adjustment, also increases the patient share to 0.592.

However, as shown in Online Appendix Figure 6 this definition of movers based solely on address change includes a substantial number of mismeasured moves; Figure II shows our baseline definition. Some moves “begin” prior to the move year. In particular, there is a six percentage point drop in the share of claims in one’s origin HRR between relative year -2 and relative year -1 (both of which are supposed to be pre-move years). There is also a more gradual but still noticeable downward trajectory in the share of claims in the origin in all years prior to the move year; in total, about a six percentage point drop in the share between relative years -10 and -2. Likewise, some moves seem to happen “after” the move year, as evidenced by the continued upward trajectory of claim share in destination relative to origin in years after the move.

In addition, we make an adjustment to our basic estimating equation to allow for the possibility that we observe the timing of moves with error. Let  $\hat{J}(i, t)$  be  $i$ ’s current observed HRR ( $o(i)$  for  $r(i, t) < 0$  and  $d(i)$  for  $r(i, t) > 0$ ), and let  $\hat{J}'(i, t)$  be  $i$ ’s other observed HRR ( $d(i)$  for  $r < 0$  and  $o(i)$  for  $r > 0$ ). We assume that in relative year  $r$  the current residence is reported correctly with probability  $\mu_r$ , and misreported with probability  $1 - \mu_r$ , independent of all other variables in the model:

$$J(i, t) = \begin{cases} \hat{J}(i, t) & \text{with probability } \mu_r \\ \hat{J}'(i, t) & \text{with probability } 1 - \mu_r. \end{cases}$$

Our model now becomes:

$$(11) \quad y_{it} = \alpha_i + \mu_{r(i,t)} \gamma_{\hat{J}(i,t)} + (1 - \mu_{r(i,t)}) \gamma_{\hat{J}'(i,t)} + \tau_t + x_{it} \beta + \tilde{\varepsilon}_{it}$$

where  $\tilde{\varepsilon}_{it} = \varepsilon_{it} + \gamma_{\hat{J}(i,t)} - \mu_{r(i,t)} \gamma_{\hat{J}(i,t)} - (1 - \mu_{r(i,t)}) \gamma_{\hat{J}'(i,t)}$  remains conditionally mean zero. We estimate  $\mu_r$  from the analysis in Figure II, then estimate Online Appendix equation (11) plugging in these estimates. Note that for non-movers,  $\hat{J}(i, t) = \hat{J}'(i, t)$  by definition.

When we make this adjustment to our baseline definition of movers and the claim share pattern, we find that, not surprisingly given our ability to measure move timing much more cleanly, this makes relatively little difference. As shown in row (5), our estimate of the role for patients changes from 0.465 in the baseline to 0.444 with this adjustment.

Finally, we explored the sensitivity to including individuals who move multiple times in the analysis; as described in Section III such individuals are excluded from the baseline analysis. As in our baseline definition of movers, for an individual with multiple moves to be included in our mover sample, we required each move to satisfy the criterion that the share of claims in their destination HRR (out of total claims in either the destination or origin HRR) increased by at least 0.75 in the post-move year relative to the pre-move year, provided that we observe at least one claim both pre- and post-move. This resulted in 46,985 multiple movers whom we added to our original sample of 497,097 movers; the modal “multiple movers” had two moves.

With the inclusion of multiple movers, we adjusted our main estimating equation (equation 2) to allow for relative year to differ for patients who move exactly once and for patients who move more than once, and to differ across the moves of multiple movers. Specifically, in the estimating equation,  $\rho_{r(i,t)}^1, \dots, \rho_{r(i,t)}^N$  replace  $\rho_{r(i,t)}$  within  $x_{it}$ , where each of the  $\rho_{r(i,t)}^n, n = 1, 2, \dots, N$  terms are fixed effects for movers in relative year  $r(i, t)$  relative to their  $n$ th move. We once again exclude the move years for each mover. The results, shown in row (6) of Online Appendix Table 6 indicate

that the role for patients changes from 0.465 in the baseline to 0.474 with the inclusion of these multiple movers.

#### 4.4 Alternative Specifications

Online Appendix Table 9 presents a number of additional robustness checks. We estimate the model using only movers, without the age controls and relative year fixed effects  $\rho_{r(i,t)}$  in  $x_{it}$ . We use alternative dependent variables: expenditure rather than utilization, and the log of 10 plus utilization or 0.1 plus utilization rather than 1 plus utilization. We drop moves to Florida, Arizona, and California. We estimate equation (2) using the balanced panel samples from Online Appendix Figure 8. In all these cases, the results remain similar in magnitude.

Online Appendix Figure 8 presents three alternative event-study plots using balanced panels. Panel (a) restricts the sample to early movers for whom we have data for relative years -1 through 7, using only these years in estimation. Panels (b) and (c) are analogous, restricting the sample to movers with data for relative years -4 through 4 and -7 through 1 respectively. The balanced panel figures suggest if anything a slightly larger patient share, and confirm the finding of a small pre-trend and no post-trend.

#### 4.5 Empirical Bayes Adjustment for Event Study

Figure VI in the main text presents event-study estimates of equation (6). To account for noise in estimating  $\hat{\delta}_i$ , in Online Appendix Figure 7 we apply an Empirical Bayes (EB) adjustment procedure to these estimates as in Morris (1983). Specifically, we compute for each HRR  $j$  a convex combination of the estimated  $\hat{y}_j$  terms and the overall mean of log utilization across HRRs, which we denote  $\bar{y}$ . The EB-adjusted estimates are given as

$$(12) \quad \hat{y}_j^{EB} = (1 - \hat{B}_j) \hat{y}_j + \hat{B}_j \bar{y}$$

where

$$(13) \quad \hat{B}_j = \left( \frac{N_H - 1 - 2}{N_H - 1} \right) \frac{\hat{\sigma}_j^2}{\hat{\sigma}_j^2 + \hat{\sigma}^2}.$$

$\hat{\sigma}_j^2$  is the standard error of the HRR mean  $\hat{y}_j$ , which is the within-HRR standard deviation divided by the square root of the number of observations in the HRR.  $\hat{\sigma}^2$  is the weighted average of squared deviations of the  $\hat{y}_j$  terms from  $\bar{y}$  less the weighted average of the  $\hat{\sigma}_j^2$  terms.  $\hat{\sigma}^2$  is computed from the following equations through an iterative procedure.

$$(14) \quad \hat{\sigma}^2 = \max \left\{ 0, \frac{\sum_j W_j \left\{ \left( \frac{N_H}{N_H - 1} \right) (\hat{y}_j - \bar{y})^2 - \hat{\sigma}_j^2 \right\}}{\sum_j W_j} \right\}$$

$$(15) \quad W_j = \frac{1}{\hat{\sigma}_j^2 + \hat{\sigma}^2}$$

We iterate the weight  $W$  until we obtain a stable  $\hat{\sigma}^2$  term.  $N_H = 306$ , the number of HRRs.

Once we have the estimates  $\hat{y}_j^{EB}$  for each HRR  $j$ , we can compute  $\hat{\delta}_i^{EB}$  for each patient  $i$  as follows,

$$(16) \quad \hat{\delta}_i^{EB} = \hat{\delta}_i = \hat{y}_{d(i)}^{EB} - \hat{y}_{o(i)}^{EB}$$

Then we estimate the event-study regression shown in equation (17), and plot the coefficients on the  $\theta_{r(i,t)} \hat{\delta}_i^{EB}$  terms.

$$(17) \quad y_{it} = \tilde{\alpha}_t + \theta_{r(i,t)} \hat{\delta}_i^{EB} + \tau_t + x_{it} \beta + \varepsilon_{it}$$

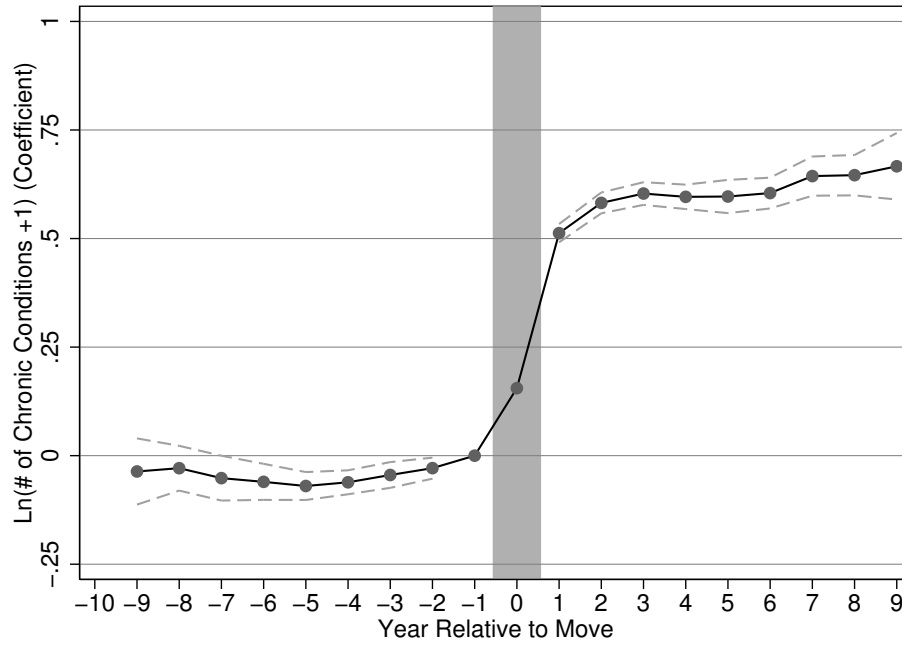
We use the following posterior distribution for the  $\hat{y}_j^{EB}$  terms when computing bootstrapped standard errors:

$$(18) \quad N(\hat{y}_j^{EB}, \hat{\sigma}_j^2 (1 - \hat{B}_j)).$$

## References

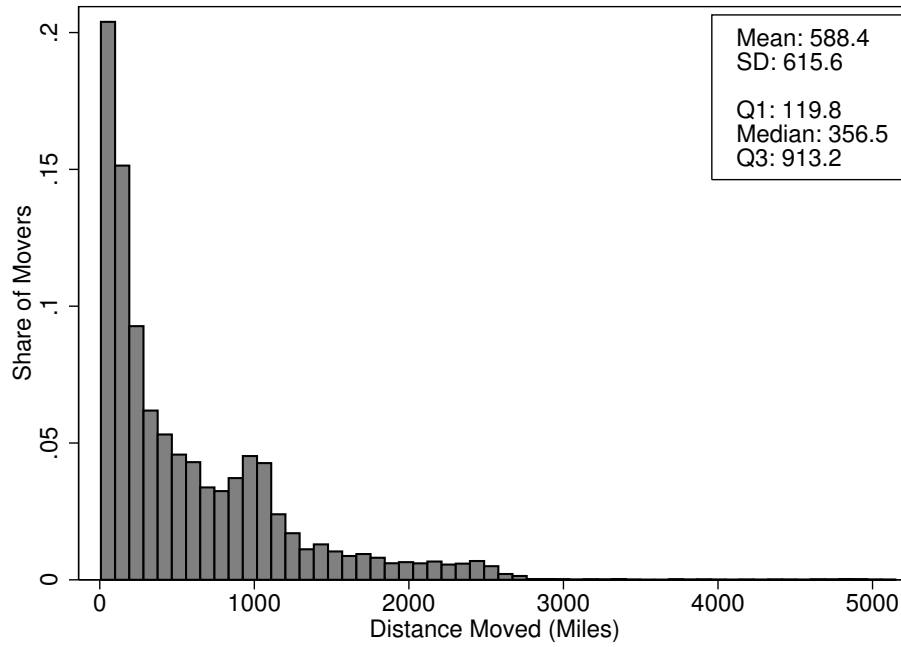
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Online Appendix Figure 1: Event Study of Log Number of Chronic Conditions



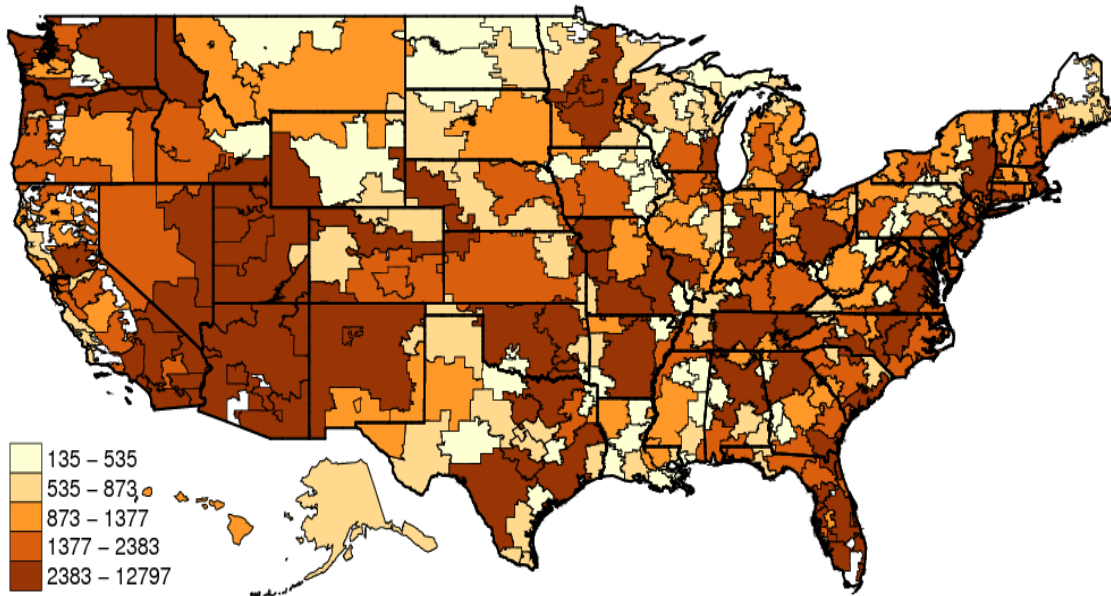
Notes: Figure is constructed in the same manner as Figure VI, except that it uses the log number of chronic conditions as the dependent variable. The dashed lines show the 95 percent confidence interval, constructed using the same bootstrap approach as in Figure VI. The sample includes all mover-years except 1998, as chronic conditions are not observed in that year ( $N = 3,407,590$  patient-years).

