

| | Actual | Actual | Actual | Actual | Actual | Actual | Target | (Under) / Over | Actual | Target | (Under) / Over | Actual | Target 1Q '07 | (Under) / Over |
|---------------------------------------|---------|---------|---------|---------|---------|---------|---------|-------------------|---------|---------|-------------------|---------|------------------|-------------------|
| ASSETS | Nov-05 | Feb-06 | May-06 | Aug-06 | Nov-06 | Dec-06 | Dec-06 | Dec-06 | Jan-07 | Jan-07 | Jan-07 | Feb-07 | Feb-07 | Feb-07 |
| Fixed Income Core | | | | | | | | | | | | | | |
| Net Tangible | 130,588 | 140,574 | 150,187 | 151,063 | 171,025 | 192,157 | 188,804 | 3,353 | 197,340 | 188,804 | 8,536 | 187,404 | 175,041 | 12,363 |
| Financing | 71,769 | 64,264 | 63,149 | 73,267 | 72,798 | 73,436 | 74,000 | (564) | 78,318 | 74,000 | 4,318 | 81,924 | 68,000 | 13,924 |
| Seg Cash and | #REF! | - | 4,233 | 2,610 | 3,443 | 3,394 | 3,915 | (521) | 2,190 | 3,926 | (1,736) | 2,910 | 3,573 | (662) |
| Gross | #REF! | 204,838 | 217,570 | 226,940 | 247,266 | 268,987 | 266,719 | 2,268 | 277,849 | 266,731 | 11,118 | 272,237 | 246,614 | 25,624 |
| Equities Core | | | | | | | | | | | | | | |
| Net Tangible | 31,336 | 32,721 | 36,987 | 32,487 | 38,226 | 43,216 | 42,534 | 682 | 43,690 | 42,900 | 790 | 46,800 | 43,266 | 3,535 |
| FAS 140 | | | - | - | - | - | - | - | - | - | - | - | - | - |
| Financing | 8,013 | 9,102 | 9,455 | 9,717 | 9,974 | 12,066 | 9,242 | 2,824 | 10,230 | 9,238 | 992 | 9,637 | 9,271 | 366 |
| Seg Cash and Securities | | | - | - | - | - | - | - | - | - | - | - | - | - |
| Goodwill | #REF! | - | 37 | 227 | 212 | 152 | 182 | (30) | 117 | 181 | (64) | 125 | 154 | (29) |
| Gross | #REF! | 41,823 | 46,479 | 42,431 | 48,412 | 55,434 | 51,958 | 3,476 | 54,037 | 52,319 | 1,718 | 56,562 | 52,690 | 3,872 |
| Capital Markets Prime Services | | | | | | | | | | | | | | |
| FID - Net | 2,456 | 3,859 | 4,346 | 3,212 | 3,307 | 3,229 | 2,980 | 249 | 3,423 | 4,452 | (1,030) | 4,328 | 3,935 | 393 |
| Equities - N | 22,121 | 23,063 | 28,201 | 26,298 | 29,537 | 30,666 | 35,700 | (5,034) | 34,632 | 34,228 | 404 | 31,333 | 32,215 | (882) |
| Net Tangible | 24,577 | 26,922 | 32,547 | 29,510 | 32,844 | 33,895 | 38,680 | (4,785) | 38,054 | 38,681 | (626) | 35,661 | 36,150 | (489) |
| FID - Gross | 64,927 | 80,359 | 65,977 | 81,297 | 72,859 | 118,195 | 89,096 | 29,099 | 102,802 | 89,660 | 13,142 | 86,384 | 85,497 | 887 |
| Equities - G | 59,576 | 65,664 | 75,458 | 61,635 | 74,184 | 79,052 | 91,950 | (12,898) | 82,607 | 91,386 | (8,779) | 80,976 | 86,928 | (5,952) |
| Total Cap Mk | 124,503 | 146,023 | 141,435 | 142,932 | 147,042 | 197,247 | 181,046 | 16,201 | 185,410 | 181,046 | 4,363 | 167,360 | 172,425 | (5,065) |
| Global Trading Strategies | | | | | | | | | | | | | | |
| Net Tangible | 2,552 | 2,764 | 2,421 | 3,549 | 3,761 | 4,010 | 4,029 | (19) | 4,322 | 4,299 | 22 | 4,465 | 4,569 | (105) |
| Financing | 893 | 996 | 739 | 1,029 | 912 | 936 | 1,377 | (441) | 885 | 1,381 | (496) | 1,073 | 1,045 | 28 |
| Gross | 3,445 | 3,760 | 3,160 | 4,578 | 4,673 | 4,946 | 5,406 | (460) | 5,206 | 5,680 | (474) | 5,538 | 5,614 | (76) |
| Global Principal Strategies | | | | | | | | | | | | | | |
| Net Tangible | | | | 3,040 | 3,612 | 3,786 | 3,978 | (192) | 4,066 | 4,343 | (278) | 4,131 | 4,709 | (578) |
| Financing | | | | 992 | 1,172 | 1,146 | 1,318 | (172) | 1,195 | 1,321 | (126) | 1,256 | 1,160 | 96 |
| Gross | | | | 4,032 | 4,784 | 4,932 | 5,295 | (363) | 5,261 | 5,665 | (404) | 5,387 | 5,869 | (482) |
| Global Opportunities Group | | | | | | | | | | | | | | |
| Net Tangible | | | | | | | | | | | | | | |
| Financing | | | | | | | | | | | | | | |
| Gross | | | | | | | | | | | | | | |
| Direct Principal Investments | | | | | | | | | | | | | | |
| Net Tangible | | | | | 71 | 71 | | | 71 | | | | 71 | |
| Financing | | | | | | | | | | | | | | |
| Gross | | | | | 71 | 71 | | | 71 | | | | 71 | |
| Total Principal Investing | | | | | | | | | | | | | | |
| Net Tangible | | | | | 7,444 | 7,867 | 8,007 | (211) | 8,459 | 8,643 | (255) | 8,667 | 9,278 | (683) |
| Financing | | | | | 2,084 | 2,082 | 2,694 | (612) | 2,080 | 2,702 | (623) | 2,330 | 2,205 | 124 |
| Gross | | | | | 9,528 | 9,949 | 10,701 | (823) | 10,538 | 11,345 | (878) | 10,996 | 11,483 | (558) |
| Capital Markets Total (Shadow) | | | | | | | | | | | | | | |
| Net Tangible | 189,053 | 202,981 | 189,596 | 219,649 | 249,468 | 277,064 | 278,025 | (961) | 287,472 | 279,027 | 8,445 | 278,460 | 263,735 | 14,726 |
| Gross | #REF! | 396,444 | 267,208 | 420,913 | 452,177 | 531,546 | 510,424 | 21,122 | 527,762 | 511,440 | 16,322 | 507,085 | 483,213 | 23,872 |
| Asset Management | | | | | | | | | | | | | | |

