

From: Lowitt, Ian T <ilowitt@lehman.com>
Sent: Monday, April 16, 2007 2:48 PM (GMT)
To: Nagioff, Roger <rnagioff@lehman.com>
Subject: FW: 2nd Q'07 Balance Sheet Limit
Attach: 2nd Q'06 Target allocation final.xls

FYI - if you have time, would like to update you on the rating agency considerations which impact FID over next few months.

Ian

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> _____
> From: Umezaki, Kentaro
> Sent: Monday, April 16, 2007 10:41 AM
> To: Lowitt, Ian T
> Subject: FW: 2nd Q'07 Balance Sheet Limit
>
> Hi:
>
> Giving out targets for Q2 as we speak. Numbers attached. Did a lot
> of meetings/work last week to get here. All biz's are aware of it's
> importance now.
>
> Gerry has us working with a 195 net balance sheet target now fyi. He
> informed me we had a meeting last week re. raising preferred to get us
> to 15x net leverage by end of May. This 195 is doable. Main risks of
> getting there are in Mtgs (FAS 140) and RE (due to an unusual number
> of deals in the pipeline).
>
> Also, rolling out a balance sheet management policy to the mgt group
> on Thursday. Penalties for overage + new oddlot policy for sure.
> Gonna discuss redefining aging policy as well as the accounting
> dilemma we have.
>
> So, I think we're good for now. Just need your help to raise the
> pref, I guess. Gerry, Sigrid and the team in general did an excellent
> job fyi.
>
> Later,
>
> Ken
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> _____
> From: Umezaki, Kentaro
> Sent: Friday, April 13, 2007 12:36 PM
> To: Gelband, Michael
> Cc: Stabenow, Sigrid M; Reilly, Gerard
> Subject: 2nd Q'07 Balance Sheet Limit
>
> Here is what we are going out with. We will be telling businesses
> this afternoon what their target is. Ken
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> From: McGarvey, Michael
> Sent: Friday, April 13, 2007 12:23 PM
> To: Umezaki, Kentaro
> Cc: Reilly, Gerard; Stabenow, Sigrid M
> Subject: RE: 2nd Q'06 Target allocation rev (2).xls

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> <<2nd Q'06 Target allocation final.xls>>
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> From: Umezaki, Kentaro
> Sent: Friday, April 13, 2007 12:00 PM
> To: McGarvey, Michael; Reilly, Gerard; Stabenow, Sigrid M
> Subject: RE: 2nd Q'06 Target allocation rev (2).xls
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