Online Appendix Figure 2: Distribution of Distance Moved



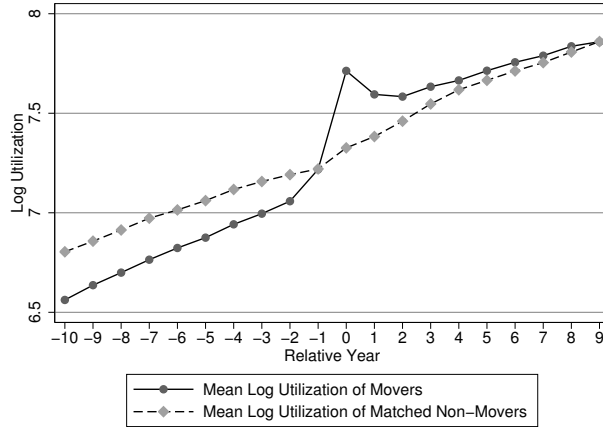
Notes: Figure shows the distribution of distances moved. Distance is measured between the population-weighted centroids of HRRs. The sample is all movers ( $N = 497,097$  patients).

Online Appendix Figure 3: Distribution of the Number of Movers Across Destination HRRs



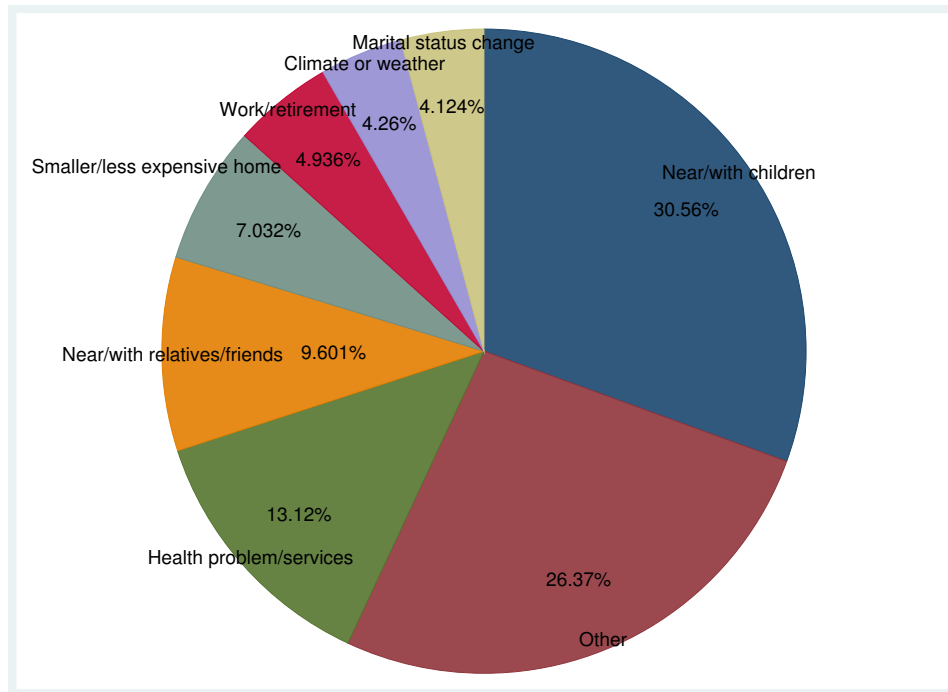
Notes: Map shows the distribution of the number of movers in different destinations in quintiles. Lower and upper limits of each quintile are displayed in the legend. The sample is all movers ( $N = 497,097$  patients).

Online Appendix Figure 4: Log Utilization Over Relative Years



Notes: Figure shows the mean log utilization by relative year for movers and a matched sample of non-movers. In Figure IV, we describe the construction of a matched sample of non-movers from the mover’s origin HRR; we construct an analogous sample of non-movers in the mover’s destination HRR. For each relative year, we compute the mean of log utilization each matched sample of non-movers, and take the average of the two. The sample is all movers ( $N = 3,702,189$  patient-years) and the same number of non-mover patient-years.

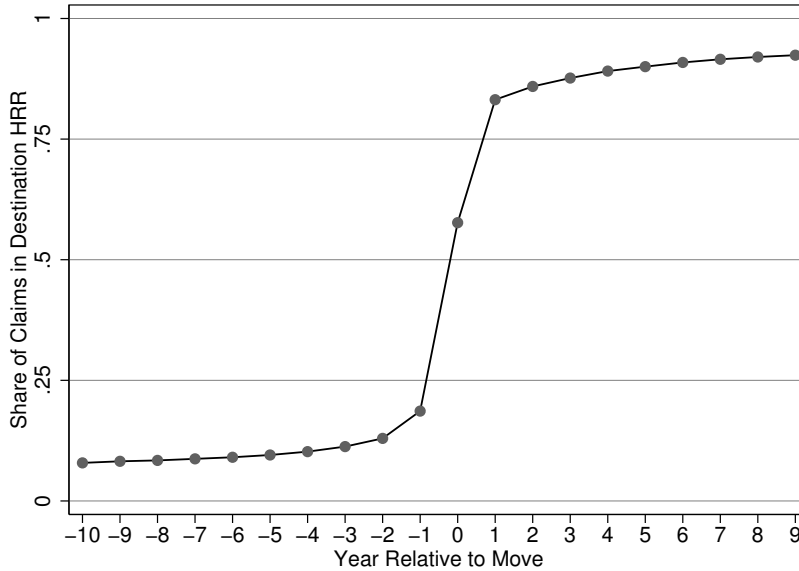
Online Appendix Figure 5: HRS Top Reasons for Move



Notes: Pie chart shows the most common reasons for moving, based on the HRS. Reasons mentioned fewer than 50 times are grouped under the “Other” category. Of the 2,025 movers in the data, 1,144 provide reasons; some provide multiple. The sample is all reasons given ( $N = 1,479$  observations).

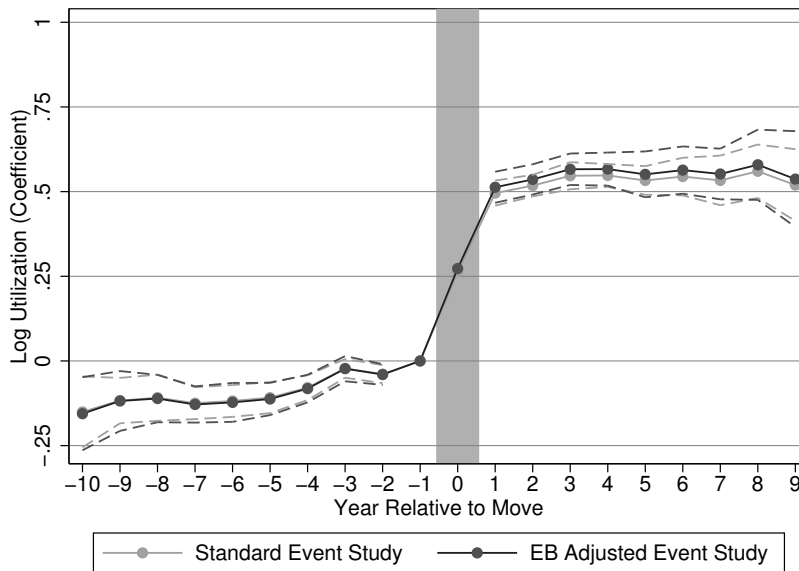


Online Appendix Figure 6: Share of Claims in Destination (All Address Changers)



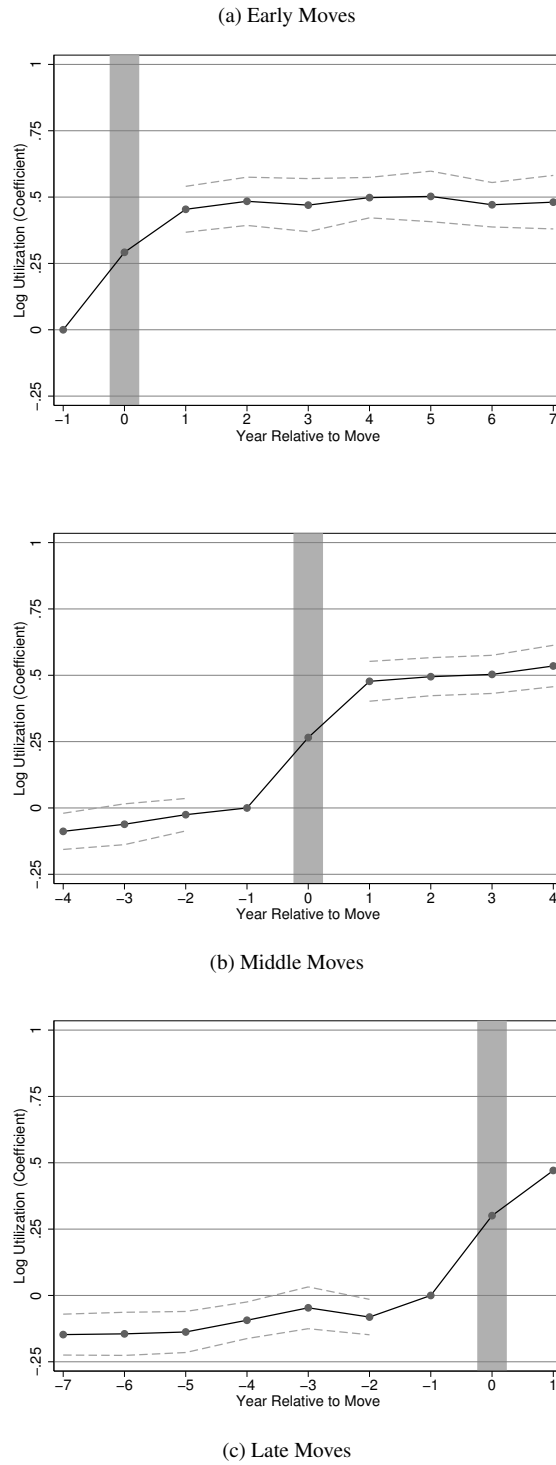
Notes: Figure displays the mean share of claims in the destination HRR by relative year. Here, we categorize someone as a mover if their HRR of residence changes exactly once ( $N = 5,698,027$  patient-years). By contrast, in our baseline definition we apply the additional sample restriction that movers must also increase the share of claims in their destination HRR, among claims in either their origin or destination HRR, by at least 0.75 in the post-move years relative to the pre-move years.

Online Appendix Figure 7: Event Study with Empirical Bayes Adjustment



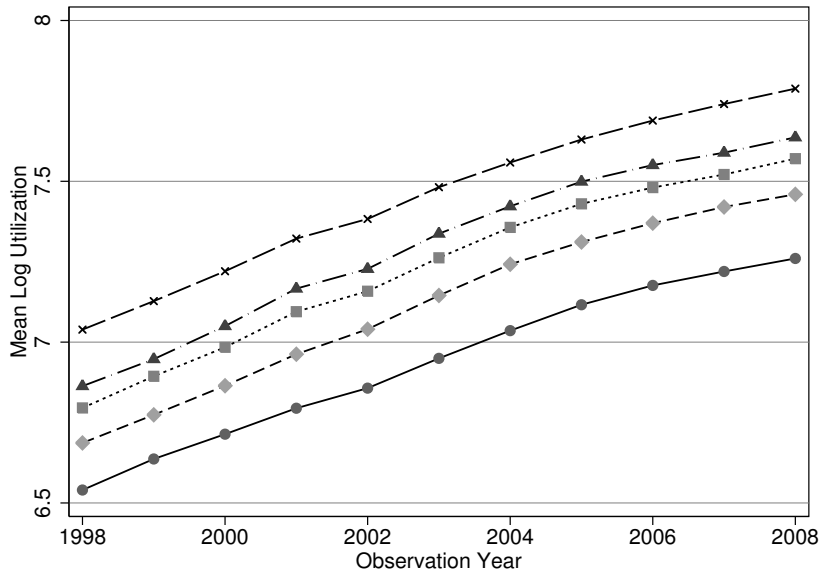
Notes: The EB adjusted event study is shown superimposed over the standard event study from Figure VI. The EB adjusted event study is constructed in the same manner as Figure VI, except the estimates of  $\hat{\delta}_i$  are adjusted using the empirical Bayes (EB) procedure. The dashed lines show the 95 percent confidence interval, constructed using the same bootstrap approach as in Figure VI. The sample is all movers ( $N = 3,702,189$  patient-years).