| | | | | | | | | | | | | | | |
|--------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-------------|--------------|--------------|----------------|--------------|--------------|-------------|
| Net Tangible: PIM | | | | | | | 70 | (70) | - | 70 | (70) | - | 70 | (70) |
| Net Tangible | 1,143 | 1,131 | 1,159 | 1,652 | 2,606 | 3,091 | 2,314 | 777 | 2,848 | 3,880 | (1,032) | 3,210 | 2,954 | 256 |
| Net Tangible | 1,316 | 1,446 | 1,387 | 1,354 | 3,057 | 3,032 | 2,493 | 539 | 3,269 | 4,011 | (742) | 4,366 | 4,154 | 212 |
| Goodwill: Pri | 106 | 72 | 71 | 70 | 70 | 139 | 102 | 37 | 69 | 102 | (33) | 69 | 102 | (33) |
| Goodwill: Ass | 2,826 | 2,925 | 2,915 | 3,002 | 2,900 | 2,898 | 2,857 | 41 | 2,895 | 2,854 | 41 | 2,917 | 2,851 | 66 |
| Financing & C | - | - | - | 10 | 36 | 21 | 33 | (12) | 26 | 33 | (7) | 90 | 33 | 57 |
| Seg Cash and | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Gross | 5,391 | 5,574 | 5,532 | 6,088 | 8,669 | 9,181 | 7,869 | 1,312 | 9,108 | 10,950 | (1,842) | 10,652 | 10,164 | 488 |

Treasury

| | | | | | | | | | | | | | | |
|-------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|
| Cash | 5,034 | 5,555 | 3,535 | 980 | 5,237 | 3,421 | 3,500 | (79) | 3,400 | 3,500 | (100) | 3,433 | 3,000 | 433 |
| Liquidity Rev | 12,115 | 13,671 | 20,801 | 27,732 | 30,694 | 21,542 | 30,000 | (8,458) | 22,262 | 30,000 | (7,738) | 23,797 | 31,000 | (7,203) |
| Short Term | 334 | 4,793 | 733 | 3,569 | 1,047 | 2,891 | 3,500 | (609) | 3,187 | 3,500 | (313) | 1,403 | 3,000 | (1,597) |
| Total Treasury | 17,483 | 24,019 | 25,070 | 32,281 | 36,978 | 27,854 | 37,000 | (9,146) | 28,849 | 37,000 | (8,151) | 28,633 | 37,000 | (8,367) |

Other

| | | | | | | | | | | | | | | |
|---------------------|---------------|---------------|---------------|---------------|--------------|--------------|---------------|----------------|--------------|---------------|----------------|--------------|---------------|----------------|
| Net Tangible | 14,690 | 11,142 | 11,763 | 12,220 | 7,451 | 9,162 | 11,417 | (2,255) | 9,837 | 11,833 | (1,996) | 9,854 | 12,250 | (2,396) |
| Goodwill | 324 | 285 | 328 | 223 | 324 | 253 | 370 | (117) | 347 | 371 | (24) | 476 | 229 | 247 |
| Financing | 2,668 | 2,301 | 4,867 | 2,012 | (2,124) | 116 | 2,000 | (1,884) | 2,000 | 2,000 | - | 5,512 | 2,000 | 3,512 |
| Gross | 17,682 | 13,728 | 16,958 | 14,455 | 5,650 | 9,531 | 13,787 | (4,256) | 12,184 | 14,204 | (2,020) | 15,842 | 14,479 | 1,363 |

DMBS/GL Adjustment

| | | | | | | | | | | | | | | |
|--------------|----------|----------|---------|--|--|--|--|--|--|--|--|--|--|--|
| Net Tangible | (146) | (1) | (2) | | | | | | | | | | | |
| FAS 140 | 4,975 | 5,001 | 5,382 | | | | | | | | | | | |
| Goodwill | #REF! | 0 | (55) | | | | | | | | | | | |
| Financing | (10,720) | (10,539) | (7,905) | | | | | | | | | | | |
| Seg Cash and | #REF! | 5,569 | 2,578 | | | | | | | | | | | |
| Gross | #REF! | 31 | (1) | | | | | | | | | | | |

GL

| | | | | | | | | | | | | | | |
|---------------|---------|---------|---------|--|--|--|--|--|--|--|--|--|--|--|
| Firm Gross | 410,063 | 439,796 | 456,202 | | | | | | | | | | | |
| Firm RR | 106,209 | 110,005 | 100,901 | | | | | | | | | | | |
| Firm BB | 78,455 | 88,891 | 99,093 | | | | | | | | | | | |
| Firm Seg Casl | 5,744 | 5,569 | 6,810 | | | | | | | | | | | |
| Firm FAS 140 | 4,975 | 5,001 | 5,382 | | | | | | | | | | | |
| Goodwill | 3,256 | 3,282 | 3,296 | | | | | | | | | | | |

