

From: McDade, Bart [bmcdade@lehman.com].
To: Walker, George H [gwalker@lehman.com].
Cc:
Bcc:
Subject: RE:

Sent: 7/9/2008 5:10 PM.

Yep, I spoke with Weiss he will reach out to u

-----Original Message-----

From: Walker, George H
Sent: Thursday, July 10, 2008 6:09 AM
To: McDade, Bart
Subject: Re:

Got it.

With your permission, I'll call Skip and Jeff and Gelp drive (this tiny piece of) the process.

----- Original Message -----

From: McDade, Bart
To: Walker, George H
Cc: Lowitt, Ian T
Sent: Wed Jul 09 16:17:05 2008
Subject: RE:

No Brian not right guy, he is the rt guy from sector ownership and expertise, but we have 'hired' Skip as our banker. He has asked Jeff Weiss to run point, and Brad Whitman is the day to day guy. I am sure they will draft Brian if appropriate

From: Walker, George H
Sent: Wednesday, July 09, 2008 10:54 PM
To: McDade, Bart
Cc: Lowitt, Ian T
Subject:

Attached is a 1 pager on our 5 minority stakes. Brian Reilly has asked for this as well, which we'll send to him.

Brian has also asked for financial/operating information to evaluate the potential of a Neuberger/IMD spin-off. Unfortunately, given how much press it's gotten internally at Neuberger (and from CNBC), I think we have to review it formally and then communicate the reasons we passed or some of the troops will waste even more time thinking about it. Is that OK? Is Brian the person with whom we should be working with on it?

Essentially, before looking at our businesses, I'd love a primer from the bankers on:

- has this ever worked as hoped (in terms of increasing the parent's equity market cap over time)?
- can the high-multiple tracking stock (practically) be used as acquisition currency?
- what are our realistic options in terms of capital raising? Any ability to do anything creative with illiquid positions?
- what are the obvious practical constraints?

It would help me (at the very least) to understand these issues before doing real work of the Neuberger/IMD. If the answer to 1&2 is no, we'd attack the project very differently than if the answer to both is yes.

How / with whom would we proceed?

<< File: Overview of Historical Deals 7-2-2008.ppt >>