Online Appendix Figure 8: Balanced-Panel Event Study



Notes: These figures are constructed in the same manner as Figure VI above, except they are estimated on balanced-panel subsamples of movers whom we observe in each of a given set of relative years. The dashed lines show the 95 percent confidence interval, constructed using the same bootstrap approach as in Figure VI. Panel (a) restricts to movers whom we observe in every relative year in  $[-1,7]$  ( $N = 422,226$  patient-years). Panel (b) restricts to movers whom we observe in every relative year in  $[-4,4]$  ( $N = 474,462$  patient-years). Panel (c) restricts to movers whom we observe in every relative year in  $[-7,1]$  ( $N = 544,221$  patient-years).

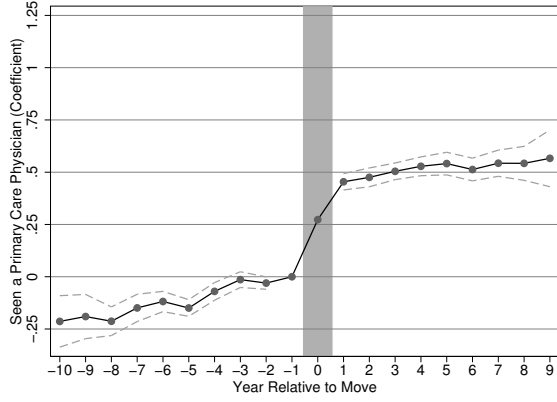
Online Appendix Figure 9: Time Series of Mean Log Utilization of HRRs by Quintile



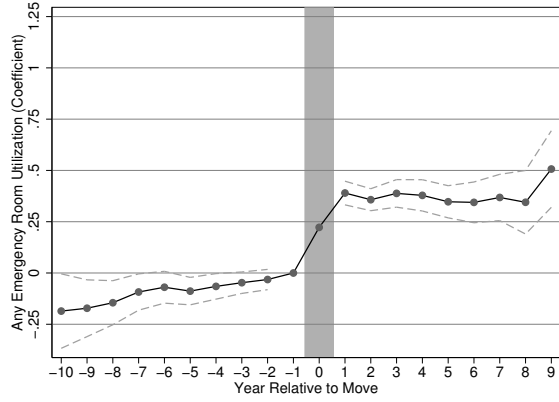
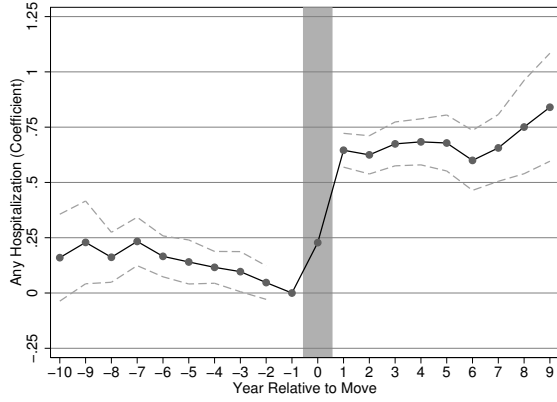
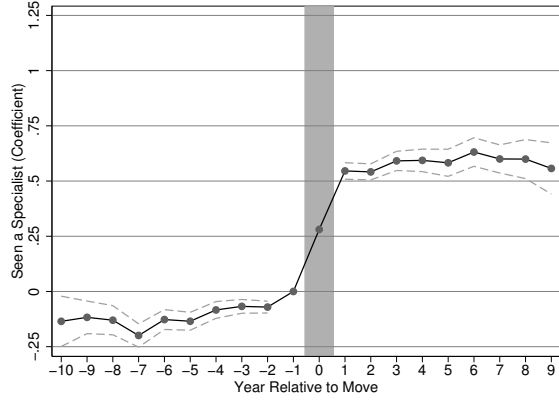
Notes: Figure displays a time series plot of the mean log utilization for each HRR quintile and year. HRR quintiles are defined by taking the average across individuals within each HRR-year, up-weighting non-movers by four, and then taking the simple average within HRR across years. The sample is all movers ( $N = 3,702,189$  patient-years).

Online Appendix Figure 10: Event-Study Results for Various Components of Utilization

(a) Seen a Primary Care Physician

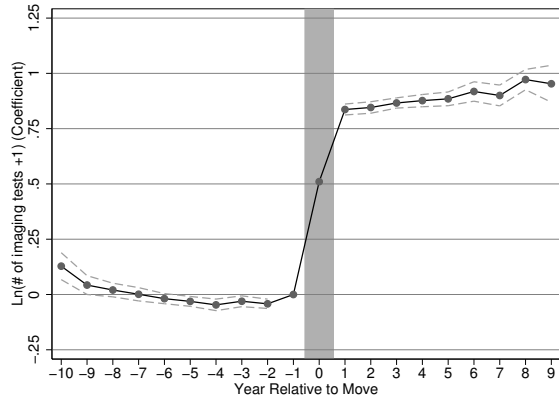
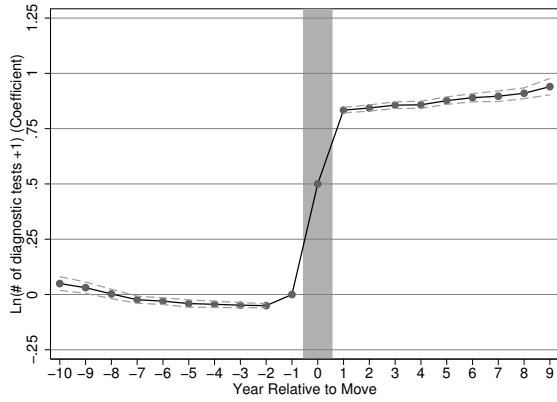


(b) Seen a Specialist



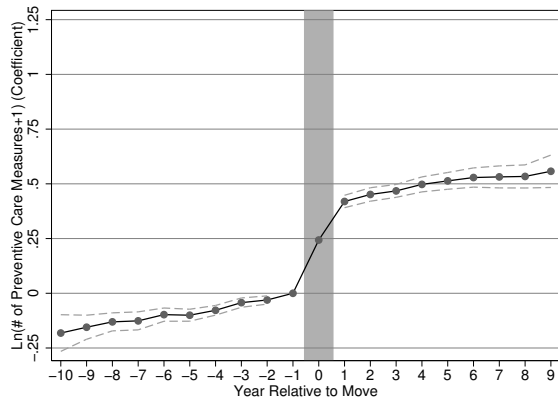
(c) Any Hospitalization

(d) Any Emergency Room Utilization

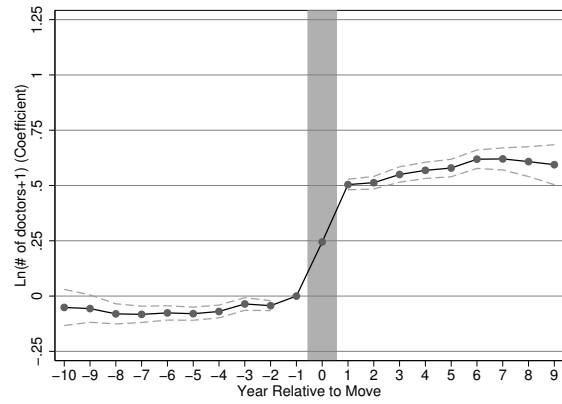


(e) Log Number of Diagnostic Tests

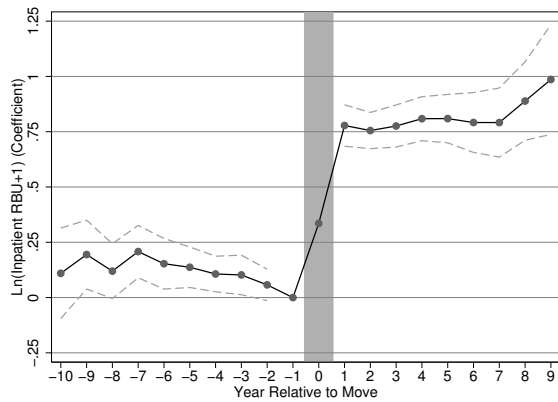
(f) Log Number of Imaging Tests



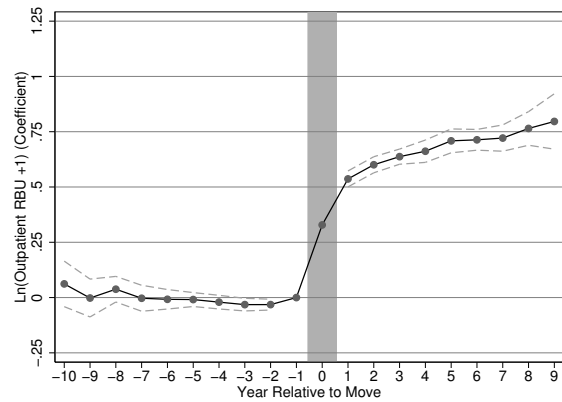
(g) Log Number of Preventive Care Measures



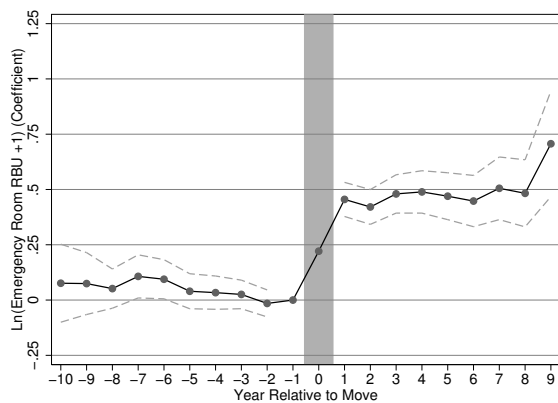
(h) Log Number of Different Doctors Seen