Total

| | | | | | | | | | | | | | | |
|---------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|--------------|----------------|----------------|---------------|
| Net Tangible | 211,424 | 227,047 | 240,718 | 239,424 | 268,937 | 298,732 | 301,319 | (2,587) | 310,085 | 305,821 | 4,264 | 300,798 | 289,163 | 11,635 |
| Goodwill | #REF! | 3,282 | 3,296 | 3,522 | 3,505 | 3,442 | 3,511 | (69) | 3,428 | 3,508 | (80) | 3,587 | 3,336 | 251 |
| FAS 140 | 4,975 | 5,001 | 5,382 | - | - | - | - | - | - | - | - | - | - | - |
| Financing | 184,664 | 198,896 | 199,994 | 228,181 | 227,660 | 272,615 | 260,335 | 12,280 | 262,271 | 260,339 | 1,933 | 254,988 | 248,784 | 6,203 |
| Seg Cash and | #REF! | 5,569 | 6,810 | 2,610 | 3,443 | 3,394 | 3,915 | (521) | 2,190 | 3,926 | (1,736) | 2,910 | 3,573 | (662) |
| Gross | #REF! | 439,796 | 456,202 | 473,737 | 503,545 | 578,183 | 569,080 | 9,103 | 577,975 | 573,595 | 4,380 | 562,283 | 544,856 | 17,427 |

Adjusted Net Assets

| | | | | | | | | | | | | | | |
|--------------|---------|---------|---------|---------|---------|---------|--|--|---------|--|--|---------|---------|--|
| Cash Shorts | 95,017 | 100,124 | 103,579 | 104,892 | 107,943 | 100,000 | | | 100,000 | | | 123,080 | 100,000 | |
| Adjusted Net | 306,441 | 327,171 | 344,297 | 344,316 | 376,880 | 398,732 | | | 410,085 | | | 423,878 | 389,163 | |

EQUITY, DEBT AND TOTAL CAPITAL

| | | | | | | | | | | | | | | |
|---------------|--------|--------|--------|--------|--------|--------|--------|---|--------|--------|---|--------|--------|---|
| Common Bt | 15,699 | 16,398 | 16,887 | 17,301 | 18,096 | 18,997 | 18,997 | - | 19,054 | 19,054 | - | 18,910 | 18,910 | - |
| Perpetual Pr | 1,095 | 1,095 | 1,095 | 1,095 | 1,095 | 1,095 | 1,095 | - | 1,095 | 1,095 | - | 1,095 | 1,095 | - |
| Perpetual Pr | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Stockholders' | 16,794 | 17,493 | 17,982 | 18,396 | 19,191 | 20,092 | 20,092 | - | 20,149 | 20,149 | - | 20,005 | 20,005 | - |
| Goodwill & | 3,256 | 3,282 | 3,297 | 3,364 | 3,362 | 3,359 | 3,359 | - | 3,379 | 3,379 | - | 3,531 | 3,531 | - |

not updated for new hybrid breakout

| | | | | | | | | | | | | | | |
|--|--------|--------|--------|---------|--------|--------|--------|---|--------|--------|---|--------|--------|---|
| Tangible Shar | 13,538 | 14,211 | 14,685 | 15,032 | 15,829 | 16,734 | 16,734 | - | 16,769 | 16,769 | - | 16,474 | 16,474 | - |
| Hybrid - UK Capital Funding I LP (no step-up) | | | | | 231 | 231 | 231 | | 228 | 228 | | 233 | 233 | |
| Hybrid - UK Capital Funding II LP (no step-up) | | | | | 329 | 329 | 329 | | 324 | 324 | | 331 | 331 | |
| Hybrid - UK Capital Funding III LP (step-up) | | | | | 658 | 657 | 657 | | 648 | 648 | | 662 | 662 | |
| Hybrid - Buyback UK Capital Funding III LP (step-up) | | | | | - | - | - | | - | - | | - | - | |
| Hybrid - European (Junior Subdebt) | | | | | 1,218 | 1,217 | 1,217 | | 1,200 | 1,200 | | 1,226 | 1,226 | |
| Euro ECAP | 801 | #REF! | 1,492 | 1,468 | - | - | - | | 259 | 259 | | 262 | 262 | |
| Euro ECAPS - LB UK Capital Funding V LP | | | | | - | - | - | | - | - | | - | - | |
| Hybrid - US | 1,225 | #REF! | 1,225 | 1,225 | 296 | 296 | 296 | | 300 | 300 | | 300 | 300 | |
| Traditional Trust Preferred (Junior Subdebt) | | | | | 1,224 | 1,225 | 1,225 | | 1,225 | 1,225 | | 1,225 | 1,225 | |
| New MCAF | - | - | - | - | - | - | - | | - | - | | - | - | |
| Preferred Secu | 2,026 | #REF! | 2,717 | 2,693 | 2,738 | 2,738 | 2,738 | | 2,983 | 2,983 | | 3,013 | 3,013 | |
| Total Tangibl | 15,564 | #REF! | 17,402 | 17,725 | 18,567 | 19,471 | 19,471 | | 19,753 | 19,753 | | 19,488 | 19,488 | |
| Hybrid Securi | - | - | - | - | - | - | - | | - | - | | - | - | |
| Leverage Equ | 15,564 | #REF! | 17,402 | 17,725 | 18,567 | 19,471 | 19,471 | | 19,753 | 19,753 | | 19,488 | 19,488 | |
| Long-Term D | 60,624 | #REF! | 78,663 | 84,119 | | | | | | | | | | |
| Total Capital | 79,444 | 83,590 | 99,362 | 102,515 | 19,191 | | | | | | | | | |
| Total Preferre | 20.1% | #REF! | 21.9% | 21.4% | 7.5% | | | | | | | | | |
| Trust Preferre | 7.9% | #REF! | 7.0% | 6.9% | 1.6% | | | | | | | | | |

LEVERAGE RATIOS

Gross

External Report:

| | | | | | | | | | | | | | |
|----------------|-------|-------|-------|-------|-------|-------|-------|------|-------|-------|------|-------|-------|
| GAAP (Total As | #REF! | 25.1x | 25.4x | 25.8x | 26.2x | 28.8x | 28.3x | 0.5x | 28.7x | 28.5x | 0.2x | 28.1x | 27.2x |
|----------------|-------|-------|-------|-------|-------|-------|-------|------|-------|-------|------|-------|-------|

