

Appendix

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In equilibrium, the flow of agents into searching for a house (agents who start searching) needs to be equal to the flow out of searching for a house (agents who stop searching.) The number of agents who start searching is the probability η of becoming unhappy times the number of happy guys, which is equal to number of owners h minus the unhappy guys μ_U :

$$\eta(h - \mu_U) \tag{1}$$

The number of agents who stop searching is equal to the number of buyers that are matched

$$M = m\mu_B^\alpha \mu_S^{1-\alpha} \tag{2}$$

In steady state, the renters search for a house and the unhappy sell

$$\mu_B = 1 - h$$

$$\mu_S = \mu_U$$

so that

$$M = m(1 - h)^\alpha \mu_U^{1-\alpha}$$

The equilibrium condition equates (1) and (2)

$$\eta(h - \mu_U) = m(1 - h)^\alpha \mu_U^{1-\alpha}$$

The sellers are matched at rate

$$\frac{M}{\mu_S} = m\mu_B^\alpha\mu_S^{-\alpha}$$

because there are M matches and μ_S sellers. In steady state, we choose parameters such that

$$\mu_B = \mu_S = 1 - h$$

and so

$$\begin{aligned}\frac{M}{\mu_S} &= m \\ M &= m(1 - h)\end{aligned}$$

The sellers pay search costs c and when they get matched, they receive the value of the house V_H plus the value of a renter (which is zero), so the value V_S for sellers satisfies

$$rV_S = -c + \frac{M}{\mu_S}(V_H - V_S)$$

Happy guys get their dividends and with some probability η they become unhappy with their house and sell:

$$rV_H = v + \eta(V_S - V_H) = v - \eta(V_H - V_S)$$

The value of a buyer is zero. The surplus is

$$\begin{aligned}r(V_H - V_S) &= v + c - \frac{M}{\mu_S}(V_H - V_S) - \eta(V_H - V_S) \\ &= v + c - \left(\frac{M}{\mu_S} + \eta\right)(V_H - V_S) \\ &= v + c - (m + \eta)(V_H - V_S) \\ V_H - V_S &= \frac{v + c}{r + m + \eta}\end{aligned}$$

$$\begin{aligned}rV_H &= v + \eta(V_S - V_H) = v - \eta \frac{v + c}{r + m + \eta} \\ &= v - \frac{\eta}{r + m + \eta}(v + c) \\ V_H &= \frac{v}{r} - \frac{\eta}{r + m + \eta} \frac{v + c}{r}\end{aligned}$$

The house price

$$\begin{aligned}p &= V_S + \text{surplus} \\ &= V_S + V_H - V_S \\ &= V_H\end{aligned}$$