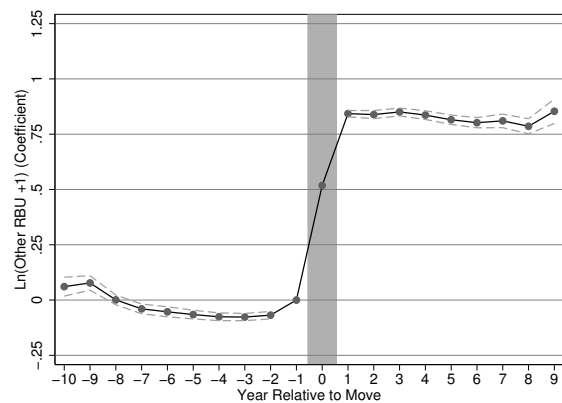
(i) Log Inpatient Utilization



(j) Log Outpatient Utilization



(k) Log Emergency Room Utilization

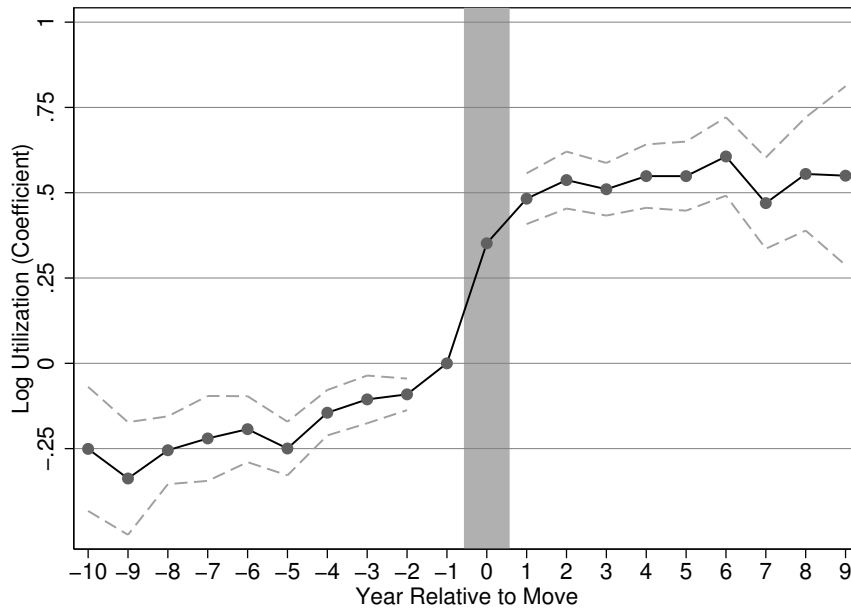
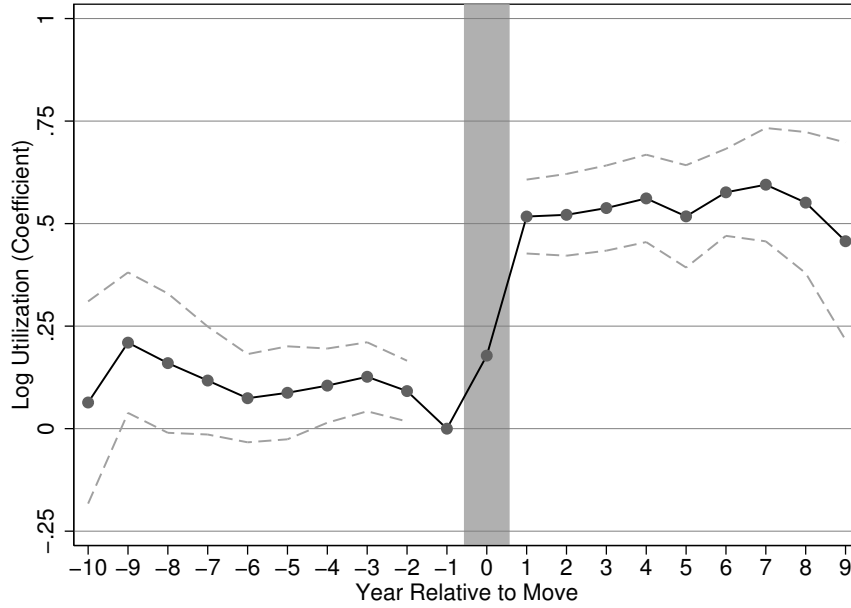


(l) Log Other Utilization

Notes: These figures are constructed in the same manner as Figure VI, except the dependent variable is now an alternate utilization measure. The dashed lines show the 95 percent confidence interval, constructed using the same bootstrap approach as in Figure VI. All log outcome measures are the log of the outcome plus one. Online Appendix Table 11 shows the percent with zero for each of these outcomes. The sample is all movers ( $N = 3,702,189$  patient-years).

Online Appendix Figure 11: Event Study, Moves Up and Moves Down

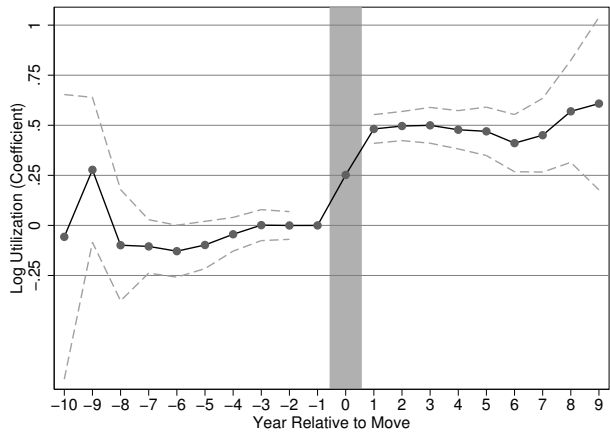
(a) Moves from Low to High-Utilization HRRs



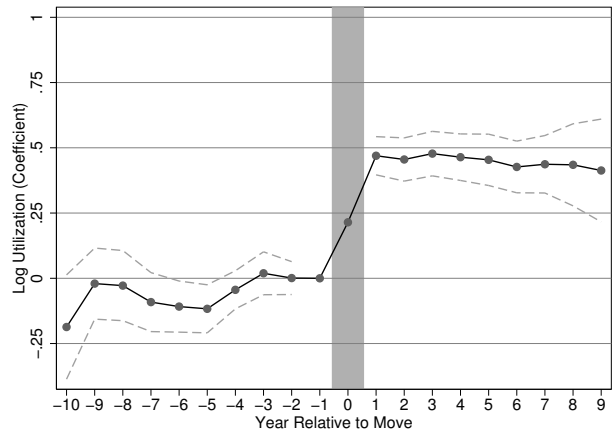
(b) Moves from High to Low-Utilization HRRs

Notes: These figures are constructed in the same manner as Figure VI, except they are estimated on moves up in panel (a) and on moves down in panel (b). A move up is defined to be a move to a destination HRR with higher mean log utilization than the mean log utilization of the origin. A move down is defined to be a move to a destination HRR with lower mean log utilization than the mean log utilization of the origin. The dashed lines show the 95 percent confidence interval, constructed using the same bootstrap approach as in Figure VI. The sample in panel (a) is all movers who move up ( $N = 1,792,033$  patient-years). The sample in panel (b) is all movers who move down ( $N = 1,910,156$  patient-years).

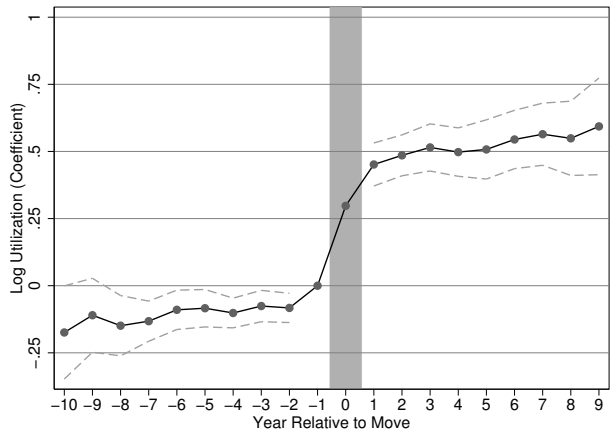
Online Appendix Figure 12: Event Study, Results By Age Quartile



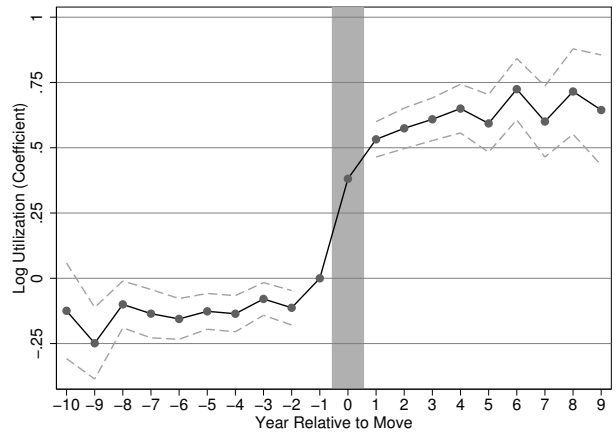
(a) Age Quartile 1



(b) Age Quartile 2



(c) Age Quartile 3

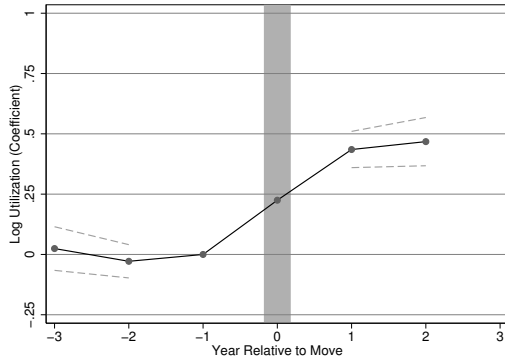


(d) Age Quartile 4

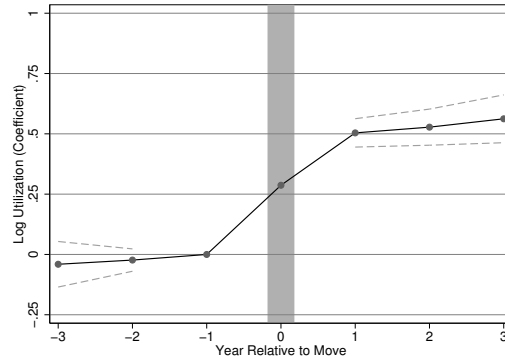
Notes: These figures are constructed in the same manner as Figure VI, except that they are estimated on subsamples of all movers divided by age quartiles. Quartiles of age are determined based on the mean age over the years observed for each patient. Panel (a) provides estimates for the first quartile of age (mean age 68.5), panel (b) provides estimates for the second quartile of age (mean age 72.8), panel (c) provides estimates for the third quartile of age (mean age 78.3), and panel (d) provides estimates for the fourth quartile of age (mean age 86.1). The dashed lines show the 95 percent confidence interval, constructed using the same bootstrap approach as in Figure VI. The sample in panel (a) includes movers in the first quartile of age ( $N = 746,132$  patient-years); panel (b) includes movers in the second quartile ( $N = 868,531$  patient-years); panel (c) includes movers in the third quartile ( $N = 977,512$  patient-years); panel (d) includes movers in the fourth quartile ( $N = 1,110,014$  patient-years).

Online Appendix Figure 13: Event Study for Robustness Specifications

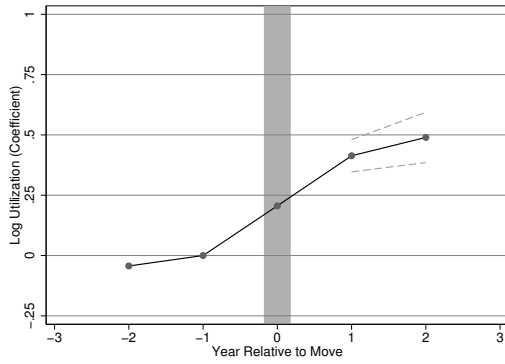
(a) First Third of Sample Only (1998-2001)



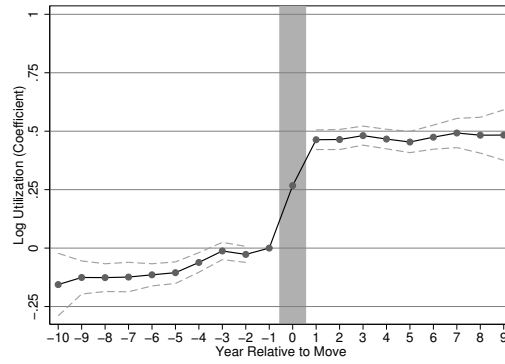
(b) Second Third of Sample Only (2002-2005)



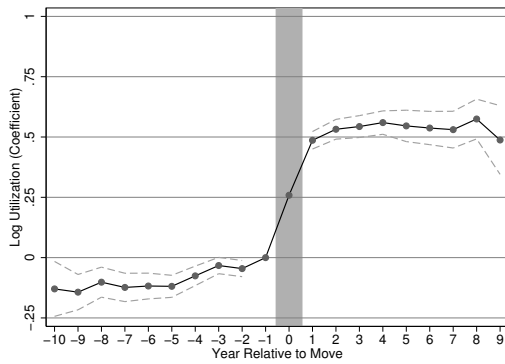
(c) Third Third of Sample Only (2006-2008)