Internal Target:

| | | | | | | | | | | | | | |
|-------------------|-------|-------|-------|-------|-------|-------|-------|------|-------|-------|------|-------|-------|
| Tangible (Total T | #REF! | #REF! | 26.0x | 26.5x | 26.9x | 29.5x | 29.0x | 0.5x | 29.1x | 28.9x | 0.2x | 28.7x | 27.8x |
|-------------------|-------|-------|-------|-------|-------|-------|-------|------|-------|-------|------|-------|-------|

Net

| | | | | | | | | | | | | | |
|----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|-------|-------|
| LEH (Tangible) | 13.6x | #REF! | 13.8x | 13.5x | 14.5x | 15.3x | 15.5x | -0.1x | 15.7x | 15.5x | 0.2x | 15.4x | 14.8x |
|----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|-------|-------|

Competitor Net Leverage

| | | | | | | | | | | | | |
|--------------|-------|-------|-------|-------|-------|--|--|--|--|--|--|-------|
| MER | 12.2x | 12.2x | 13.4x | 12.0x | 12.6x | | | | | | | 12.7x |
| MS | 13.4x | 14.4x | 13.9x | 13.5x | 14.9x | | | | | | | 15.3x |
| BSC | 16.8x | 15.3x | 16.3x | 16.7x | 16.8x | | | | | | | 18.5x |
| GS | 14.8x | 15.3x | 14.8x | 13.9x | 13.7x | | | | | | | 14.8x |
| Peer Average | 14.3x | 14.3x | 14.6x | 14.0x | 14.5x | | | | | | | 15.3x |

Shadow View: Net Adjusted Leverage Ratio (Cash shorts added to net assets)

| | | | | | | | | | | | | | | |
|----------------|-------|-------|-------|-------|-------|-------|------|---------|-------|------|-------|-------|-------|------|
| LEH (Tngbl Net | 19.7x | #REF! | 19.8x | 19.4x | 20.3x | 20.5x | 0.0x | #DIV/0! | 20.8x | 0.0x | 20.8x | 21.8x | 20.0x | 1.8x |
|----------------|-------|-------|-------|-------|-------|-------|------|---------|-------|------|-------|-------|-------|------|

Competitor Gross Leverage

| | | | | | | | | | | | | |
|--------------|-------|-------|-------|-------|-------|--|--|--|--|--|--|-------|
| MER | 14.0x | 14.0x | 15.5x | 13.6x | 14.1x | | | | | | | 23.5x |
| MS | 16.8x | 18.0x | 17.3x | 16.6x | 19.0x | | | | | | | 18.6x |
| BSC | 17.9x | 17.4x | 18.5x | 19.1x | 19.4x | | | | | | | 20.9x |
| GS | 18.4x | 19.1x | 18.1x | 17.2x | 16.4x | | | | | | | 17.8x |
| Peer Average | 16.8x | 17.1x | 17.4x | 16.6x | 17.2x | | | | | | | 20.2x |

| Actual Mar-07 | Target Mar-07 | (Under)/ Over Mar-07 | Actual Apr-07 | Target Apr-07 | (Under)/ Over Apr-07 | Actual May-07 | Target 2Q '07 May-07 | (Under)/ Over May-07 | Actual Jun-07 | Target Jun-07 | (Under)/ Over Jun-07 | Actual Jul-07 |
|------------------|------------------|----------------------------|------------------|------------------|----------------------------|------------------|----------------------------|----------------------------|------------------|------------------|----------------------------|------------------|
| 214,012 | 195,554 | 18,458 | 218,092 | 195,554 | 22,537 | 201,909 | 202,000 | (91) | 241,594 | 226,954 | 14,640 | 252,380 |
| 73,967 | 75,500 | (1,533) | 76,447 | 77,000 | (553) | 74,535 | 71,000 | 3,535 | 79,057 | 77,000 | 2,057 | 78,522 |
| 3,515 | 3,930 | (415) | 3,515 | 3,995 | (480) | 3,515 | 3,691 | (176) | 3,979 | 4,042 | (63) | 3,796 |
| 291,495 | 274,984 | 16,510 | 298,054 | 276,549 | 21,504 | 279,959 | 276,691 | 3,267 | 324,630 | 307,996 | 16,634 | 334,698 |
| 46,288 | 43,631 | 2,657 | 49,142 | 43,997 | 5,145 | 50,922 | 48,239 | 2,683 | 53,497 | 50,567 | 2,930 | 54,352 |
| - | - | - | - | - | - | - | - | - | - | - | - | - |
| 10,243 | 9,230 | 1,013 | 10,989 | 9,226 | 1,764 | 11,225 | 10,601 | 624 | 12,901 | 9,218 | 3,683 | 11,690 |
| - | - | - | - | - | - | - | - | - | - | - | - | - |
| 112 | 180 | (68) | 92 | 179 | (87) | 117 | 152 | (35) | 143 | 177 | (34) | 102 |
| 56,643 | 53,041 | 3,602 | 60,223 | 53,402 | 6,822 | 62,264 | 58,992 | 3,272 | 66,541 | 59,961 | 6,579 | 66,144 |
| 4,046 | 4,705 | (659) | 5,745 | 4,705 | 1,040 | 3,165 | 3,000 | 165 | 4,757 | 3,700 | 1,057 | 3,306 |
| 36,813 | 36,169 | 644 | 44,272 | 36,169 | 8,103 | 39,044 | 40,200 | (1,156) | 44,863 | 45,753 | (889) | 46,912 |
| 40,859 | 40,874 | (15) | 50,017 | 40,874 | 9,143 | 42,209 | 43,200 | (991) | 49,621 | 49,453 | 168 | 50,217 |
| 105,736 | 93,266 | 12,470 | 107,813 | 93,266 | 14,547 | 78,920 | 80,475 | (1,555) | 128,543 | 95,614 | 32,929 | 123,100 |
| 92,352 | 95,577 | (3,225) | 111,703 | 95,577 | 16,127 | 102,525 | 107,708 | (5,183) | 111,795 | 123,322 | (11,528) | 112,273 |
| 198,088 | 188,843 | 9,245 | 219,516 | 188,843 | 30,674 | 181,445 | 188,183 | (6,738) | 240,338 | 218,937 | 21,401 | 235,373 |
| 4,940 | 4,839 | 101 | 5,303 | 5,109 | 194 | 5,633 | 5,380 | 253 | 6,378 | 5,650 | 729 | 6,602 |
| 834 | 1,335 | (501) | 749 | 1,359 | (610) | 748 | 1,045 | (297) | 725 | 1,330 | (605) | 737 |
| 5,774 | 6,175 | (400) | 6,052 | 6,468 | (416) | 6,381 | 6,425 | (44) | 7,104 | 6,979 | 124 | 7,339 |
| 4,118 | 5,075 | (957) | 4,730 | 5,440 | (710) | 4,468 | 5,806 | (1,338) | 5,015 | 6,172 | (1,156) | 5,271 |
| 1,237 | 1,278 | (41) | 1,249 | 1,301 | (52) | 1,233 | 1,160 | 73 | 1,276 | 1,273 | 3 | 1,338 |
| 5,355 | 6,353 | (998) | 5,979 | 6,741 | (762) | 5,701 | 6,966 | (1,265) | 6,291 | 7,444 | (1,153) | 6,609 |
| - | - | - | - | - | - | - | - | - | - | - | - | - |
| - | - | - | - | - | - | - | - | - | - | - | - | - |
| - | - | - | - | - | - | - | - | - | - | - | - | - |
| 71 | | | 71 | | | 71 | | | 71 | | | 71 |
| - | | | - | | | - | | | - | | | - |
| 71 | | | 71 | | | 71 | | | 71 | | | 71 |
| 9,129 | 9,914 | (856) | 10,105 | 10,550 | (516) | 10,172 | 11,186 | (1,085) | 11,465 | 11,821 | (428) | 11,945 |
| 2,071 | 2,613 | (542) | 1,998 | 2,660 | (662) | 1,981 | 2,205 | (225) | 2,001 | 2,603 | (601) | 2,075 |
| 11,201 | 12,527 | (1,398) | 12,102 | 13,209 | (1,178) | 12,153 | 13,391 | (1,309) | 13,466 | 14,424 | (1,029) | 14,020 |
| 310,217 | 289,974 | 20,244 | 327,284 | 290,975 | 36,309 | 305,141 | 304,625 | 516 | 356,105 | 338,794 | 17,311 | 368,822 |
| 557,354 | 529,394 | 27,960 | 589,824 | 532,003 | 57,822 | 535,749 | 537,257 | (1,508) | 644,903 | 601,318 | 43,585 | 650,163 |

