

From: Nagioff, Roger <rnagioff@lehman.com>
Sent: Tuesday, August 7, 2007 2:31 PM (GMT)
To: Kirk, Alex (FID) <akirk@lehman.com>
Subject: Re: Commitments

He is committed on all fronts recognising he is in a tough spot

----- Original Message -----

From: Kirk, Alex (FID)
To: Nagioff, Roger
Sent: Tue Aug 07 15:29:53 2007
Subject: Re: Commitments

Good. We will need skip to kill as much stuff as early as possible

----- Original Message -----

From: Nagioff, Roger
To: Kirk, Alex (FID)
Sent: Tue Aug 07 10:27:23 2007
Subject: Re: Commitments

Do not think any large deal can get thru exec pre qtr end...this cannot be expressed publicly

----- Original Message -----

From: Kirk, Alex (FID)
To: Nagioff, Roger
Sent: Tue Aug 07 15:25:25 2007
Subject: Re: Commitments

Thanks let us know how to proceed

----- Original Message -----

From: Nagioff, Roger
To: Kirk, Alex (FID)
Sent: Tue Aug 07 09:21:12 2007
Subject: Re: Commitments

I am working thru these issues

----- Original Message -----

From: Kirk, Alex (FID)
To: Nagioff, Roger
Sent: Tue Aug 07 14:19:03 2007
Subject: Commitments

The exec committee should put a limit on how many new things we can commit too per month so skip and

team can sort through the issues. The math in the cancelled lev fin presentation was we would have to sell 15b in the fourth q to get to 20b just by year end with no new commits. The will not happen unless the market materially improves or we take a significant hit far beyond what any new commitment would make us. Also frls are a huge waste of balance sheet right now. I know I am a broken record but I believe material progress on this issue is a key to turning around the ship. Omeara and I tried to work through the numbers last night and he has significant and materially better numbers than we have on commits and funded positions I will reconcile this morning. I still believe things are going to get worse before better and even on the alco calls it is not clear to me we have quite enough operating room. I am not an expert but I believe there is a material chance we underperform our current liquidity plan despite the bullishness of the rest of our partners. Just one mans opinion.

One other issue is cadbury on friday ros was going to try to get to the chairman to keep the wbs for bstone kkr alive. While possibly big money it would be the biggest wbs ever with 6b double and triple bs. We should not do this because underwriting for kkr now would be a terrible signal to the rest of the world and there is no way this deal will get done. The final call will have to go to fult please let me know how this comes out

Alex