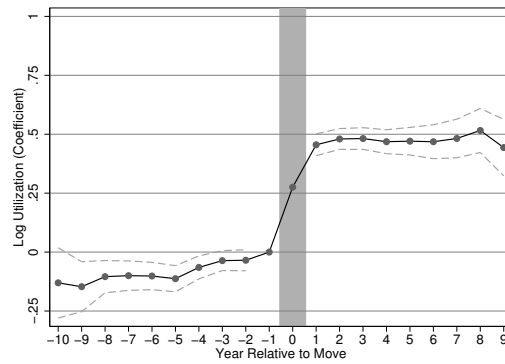
(d) Patients Who Never Die



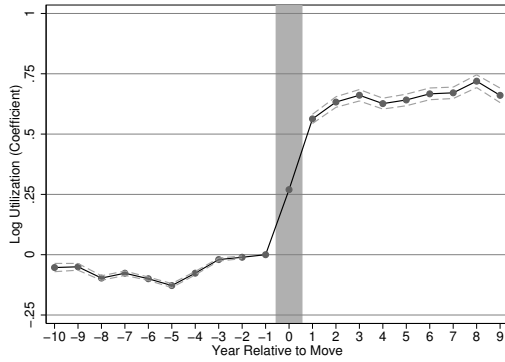
(e) Patients Never in an HMO



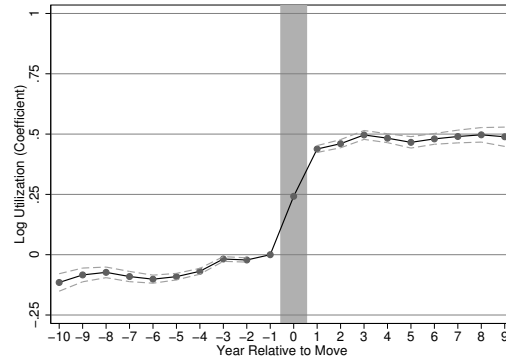
(f) Patients Never Missing Outcomes



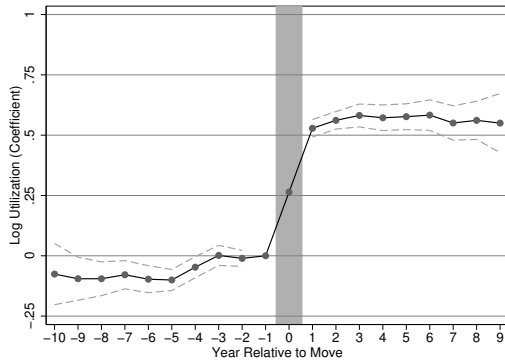




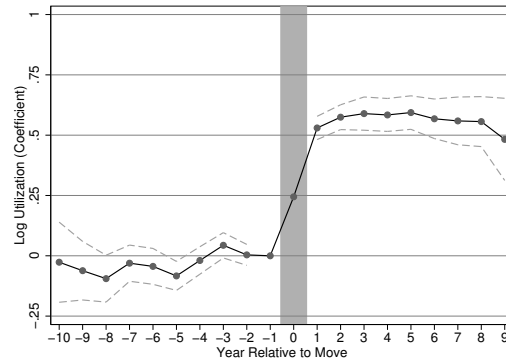
(g) Analysis at State Level



(h) Analysis at Hospital Service Area (HSA) Level



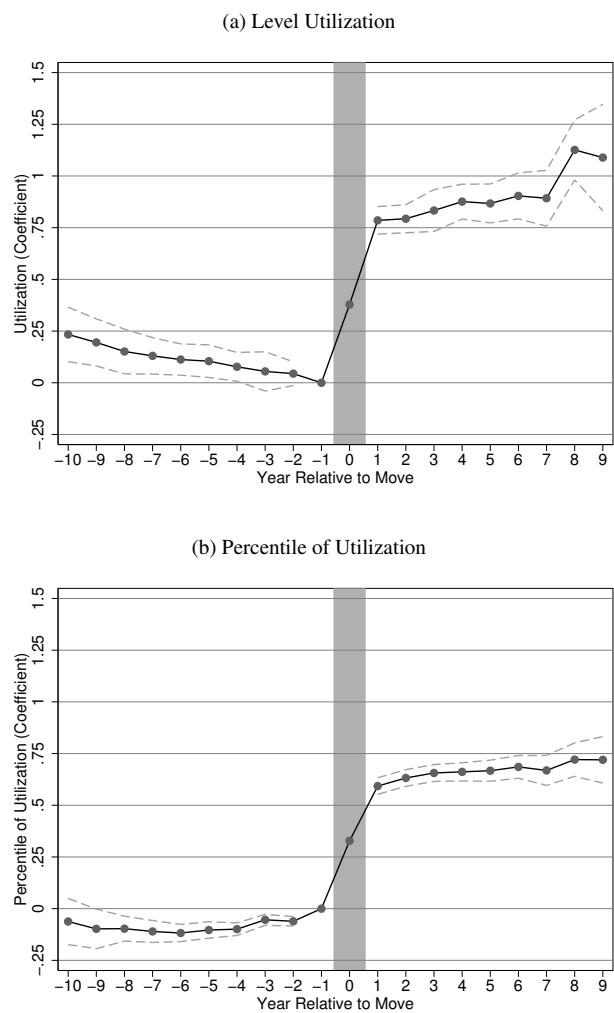
(i) Limit to Cross State Movers



(j) Limit to Cross Census Region Movers

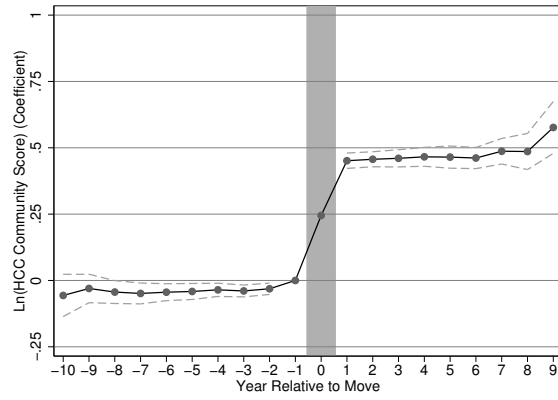
Notes: These figures are constructed in the same manner as Figure VI, except equation (6) and  $\hat{\delta}_i$  are estimated based on only the subsample of patient-years specified. In addition, in panels (g) and (h), the definition of movers is unchanged, but the  $\hat{\delta}_i$  are estimated between the origin and destination states or HSAs. The dashed lines show the 95 percent confidence interval, constructed using the same bootstrap approach as in Figure VI. In panel (a), the sample includes only years 1998-2001 and movers whose move-year is in that range ( $N = 418,788$  patient-years); in panel (b) the sample includes only years 2002-2005 and movers whose move-year is in that range ( $N = 637,041$  patient-years); in panel (c) the sample includes only years 2006-2008 and movers whose move-year is in that range ( $N = 309,770$  patient-years). In panel (d) the sample includes movers who never die during the course of our study ( $N = 2,505,640$  patient-years); in panel (e) the sample includes movers who never enter an HMO during the course of our study ( $N = 2,938,784$  patient-years); in panel (f) the sample includes movers who are never missing an outcome for any reason (including death or entering an HMO) ( $N = 1,718,427$  patient-years); in panel (g) the sample includes movers whose origin and destination state is known ( $N = 3,700,363$  patient-years); in panel (h) the sample includes movers whose origin and destination HSA is known ( $N = 3,702,189$  patient-years). In panel (i) the sample includes cross-state movers ( $N = 2,514,160$  patient-years); in panel (j) the sample includes cross-census region movers ( $N = 1,385,419$  patient-years).

Online Appendix Figure 14: Event-Study Analysis of Level Utilization and Percentile of Utilization

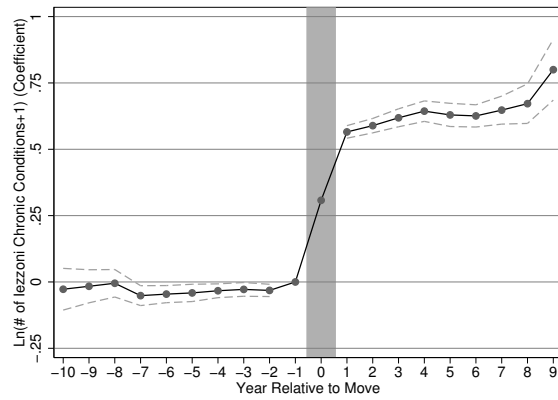


Notes: These figures are constructed in the same manner as Figure VI, except in panel (a) the dependent variable is level utilization and in panel (b) the dependent variable is percentile of utilization. The dashed lines show the 95 percent confidence interval, constructed using the same bootstrap approach as in Figure VI. The sample is all movers ( $N = 3,702,189$  patient-years).

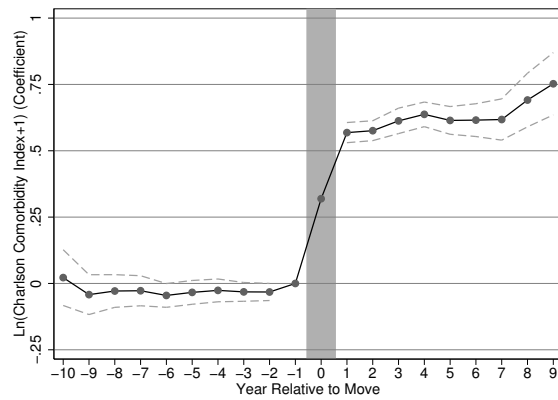
Online Appendix Figure 15: Event-Study Results for Health Measures



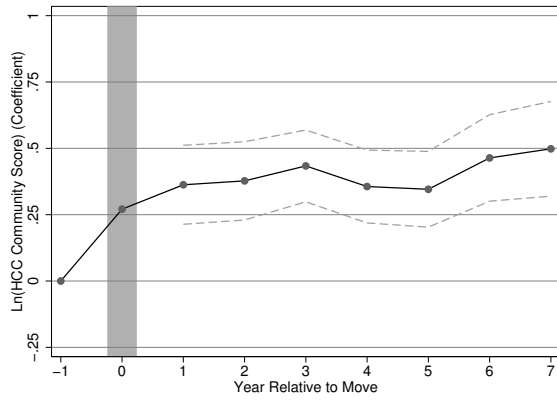
(a) Log HCC Score, All Moves



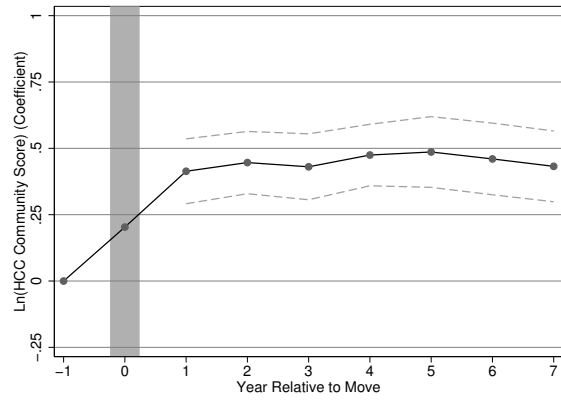
(b) Log Iezzoni Chronic Conditions, All Moves



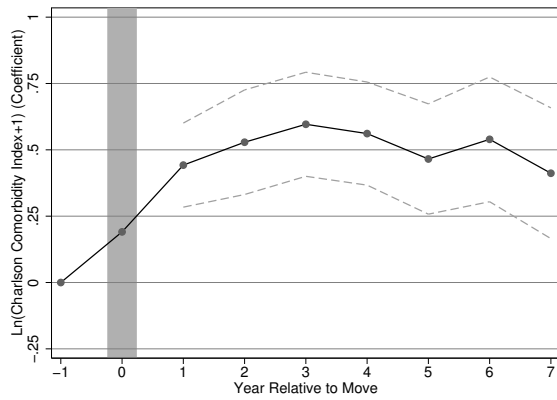
(c) Log Charlson Comorbidity Index, All Moves



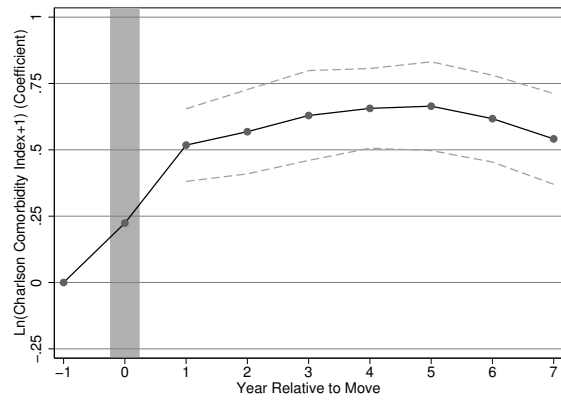
(d) Log HCC Score. Early Moves. Moves Up.



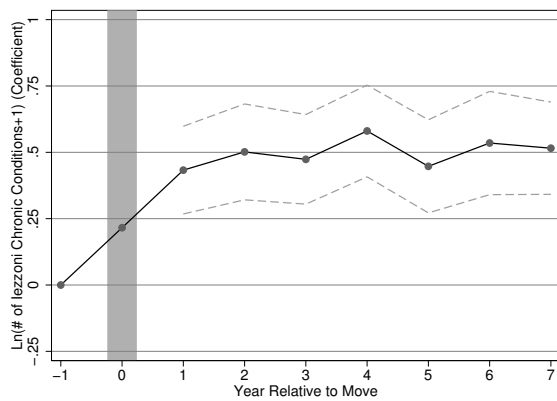
(e) Log HCC Score. Early Moves. Moves Down.



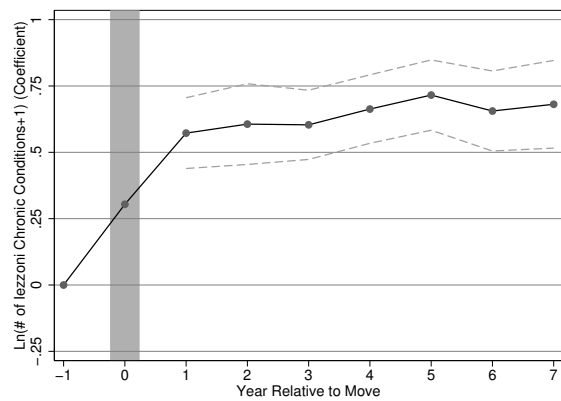
(f) Log Charlson Comorbidity Index. Early Moves. Moves Up.



(g) Log Charlson Comorbidity Index. Early Moves. Moves Down.