| | | | | | | | | | | | | | |
|----------------|----------------|----------------|----------------|----------------|---------------|----------------|----------------|----------------|----------------|----------------|---------------|----------------|---|
| - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 3,265 | 4,285 | (1,020) | 3,980 | 4,285 | (305) | 4,849 | 4,285 | 564 | 5,110 | 4,346 | 764 | 6,641 | |
| 5,459 | 5,760 | (301) | 5,636 | 5,760 | (124) | 5,933 | 5,760 | 173 | 5,915 | 5,912 | 2 | 6,806 | |
| 69 | 101 | (32) | - | 101 | (101) | 70 | 102 | (32) | - | 102 | (102) | - | |
| 2,970 | 2,847 | 123 | 2,970 | 2,844 | 126 | 2,963 | 3,316 | (353) | 3,025 | 3,311 | (286) | 3,080 | |
| 97 | 33 | 64 | 172 | 33 | 139 | 201 | - | 201 | 17 | - | 17 | 167 | |
| - | - | - | - | - | - | - | - | - | - | - | - | - | |
| 11,860 | 13,027 | (1,166) | 12,758 | 13,024 | (266) | 14,016 | 13,464 | 552 | 14,067 | 13,672 | 395 | 16,695 | |
| 3,455 | 3,500 | (45) | 5,047 | 3,500 | 1,547 | 4,691 | 3,000 | 1,691 | 5,610 | 3,500 | 2,110 | 6,745 | |
| 23,978 | 31,500 | (7,522) | 16,144 | 31,500 | (15,356) | 26,000 | 18,550 | 7,450 | 19,283 | 21,006 | (1,723) | 17,713 | |
| 2,793 | 3,500 | (707) | 2,891 | 3,500 | (609) | 1,216 | 3,000 | (1,784) | 3,335 | 3,500 | (165) | 2,973 | |
| 30,226 | 38,500 | (8,274) | 24,082 | 38,500 | (14,418) | 31,906 | 24,550 | 7,356 | 28,228 | 28,006 | 222 | 27,432 | |
| 11,916 | 12,667 | (751) | 12,494 | 13,083 | (589) | 15,767 | 13,500 | 2,267 | 15,842 | 11,996 | 3,846 | 16,132 | |
| (134) | 359 | (493) | 1,452 | 365 | 1,087 | 1,554 | 229 | 1,325 | 1,585 | 357 | 1,228 | 2,230 | |
| 570 | 2,000 | (1,430) | 5,546 | 2,000 | 3,546 | 6,797 | 2,000 | 4,797 | 3,965 | 2,000 | 1,965 | 2,960 | |
| 12,352 | 15,025 | (2,673) | 19,492 | 15,449 | 4,043 | 24,118 | 15,729 | 8,389 | 21,393 | 14,353 | 7,039 | 21,322 | |
| 337,177 | 319,686 | 17,491 | 357,404 | 321,104 | 36,300 | 337,667 | 334,170 | 3,497 | 391,989 | 368,048 | 23,940 | 408,192 | |
| 3,017 | 3,486 | (469) | 4,513 | 3,489 | 1,024 | 4,705 | 3,799 | 905 | 4,753 | 3,948 | 805 | 5,412 | |
| - | - | - | - | - | - | - | - | - | - | - | - | - | |
| 268,155 | 268,844 | (690) | 280,795 | 270,387 | 10,408 | 259,974 | 249,340 | 10,634 | 307,940 | 281,310 | 26,630 | 298,282 | |
| 3,515 | 3,930 | (415) | 3,515 | 3,995 | (480) | 3,515 | 3,691 | (176) | 3,979 | 4,042 | (63) | 3,796 | |
| 611,864 | 595,947 | 15,917 | 646,227 | 598,975 | 47,253 | 605,861 | 591,001 | 14,860 | 708,662 | 657,349 | 51,313 | 715,683 | |
| 126,027 | 100,000 | | 100,000 | 100,000 | | 144,014 | 100,000 | 44,014 | 100,000 | 100,000 | - | 100,000 | |
| 463,204 | 419,686 | | 457,404 | 421,104 | | 481,681 | 434,170 | 47,511 | 491,989 | 468,048 | 23,940 | 508,192 | |
| - | - | - | - | - | - | - | - | - | - | - | - | - | |
| 19,188 | 19,188 | - | 19,526 | 19,526 | - | 20,034 | 20,034 | - | 20,561 | 20,561 | - | 20,781 | |
| 1,095 | 1,095 | - | 1,095 | 1,095 | - | 1,095 | 1,095 | - | 1,095 | 1,095 | - | 1,095 | |
| - | - | - | - | - | - | - | - | - | - | - | - | - | |
| 20,283 | 20,283 | - | 20,621 | 20,621 | - | 21,129 | 21,129 | - | 21,656 | 21,656 | - | 21,876 | |
| 3,589 | 3,589 | - | 3,582 | 3,582 | - | 3,652 | 3,652 | - | 3,965 | 3,965 | - | 4,110 | |

| | | | | | | | | | | | | |
|--------|--------|---|--------|--------|---|--------|--------|---|--------|--------|---|--------|
| 16,694 | 16,694 | - | 17,039 | 17,039 | - | 17,476 | 17,476 | - | 17,691 | 17,691 | - | 17,765 |
| 234 | 234 | | 240 | 240 | | 236 | 236 | | 237 | 237 | - | 241 |
| 333 | 333 | | 341 | 341 | | 336 | 336 | | 337 | 337 | - | 342 |
| 667 | 667 | | 683 | 683 | | 672 | 672 | | 673 | 673 | - | 684 |
| - | - | | - | - | | - | - | | (144) | (144) | - | (147) |
| 1,234 | 1,234 | | 1,264 | 1,264 | | 1,243 | 1,243 | | 1,102 | 1,102 | - | 1,120 |
| 267 | 267 | - | 273 | 273 | - | 269 | 269 | - | 269 | 269 | - | 274 |
| - | - | | - | - | | - | - | | 500 | 500 | - | 500 |
| 300 | 300 | - | 300 | 300 | - | 300 | 300 | - | 300 | 300 | - | 300 |
| 1,225 | 1,225 | - | 1,225 | 1,225 | - | 1,225 | 1,225 | - | 1,225 | 1,225 | - | 1,225 |
| - | - | - | - | - | - | 1,485 | 1,485 | - | 1,500 | 1,500 | - | 1,500 |
| 3,026 | 3,026 | - | 3,062 | 3,062 | - | 4,522 | 4,522 | - | 4,897 | 4,897 | - | 4,919 |
| 19,720 | 19,720 | - | 20,101 | 20,101 | - | 21,998 | 21,998 | - | 22,587 | 22,587 | - | 22,684 |
| - | - | - | - | - | - | (117) | (117) | - | (345) | (345) | - | (343) |
| 19,720 | 19,720 | - | 20,101 | 20,101 | - | 21,881 | 21,881 | - | 22,242 | 22,242 | - | 22,341 |

| | | | | | | | | | | | | |
|-------|-------|--|-------|-------|------|-------|-------|------|-------|-------|------|-------|
| 30.2x | 29.4x | | 31.3x | 29.0x | 2.3x | 28.7x | 28.0x | 0.7x | 32.7x | 30.4x | 2.4x | 32.7x |
| 30.9x | 30.0x | | 31.9x | 29.6x | 2.3x | 27.5x | 26.8x | 0.6x | 31.6x | 29.4x | 2.3x | 31.8x |
| 17.1x | 16.2x | | 17.8x | 16.0x | 1.8x | 15.4x | 15.3x | 0.2x | 17.6x | 16.5x | 1.1x | 18.3x |

13.1x
15.9x
19.7x
14.4x
15.8x

| | | | | | | | | |
|-------|-------|--|-------|-------|--|-------|-------|--|
| 23.5x | 21.3x | | 22.8x | 20.9x | | 22.0x | 19.8x | |
|-------|-------|--|-------|-------|--|-------|-------|--|