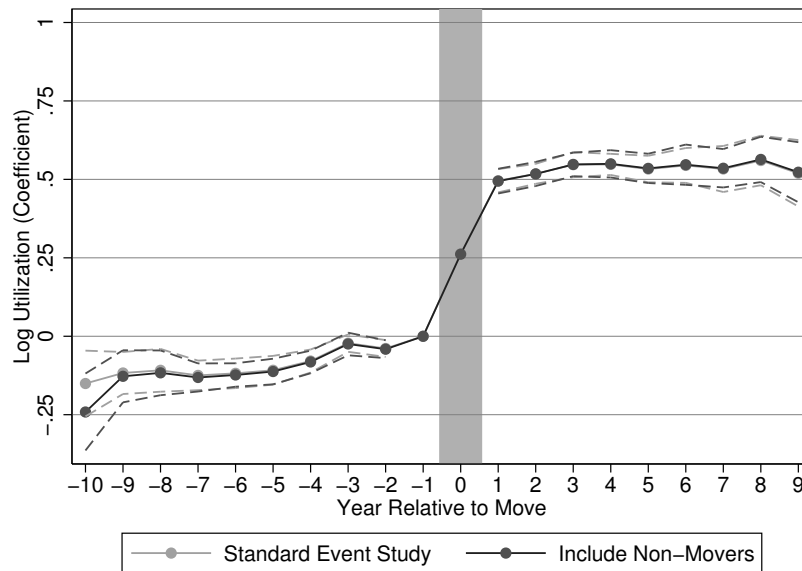
(h) Log Iezzoni Chronic Conditions. Early Moves. Moves Up.



(i) Log Iezzoni Chronic Conditions. Early Moves. Moves Down.

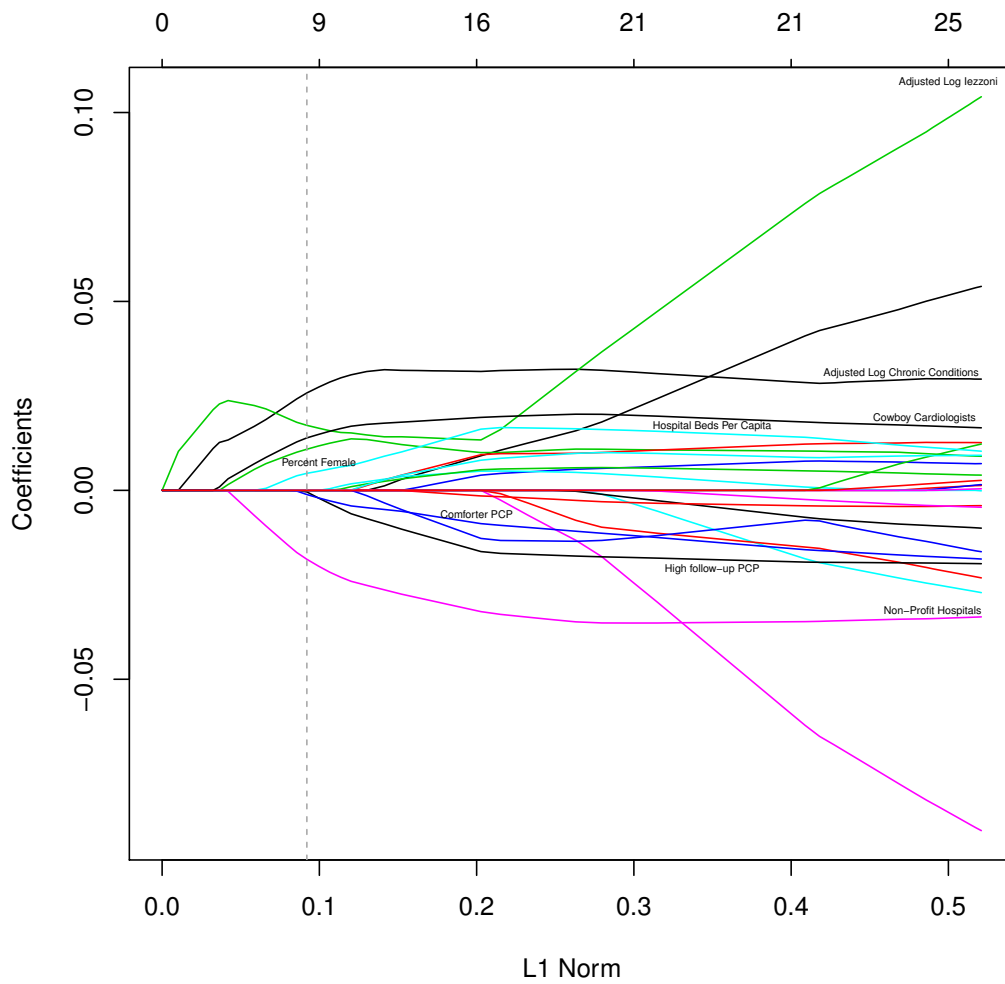
Notes: These figures are constructed in the same manner as Figure VI, except the dependent variables are various health measures and they are estimated on balanced-panel subsamples of movers whom we observe in each of a given set of relative years. The dashed lines show the 95 percent confidence interval, constructed using the same bootstrap approach as in Figure VI. All log outcome measures are the log of the outcome plus one, except the HCC score which is bounded away from 0. Online Appendix Table 11 shows the percent with zero for each of these outcomes. In panels (a)-(c) the sample is all movers ( $N = 3,702,189$  patient-years). In panels (d), (f), and (h), the sample is movers whom we observe in every relative year in  $[-1,7]$  and who move to higher utilization areas ( $N = 212,958$  patient-years). In panels (e), (g), and (i), the sample is movers whom we observe in every relative year in  $[-1,7]$  and who move to lower utilization areas ( $N = 209,268$  patient-years).

Online Appendix Figure 16: Event Study with Non-Movers Included



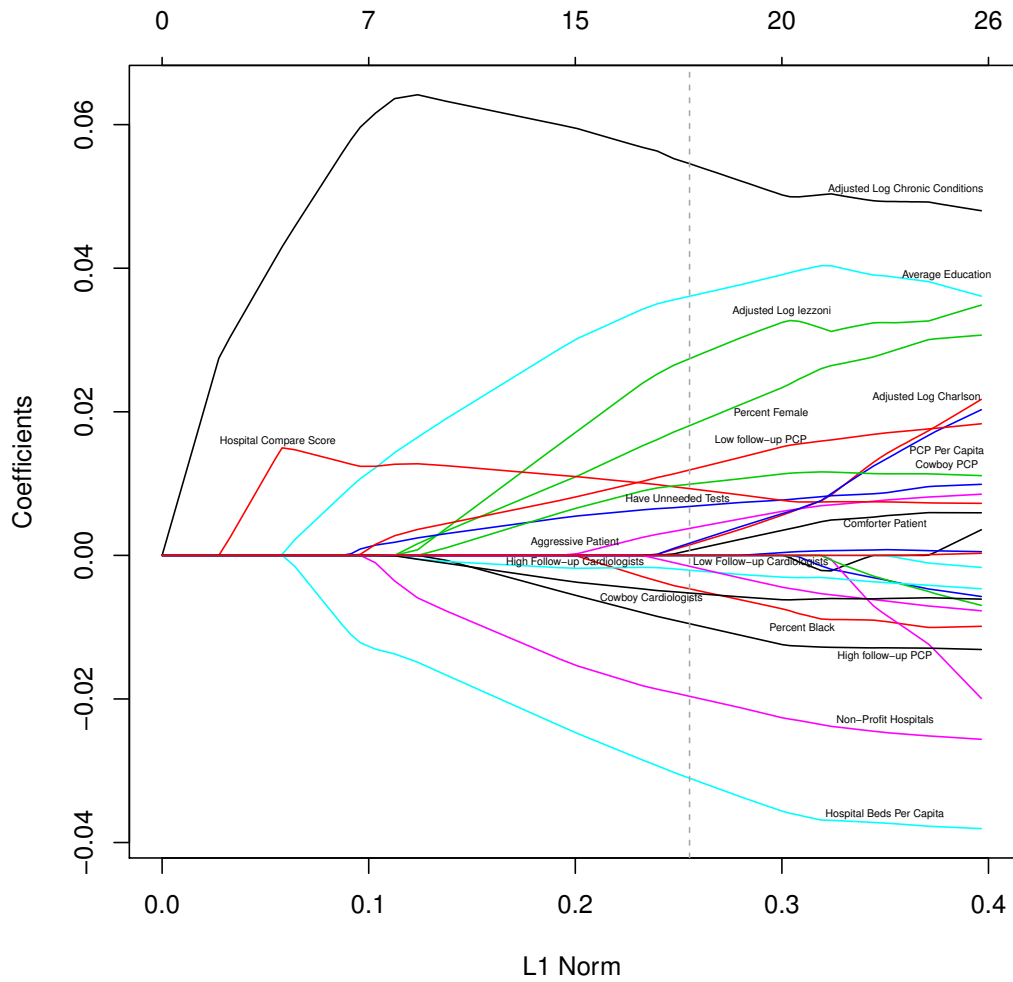
Notes: The event study including non-movers is shown superimposed over the standard event study from Figure VI. The event study with non-movers is constructed in the same manner as Figure VI except for non-movers we adapt equation 5, setting  $\delta_i$  to zero and  $o(i)$  to patient  $i$ 's area of residence. This yields an event-study equation similar to equation 6, with  $\delta_i$  equal to zero for non-movers. The dashed lines show the 95 percent confidence interval, constructed using the same bootstrap approach as in Figure VI. In the standard event study, the sample is all movers ( $N = 3,702,189$  patient-years). When we include non-movers, the sample is all movers and non-movers ( $N = 16,432,955$  patient-years).

Online Appendix Figure 17: Lasso: Covariates of Place Effects



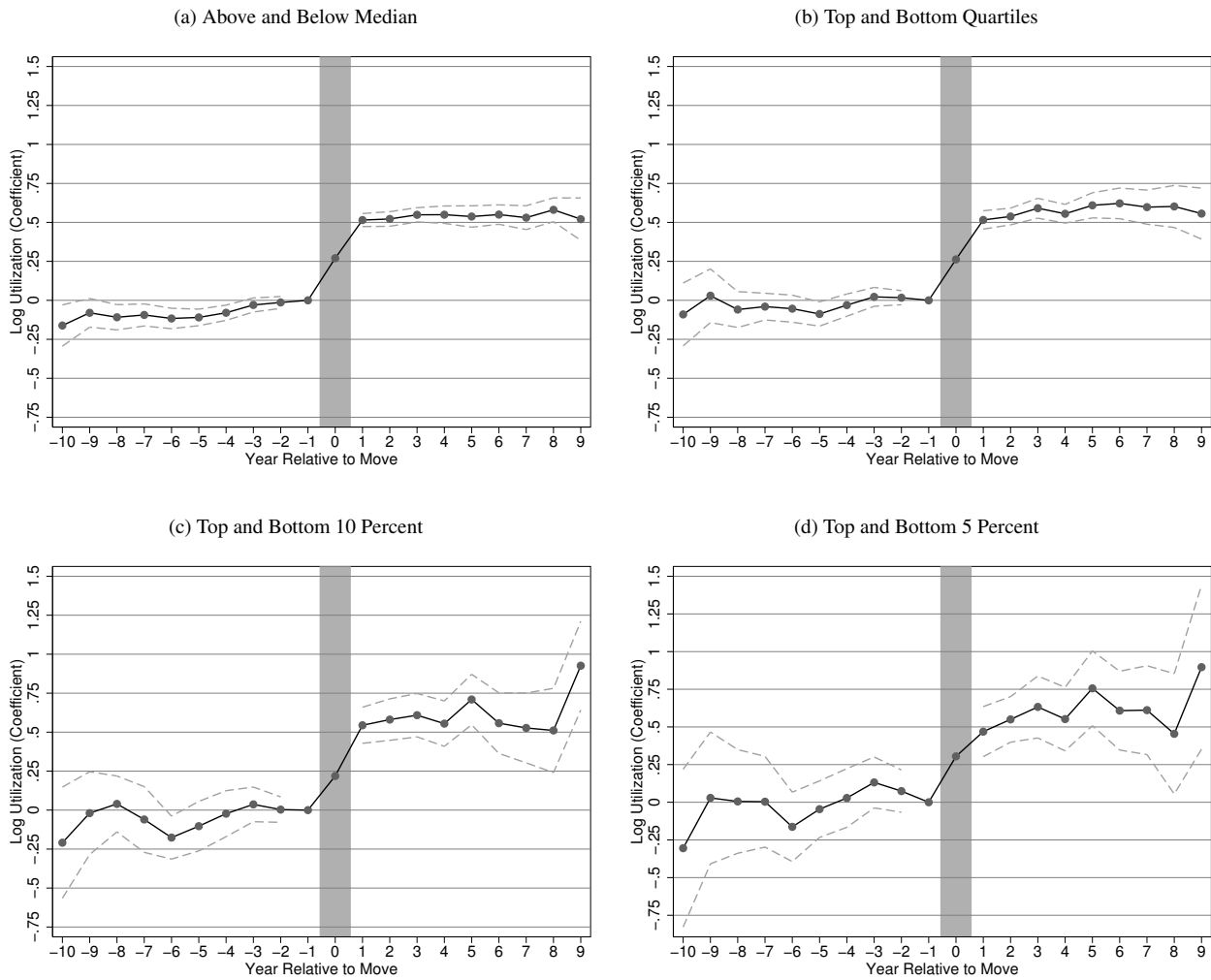
Notes: This figure shows the paths of the Lasso coefficients as the penalty bound is varied. Each line represents a coefficient plotted as a function of the L1 norm of the set of coefficients, illustrating the set of covariates that would have been chosen for various penalty levels. The dashed line indicates the model selected by minimizing the mean-squared error when performing 10-fold cross-validation. Each variable is standardized to have mean zero and a standard deviation of one prior to performing Lasso.