| Target Jul-07 | (Under) / Over Jul-07 | Actual Aug-07 | Target 3Q '07 Aug-07 | (Under) / Over Aug-07 | Projection Sep-07 | Target Sep-07 | (Under) / Over Sep-07 | Early Projection Oct-07 | Target Oct-07 | (Under) / Over Oct-07 | Target 4Q '07 Nov-07 |
|------------------|-----------------------------|------------------|----------------------------|-----------------------------|----------------------|------------------|-----------------------------|-------------------------------|------------------|-----------------------------|----------------------------|
| 226,954 | 25,426 | 212,048 | 210,000 | 2,048 | 259,070 | 240,442 | 18,628 | 300,187 | 240,442 | 59,745 | 220,000 |
| 80,000 | (1,478) | 68,649 | 74,000 | (5,351) | 69,191 | 78,500 | (9,309) | 75,782 | 83,000 | (7,218) | 76,000 |
| 4,098 | (301) | 3,240 | 3,830 | (591) | 3,689 | 4,185 | (496) | 4,019 | 4,241 | (221) | 3,887 |
| 311,051 | 23,647 | 283,937 | 287,830 | (3,893) | 331,950 | 323,127 | 8,823 | 379,989 | 327,683 | 52,306 | 299,887 |
| 52,894 | 1,458 | 52,364 | 55,222 | (2,858) | 53,254 | 55,222 | (1,968) | 51,856 | 55,222 | (3,365) | 55,222 |
| - | - | - | - | - | - | - | - | - | - | - | - |
| 9,214 | 2,476 | 9,843 | 10,152 | (309) | 11,186 | 10,127 | 1,059 | 11,380 | 10,128 | 1,252 | 10,153 |
| - | - | - | - | - | - | - | - | - | - | - | - |
| 176 | (74) | 437 | 149 | 288 | 193 | 175 | 18 | 79 | 174 | (95) | 147 |
| 62,284 | 3,860 | 62,644 | 65,523 | (2,879) | 64,632 | 65,523 | (891) | 63,315 | 65,523 | (2,208) | 65,523 |
| 3,700 | (394) | 3,830 | 3,700 | 130 | 6,657 | 3,700 | 2,957 | 6,230 | 3,700 | 2,530 | 3,700 |
| 45,753 | 1,159 | 36,437 | 43,289 | (6,852) | 36,654 | 45,721 | (9,067) | 38,869 | 47,056 | (8,187) | 45,291 |
| 49,453 | 765 | 40,267 | 46,989 | (6,722) | 43,311 | 49,421 | (6,110) | 45,098 | 50,756 | (5,658) | 48,991 |
| 95,614 | 27,486 | 100,987 | 81,175 | 19,812 | 121,528 | 98,968 | 22,560 | 307,653 | 98,968 | 208,685 | 81,175 |
| 123,322 | (11,049) | 123,030 | 117,767 | 5,263 | 123,693 | 131,513 | (7,821) | 132,310 | 131,922 | 388 | 128,377 |
| 218,937 | 16,436 | 224,017 | 198,942 | 25,075 | 245,220 | 230,481 | 14,739 | 439,963 | 230,890 | 209,073 | 209,552 |
| 5,920 | 683 | 6,466 | 6,190 | 276 | 6,122 | 7,127 | (1,005) | 5,268 | 8,063 | (2,795) | 9,000 |
| 1,350 | (613) | 434 | 1,077 | (643) | 430 | 1,367 | (936) | 528 | 1,387 | (859) | 1,095 |
| 7,270 | 70 | 6,900 | 7,266 | (367) | 6,552 | 8,493 | (1,941) | 5,796 | 9,450 | (3,654) | 10,095 |
| 6,537 | (1,266) | 5,665 | 6,903 | (1,238) | 5,657 | 7,269 | (1,612) | 6,065 | 7,634 | (1,569) | 8,000 |
| 1,292 | 46 | 1,432 | 1,680 | (248) | 1,431 | 1,959 | (528) | 1,356 | 2,145 | (789) | 2,200 |
| 7,829 | (1,220) | 7,097 | 8,583 | (1,486) | 7,088 | 9,228 | (2,140) | 7,422 | 9,779 | (2,358) | 10,200 |
| - | - | 597 | 600 | (3) | 620 | 600 | 20 | 639 | 600 | 39 | 600 |
| - | - | 3 | - | 3 | 50 | - | 50 | 87 | - | 87 | - |
| - | - | 601 | 600 | 1 | 670 | 600 | 70 | 726 | 600 | 126 | 600 |
| | | 259 | - | 259 | 274 | - | 274 | 434 | - | 434 | - |
| | | - | - | - | (0) | - | (0) | - | - | - | - |
| | | 259 | - | 259 | 274 | - | 274 | 434 | - | 434 | - |
| 12,457 | (584) | 12,988 | 13,693 | (705) | 12,361 | 14,995 | (2,634) | 12,407 | 16,298 | (3,891) | 17,600 |
| 2,642 | (567) | 1,869 | 2,757 | (888) | 1,952 | 3,326 | (1,374) | 1,971 | 3,532 | (1,561) | 3,296 |
| 15,099 | (1,151) | 14,857 | 16,450 | (1,593) | 14,314 | 18,321 | (4,007) | 14,378 | 19,829 | (5,452) | 20,896 |
| 341,757 | 27,065 | 317,667 | 325,903 | (8,237) | 367,996 | 360,080 | 7,917 | 409,548 | 362,717 | 46,831 | 341,813 |
| 607,371 | 42,792 | 585,455 | 568,745 | 16,710 | 656,116 | 637,452 | 18,664 | 897,644 | 643,925 | 253,719 | 595,857 |

| | | | | | | | | | | | | |
|----------------|---------------|----------------|----------------|----------------|----------------|----------------|---------------|----------------|----------------|----------------|----------------|---|
| - | - | - | - | - | - | - | - | - | - | - | - | - |
| 4,606 | 2,035 | 5,662 | 4,448 | 1,214 | 5,734 | 4,177 | 1,558 | 5,917 | 4,306 | 1,611 | 4,834 | |
| 6,011 | 795 | 6,942 | 5,414 | 1,528 | 7,554 | 5,502 | 2,052 | 7,067 | 5,516 | 1,551 | 4,731 | |
| 102 | (102) | 146 | 102 | 45 | 97 | 101 | (4) | 146 | 101 | 45 | 101 | |
| 3,306 | (226) | 3,080 | 3,300 | (219) | 3,157 | 3,295 | (138) | 3,077 | 3,290 | (214) | 3,285 | |
| - | 167 | 1 | - | 1 | - | - | - | 20 | - | 20 | - | |
| - | - | - | - | - | - | - | - | - | - | - | - | |
| 14,025 | 2,669 | 15,832 | 13,263 | 2,569 | 16,542 | 13,075 | 3,467 | 16,227 | 13,213 | 3,014 | 12,952 | |
| 3,500 | 3,245 | 6,143 | 3,000 | 3,143 | 7,216 | 3,500 | 3,716 | 10,475 | 3,500 | 6,975 | 3,000 | |
| 21,006 | (3,293) | 30,638 | 22,078 | 8,561 | 20,671 | 23,770 | (3,099) | - | 23,770 | (23,770) | 24,886 | |
| 3,500 | (527) | 2,787 | 3,000 | (213) | 7,216 | 3,500 | 3,716 | 10,559 | 3,500 | 7,059 | 3,000 | |
| 28,006 | (574) | 39,568 | 28,078 | 11,490 | 35,102 | 30,770 | 4,332 | 21,035 | 30,770 | (9,735) | 30,886 | |
| 12,413 | 3,719 | 17,902 | 16,000 | 1,902 | 12,079 | 12,079 | - | 15,675 | 12,495 | 3,179 | 16,500 | |
| 363 | 1,867 | (226) | 236 | (462) | 367 | 367 | - | 208 | 373 | (165) | 240 | |
| 2,000 | 960 | 685 | 2,000 | (1,315) | 2,000 | 2,000 | - | 2,000 | 2,000 | - | 2,000 | |
| 14,775 | 6,546 | 18,361 | 18,236 | 125 | 14,446 | 14,446 | - | 17,882 | 14,868 | 3,014 | 18,740 | |
| 371,787 | 36,405 | 357,103 | 357,765 | (662) | 407,794 | 388,837 | 18,957 | 459,242 | 392,034 | 67,208 | 373,879 | |
| 3,947 | 1,465 | 3,438 | 3,787 | (349) | 3,814 | 3,938 | (124) | 3,510 | 3,938 | (428) | 3,773 | |
| - | - | - | - | - | - | - | - | - | - | - | - | |
| 284,346 | 13,937 | 295,436 | 262,940 | 32,496 | 306,909 | 298,783 | 8,126 | 486,017 | 302,564 | 183,453 | 276,896 | |
| 4,098 | (301) | 3,240 | 3,830 | (591) | 3,689 | 4,185 | (496) | 4,019 | 4,241 | (221) | 3,887 | |
| 664,178 | 51,505 | 659,216 | 628,322 | 30,895 | 722,206 | 695,743 | 26,462 | 952,788 | 702,776 | 250,012 | 658,435 | |
| 100,000 | - | 113,115 | 100,000 | 13,115 | 100,000 | 100,000 | - | 100,000 | 100,000 | - | 100,000 | |
| 471,787 | 36,405 | 470,218 | 457,765 | 12,453 | 507,794 | 488,837 | 18,957 | 559,242 | 492,034 | 67,208 | 473,879 | |
| 20,781 | - | 20,638 | 20,638 | - | 20,979 | 20,979 | - | 21,448 | 21,448 | - | 21,725 | |
| 1,095 | - | 1,095 | 1,095 | - | 1,095 | 1,095 | - | 1,095 | 1,095 | - | 1,095 | |
| - | - | - | - | - | - | - | - | - | - | - | - | |
| 21,876 | - | 21,733 | 21,733 | - | 22,074 | 22,074 | - | 22,543 | 22,543 | - | 22,820 | |
| 4,110 | - | 4,108 | 4,108 | - | 4,135 | 4,135 | - | 4,133 | 4,133 | - | 4,128 | |

| | | | | | | | | | | | |
|--------------|---|--------------|--------------|---|--------------|--------------|---|--------------|--------------|---|--------------|
| 17,765 | - | 17,625 | 17,625 | - | 17,938 | 17,938 | - | 18,411 | 18,411 | - | 18,692 |
| 241 | - | 240 | 240 | - | 249 | 249 | - | 249 | 249 | - | 249 |
| 342 | - | 341 | 341 | - | 354 | 354 | - | 354 | 354 | - | 354 |
| 684 | - | 682 | 682 | - | 708 | 708 | - | 708 | 708 | - | 708 |
| (147) | - | (146) | (146) | - | (152) | (152) | - | (152) | (152) | - | (152) |
| 1,120 | - | 1,116 | 1,116 | - | 1,159 | 1,159 | - | 1,159 | 1,159 | - | 1,159 |
| 274 | - | 273 | 273 | - | 283 | 283 | - | 283 | 283 | - | 283 |
| 500 | - | 500 | 500 | - | 500 | 500 | - | 500 | 500 | - | 500 |
| 300 | - | 300 | 300 | - | 300 | 300 | - | 300 | 300 | - | 300 |
| 1,225 | - | 1,225 | 1,225 | - | 1,225 | 1,225 | - | 1,225 | 1,225 | - | 1,225 |
| <u>1,500</u> | - | <u>1,500</u> |
| 4,919 | - | 4,914 | 4,914 | - | 4,967 | 4,967 | - | 4,967 | 4,967 | - | 4,967 |
| 22,684 | - | 22,539 | 22,539 | - | 22,905 | 22,905 | - | 23,377 | 23,377 | - | 23,659 |
| <u>(343)</u> | - | <u>(375)</u> | <u>(375)</u> | - | <u>(335)</u> | <u>(335)</u> | - | <u>(217)</u> | <u>(217)</u> | - | <u>(147)</u> |
| 22,341 | - | 22,164 | 22,164 | - | 22,569 | 22,569 | - | 23,160 | 23,160 | - | 23,512 |

| | | | | | | | | | | | |
|--------------|-------------|--------------|--------------|--------------|--------------|--------------|-------------|--------------|--------------|--------------|--------------|
| 30.4x | 2.4x | 30.3x | 28.9x | 1.4x | 32.7x | 31.5x | 1.2x | 42.3x | 31.2x | 11.1x | 28.9x |
| 29.6x | 2.2x | 29.6x | 28.2x | 1.4x | 31.8x | 30.7x | 1.2x | 41.0x | 30.2x | 10.8x | 27.8x |
| 16.6x | 1.6x | 16.1x | 16.1x | 0.0x | 18.1 | 17.2x | 0.8x | 19.8x | 16.9x | 2.9x | 15.9x |
| | | 16.7x | 19.2x | <u>15.4x</u> | | | | | | | |
| | | 17.1x | | | | | | | | | |
| | | 21.2x | | | | | | | | | |