Online Appendix Figure 18: Lasso: Covariates of Patient Effects



Notes: This figure shows the paths of the Lasso coefficients as the penalty bound is varied. Each line represents a coefficient plotted as a function of the L1 norm of the set of coefficients, illustrating the set of covariates that would have been chosen for various penalty levels. The dashed line indicates the model selected by minimizing the mean-squared error when performing 10-fold cross-validation. Each variable is standardized to have mean zero and a standard deviation of one prior to performing Lasso.

Online Appendix Figure 19: Event-Study Analysis for Moves Across Specific Geographic Areas



Notes: These figures are constructed in the same manner as Figure VI, except that they are estimated on the sample of moves between areas in the given percentiles of average utilization. The dashed lines show the 95 percent confidence interval constructed using the same bootstrap approach as in Figure VI. The samples in panels (a), (b), (c), and (d) are all movers who move between areas with above median and below median average utilization ( $N = 1,386,791$ ), all movers who move between areas in the top quartile and the bottom quartile of average utilization ( $N = 275,638$ ), all movers who move between areas in the top 10 percent and bottom 10 percent of average utilization ( $N = 40,328$ ), and all movers who move between areas in the top 5 percent and the bottom 5 percent of average utilization ( $N = 13,102$ ), respectively. These correspond to the moves analyzed in columns (1) through (4), respectively, of Table II



Online Appendix Table 1: Movements Between Census Divisions (Movers Only, as Percentage of All Moves)

		Destination									Total
		ENC	ESC	M-A	M	NE	P	SA	WNC	WSC	
Origin	East North Central	7.00	0.94	0.32	0.91	0.14	0.65	2.53	0.63	0.73	13.86
	East South Central	0.65	1.56	0.10	0.14	0.04	0.15	1.13	0.14	0.49	4.40
	Mid-Atlantic	0.58	0.28	6.26	0.53	0.92	0.56	5.57	0.15	0.36	15.21
	Mountain	0.62	0.17	0.20	2.64	0.10	1.58	0.57	0.65	0.75	7.29
	New England	0.15	0.08	0.40	0.19	1.56	0.21	1.54	0.05	0.10	4.26
	Pacific	0.53	0.28	0.26	2.74	0.14	9.04	0.93	0.51	1.00	15.43
	South Atlantic	2.51	1.59	2.71	0.77	1.06	0.84	13.12	0.50	1.00	24.10
	West North Central	0.52	0.15	0.07	0.63	0.04	0.36	0.47	2.44	0.66	5.35
	West South Central	0.54	0.55	0.14	0.65	0.07	0.59	0.85	0.62	6.08	10.10
	Total	13.12	5.60	10.47	9.21	4.08	13.97	26.73	5.69	11.18	100.00

Notes: Table shows the percentage of moves that take place between each of the 81 origin-destination pairs of census divisions. The denominator is all movers ( $N = 497,097$  patients).

Online Appendix Table 2: HRS Summary Statistics

	(1)	(2)
	Non-movers	Movers
Average age over observed waves	74.93	77.03
Average age in first observed wave	70.65	72.26
Average age in 1992	64.60	68.23
Female	0.55	0.60
White	0.81	0.89
Hispanic <sup>a</sup>	0.08	0.04
Education		
Less than high school	0.33	0.26
GED	0.04	0.04
High school	0.30	0.31
Some college	0.18	0.20
College	0.15	0.19
Retirement status (in first observed wave) <sup>b</sup>		
Retired	0.51	0.51
Partly retired	0.16	0.15
Retired or partly retired	0.66	0.66
Earnings (in first observed wave) <sup>c</sup>		
Average	\$5,803	\$5,115
Average conditional on positive	\$22,641	\$21,505
Median conditional on positive	\$13,000	\$13,000
Share with zero	0.67	0.79
Marital status (in first observed wave)		
Married or partnered	0.66	0.63
Separated or divorced	0.08	0.09
Widowed	0.23	0.27
Never married	0.03	0.01
# of patients	20,998	2,025
# of patient-years	83,202	11,068

<sup>a</sup>There are three race categories in the data: White/Caucasian, Black/African-American, and Other. Hispanic is a separate variable, so someone can appear as White and Hispanic, Black and Hispanic, White and Non-Hispanic, etc.

<sup>b</sup>Respondents are asked whether they consider themselves retired. They can have the following non-missing responses: not retired, completely retired, and partly retired.

<sup>c</sup>The sum of respondent's wage/salary income, bonuses/overtime pay/commissions/tips, second job or military reserve earnings, professional practice or trade income.

Online Appendix Table 3: HRS Summary of Regression Results

Row	$X_{it}$	(1)	(2)	(3)	
		# patient-waves	% moves in the sample	Estimated coefficient	(standard error)
(1)	Unmarried & unpartnered	81,613	0.0192	0.0122	(0.0026)
(2)	Separated/divorced	81,613	0.0192	0.0033	(0.0050)
(3)	Widowed	81,613	0.0192	0.0094	(0.0025)
(4)	Retired or partly retired	66,472	0.0204	0.0035	(0.0019)
(5)	Poor/fair Health	94,270	0.0215	-0.0021	(0.0015)

Notes: Table shows the coefficients and standard errors from estimating the regression in Online Appendix equation (4) for each of the indicator variables in the rows of the table. For each row, column (1) shows the number of patient-waves for which the indicator variable is not missing. Column (2) shows the fraction of patient-waves counted in column (1) in which a move happens. Column (3) shows results from estimating a linear regression with wave fixed effects and person fixed effects. Because of missing data, rows have different sample sizes (column (1)) and slightly different percentages moving (column (2)).

Online Appendix Table 4: Robustness

Specification		(1)	(2)	(3)	(4)
		N	Mean of log utilization	Above / below median utilization difference	Share due to patients
(1)	Baseline	16,031,875	7.193	0.283	0.465
(2)	Relative years -5 to 5	15,430,835	7.193	0.283	0.469
(3)	Relative years -3 to 3	14,689,929	7.193	0.283	0.499
(4)	Relative years -1 to 1	13,511,698	7.192	0.284	0.557
(5)	First third of sample only (1998-2001)	4,857,799	6.936	0.284	0.490
(6)	Second third of sample only (2002-2005)	5,238,278	7.252	0.290	0.519
(7)	Third third of sample only (2006-2008)	3,599,208	7.452	0.303	0.621
(8)	First differences with fixed effects	16,432,955	7.197	0.281	0.583
(9)	HRR fixed effects interacted with age quartiles	16,031,875	7.193	0.283	0.441
(10)	Patients who never die	10,999,832	6.904	0.292	0.527
(11)	Patients never in an HMO	13,432,817	7.224	0.284	0.468
(12)	Patients never missing outcomes	8,135,140	6.921	0.287	0.509
(13)	Using states as geographic unit	16,029,246	7.146	0.282	0.446
(14)	Using HSAs as geographic unit	16,031,875	7.201	0.391	0.561
(15)	Cross state movers only	14,974,181	7.192	0.283	0.451
(16)	Cross census region movers only	13,967,660	7.190	0.284	0.451

Notes: Table reports the share of the difference in utilization between above and below median HRRs due to patients, analogous to column (1) of Table II, for alternative samples and specifications. Columns report the sample size, mean of log utilization, difference in average utilization between above and below median utilization HRRs ( $\hat{y}_R - \hat{y}_{R'}$ ) and patient share ( $\hat{S}_{pat}(R, R')$ ). Rows (2) to (4) narrow the sample of years for movers to relative years -5 to 5, relative years -3 to 3, and relative years -1 to 1, respectively. Rows (5)-(7) limit the sample to patient years in 1998-2001, 2002-2005, and 2006-2008, respectively, excluding movers whose move year falls outside the time window in question. In row (8) we estimate the model in first differences, allowing for patient and place-specific trends in log utilization (see equation 5); here we do not drop the year of the move (relative year 0), but use the adjustment technique described in Online Appendix Section 4.3 assuming that there is no misreporting in move timing other than a 50 percent chance of a patient being in their origin in relative year zero and a 50 percent chance of a patient being in their destination in relative year 0. In row (9), we add interaction terms between HRR dummies and dummies for age quartiles. Rows (10), (11), and (12) restrict the sample to patients who do not die in sample, who are never in an HMO, and who never have a missing value of utilization for any reason, respectively. Rows (13) and (14) change the geographic of unit of analysis to states and Hospital Service Areas (HSAs), respectively. We do not change our sample selection criteria for movers when we vary the definition of the geographic unit  $j$  in the model. In row (13), the sample size falls slightly because there is a small number of patients for whom we do not have a valid state code. Rows (15) and (16) restrict the sample of movers to those who cross state or census region boundaries, respectively.

Online Appendix Table 5: Additive Decomposition (Estimation in Logs, Decomposition in Levels)

	(1)	(2)	(3)	(4)	(5)	(6)
	Above / below median	Top & bottom 25%	Top & bottom 10%	Top & bottom 5%	McAllen & El Paso	Miami & Minneapolis
Difference in mean predicted utilization						
Overall	807	1,294	1,768	2,074	2,053	3,692
If we equalize patient effects	592	898	1,159	1,319	1,340	1,790
If we equalize place effects	228	410	605	749	551	1,493
$\hat{S}_{pat}^{level}(R, R')$	0.267 (0.041)	0.306 (0.036)	0.345 (0.041)	0.364 (0.045)	0.347 (0.214)	0.515 (0.054)
$\hat{S}_{place}^{level}(R, R')$	0.718 (0.041)	0.683 (0.038)	0.658 (0.045)	0.639 (0.049)	0.732 (0.183)	0.596 (0.060)

Notes: Table based on estimation of equation (2); the estimates are transformed based on Online Appendix equations (6), (7), and (8). The measures reported in this table are explained in Online Appendix Section 4.2. Each column defines a set of areas  $R$  and  $R'$ . The first row reports the difference in average predicted level utilization overall between the two sets ( $\bar{y}_R - \bar{y}_{R'}$ ); the second row reports the difference in predicted level utilization that would remain if we counterfactually equalized patient effects ( $\bar{y}_{R, pateq} - \bar{y}_{R', pateq}$ ); the third row reports the difference in predicted level utilization that would remain if we counterfactually equalized place effects ( $\bar{y}_{R, pleq} - \bar{y}_{R', pleq}$ ). The fourth row reports the share of difference in predicted level utilization due to patients. The fifth row reports the share of the difference in predicted level utilization due to place. Standard errors (in parentheses) are calculated using a bootstrap procedure with 50 repetitions at the patient level. In columns (1)-(4), the partitions of places shown in the columns are defined based on average utilization in each HRR. The sample size is the same as in Table II.

Online Appendix Table 6: Alternative Definitions of Movers

Mover definition	(1)	(2)	(3)	(4)
	Mean of log uti- lization	Above / below median utilization difference	Share due to patients	N (% of movers retained)
(1) Baseline	7.193	0.283	0.465	16,031,875 (100%)
(2) Looser claim share criterion (0.6)	7.195	0.282	0.489	16,250,644 (106%)
(3) Stricter claim share criterion (0.9)	7.190	0.284	0.443	15,659,995 (90.5%)
(4) No claim share criterion	7.199	0.282	0.592	17,792,048 (153%)
(5) Baseline, adjusted for move timing measurement error	7.193	0.283	0.444	16,031,875 (100%)
(6) Include multiple movers	7.193	0.282	0.474	16,322,118 (102%)

Notes: Table reports the share of the difference in utilization between above and below median HRRs due to patients, analogous to column (1) of Table II, for alternative samples and specifications. Columns report the mean of log utilization, difference in average utilization between above and below median utilization HRRs, patient share ( $\hat{S}_{pat}(R, R')$ ), and sample size and percent of movers retained. Row (1) repeats our baseline results.

Row (2): We modify the baseline definition to categorize someone as a mover if their HRR of residence changes and their average claim share in the destination HRR increases by at least 0.6 instead of 0.75; the remainder of the definition remains unchanged.

Row (3): We modify the baseline definition to categorize someone as a mover if their HRR of residence changes and their average claim share in the destination HRR increases by at least 0.9 instead of 0.75; the remainder of the definition remains unchanged.

Row (4): We categorize someone as a mover if their HRR of residence changes.

Row (5): Same as Row (1), but we adjust for measurement error in move timing by estimating Online Appendix equation (11).

Row (6): We modify the baseline definition to include movers who change their HRR of residence more than once.

Online Appendix Table 7: Narrow Window Specifications for Components of Utilization

Utilization Measure		(1)	(2)
		Share due to patients	Share due to Patients, Relative Years -1 to 1
(1)	Baseline: Log(utilization)	0.465	0.557
(2)	Seen a primary care physician	0.452	0.547
(3)	Seen a specialist	0.322	0.390
(4)	Any hospitalization	0.410	0.376
(5)	Any emergency room visit	0.714	0.679
(6)	Log (# of diagnostic tests)	0.092	0.129
(7)	Log(# of imaging tests)	0.142	0.176
(8)	Log(# of preventive care measures) <sup>a</sup>	0.611	0.652
(9)	Log(# of different doctors seen)	0.392	0.467
(10)	Log(inpatient utilization) <sup>b</sup>	0.242	0.195
(11)	Log(outpatient utilization) <sup>b</sup>	0.358	0.406
(12)	Log(emergency room utilization) <sup>b</sup>	0.639	0.662
(13)	Log(other utilization) <sup>b</sup>	0.124	0.145

Notes: Table reports the share of the difference in utilization between above and below median HRRs due to patients, analogous to column (1) of Table II, for alternative samples and specifications. Column (1) reports the share of the difference in the average utilization measure between above and below median HRRs that is due to patients ( $\hat{S}_{pat}(R, R')$ ). Column (2) reports this same share, but narrows the sample of movers used for estimation to relative years -1 and +1. All log outcome measures are the log of the outcome plus 1. The partition of HRRs into above and below median groups is based on the utilization of individuals in the baseline sample and differs in each row according to the definition of utilization used; it is computed separately for each column. Online Appendix Table 11 shows the percent with zero for each of these outcomes. The sample size is the same as in Table II in column (1). In column (2), the sample is all non-movers and mover relative years -1 and +1 ( $N = 13,511,698$  patient-years).

<sup>a</sup>“# of preventive care measures” includes how many of the following treatments the patient received in the past year: Ambulatory Care, Eye Screening, Hemoglobin Test, Lipid Screen, Cardio Screen, Diabetes Management, Pelvic Screen, Bone Mass Test, Colorectal Cancer Screening, Flu Shot, or in the past two years: Mammogram, Pap Test, and Prostate Cancer Screening.

Online Appendix Table 8: Alternative Measures of Utilization

Outcome	(1)	(2)	(3)
	Mean of outcome	Above / below median difference in outcome	Share due to patients
(1) Utilization (in levels)	6629.120	1231.389	0.228
(2) Percentile in national distribution	49.791	3.694	0.295
(3) In top 80% of utilization	0.791	0.048	0.505
(4) In top 50% of utilization	0.484	0.059	0.252
(5) In top 20% of utilization	0.195	0.032	0.317
(6) In top 10% of utilization	0.097	0.022	0.165
(7) In top 5% of utilization	0.048	0.014	0.225

Notes: Table reports the share of the difference in utilization between above and below median HRRs due to patients, analogous to column (1) of Table II, for alternative samples and specifications. Columns report the mean of log utilization, difference in average utilization between above and below median utilization HRRs ( $\hat{y}_R - \hat{y}_{R'}$ ) and patient share ( $\hat{S}_{pat}(R, R')$ ). In row (1), the outcome is level utilization. In row (2), the outcome is the percentile of the national distribution of utilization that a patient is in. In rows (3) to (7), the outcome is an indicator for being in the top 80 percent, 50 percent, 20 percent, 10 percent, and 5 percent, respectively, of the national distribution of utilization. The partition of HRRs into above and below median groups is based on the utilization of individuals in the baseline sample and differs in each row according to the definition of utilization used. The sample size is the same as in Table II.

Online Appendix Table 9: Additional Robustness Checks

Specification	(1)	(2)	(3)	(4)
	N	Mean of log utilization	Above / below median utilization difference	Share due to patients
(1) Baseline	16,031,875	7.193	0.283	0.465
(2) Movers only	3,301,109	7.252	0.287	0.481
(3) Drop age as a covariate	16,031,875	7.193	0.283	0.446
(4) Drop relative year as a covariate	16,031,875	7.193	0.283	0.485
(5) Log(total expenditure)	16,031,875	7.156	0.291	0.453
(6) Log(utilization+0.1)	16,031,875	7.062	0.326	0.508
(7) Log(utilization+10)	16,031,875	7.339	0.243	0.360
(8) Drop moves to Florida	15,640,033	7.193	0.282	0.447
(9) Drop moves to Florida, Arizona, and California	15,250,903	7.192	0.283	0.428
(10) Early moves	13,106,078	7.190	0.284	0.453
(11) Middle moves	13,152,510	7.190	0.284	0.456
(12) Late moves	13,214,518	7.190	0.284	0.532

Notes: Table reports the share of the difference in utilization between above and below median HRRs due to patients, analogous to column (1) of Table II, for alternative samples and specifications. Columns report the sample size, mean of log utilization, difference in average utilization between above and below median utilization HRRs ( $\hat{y}_R - \hat{y}_{R'}$ ) and patient share ( $\hat{S}_{pat}(R, R')$ ). Row (2) only uses movers when estimating equation (2). Row (3) drops age as a covariate when estimating equation (2) and row (4) drops relative year when estimating equation (2). Rows (5) to (7) change the outcome variable to the log of total expenditures, the log of utilization + 0.1, and the log of utilization + 10, respectively. Rows (8) and (9) drop moves to Florida and to Florida, Arizona, and California, respectively. Row (10) includes movers only if they are observed continuously in each relative year in [-1,7] and all non-movers; row (11) includes movers only if they are observed continuously in each relative year [-4,4] and all non-movers; row (12) includes movers only if they are observed continuously in each relative year [-7,1] and all non-movers.

Online Appendix Table 10: Additive Decomposition of Health Outcomes

Outcome	(1)	(2)	(3)	(4)	(5)	(6)
	Mean of	Difference in average outcome			Share of	Share of
	Outcome	Overall	Due to patients	Due to place	difference due to patients	difference due to place
(1) Log(HCC score)	-0.132	0.115	0.056	0.059	0.485	0.515
(2) Log(Charlson Comorbidity Index)	0.672	0.102	0.044	0.058	0.430	0.570
(3) Log(Iezzoni chronic conditions)	0.495	0.100	0.042	0.058	0.418	0.582
(4) Log(# of chronic conditions)	1.181	0.138	0.059	0.079	0.430	0.570

Notes: Table reports the share of the difference in utilization between above and below median HRRs due to patients and places, analogous to column (1) of Table II, for alternative dependent variables. Columns report the mean of the dependent variable, difference in the average outcome between above and below median utilization HRRs, the difference due to place ( $\hat{\gamma}_R - \hat{\gamma}_{R'}$ ), the difference due to patients ( $\hat{\gamma}_R^* - \hat{\gamma}_{R'}^*$ ), the patient share ( $\hat{S}_{pat}(R, R')$ ), and the place share ( $\hat{S}_{place}(R, R')$ ). HRRs are partitioned into above and below median places based on the average of the given outcome (by row) in each HRR. All log outcome measures are the log of the outcome plus one, except the HCC score which is bounded away from zero. Online Appendix Table 11 shows the percent with zero for each of these outcomes. The sample size is the same as in Table II in rows (1)-(3). In row (4), the sample also excludes the year 1998, as chronic conditions are not observed in that year ( $N = 14,598,443$  patient-years).

Online Appendix Table 11: Share Zero for Components of Utilization and Health Measures

	(1)	(2)
	Non-Movers	Movers
(1) # of diagnostic tests	0.33	0.30
(2) # of imaging tests	0.45	0.42
(3) # of preventive care measures	0.10	0.09
(4) # of different doctors seen	0.07	0.07
(5) Inpatient utilization	0.75	0.74
(6) Outpatient utilization	0.07	0.07
(7) Emergency room utilization	0.71	0.69
(8) Other utilization	0.35	0.31
(9) Charlson Comorbidity Index	0.16	0.14
(10) # of Iezzoni Chronic Conditions	0.41	0.40
(11) # of Chronic Conditions	0.49	0.47
# of patient-years	12,730,766	3,702,189

Notes: We report the share of patient-years for which the utilization component or health measure has a value of zero. We use the log of these measures plus one in Tables IV and V, Online Appendix Tables 7 and 10, and Online Appendix Figures 10 and 15. The sample is all movers and non-movers ( $N = 16,432,955$  patient-years).



Online Appendix Table 12: HRR-level Patient and Place Covariate Summary Statistics

	(1)	(2)
	Mean	Standard Deviation
Medicare data		
Patient demographics		
Average age	76.0	(0.6)
Percent black	0.084	(0.081)
Percent female	0.589	(0.017)
Patient health		
Adjusted Log HCC score	-0.163	(0.046)
Adjusted Log Chronic Conditions	1.236	(0.042)
Adjusted Log Charlson	0.654	(0.034)
Adjusted Log Iezzoni	0.500	(0.038)
Census data		
Median household income (thousands)	49.090	(13.997)
High school completion rate	0.838	(0.041)
Patient Preferences		
Have unneeded tests	0.715	(0.146)
See unneeded cardiologist	0.548	(0.174)
Aggressive patient preferences ratio	0.066	(0.076)
Comfort patient preferences ratio	0.513	(0.160)
Physician Preferences		
PCPs		
High follow-up	0.026	(0.058)
Low follow-up	0.069	(0.134)
Cowboy	0.223	(0.237)
Comforter	0.513	(0.275)
Cardiologists		
High follow-up	0.184	(0.237)
Low follow-up	0.013	(0.055)
Cowboy	0.248	(0.249)
Comforter	0.292	(0.263)
Hospital Compare Score		
Percent timely and effective care	80.385	(3.8)
Physician prevalence		
Specialists per thousand residents	2.633	(1.051)
PCPs per thousand residents	1.190	(0.313)
Hospital characteristics		
Hospital beds per thousand residents	3.174	(0.869)
Percent non-profit hospitals	0.805	(0.159)

Notes: Table reports the mean and standard deviation (shown in parentheses) of each correlate of the patient and place effects outlined in Appendix 3.2. These statistics are computed among  $N = 96$  HRRs, comprising about 60 percent of our baseline sample.

Online Appendix Table 13: Correlates of Patient and Place Fixed Effects Using All 306 HRRs

		(1)	(2)	(3)	(4)
		Patient Effects		Place Effects	
		306 HRRs	96 HRRs	306 HRRs	96 HRRs
Patient demographics	Average Age		-0.008 (0.014)	0.034 (0.014)	0.011 (0.014)
	Percent Black		-0.011 (0.009)	0.008 (0.010)	
	Percent Female		0.034 (0.014)	0.006 (0.011)	0.008 (0.018)
Patient SES	Median household income	0.006 (0.006)	-0.013 (0.016)	-0.019 (0.011)	
	High school completion rate	0.044 (0.007)	0.046 (0.009)	-0.028 (0.010)	-0.009 (0.016)
Patient health	Adjusted Log HCC Score			-0.088 (0.023)	
	Adjusted Log Chronic Conditions	0.058 (0.009)	0.052 (0.022)	0.045 (0.016)	0.041 (0.025)
	Adjusted Log Charlson	0.030 (0.009)		-0.009 (0.022)	
	Adjusted Log Iezzoni		0.030 (0.024)	0.052 (0.020)	-0.002 (0.031)
Provider characteristics	Percent timely and effective care		0.005 (0.024)	0.011 (0.006)	0.019 (0.010)
	Specialists per thousand residents			0.008 (0.014)	
	PCPs per thousand residents	0.032 (-0.019)	0.014 (0.011)	0.017 (0.016)	-0.037 (0.027)
	Beds per thousand residents	-0.013 (0.006)	-0.043 (0.011)	0.023 (0.009)	0.028 (0.017)
	Percent non-profit hospitals	-0.009 (0.006)	-0.032 (0.011)	-0.037 (0.008)	-0.041 (0.014)
Observations	306	96	306	96	
$R^2$	0.530	0.631	0.300	0.286	

Notes: Table reports the correlates of the patient (columns (1) and (2)) and place effects (columns (3) and (4)). Columns (1) and (3) report results from post-Lasso regression on all 306 HRRs. Columns (2) and (4) report results from post-Lasso on the 96 HRRs with non-missing measures for patient preferences and provider styles. All covariates have been standardized to have mean zero with a standard deviation of one. Robust standard errors are reported in parentheses.